

VIRTU MARITIME LIMITED

Annual Report and Consolidated Financial  
Statements  
31 December 2018

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## Director's report

The directors present their report and the audited consolidated financial statements for the year ended 31 December 2018.

### Principal activities

The Company's principal activity is the holding of investments and the provision of finance to Group companies.

The Group is principally engaged in the operation and charter of express passenger ferry services and the provision of related services to incoming and outgoing private and commercial passengers in Malta and Sicily.

On 7 December 2017 Virtu Finance plc, a fellow subsidiary company, issued to the public bonds totalling €25 million. Virtu Maritime Limited is acting as a primary obligor, jointly and severally with Virtu Finance plc to irrevocably and unconditionally guarantee to each Bondholder the due and punctual performance of all the obligations undertaken by the Issuer under the Bonds, and, without prejudice to the generality of the foregoing, to pay all amounts of principal and interest which become due and payable to any Bondholder.

### Incorporation and review of the business

Virtu Maritime Limited was incorporated on 30 June 2017, as a private limited liability shipping company, with an initial issued paid up share capital of €250,000. Virtu Maritime Limited entered into a share for share exchange agreement with Virtu Holdings Limited on 3 August 2017, pursuant to which Virtu Holdings transferred its shares in the respective Subsidiaries to Virtu Maritime Limited in exchange for an issue of 4,113,174 shares of a nominal value of €1.00 per share in Virtu Maritime Limited.

These consolidated financial statements have been prepared on the basis of the assumption that the Virtu Maritime Limited has operated as a legal Group and a single consolidated entity as of 1 January 2017.

### Financial position

#### *Group*

The Group's total asset base stands at €153.6 million (2017: €162.0 million). The Group's asset base is 58.8% funded through equity. Main non-current assets comprise the property, plant and equipment including the vessels net realisable value amounting to €93.2 million (2017: €93.7 million) and goodwill amounting to €49.4 million (2017: €49.4 million), being the fair value attributable to the acquisition of the subsidiaries.

The Group's main liabilities are the €28.7 million (2017: €35.4 million) bank loans and amounts due to parent, fellow subsidiaries and other related parties amounting to €27.0 million (2017: €41.8 million).

As at 31 December 2018, the Group's current assets amounted to €8.3 million (2017: €18.0 million) and are mainly represented by trade and other receivables of €6.5 million (2017: €4.4 million) and cash of €1.4 million (2017: €13.3 million). Total current liabilities include trade and other payables of €10.2 million (2017: €14.7 million).

#### *Company*

The Company's total asset base stands at €94.4 million (2017: €94.4 million). The Company's asset base is 74% funded through equity. Main non-current assets comprises the fair value of investment in subsidiaries amounting to €49.6 million (2017: €49.6 million) and amounts due from parent and fellow subsidiaries of €44.7 million (2017: €44.7 million).

The Company's main liabilities include the amounts due to fellow subsidiaries of €24.6 million (2017: €24.6 million).

## Director's report – continued

### Financial Performance

#### *Group*

Revenue is mainly generated from the provision of related services to incoming and outgoing passengers and vehicles amounting to €27.1 million (2017: €27.3 million) and charter hire and other related income amounting to €5.3 million (2017: €5.0 million). Administrative and cost of sales expenses mainly comprise employee benefits expenses amounting to €3.1 million (2017: €2.9 million), vessel operating expenses amounting to €13.8 million (2017: €13.2 million) and property, plant and equipment depreciation amounting to €3.0 million (2017: €3.2 million). Other income includes management fees amounting to €0.4 million (2017: €0.4 million) and other operating income of €0.3 million (2017: €0.2 million). Finance costs comprise interest payable on the outstanding bank loans amounting to €1.4 million (2017: €1.9 million). Finance income comprises interest receivable amounting to €0.9 million (2017: €0.6 million) on related party loans.

The directors do not expect any significant changes in the Group's activities in the short term and expect that the Group will continue to be profitable in the foreseeable future.

#### *Company*

The Company's profit before tax for the period ending 31 December 2018 amounted to €0.01 million (2017: loss €0.01 million).

The statement of comprehensive income is set out on page 11.

The directors do not propose the payment of a dividend and propose that the balance of retained earnings be carried forward to the next financial year.

### Risks and uncertainties

The Company's and Group's financial risk management objectives and policies, and the exposure to market risk, credit risk and liquidity risk have been disclosed in Note 2 to the financial statements.

### Going concern

After making enquiries and having taken into consideration the future plans of the Group (note 1.1), the directors have reasonable expectation that the Group and Company have adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in the preparation of the financial statements.

### Events after the reporting date

There were no particular important events affecting the Company and the Group which occurred after the reporting date, to the date of signing of these financial statements which warrants adjustments. Refer to Note 25 for developments after the reporting date relating to the Group's new vessel.

## Director's report – continued

### Directors

The directors of the Company who held office during the period were:

Francis A. Portelli  
John Mark Portelli  
Stephanie Attard Montalto  
Matthew Portelli  
Charles Borg  
Stefan Bonello Ghio – Appointed on 6 July 2018  
Roderick Chalmers – Appointed on 6 July 2018  
Henri Saliba – Appointed on 6 July 2018

Directors are appointed during the Company's Annual General Meeting for periods of one year, at the end of which term they may stand again for re-election. The Articles of Association of the Company clearly set out the procedures to be followed for the appointment of directors.

### Statement of director's responsibilities for the financial statements

The directors are required by the Companies Act, 1995 to prepare financial statements that give a true and fair view of the state of affairs of the Company as at the end of each reporting period and of the profit or loss for that period.

In preparing the financial statements, the directors are responsible for:

- ensuring that the financial statements have been drawn up in accordance with International Financial Reporting Standards as adopted by the EU;
- selecting and applying appropriate accounting policies;
- making accounting estimates that are reasonable in the circumstances;
- ensuring that the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Company will continue in business as a going concern.

The directors are also responsible for designing, implementing and maintaining internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and that comply with the Companies Act, 1995. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

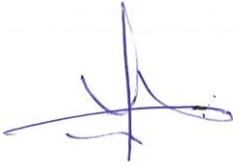
The financial statements of Virtu Maritime Limited for the year ended 31 December 2018 may be made available on the Company's website. The directors are responsible for the maintenance and integrity of the Annual Report on the website in view of their responsibility for the controls over, and the security of, the website. Access to information published on the Company's website is available in other countries and jurisdictions, where legislation governing the preparation and dissemination of financial statements may differ from requirements or practice in Malta.

**Director's report** – continued


**Auditors**

PricewaterhouseCoopers have indicated their willingness to continue in office and a resolution for their re-appointment will be proposed at the Annual General Meeting.

On behalf of the board



Francis A. Portelli  
Chairman



Stephanie Attard Montalto  
Director

Virtu  
Ta' Xbiex Terrace  
Ta' Xbiex  
Malta

25 April 2019



## *Independent auditor's report*

To the Shareholders of Virtu Maritime Limited

### *Report on the audit of the consolidated and standalone financial statements*

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#### *Our opinion*

In our opinion:

- Virtu Maritime Limited's Group financial statements and Parent Company financial statements (the "financial statements") give a true and fair view of the Group and the Parent Company's financial position as at 31 December 2018 and of the Group's and the Parent Company's financial performance and cash flows for the period then ended in accordance with International Financial Reporting Standards as adopted by the EU: and
- The financial statements have been prepared in accordance with the requirements of the Maltese Companies Act (Cap. 386).

#### **What we have audited**

Virtu Maritime Limited's financial statements, set out on pages 9 to 48, comprise:

- the Consolidated and Parent Company statements of financial position as at 31 December 2018;
- the Consolidated and Parent Company statements of comprehensive income for the year then ended;
- the Consolidated and Parent Company statements of changes in equity for the year then ended;
- the Consolidated and Parent Company statements of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

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#### *Basis for opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Independence**

We are independent of the Group and the Parent Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements of the Accountancy Profession (Code of Ethics for Warrant Holders) Directive issued in terms of the Accountancy Profession Act (Cap. 281) that are relevant to our audit of the financial statements in Malta. We have fulfilled our other ethical responsibilities in accordance with these Codes.





## *Independent auditor's report - continued*

To the Shareholders of Virtu Maritime Limited

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### *Other information*

The directors are responsible for the other information. The other information comprises the Directors' report (but does not include the financial statements and our auditor's report thereon).

Our opinion on the financial statements does not cover the other information, including the directors' report.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

With respect to the directors' report, we also considered whether the directors' report includes the disclosures required by Article 177 of the Maltese Companies Act (Cap. 386).

Based on the work we have performed, in our opinion:

- The information given in the directors' report for the financial period for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report has been prepared in accordance with the Maltese Companies Act (Cap. 386).

In addition, in light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we are required to report if we have identified material misstatements in the directors' report and other information that we obtained prior to the date of this auditor's report. We have nothing to report in this regard.

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### *Responsibilities of the directors for the financial statements*

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs as adopted by the EU and the requirements of the Maltese Companies Act (Cap. 386), and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the Parent Company or to cease operations, or have no realistic alternative but to do so.





## *Independent auditor's report - continued*

To the Shareholders of Virtu Maritime Limited

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### *Auditor's responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's or the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group or the Parent Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

## *Independent auditor's report - continued*

To the Shareholders of Virtu Maritime Limited

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### *Auditor's responsibilities for the audit of the financial statements - continued*

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

### *Report on other legal and regulatory requirements*

#### *Other matters on which we are required to report by exception*

We also have responsibilities under the Maltese Companies Act (Cap. 386) to report to you if, in our opinion:

- Adequate accounting records have not been kept, or that returns adequate for our audit have not been received from branches not visited by us.
- The financial statements are not in agreement with the accounting records and returns.
- We have not received all the information and explanations we require for our audit.
- Certain disclosures of directors' remuneration specified by law are not made in the financial statements, giving the required particulars in our report.

We have nothing to report to you in respect of these responsibilities.

#### **PricewaterhouseCoopers**

78, Mill Street  
Qormi  
Malta



Stephen Mamo  
Partner

25 April 2019

## Statements of financial position

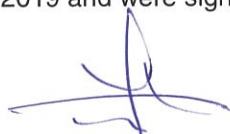
		As at 31 December			
		Group		Company	
Notes		2018 €'000	2017 €'000	2018 €'000	2017 €'000
<b>ASSETS</b>					
<b>Non-current assets</b>					
	4	50,006	50,006	-	-
	5	93,204	93,673	-	-
	6	-	-	49,586	49,586
	9	1,472	115	44,650	44,650
	7	673	159	-	-
Total non-current assets		145,355	143,953	94,235	94,236
<b>Current assets</b>					
	8	344	249	-	-
	9	6,523	4,404	164	155
	10	1,414	13,345	-	-
		-	8	-	-
Total current assets		8,281	18,006	164	155
<b>Total assets</b>		<b>153,636</b>	<b>161,959</b>	<b>94,400</b>	<b>94,391</b>

**Statements of financial position - continued**

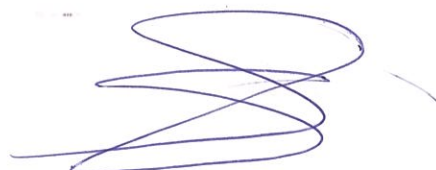
		<b>As at 31 December</b>			
		<b>Group</b>		<b>Company</b>	
Notes		2018 €'000	2017 €'000	2018 €'000	2017 €'000
<b>EQUITY AND LIABILITIES</b>					
<b>Capital and reserves</b>					
	11	4,363	4,363	4,363	4,363
	12	45,473	45,473	45,473	45,473
	13	20,000	20,000	20,000	20,000
		20,538	9,629	2	(9)
		<b>90,374</b>	79,465	<b>69,838</b>	69,827
<b>Non-current liabilities</b>					
	14	23,226	28,687	-	-
	15	24,400	32,354	24,400	24,400
		<b>47,626</b>	61,041	<b>24,400</b>	24,400
<b>Current liabilities</b>					
	14	5,484	6,747	-	-
	15	10,151	14,667	161	164
		1	39	1	-
		<b>15,636</b>	21,453	<b>162</b>	164
		<b>63,262</b>	82,494	<b>24,562</b>	24,564
		<b>153,636</b>	161,959	<b>94,400</b>	94,391

The notes on pages 15 to 48 are an integral part of these combined financial statements.

The consolidated financial statements on pages 9 to 48 were authorised for issue by the board on 25 April 2019 and were signed on their behalf by:



Francis A. Portelli  
Director



Stephanie Attard Montalto  
Director

## Statements of comprehensive income

		Year/period ended 31 December				
		Group		Company		
Notes		2018 €'000	2017 €'000	2018 €'000	2017 €'000	
	<b>Revenue</b>	16	33,148	32,976	-	-
	Cost of sales	17	(19,155)	(18,456)	-	-
	<b>Gross profit</b>		13,993	14,520	-	-
	Administrative expenses	17	(3,769)	(4,078)	(11)	(9)
	Other income	20	773	696	130	90
	Other expenses		-	(90)	(107)	(90)
	<b>Operating profit/(loss)</b>		10,997	11,048	12	(9)
	Finance income	21	888	595	988	65
	Finance costs	22	(1,438)	(1,857)	(988)	(65)
	<b>Profit/(loss) before tax</b>		10,447	9,786	12	(9)
	Tax income/(expense)	23	462	(157)	(1)	-
	<b>Profit/(loss) for the year/period</b>		10,909	9,629	11	(9)

The notes on pages 15 to 48 are an integral part of these consolidated financial statements.



## Statements of changes in equity

Group	Share capital €'000	Other reserve €'000	Capital reserve €'000	Retained earnings €'000	Total €'000
Balance at 1 January 2017	-	-	-	-	-
<b>Comprehensive income</b>					
Profit for the period	-	-	-	9,629	9,629
<b>Other comprehensive income</b>					
Fair value uplift upon acquisition of investment in subsidiaries	-	45,473	-	-	45,473
<b>Transactions with owners</b>					
Issue of shares	4,363	-	-	-	4,363
Subordinated shareholder's loan	-	-	20,000	-	20,000
<b>Balance at 31 December 2017</b>	<b>4,363</b>	<b>45,473</b>	<b>20,000</b>	<b>9,629</b>	<b>79,465</b>
Balance at 1 January 2018	4,363	45,473	20,000	9,629	79,465
<b>Comprehensive income</b>					
Profit for the year	-	-	-	10,909	10,909
<b>Balance at 31 December 2018</b>	<b>4,363</b>	<b>45,473</b>	<b>20,000</b>	<b>20,538</b>	<b>90,374</b>

**Statements of changes in equity - continued**

Company	Share capital €'000	Other reserve €'000	Capital reserve €'000	Retained earnings €'000	Total €'000
Balance at 1 January 2017	-	-	-	-	-
<b>Comprehensive income</b>					
Loss for the period	-	-	-	(9)	(9)
<b>Other comprehensive income</b>					
Fair value uplift upon acquisition of investment in subsidiaries	-	45,473	-	-	45,473
<b>Transactions with owners</b>					
Issue of shares	4,363	-	-	-	4,363
Subordinated shareholder's loan	-	-	20,000	-	20,000
<b>Balance at 31 December 2017</b>	<b>4,363</b>	<b>45,473</b>	<b>20,000</b>	<b>(9)</b>	<b>69,827</b>
Balance at 1 January 2018	4,363	45,473	20,000	(9)	69,827
<b>Comprehensive income</b>					
Profit for the year	-	-	-	11	11
<b>Balance at 31 December 2018</b>	<b>4,363</b>	<b>45,473</b>	<b>20,000</b>	<b>2</b>	<b>69,838</b>

The notes on pages 15 to 48 are an integral part of these consolidated financial statements.



## Statements of cash flows

		Year ended 31 December			
		Group		Company	
Notes	2018 €'000	2017 €'000	2018 €'000	2017 €'000	
<b>Cash flows from operating activities</b>					
Cash generated from operations	24	14,097	16,985	-	-
Interest received	21	888	595	988	65
Interest paid	22	(1,438)	(1,857)	(988)	(65)
Tax paid		(82)	(45)	-	-
Net cash (used in)/generated from operating activities		13,465	15,678	-	-
<b>Cash flows from investing activities</b>					
Purchase of property, plant and equipment	5	(2,504)	(29,209)	-	-
Net cash used in investing activities		(2,504)	(29,209)	-	-
<b>Cash flows from financing activities</b>					
Loans repaid/received from fellow subsidiary and ultimate parent	15	(14,575)	32,354	-	24,400
Loan advanced to fellow subsidiary		-	-	-	(24,400)
Loans repaid/received from shareholders and related parties		(1,593)	2	-	-
Repayment of bank borrowings		(6,724)	(5,480)	-	-
Net cash (used in)/generated from financing activities		(22,892)	26,876	-	-
Net movement in cash and cash equivalents		(11,931)	13,345	-	-
Cash and cash equivalents at beginning of year/period		13,345	-	-	-
Cash and cash equivalents at end of year/period		1,414	13,345	-	-

The notes on pages 15 to 48 are an integral part of these consolidated financial statements.

## Notes to the combined financial statements

### 1. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied unless otherwise stated.

#### 1.1 Basis of preparation

These standalone and consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU and with the requirements of the Companies Act, 1995. The consolidated financial statements have been prepared under the historical cost convention as modified by the fair valuation of assets and liabilities acquired through business combinations as disclosed in the accounting policies below.

The preparation of financial statements in conformity with IFRSs as adopted by the EU requires the use of certain accounting estimates. It also requires directors to exercise their judgement in the process of applying the Group's and Company's accounting policies (see Note 3 – Critical accounting estimates and judgements).

Virtu Maritime Limited was incorporated on 30 June 2017, as a private limited liability shipping company, with an initial issued paid up share capital of €250,000. Virtu Maritime Limited entered into a share for share exchange agreement with Virtu Holdings Limited on 3 August 2017, pursuant to which Virtu Holdings Limited transferred its shares in the respective Subsidiaries to Virtu Maritime Limited in exchange for an issue of 4,113,174 shares of a nominal value of €1.00 per share in Virtu Maritime Limited.

Virtu Maritime Limited is acting as a primary obligor, jointly and severally with the Virtu Finance plc to irrevocably and unconditionally guarantee to each Bondholder the due and punctual performance of all the obligations undertaken by the Issuer under the Bonds, and, without prejudice to the generality of the foregoing, to pay all amounts of principal and interest which become due and payable to any Bondholder.

These consolidated financial statements have been prepared on the basis of the agreement entered into between Virtu Holdings Limited and Virtu Maritime Limited reflecting the effective date of transfer of business with effect from 1 January 2017. Accordingly, the comparative figures included in these consolidated financial statements reflect results of the respective subsidiaries for the period 1 January to 31 December 2017.

As at 31 December 2018, the Group's current liabilities has exceeded its current assets by €7.4 million. This shortfall includes amounts due to fellow subsidiaries and related companies amounting to €2.6 million. The Group treasury ensures that amounts due to and due by the respective subsidiaries of the Virtu Maritime Group and Virtu Holdings Group are only called in if the respective subsidiaries have the liquidity to settle the amounts due. On this basis, these financial statements have been prepared on a going concern basis which assumes that the group will continue in operational existence for the foreseeable future.

**1. Summary of significant accounting policies - continued**

**1.1 Basis of preparation - continued**

*Standards, interpretations and amendments to published standards effective in 2018*

In 2018, the Group and Company adopted new standards, amendments and interpretations to existing standards that are mandatory for the Group's and Company's accounting periods beginning on 1 January 2018. The adoption of these revisions to the requirements of IFRSs as adopted by the EU did not result in substantial changes to the Group's and Company's accounting policies impacting the Group's and Company's financial performance and position.

**IFRS 9 – Financial Instruments**

IFRS 9 replaced the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement; the Group and Company adopted IFRS 9 on 1 January 2018, which is the date of initial application of the standard. IFRS 9 has resulted in changes in accounting policies related to the classification and measurement and impairment of financial assets. The Group and Company have taken advantage of the exemption in IFRS 9 allowing it not to restate comparative information for prior periods with respect to classification and measurement and impairment charges.

**(a) Classification of Financial assets under IFRS 9**

IFRS 9 contains a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics. It contains three principal classification categories for financial assets: measured at amortised cost, Fair Value through Other Comprehensive Income (FVOCI) and Fair Value Through Profit or Loss (FVTPL). The standard eliminates the existing IAS 39 categories of held to maturity, loans and receivables and available-for-sale.

The transition from IAS 39 to IFRS 9 did not have a material impact on the Group's and Company's measurement models applied to its financial assets; the differences between IAS 39 and IFRS 9 consists solely of reclassifications. Reclassification adjustments reflect the movement of balances between categories of financial assets with no impact to shareholders' equity. There is no change to the carrying value of financial instruments as a result of reclassifications.

The application of IFRS 9 resulted in the reclassification of all the Group's and Company's financial assets from the 'Loans and receivables' category in IAS 39 to 'Financial assets at amortised cost' under IFRS 9. These assets comprise loans, trade and other receivables and cash and cash equivalents. The new classification requirements have not had a material impact on the Group's and Company's accounting for loans and receivables, which continued to be measured at amortised cost upon the adoption of IFRS 9, and they did not have an impact on the classification of the Group's and Company's financial liabilities.

The changes in classification accordingly had no impact on the Group's and Company's equity and tax balances.

**1. Summary of significant accounting policies - continued**

**1.1 Basis of preparation - continued**

*Standards, interpretations and amendments to published standards effective in 2018 - continued*

**IFRS 9 – Financial Instruments - continued**

(b) Impairment

From 1 January 2018, the Group and Company have to assess on a forward-looking basis the expected credit losses associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. IFRS 9 replaced the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model. The new impairment model applies to the Group's and company's financial assets measured at amortised cost. Under IFRS 9, credit losses are recognised earlier than under IAS 39.

While cash and cash equivalents are also subject to the impairment requirements of IFRS 9, the expected credit losses are immaterial.

For trade and other receivables, the Group and Company apply the IFRS 9 simplified approach to measuring expected credit losses, which uses a lifetime expected impairment provision for all trade receivables. The impact on the Group and Company of this change in the impairment model is not significant in view of the nature of business to which the Group and Company are exposed, and the loss allowance is not material.

With respect to its loans from related parties, the Group and Company apply IFRS 9's three-stage impairment model ("the general model"). The first step of the general model is to determine which impairment 'stage' the loans sit within. At initial recognition, loans are generally within 'stage 1', which requires a 12-month expected credit loss to be calculated for each balance. The model then requires monitoring of the credit risk associated with the loan to consider if there has been a significant increase since initial recognition. If there has been a significant increase in credit risk (the loan is now in 'stage 2'), or the asset has become credit impaired (the loan is now in 'stage 3'), a lifetime expected credit loss must be recognised.

In determining whether a significant increase in credit risk has occurred, the Group and Company take into account the related parties' performance and financial position, as well as expected future cash flows. With respect to these loans, the impact on the Group and Company of this change in the impairment model is not significant in view of the high quality of the counterparty to which the Company are exposed, and the loss allowance is not material.

The new policy is disclosed in more detail in note 1.7.

**1. Summary of significant accounting policies - continued**

**1.1 Basis of preparation - continued**

*Standards, interpretations and amendments to published standards effective in 2018 - continued*

**IFRS 15 Revenue from contracts with customers**

IFRS 15, 'Revenue from contracts with customers' deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognised when customers obtain control of the good or service and thus have the ability to direct the use and obtain the benefits from the good or service. The standard replaces IAS 18 'Revenue' and related interpretations.

After taking cognisance of the nature of the Group's and Company's contracts with customers, it was concluded that the transition to IFRS 15 will have an immaterial impact and no adjustments were made to the Group's and Company's results and financial position.

*Standards, interpretations and amendments to published standards that are not yet effective*

Certain new standards, amendments and interpretations to existing standards have been published by the date of authorisation for issue of these financial statements, but are not mandatory for the Group's and Company's current financial period ending 31 December 2018. The Group and Company have not early adopted these revisions to the requirements of IFRSs as adopted by the EU and the assessment of the Group's and Company's Directors of the impact of the new standards and interpretations that have an impact on the Group and Company are set out below.

**IFRS 16 - Leases**

Under IFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for a consideration. The new standard will result in almost all leases being recognised in the statement of financial position, as the distinction between operating and finance leases is removed. IFRS 16 requires lessees to recognise a lease liability reflecting future lease payments and a 'right-of-use asset' for virtually all lease contracts; an optional exemption is available for certain short-term leases and leases of low-value assets.

The Group and the Company will be impacted by IFRS 16 in cases where the Group or the Company are lessees. As at 31 December 2018, the Group had an amount of €8,340,308 with respect to non-cancellable operating leases as a lessee. The standard is effective for annual periods beginning as from 1 January 2019 and at this stage the Group and Company do not intend to adopt the standard before its effective date.

In the opinion of the Group's and Company's Directors, there are no other standards that are not yet effective and that would be expected to have a material impact on the Group and Company in the current or future reporting periods and on foreseeable future transactions.

**1. Summary of significant accounting policies - continued**

**1.2 Consolidation**

(a) Subsidiaries

Subsidiaries are all entities in which the Group, directly or indirectly, has an interest of more than one half of the voting rights or otherwise has power to exercise control over the operations. Subsidiaries are consolidated from the date on which effective control is transferred to the Group, and are no longer consolidated from the date that control ceases.

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the group's share of the identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in profit or loss (Note 1.4).

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

In the Company's separate financial statements, investments in subsidiaries are accounted for by the cost method of accounting, i.e. at cost less impairment. Provisions are recorded where, in the opinion of the directors, there is an impairment in value. Where there has been an impairment in the value of an investment, it is recognised as an expense in the period in which the diminution is identified. The results of subsidiaries are reflected in the Company's separate financial statements only to the extent of dividends receivable. On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to profit or loss.

## 1. Summary of significant accounting policies - continued

### 1.3 Foreign currency translation

#### (a) Functional and presentation currency

Items included in these standalone and consolidated financial statements are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The euro is the Company's and Group's functional and presentation currency.

#### (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement.

All foreign exchange gains and losses are presented in the income statement within 'administrative expenses'.

### 1.4 Intangible assets

#### (a) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the group's share of the net identifiable assets of the acquired subsidiary/associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in 'intangible assets'. Goodwill is recognised separately within intangible assets, and is tested annually for impairment and carried at cost less accumulated impairment losses (Note 1.6). Impairment losses on goodwill are not reversed. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose, identified according to the operating segment. A cash-generating unit to which goodwill has been allocated is tested for impairment annually, and whenever there is an indication that the unit may be impaired by comparing the carrying amount of the unit, including the goodwill, with the recoverable amount of the unit. The recoverable amount is the higher of fair value less costs to sell and value in use.



**1. Summary of significant accounting policies - continued**

**1.5 Property, plant and equipment**

All property, plant and equipment is stated at historical cost less depreciation and accumulated impairment losses.

Subsequent costs are included in the assets' carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company or to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation is calculated on the straight line method to write off the cost of each asset to their residual values over their estimated useful lives as follows:

	%
Leasehold improvements	10
Vessels - hull	4
Furniture and equipment	20
Computer hardware and software	25
Motor vehicles	20
Vessels - engines	Engine hours based on use

During 2018, the Group re-assessed depreciation for vessels by changing the estimated useful life of the engines when compared to the hull of the vessel. A change in accounting estimate is being applied prospectively by decoupling the engines from the hull for depreciation purposes: the hull will continue being utilised over the original expected useful life of 25 years, net of the residual value, whilst the engines are being depreciated based on engine hours compared with the useful life expectancy determined by the manufacturer.

Assets in the course of construction are not depreciated. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount (Note 1.6).

Gains and losses on disposal are determined by comparing proceeds with the carrying amount and are taken into account in determining operating profit.

**1.6 Impairment of non-financial assets**

Assets that have an indefinite useful life, for example goodwill, are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

## 1. Summary of significant accounting policies - continued

### 1.7 Financial assets

The comparative information provided continues to be accounted for in accordance with the Company's previous years accounting policy.

#### *Accounting policy applied from 1 January 2018*

#### **Classification**

The Company classifies its financial assets as financial assets measured at amortised cost. The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows. The Company classifies its financial assets as at amortised cost only if both the following criteria are met:

- The asset is held within a business model whose objective is to collect the contractual cash flows, and
- The contractual terms give rise to cash flows that are solely payments of principal and interest.

#### *Assessment whether contractual cash flows are solely payments of principal and interest*

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

#### **Recognition and measurement**

Regular way purchases and sales of financial assets are recognised on the trade date, which is the date on which the Company commits to purchase or sell the asset. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Company has transferred substantially all the risks and rewards of ownership.

At initial recognition, the Company measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss (FVPL), transaction costs that are directly attributable to the acquisition of the financial asset.

Interest income on debt instruments measured at amortised cost from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition of these instruments is recognised directly in profit or loss and presented in other gains/(losses) together with foreign exchange gains and losses. Impairment losses are presented as a separate line item in the consolidated statement of profit or loss.

**1. Summary of significant accounting policies - continued**

**1.7 Financial assets - continued**

**Impairment**

The Group and Company assess on a forward-looking basis the expected credit losses (ECL) associated with its debt instruments carried at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. The Group's and company's financial assets are subject to the expected credit loss model.

*Expected credit loss model*

The Group and Company measure loss allowances at an amount equal to lifetime ECLs, except debt securities that are determined to have low credit risk at the reporting date which are re-assessed at 12 months ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group and Company considers reasonable and supportable information that is relevant and available without undue cost or effort. The Group and Company assume that the credit risk on a financial asset has increased significantly if it is more than 30 days past due, and it considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Group and Company in full, without recourse by the Group and Company to action such as realising security (if any is held); or the financial asset is more than 90 days past due.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument. 12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months). The maximum period considered when estimating ECLs is the maximum contractual period over which the Group and Company are exposed to credit risk.

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls. ECLs are discounted at the effective interest rate of the financial asset.

At each reporting date, the Group and Company assess whether financial assets carried at amortised cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data such as significant financial difficulty of the borrower or issuer, or a breach of contract such as a default or being more than 90 days past due.

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

**1. Summary of significant accounting policies - continued**

**1.7 Financial assets - continued**

**Impairment - continued**

*Simplified approach model*

For trade receivables, the Group and Company apply the simplified approach required by IFRS 9, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

The expected loss rates are based on the payment profiles of sales over a period of 12 months before 31 December 2018 or 1 January 2018, respectively, and the corresponding historical credit losses experienced within this period. The historical loss rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the liability of the customers to settle the receivable. Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, among others, the probability of insolvency or significant financial difficulties of the debtor. Impaired debts are derecognised when they are assessed as uncollectible.

Accounting policy applied until 31 December 2017

**Classification**

The Group and Company classify their financial assets, (other than investments in subsidiaries) in the following categories: at fair value through profit or loss and loans and receivables. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

(a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, i.e. financial assets acquired principally for the purpose of selling in the short-term. A financial asset is also classified in this category if, on initial recognition, it is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking. Derivatives are also categorised as held for trading unless they are designated as hedges. Assets in this category are classified as current assets if expected to be settled within twelve months; otherwise, they are classified as non-current.

(b) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the asset. They are included in current assets, except for maturities greater than twelve months after the end of the reporting period. These are classified as non-current assets. The Company's and Group's loans and receivables comprise loans and receivables, trade and other receivables (Note 1.10) and cash and cash equivalents (Note 1.11) in the statement of financial position.

## 1. Summary of significant accounting policies - continued

### 1.7 Financial assets - continued

#### Recognition and measurement

The Group recognises a financial asset in its statement of financial position when it becomes a party to the contractual provisions of the instrument. Regular way purchases and sales of financial assets are recognised on settlement date, which is the date on which an asset is delivered to or by the Group. Any change in fair value for the asset to be received is recognised between the trade date and settlement date in respect of assets which are carried at fair value in accordance with the measurement rules applicable to the respective financial assets.

Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed in profit or loss. Financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables (and held-to-maturity financial assets) are subsequently carried at amortised cost using the effective interest method. Amortised cost is the initial measurement amount adjusted for the amortisation of any difference between the initial and maturity amounts using the effective interest method.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership or has not retained control of the asset.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are recognised in profit or loss in the period in which they arise. Dividend income from financial assets at fair value through profit or loss is recognised in profit or loss when the Group's right to receive payments is established.

#### Impairment

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. The Group first assesses whether objective evidence of impairment exists.

The criteria that the group uses to determine that there is objective evidence of an impairment loss include:

- significant financial difficulty of the issuer or obligor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becomes probable that the borrower will enter bankruptcy or other financial reorganisation.

**1. Summary of significant accounting policies - continued**

**1.7 Financial assets**

**Impairment - continued**

For financial assets carried at amortised cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The asset's carrying amount is reduced and the amount of the loss is recognised in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

**1.8 Current and deferred tax**

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

Deferred tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

**1.9 Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average cost method. The cost of inventories comprises the invoiced value of goods and, in general, includes transport and handling costs. Net realisable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

**1.10 Trade and other receivables**

Trade receivables comprise amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

**1. Summary of significant accounting policies - continued**

**1.10 Trade and other receivables - continued**

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment (Note 1.7.3). The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in profit or loss. When a receivable is uncollectible, it is written off against the allowance account for trade and other receivables. Subsequent recoveries of amounts previously written off are credited against profit or loss.

**1.11 Cash and cash equivalents**

Cash and cash equivalents are carried in the statement of financial position at face value. In the statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the statement of financial position.

**1.12 Share capital**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds.

**1.13 Provisions**

Provisions for legal claims are recognised when the Company or the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

**1.14 Financial liabilities**

The Group recognises a financial liability in its statement of financial position when it becomes a party to the contractual provisions of the instrument. The Group's financial liabilities are classified as financial liabilities which are not at fair value through profit or loss (classified as 'Other liabilities') under IAS 39. Financial liabilities not at fair value through profit or loss are recognised initially at fair value, being the fair value of consideration received, net of transaction costs that are directly attributable to the acquisition or the issue of the financial liability. These liabilities are subsequently measured at amortised cost. The Group derecognises a financial liability from its statement of financial position when the obligation specified in the contract or arrangement is discharged, is cancelled or expires.

**1.15 Borrowings**

Borrowings are recognised initially at the fair value of proceeds received, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period.



## 1. Summary of significant accounting policies - continued

### 1.16 Trade and other payables

Trade payables comprise obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Trade and other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### 1.17 Revenue recognition

Revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Group's activities. Sales are recognised upon delivery of products or performance of services, net of sales tax, returns, rebates and discounts.

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met for each of the Group's activities as described below.

#### (a) Sales of goods

Sales of goods are recognised when the Group has delivered products to the customer and there is no unfulfilled obligation that could affect the customer's acceptance of the products. Delivery does not occur until the risks of obsolescence and loss have been transferred to the customer, and the customer has accepted the products.

#### (b) Sales of services

Revenue from services is generally recognised in the period the services are provided, based on the services performed to date as a percentage of the total services to be performed. Accordingly, revenue is recognised by reference to the stage of completion of the transaction under the percentage of completion method.

#### (c) Interest income

Interest income is recognised for all interest-bearing instruments using the effective interest method.

#### (d) Dividend income

Dividend income is recognised when the right to receive payment is established.

### 1.18 Derivative financial instruments and hedging

The Group enters into derivative financial instruments in the form of commodity swaps in order to manage the risk of variability in the price of purchased fuel. Derivative financial instruments are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged.

**1. Summary of significant accounting policies - continued**

**1.18 Derivative financial instruments and hedging - continued**

All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative. When the Group applies hedge accounting, the fair value of derivatives is classified as a non-current asset or liability if the remaining maturity of the hedged item is more than twelve months, and as a current asset or liability if the remaining maturity of the hedged item is less than twelve months. Trading derivatives, which comprise all derivatives to which the Group does not apply hedge accounting, are classified as a current asset or liability.

On the date a commodity swap contract is entered into, the Group may designate the derivative as a cash flow hedge of the risk arising on variability of the future cash flows attributable to the forecast purchase of fuel. Under the requirements of IAS 39, hedge accounting may only be applied if certain criteria are met; a derivative instrument may be accounted for as a cash flow hedge if:

- formal documentation of the hedging instrument, hedged item, hedging objective, strategy and relationship is prepared before hedge accounting is applied;
- the hedge is documented showing that it is expected to be highly effective in offsetting the risk in the hedged item throughout the reporting period; and
- the hedge is effective on an ongoing basis.

Accordingly, when the Group applies hedge accounting, it documents at the inception of the transaction the relationship between the hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives designated as hedges to specific forecast transactions (comprising forecast purchases of fuel). The Group also documents its assessment, both at the hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows of hedged items.

Changes in the fair value of derivatives that are designated and qualify as cash flow hedges and that prove to be highly effective in relation to the hedged risk are recognised in a hedging reserve in equity. The commodity swaps entered into by the Group hedge the variability in cash flows from forecast purchases of fuel; any gains or losses previously deferred in equity are transferred from equity and included in the purchased fuel cost in cost of sales when the forecast purchase and consumption of fuel takes place.

Certain derivative transactions, while providing effective economic hedges under the Group's risk management policies, do not qualify for hedge accounting under the specific rules in IAS 39 and are therefore treated as derivatives held for trading. The Group may also elect to not adopt hedge accounting even in instances where the derivatives qualify for hedge accounting under IAS 39; any such derivatives are also treated as derivatives held for trading. Changes in the fair value of any derivative instruments to which hedge accounting is not applied are recognised immediately in profit or loss.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting under IAS 39, any cumulative gain or loss existing in equity at that time remains in equity and is recognised in profit or loss when the hedged forecast transaction affects profit or loss. However, if a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to profit or loss.

**1. Summary of significant accounting policies - continued**

**1.19 Borrowing costs**

Borrowing costs which are incurred for the purpose of acquiring or constructing qualifying property, plant and equipment, investment property or property held for development and resale are capitalised as part of its cost. Borrowing costs are capitalised while acquisition or construction is actively underway, during the period of time that is required to complete and prepare the asset for its intended use. Capitalisation of borrowing costs is ceased once the asset is substantially complete and is suspended if the development of the asset is suspended. All other borrowing costs are expensed. Borrowing costs are recognised for all interest-bearing instruments on an accrual basis using the effective interest method. Interest costs include the effect of amortising any difference between initial net proceeds and redemption value in respect of the Group's interest-bearing borrowings.

**1.20 Dividend distribution**

Dividend distribution to the Company's shareholders is recognised as a liability in the Group's and the Company's financial statements in the period in which the dividends are approved by the Company's shareholders.

**2. Financial risk management**

**2.1 Financial risk factors**

The Group's activities potentially expose it to a variety of financial risks: market risk (including foreign exchange risk, cash flow interest rate risk, price risk), credit risk and liquidity risk.

(a) Market Risk

(i) Foreign exchange risk

Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities which are denominated in a currency that is not the entity's functional currency. A portion of the Group's assets are denominated in USD. The carrying amount of the principal receivables denominated in foreign currency as at the end of the reporting periods was as follows:

	2018 €'000	2017 €'000
Trade and other receivables – USD	38	85

The Company's income, expenditure, financial assets and liabilities, including financing, are mainly denominated in euro except as outlined above.

Based on the above, the directors consider the potential impact on profit or loss of a defined foreign exchange rate shift that is reasonably possible at the reporting date to be immaterial.

(ii) Cash flow interest rate risk

The Group is exposed to the risk of fluctuating market interest rates. As the Group has no significant long term interest-bearing assets, its income and operating cash flows are substantially independent of changes in market interest rates. Bank borrowings issued at variable rates, expose the Group to cash flow interest rate risk. Management monitors the level of floating rate borrowings as a measure of cash flow risk taken on.

**2. Financial risk management - continued**

**2.1 Financial risk factors - continued**

At the reporting date, if the interest rate had increased/decreased by 1% (assuming a parallel shift of 100 basis points in yields) with all other variables held constant, the pre-tax result for the subsequent year would change by the following amount:

	(+) 1%	(-) 1%
	€'000	€'000
<b>At 31 December 2018</b>	(328)	328

(iii) Price risk

The Group and Company are exposed to market price risk arising from the uncertainty about the future prices of investments held in respect of investments that are classified in the statement of financial position as financial assets at fair value through profit or loss. The directors manage this risk by reviewing on a regular basis investment and market performance.

(b) Credit risk

Assets bearing credit risk at the reporting date are analysed as follows:-

	Group		Company	
(classified as loans and receivables in 2017):	2018	2017	2018	2017
	€'000	€'000	€'000	€'000
Trade and other receivables (Note 9)	7,127	3,726	44,814	44,805
Cash and cash equivalents (Note 10)	1,414	13,345	-	-
Maximum exposure	8,541	17,071	44,814	44,805

The Group's cash is primarily placed with financial institutions with a high quality standing and rating.

Trade and other receivables mainly comprise amounts due from the ultimate parent, Virtu Holdings Limited, and from other related parties. Such amounts are monitored on a regular basis by the Group's treasury function and the directors are satisfied that repayment of all assets due to the Company and to the Group by related parties are fully recoverable.

The maximum exposure to credit risk at the end of the reporting period in respect of the financial assets mentioned above is equivalent to their carrying amount as disclosed in the respective notes to the financial statements. The Group and Company do not hold collateral as security on its loans receivable.

The Group and Company apply the low credit risk simplification for all instruments that are externally rated at a rating of BBB- (or equivalent) or better; and the ECL provision for these instruments is accordingly measured at an amount equivalent to the 12-month ECLs. The Group and Company thus apply the simplification for its bank deposits.

**2. Financial risk management - continued**

**2.1 Financial risk factors - continued**

(b) Credit risk - continued

As disclosed in Note 9, Virtu Maritime Limited has loaned amounts to the Ultimate parent and a fellow subsidiary. Credit risk with the ultimate parent is considered insignificant given that such receivable is off settable against the amounts due by Ultimate parent and therefore the Loss Given Default is negligible. Credit risk with respect to the receivable from the fellow subsidiary results in a possible loss allowance which the directors consider immaterial and has not been reflected in these financial statements. The Group and Company apply the credit risk management policies described above; for other receivables no losses have historically been incurred on any of the Group's and Company's balances, and management has determined that there has not been a significant increase in credit risk since origination. The ECL provision for these instrument is accordingly also measured at an amount equivalent to the 12-month ECLs.

At 31 December 2018 and 31 December 2017, cash and cash equivalents are held with a local financial institution with a credit rating of BBB, and with other European financial institutions with a credit rating of BBB or better. Balances are callable on demand or within a maximum period of one week. Management consider the probability of default to be close to zero as the counterparties have a strong capacity to meet its contractual obligations in the near term. As a result, no loss allowance has been recognised based on 12-month ECL as any such impairment would be wholly insignificant to the Group and Company.

(c) Liquidity risk

The Group is exposed to liquidity risk in relation to meeting future obligations associated with its financial liabilities, which comprise principally trade and other payables and borrowings. Prudent liquidity risk management includes maintaining sufficient cash and committed credit lines to ensure the availability of an adequate amount of funding to meet the Group's obligations.

**2. Financial risk management - continued**

**2.1 Financial risk factors - continued**

The table below analyses the Group's and the Company's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows:

	Carrying amount €'000	Within 1 year €'000	Between 1 and 5 years €'000	After 5 years €'000
<b>Group</b>				
<b>At 31 December 2017</b>				
Borrowings	35,434	8,327	22,043	10,704
Trade and other payables	45,480	13,126	-	32,354
	80,914	21,453	22,043	43,058
<b>At 31 December 2018</b>				
Borrowings	28,710	6,589	20,219	5,962
Trade and other payables	29,365	4,965	-	24,400
	58,075	11,554	20,219	30,362
<b>Company</b>				
<b>At 31 December 2017</b>				
Trade and other payables	24,564	164	-	24,400
<b>Company</b>				
<b>At 31 December 2018</b>				
Trade and other payables	24,553	153	-	24,400

The senior management of the Virtu Maritime Limited is updated on a regular basis on the cash flow positions of the subsidiaries of the Group including those of the Company. These reports illustrate the actual cash balance net of operational commitments falling due in the short-term.

Note 14 contains further details about the contractual undiscounted cash flows relating to the Company's borrowings.

**2. Financial risk management - continued**

**2.2 Capital risk management**

Capital is managed at Group level by reference to the level of Group equity and borrowings or debt as disclosed in the consolidated financial statements. The Group's objectives when managing capital at subsidiary level are to safeguard the respective Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders, and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may issue new shares or adjust the amount of dividends paid to shareholders.

The Group's equity, as disclosed in the statement of financial position, constitutes its capital. The Group maintains the level of capital by reference to its financial obligations and commitments arising from operational requirements. In view of the nature of the Group's activities and the extent of borrowings or debt, the capital level as at 31 December 2018 is deemed adequate by the directors.

**3. Critical accounting estimates and judgements**

Estimates and judgements are continually evaluated and based on historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances.

In the opinion of the directors, the accounting estimates and judgements made in the course of preparing these combined financial statements are not difficult, subjective or complex to a degree which would warrant their description as critical in terms of the requirements of IAS 1.

**4. Intangible assets**

	<b>Goodwill</b>	
	<b>2018</b>	<b>2017</b>
	<b>€'000</b>	<b>€'000</b>
Acquired upon business combination (Note 29)	<b>655</b>	655
Acquisition of subsidiaries (Note 29)	<b>49,351</b>	49,351
	<b>50,006</b>	50,006

Goodwill amounting to €655,000 represents the difference between the consideration and the fair value of the net identifiable assets acquired as part of a division of business carried out during 2004. For the purposes of impairment testing, this element of goodwill was allocated to the Group's principal business segment, the Malta-Sicily ferry operation, and the recoverable amount is determined by reference to the fair value of the underlying business of the segment.

On the acquisition of the Subsidiaries during 2017, the Group recognised goodwill amounting to €49.4 million, representing the assumed value attributable to the operations of the Malta-Sicily ferry service and the charter operations of the HSC María Dolores (Note 29).

#### 4. Intangible assets - continued

The indicative valuation was based on the enterprise value of the Malta-Sicily operations and the charter operations of the HSC Maria Dolores, adjusted to reflect bank borrowings net of cash, net of amounts due from related parties, amounts due to shareholders and other surplus assets of the Subsidiaries as at 31 December 2016. The enterprise value was based on the sum of the parts of the two income generating units, the Malta-Sicily ferry operation and the charter of HSC Maria Dolores, and was prepared on the basis of the discounted cash flows derived from ferry and charter operating projections less the net projected capital expenditure required to acquire the new vessel.

##### Malta-Sicily ferry operations

The discounted cash flow (value-in-use) calculation was determined by discounting the forecast future cash flows generated by the ferry operations for an eleven-year explicit period and capitalising the cash flows into perpetuity at a capitalisation rate, assuming growth in line with the projected long-term rate of inflation. The following are the key assumptions underlying the projections:

- It was assumed that the New Vessel, HSC Saint John Paul II, will operate on the Malta - Sicily line whilst the HSC Jean de La Valette has been excluded from the projections;
- EBITDA between 2018 and 2027 was projected to increase at an average rate of 3% to 5% per annum as a result of the increase in demand from commercial operators;
- An annual maintenance provision based on the vessels' engine running time was raised together with a capital charge for the replacement of the vessels; and
- A discount rate of 8.25% was applied to the operating projections.

##### Charter operations (HSC Maria Dolores)

The discounted cash flow (value-in-use) calculation was determined by discounting the forecast future cash flows expected to be generated by the charter operations over the remaining period of the current charter agreement. The following are the key assumptions underlying the projections:

- Charter income was calculated on the basis of the current contracted charter period and charter rates, increasing in line with inflation;
- An outflow was assumed for the overhaul of the vessel's engines in 2027;
- The vessel was assumed to be disposed of at the end of its useful life in 2031 for its residual value; and
- A discount rate of 8.25% was applied to the cash flow which is covered by the current charter agreement.

A sensitivity analysis of the resulting valuation to possible shifts in key assumptions has been carried out as follows:

- An increase of 0.5% to the discount rate will give rise to a decrease in the valuation amounting to €10,609,000, whilst a decrease of 0.5% to the discount rate will give rise to an increase in the valuation amounting to €12,391,000;
- A 5% increase or decrease in cash flows from operations will give rise to an increase or decrease in the valuation amounting to €9,454,000. A 5% increase or decrease in cash flows from the charter operations of the HSC Maria Dolores will give rise to an increase or decrease in the valuation amounting to €1,036,000.



**5. Property, plant and equipment**

	Vessels €'000	Land and buildings and leasehold improvements €'000	Furniture fittings and computer equipment €'000	Motor vehicles €'000	Total €'000
<b>Period ended 31 December 2017</b>					
Assets acquired on business combinations (Note 29)	66,537	775	233	128	67,673
Additions	28,862	6	114	227	29,209
Depreciation charge	(2,877)	(179)	(76)	(77)	(3,209)
Closing net book amount	<b>92,522</b>	<b>602</b>	<b>271</b>	<b>278</b>	<b>93,673</b>
<b>At 31 December 2017</b>					
Cost	117,029	2,012	2,087	566	121,694
Accumulated depreciation	(24,507)	(1,410)	(1,816)	(288)	(28,021)
Net book amount	<b>92,522</b>	<b>602</b>	<b>271</b>	<b>278</b>	<b>93,673</b>
<b>Year ended 31 December 2018</b>					
Opening net book amount	92,522	602	271	278	93,673
Additions	2,307	31	40	126	2,504
Disposals	-	(31)	-	-	(31)
Depreciation	(2,600)	(179)	(91)	(103)	(2,973)
Depreciation released on disposal	-	31	-	-	31
Closing net book amount	<b>92,229</b>	<b>454</b>	<b>220</b>	<b>301</b>	<b>93,204</b>
<b>At 31 December 2018</b>					
Cost	119,336	2,012	2,127	692	124,167
Accumulated depreciation	(27,107)	(1,558)	(1,907)	(391)	(30,963)
Net book amount	<b>92,229</b>	<b>454</b>	<b>220</b>	<b>301</b>	<b>93,204</b>

As at 31 December 2018, €34.8m (2017: €32.8m) included within the vessels category of the property, plant and equipment relate to the vessel under construction. No depreciation was recognised during the period in relation to the vessel under construction.

**6. Investments in subsidiaries**

<b>Group</b>	<b>Company</b>	
	<b>2018</b>	<b>2017</b>
	<b>€'000</b>	<b>€'000</b>
<b>Year ended 31 December</b>		
At end of period	<b>49,586</b>	49,586
<b>At 31 December</b>		
Cost or valuation	<b>49,586</b>	49,586

The subsidiary undertakings at 31 December are shown below:

<b>Subsidiary undertakings</b>	<b>Registered office</b>	<b>Class of shares held</b>	<b>Percentage of shares held</b>	
			<b>2018</b>	<b>2017</b>
Virtu Ferries Limited	Virtu Ta' Xbiex Terrace Ta' Xbiex	Ordinary shares	<b>100%</b>	100%
Virtu Ferries Srl	80 Via Studi 97016 Pozzallo Sicily	Ordinary shares	<b>95%</b>	95%
Virtu Ferries Travel Limited	Virtu Ta' Xbiex Terrace Ta' Xbiex	Ordinary shares	<b>100%</b>	100%
Virtu Rapid Ferries Limited	Virtu Ta' Xbiex Terrace Ta' Xbiex	Ordinary shares	<b>100%</b>	100%
Virtu Fast Ferries Limited	Virtu Ta' Xbiex Terrace Ta' Xbiex	Ordinary shares	<b>100%</b>	100%
Virtu Wavepiercer Limited	Virtu Ta' Xbiex Terrace Ta' Xbiex	Ordinary shares	<b>100%</b>	100%

**7. Deferred tax asset**

	2018 €'000	2017 €'000
Acquired upon business combination (Note 29)	159	234
Charged to income statement (Note 23)	514	(75)
	673	159

Deferred income taxes are calculated on all temporary differences under liability method using a principal applicable tax rate of 35% (2017: 35%).

The balance at 31 December represents temporary differences on:

	2018 €'000	2017 €'000
Property, plant and equipment	250	104
Provisions for impairment of trade receivables	54	55
Trading losses	369	-
	673	159

**8. Inventories**

	2018 €'000	2017 €'000
<b>Inventories</b>		
Goods held for resale	93	77
Vessel spares	251	172
	344	249

**9. Trade and other receivables**

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
<b>Non-Current</b>				
Amounts due from ultimate parent	1,357	-	20,250	20,250
Amounts due from subsidiary	-	-	24,400	24,400
Other receivables	115	115	-	-
	<b>1,472</b>	<b>115</b>	<b>44,650</b>	<b>44,650</b>
<b>Current</b>				
Trade receivables	1,500	1,813	-	-
Amounts due from ultimate parent	-	-	11	-
Amounts due from subsidiary	-	-	153	155
Amounts due from related parties	-	1,417	-	-
Other receivables	3,944	219	-	-
Indirect taxes	211	162	-	-
Prepayments and accrued income	868	793	-	-
	<b>6,523</b>	<b>4,404</b>	<b>164</b>	<b>155</b>
<b>Total trade and other receivables</b>	<b>7,995</b>	<b>4,519</b>	<b>44,814</b>	<b>44,805</b>

Other receivables include amounts due as compensation agreed with the shipbuilders in lieu of variations to the vessel. These amounts are also included as accruals (Note 15) in anticipation of cost for works to be incurred by the Group to rectify faults.

In 2018, the Group's trade receivables are stated net of a provision for impairment of €153,720 (2017: €153,720). As at 31 December 2018, trade receivables of the Group amounting to €598,063 (2017: €682,966) were fully performing whilst trade receivables amounting to €902,472 (2017: 1,130,283) were past due but not impaired. These dues related to a number of independent parties for whom there is no recent history of default. The ageing analysis of the trade receivables that are past due but not impaired is as follows:

	Group	
	2018 €'000	2017 €'000
Within 3 months	672	793
Between 3 and 6 months	230	337
<b>Total trade and other receivables</b>	<b>902</b>	<b>1,130</b>

**10. Cash and cash equivalents**

For the purposes of the statements of cash flows, the period-end cash and cash equivalents comprise the following:

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Cash at bank and in hand	1,414	13,345	-	-

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**11. Share capital**

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
<b>Authorised</b>				
5,000,000 ordinary shares of €1 each	5,000	5,000	5,000	5,000
<b>Issued and fully paid up</b>				
4,363,174 ordinary shares of €1 each	4,363	4,363	4,363	4,363

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On 30 June 2017, Virtu Maritime Limited was incorporated as a private limited liability shipping company, with an initial issued paid up share capital of €250,000. As explained in Note 1.1, Virtu Maritime Limited entered into a share for share exchange agreement with Virtu Holdings Limited on 3 August 2017, the ultimate parent of the Virtu Group, pursuant to which Virtu Holdings Limited transferred shares in the respective subsidiaries to Virtu Maritime Limited in exchange for an issue of 4,113,174 shares of a nominal value of €1.00 per share in Virtu Maritime Limited. After completion of the transaction, the authorised and issued share capital of Virtu Maritime Limited amounted to €4,363,174.

**12. Other Reserve**

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Other reserve	45,473	45,473	45,473	45,473

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The other reserve amounting to €45.5 million represents the difference between the fair value attributable to the shares issued for the acquisition of the Subsidiaries within the Virtu Maritime Group amounting to €49.6 million (Note 29) and the nominal amount of shares issued of €4.1 million (Note 11).

### 13. Capital Reserve

The Company entered into a subordinated loan agreement with Virtu Holdings Limited on 7 August 2017 amounting to €20 million to finance the initial capitalisation of Virtu Maritime Group (Note 1.1). The parties have agreed that the loan is interest-free unless otherwise agreed from time to time, provided that a moratorium of five years on the repayment of interest, commencing from the date of the agreement, will automatically apply and that the rate of interest, if any, will not exceed 5%. The loan agreement also stipulates that the Company has full discretion to settle the subordinated loan by way of issue of 20 million ordinary shares at a nominal value of €1 each. In line with IAS 32 such amounts fall under the definition of equity and are therefore classified in these financial statements as a component of equity as a capital reserve.

### 14. Borrowings

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
<b>Non-current</b>				
Bank loans	23,226	28,687	-	-
<b>Current</b>				
Bank loans	5,484	6,747	-	-
<b>Total borrowings</b>	<b>28,710</b>	<b>35,434</b>	<b>-</b>	<b>-</b>

Bank loans are secured by general hypothecs over Group assets supported by a first priority mortgage over the vessels, pledges over the vessels' comprehensive insurance policies and specific equity shareholdings held by related undertakings.

The interest rate exposure of the borrowings is as follows:

	Group	
	2018 €'000	2017 €'000
At floating rates	28,710	35,434

Weighted average effective interest rates at the end of the reporting periods:

	2018 %	2017 %
Bank loans	4.58	4.55

**14. Borrowings - continued**

The following are the contracted undiscounted cash flows of the Group's bank loans analysed into relevant maturity groupings based on the remaining period at the reporting date to the maturity date:

	2018 €'000	2017 €'000
Within one year	6,589	8,327
Between 1 and 2 years	15,089	6,958
Between 2 and 5 years	5,130	15,085
Over 5 years	5,962	10,704
	32,770	41,074
Carrying amount	28,710	35,434

**15. Trade and other payables**

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
<b>Non-current</b>				
Amounts due to ultimate parent	-	7,954	-	-
Amounts due to fellow subsidiary	24,400	24,400	24,400	24,400
	24,400	32,354	24,400	24,400
<b>Current</b>				
Trade payables	2,053	1,966	-	-
Amounts due to fellow subsidiary	153	2,106	153	155
Amounts due to ultimate parent	-	3,311	-	2
Amounts due to related companies	2,426	4,060	-	-
Amounts due to directors	-	1,376	-	-
Other payables	229	218	-	-
Indirect taxes and social security	104	89	-	-
Accruals and deferred income	5,186	1,541	8	-
	10,151	14,667	161	164
<b>Total trade and other payables</b>	34,551	47,021	24,561	24,564

Amounts due to ultimate parent, fellow subsidiaries, directors and related companies are unsecured, interest free and repayable on demand apart for the non-current amount of €24,400,000 due to a fellow subsidiary, which is subject to an interest rate of 4.05% and is repayable in 2027.

**16. Revenue**

Revenue is analysed as follows:-

	Group	
	2018 €'000	2017 €'000
<b>By class of business</b>		
Ferry service, accommodation and excursions	27,101	27,252
Food and beverage sales	776	753
Charter hire and related income	5,271	4,971
	33,148	32,976

Consolidated revenue for 2017 derived from the ferry service, accommodation and excursions amounting to €1,683,000 has been reclassified to cost of sales. This reclassification has been made for the purpose of representing a fairer presentation and does not have any impact on gross profit and profit for the year.

**17. Expenses by nature**

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Employee benefit expenses (Note 18)	3,116	2,850	-	-
Vessel operating expenses	13,838	13,155	-	-
Auditor's remuneration	21	21	8	5
Property, plant and equipment depreciation (Note 5)	2,973	3,209	-	-
Exchange differences	124	(41)	-	-
Motor vehicle operating lease charges	60	50	-	-
Other expenses	2,792	3,290	3	4
	22,924	22,534	11	9

*Auditor's fees*

Fees charged by the auditor for services rendered during the financial periods ended 31 December 2017 and 2018 relate to the following:

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Annual statutory audit	21	21	8	5
Tax and compliance services	4	4	-	-



**18. Employee benefit expense**

	Group	
	2018 €'000	2017 €'000
Wages and salaries	2,841	2,615
Social security	275	235
	3,116	2,850

Average number of persons employed by the Group during the period was as follows:

	Group	
	2018	2017
Direct	44	36
Administration	66	62
	110	98

**19. Director's remuneration**

	Group	
	2018 €'000	2017 €'000
Director's fees	279	278

During the year, the directors were granted benefits in kind amounting to €4,109 (2017: €4,719).

**20. Other income**

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Management fees	412	412	-	-
Advertising income	87	93	-	-
Other income	274	191	130	90
	773	696	130	90

**21. Finance income**

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Bank interest	16	10	-	-
Interest from related party	872	585	988	65
	<b>888</b>	<b>595</b>	<b>988</b>	<b>65</b>

**22. Finance costs**

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Bank and other interests	1,438	1,857	988	65

**23. Tax expense**

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Current tax	52	82	1	-
Deferred tax (income)/charge (Note 7)	(514)	75	-	-
Tax (income)/expense	<b>(462)</b>	<b>157</b>	<b>1</b>	<b>-</b>

The tax on the profit before tax differs from the theoretical amount that would arise using the basic tax rate applicable as follows:

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Profit/(loss) before tax	10,096	9,786	12	(9)
Tax on profit at 35%	3,534	3,425	4	(3)
Tax effect of:				
Expenses not deductible for tax purposes	29	16	-	3
Other differences	20	69	-	-
Exempt income as a result of the provisions of the Merchants Shipping Act	(4,042)	(3,353)	-	-
Credit losses from prior period	(3)	-	(3)	-
Tax expense/(income)	<b>(462)</b>	<b>157</b>	<b>1</b>	<b>-</b>

## 24. Cash generated from operations

Reconciliation of operating profit/(loss) to cash (used in)/generated from operations:

	Group		Company	
	2018 €'000	2017 €'000	2018 €'000	2017 €'000
Operating profit/(loss)	10,997	11,048	12	(9)
Adjustments for:				
Depreciation charge (Note 5)	2,973	3,209	-	-
Cash acquired on business combination (Note 29)	-	2,950	-	-
Changes in working capital:				
Inventories	(95)	100	-	-
Trade and other receivables	219	3,802	(1,106)	(155)
Trade and other payables	3	(4,124)	1,094	164
Cash (used in)/generated from operations	<b>14,097</b>	16,985	-	-

## 25. Events after the reporting date

On 6 February 2019 the new catamaran, 'Saint John Paul II', was delivered to Virtu Wavepiercer Limited by shipbuilders Incat Tasmania. The total cost capitalised as at 31 December 2018 in relation to the new vessel amounted to €34.8 million. The total cost of the vessel upon delivery, including mobilisation, amounted to €75 million and the additional outlay in 2019 was financed through a €40 million bank loan. The vessel commenced operations on 11 March 2019.

HSC 'Jean de la Valette', operational on the Malta-Sicily route from 2010, set sail from Malta on 16 March 2019 for annual drydocking and refit in Cadiz, Spain. The vessel is expected to be back in operation in June 2019 and the directors are discussing viable options for its future operations.

## 26. Contingencies

- (i) The company issued guarantees in favour of third parties amounting to €39,856 (2017: €35,190).
- (ii) One of the subsidiaries of the group has received a number of claims which are not expected to result in substantial financial losses.

## 27. Derivative financial instruments

During 2018, the Group entered into commodity swap agreements for a predefined quantity of Platts Gasoil at a fixed price per metric tonne for each calendar month from 1 January 2019 to 30 June 2020. The fuel hedging derivative contracts have monthly exercise and settlement dates, and settlement is effected on a net cash flow basis.

The terms and notional amounts of the hedging commodity derivatives that were outstanding as at 31 December 2018 are as follows:

Maturity date	Notional amount	Settlement terms
Commodity swap agreements expiring on 31 December 2019; and 30 June 2020	9,000 metric tonnes	Pay-fixed and receive variable per metric tonne

The notional amount is divided equally into twelve months for one of the agreements and eighteen months for the second agreement.

## 28. Related party transactions

All parties forming part of the Virtu Holdings Group are considered by the directors to be related parties as these companies are also ultimately owned by Virtu Holdings Limited.

Due to common ultimate shareholders or directors, the directors consider the Somanda Holdings Limited and Compass Rose Properties Limited to be related parties.

The following transactions were carried out with related parties:

	2018 €'000	2017 €'000
Interest from associates	872	585
Charter hire income from fellow subsidiaries	-	152
Ship management fees charged to fellow subsidiaries and associates	372	372
Charter hire cost paid to fellow subsidiaries	-	(152)
Interest expense paid to fellow subsidiaries	(1,095)	(155)
Rental expense paid to fellow subsidiaries	(30)	(30)

The transactions referred to above were carried out on commercial terms. Period-end balances with related parties are disclosed in Notes 9 and 15 to these financial statements.

Key management personnel compensation, consisting of directors' remuneration, is disclosed in Note 19.

**29. Business combinations**

On 3 August 2017, the Company entered into an agreement to acquire shares in five subsidiaries, of Virtu Holdings Limited (Note 6). As a result of the transaction, Virtu Maritime Limited acquired 100% shareholding in Virtu Ferries Limited, Virtu Ferries Travel Limited, Virtu Fast Ferries Limited, Virtu Rapid Ferries Limited, and Virtu Wavepiercer Limited. Virtu Ferries Limited owns 95% of the share capital of Virtu Ferries s.r.l.

The consideration in exchange for the acquisition of the Subsidiaries comprised issuance of new shares in the Virtu Maritime Limited.

The fair value attributable to the shares issued for the acquisition of the Subsidiaries was based on the enterprise value of the Malta-Sicily operations and the charter operations of the HSC Maria Dolores, adjusted to reflect bank borrowings net of cash, net of amounts due from related parties, amounts due to shareholders and other surplus assets of the Subsidiaries as at 31 December 2017, as disclosed in Note 4.

**30. Statutory information**

Virtu Maritime Limited is a limited liability company and is incorporated in Malta.

The parent company of Virtu Maritime Limited is Virtu Holdings Limited, a company registered in Malta, with its registered address at 'Virtu', Ta' Xbiex Terrace, Ta' Xbiex. The figures in the financial statements of Virtu Maritime Limited are included in the consolidated financial statements prepared by Virtu Holdings Limited.

**31. Comparative information**

Comparative figures disclosed in the main components of these financial statements have been reclassified to conform with the current year's presentation format for the purpose of fairer presentation.