Insurance Agents Statistics 2018

Companies with HO in Malta

1. Gross premiums placed

A. Long term business

		€ 000's	% Total
Commitments where Malta is the	Insurance	218	
country of commitment	Reinsurance	-	97.33%
country of communent	Total	218	
Commitments where Malta is NOT	Insurance	6	
	Reinsurance	-	2.67%
the country of commitment	Total	6	
Total		224	100.00%

B. General business

		€ 000's	% Total
Risks situated in Malta	Insurance	62,235	
	Reinsurance	2,279	98.43%
	Total	64,515	
	Insurance	1,028	
Risks situated outside Malta	Reinsurance	-	1.57%
	Total	1,028	
Total		65,543	100.00%

2. Commission income

A. Long term business

		€ 000's	% Total
Commitments where Malta is the	Insurance	29	
Commitments where Malta is the country of commitment	Reinsurance	-	97.51%
	Total	29	
Commitments where Malta is NOT	Insurance	1	
the country of commitment	Reinsurance	-	2.49%
the country of communent	Total	1	
Total		30	100.00%

		€ 000's	% Total
	Insurance	15,207	
Risks situated in Malta	Reinsurance	689	98.65%
	Total	15,896	
	Insurance	218	
Risks situated outside Malta	Reinsurance	-	1.35%
	Total	218	
Total		16,114	100.00%

3. Analysis of gross premiums placed split by Commitments/Risks in and outside Malta and by class

A. Long term business

		Total Gross Description Premiums Placed		nere Malta is the ommitment	Commitments where Malta is NOT the country of commitment		
Class	Description	Premiums Placed € 000's	Gross Premiums Placed € 000's	% Total Gross Premiums Placed	Gross Premiums Placed € 000's	% Total Gross Premiums Placed	
I	Life & Annuity	224	218	97.3	6	2.7	
II	Marriage & Birth	-		-	-	-	
III	Linked Long Term	-		-	-	-	
IV	Permanent Health	-		-	-	-	
	Other Classes	-		-	-	-	
	Totals	224	218	97.3	6	3	

Groups of		Total Gross	Risks situat	ed in Malta	Risks situated outside Malta		
Classes	Description	Premiums Placed € 000's	Gross Premiums Placed € 000's	% Total Gross Premiums Placed	Gross Premiums Placed € 000's	% Total Gross Premiums Placed	
1	Accident & Health	26,864	25,869	96.3	995	3.7	
2	Motor	21,990	21,990	100.0	-	-	
3	Marine & Transport	1,693	1,693	100.0	-	-	
4	Aviation	-	-	-	-	-	
5	Fire & other Damage to Property	7,960	7,939	99.7	21	0.3	
6	Liability	3,793	3,780	99.7	13	0.3	
7	Credit & Suretyship	-	-	-	-	-	
8	General	965	965	100.0	-	-	
	Totals	63,264	62,235	98.4	1,028	1.6	

4. Analysis of commission income split by Commitments/Risks in and outside Malta and by class

A. Long term business

Class Description		Total Commission	Commitments will country of co		Commitments wh	
		Income € 000's	Commission Income € 000's	% Total Commission Income	Commission Income € 000's	% Total Commission Income
I	Life & Annuity	30	29	97.5	1	2.5
II	Marriage & Birth	-	-	-	-	-
III	Linked Long Term	-	-	-	-	-
IV	Permanent Health	-	-	-	-	-
	Other Classes	-	-	-	-	-
	Totals	30	29	97.5	1	2.5

		Total Commission		ed in Malta	Risks situated outside Malta		
Class	Description	Income € 000's	Commission Income € 000's	% Total Commission Income	Commission Income € 000's	% Total Commission Income	
1	Accident & Health	5,035	4,827	95.9	208	4.1	
2	Motor	5,901	5,901	100.0		-	
3	Marine & Transport	442	442	100.0		-	
4	Aviation	-	-	-		-	
5	Fire & other Damage to Property	2,638	2,632	99.8	6	0.2	
6	Liability	1,200	1,196	99.7	4	0.3	
7	Credit & Suretyship	-	-	-		-	
8	General	209	209	100.0		-	
	Totals	15,425	15,207	98.6	218	1.4	

5. Gross premiums placed split by Commitments/Risks in and outside Malta and by class: 2016 - 2018

A. Long term business

Class Description			ns Placed - Comm he country of con			Placed - Commitme ne country of comm	
	Class Description	2016 € 000's	2017 € 000's	2018 € 000's	2016 € 000's	2017 € 000's	2018 € 000's
I	Life & Annuity	123	170	218	7	4	6
II	Marriage & Birth	-	-		-	-	-
III	Linked Long Term	-	-		-	-	-
IV	Permanent Health	-	-		-	-	-
	Other Classes	-	-		-	-	-
	Totals	123	170	218	7	4	6

		Gross Premium	s Placed - Risks s	ituated in Malta	Gross Premiums Placed - Risks situated outside Malta		
Class	Description	2016 € 000's	2017 € 000's	2018 € 000's	2016 € 000's	2017 € 000's	2018 € 000's
1	Accident & Health	21,504	23,740	25,869	509	737	995
2	Motor	20,051	19,817	21,990	-	-	-
3	Marine & Transport	1,875	1,768	1,693	-	-	-
4	Aviation			-	-	-	-
5	Fire & other Damage to Property	7,433	7,653	7,939	-	28	21
6	Liability	3,357	3,407	3,780	-	7	13
7	Credit & Suretyship			-	-	-	-
8	General	1,077	1,139	965	-	-	-
	Totals	55,297	57,523	62,235	509	772	1,028

6. Commission Income split by Commitments/Risks in and outside Malta and by class: 2016 - 2018

A. Long term business

		Commission Income - Commitments where Malta is the country of commitment			Commission Income - Commitments where Malta is NOT the country of commitment			
Class	Description	2016 € 000's	2017 € 000's	2018 € 000's	2016 € 000's	2017 € 000's	2018 € 000's	
I	Life & Annuity	17	24	29	1	1	1	
II	Marriage & Birth	-	-	-	-	-	-	
III	Linked Long Term	-	-	-	-	-	-	
IV	Permanent Health	-	-	-	-	-	-	
	Other Classes	-				-	-	
	Totals	17	24	29	1	1	1	

		Commission I	ncome - Risks situ	uated in Malta	Commission Income - Risks situated outside Malta			
Class	Description	2016 € 000's	2017 € 000's	2018 € 000's	2016 € 000's	2017 € 000's	2018 € 000's	
1	Accident & Health	3,890	4,338	4,827	83	132	208	
2	Motor	4,917	5,252	5,901	-			
3	Marine & Transport	610	507	442	-			
4	Aviation	-		-	-			
5	Fire & other Damage to Property	2,489	2,579	2,632	-	8	6	
6	Liability	1,015	1,108	1,196	-	2	4	
7	Credit & Suretyship	-		-	-			
8	General	280	247	209	-			
	Totals	13,201	14,031	15,207	83	142	218	

7. Additional Information¹

Income Statement	€ 000's
(a) Gross Profit (including net commissions, claims handling fees and other income):	13,140
(b) Administrative Expenses:	12,064
(c) Operating Profit [(a) - (b)]:	1,076
(d) Other Net Financial Income:	193
(e) Profits before tax as per audited financial statements [(c) + (d)]:	1,269

Remuneration	€ 000's	
(f) Total reported number of employees (excluding directors):	193	
(g) Wages and Salaries		5,598
(h) Directors' Remuneration/Emoluments		675
Number of Reporting Agents:	15	

^{1.} These figures are as per audited financial statements.

8. Balance sheet details

Assets

	€ 000's	€ 000's
Non-current assets		8,123
Current Assets:-		
Trade debtors	11,633	
Other current assets	13,160	24,793
Total assets		32,916

Liabilities

	€ 000's	€ 000's
Non-current liabilities		236
Current Liabilities:-		
Trade creditors	10,018	
Other current liabilities	4,920	14,938
Total Liabilities		15,174

Equity and Reserves

	€ 000's
Called up issued share capital	11,396
Retained earnings and other reserves	6,346
Total shareholders' funds	17,741