



Guidelines on the compilation and submission of the MiFID Firms Quarterly Reporting

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INTRODUCTION

The purpose of this document is to provide clarifications on certain recurrent issues regarding the information to be included in the MiFID Firms Quarterly Reporting ('Return').

The document is structured in the following manner:

Section 1:	General Information;
Section 2:	PART A: Conduct-Related Data;
Section 3:	PART B: Prudential Supervision Data;
Section 4:	PART C: Exposure to Maltese Banks;
Section 5:	Confirmations;
Section 6:	Concluding remarks.

SECTION 1: GENERAL INFORMATION

1.1 APPLICABILITY

Investment Services Licence Holders authorised to provide MiFID services to retail, professional and/or eligible counterparties are required to submit to the Authority the Return on a quarterly basis¹.

Investment Services Licence Holders authorised to act as custodians are currently exempt from such submission.

Entities having an establishment in Malta would need to compile and submit a specific return which caters specifically for these types of entities.

1.2 REPORTING FREQUENCY

Investment Service Licence Holders are required to submit to the Authority the Return on a quarterly basis, within six weeks after quarter end. Submission of the Return to the Authority shall be in line with the reporting dates indicated in the "Timetable document", a copy of which can be accessed [from here](#), under the 'MiFID Firms Reporting Requirements' tab, within the 'Investment Firms' section.

¹ Entities previously known as 'Local Firms' are not required to submit the Conduct-related data Surveys of the Return (i.e. Part A).

1.3 SUBMISSION

The Return is compiled via an MS Excel File. The file has been optimised to work on Microsoft Excel 2010 and later versions. The Return must be saved in the following format: Microsoft Excel Macro-Enable Worksheet (.xlsm) and it shall be uploaded via the 'Investment Firms Reporting' on the LH Portal, which can be accessed through the [following link](#).

A Guidelines on File Naming Convention is included on the right-side of the 'File upload' tab on the LH Portal.

1.4 COVER SHEET

The first page contains general information regarding the Investment Services Licence Holder ('Company' or 'Entity'). The entity is required to include all of the following information:

1. Full legal name of the Company;
2. Investment Services Licence Holder Code, meaning the identification code provided by the Authority (which can be found on the Entity page in the [Financial Services Register](#)). To note that this Code is different from the Company Registration Number or LEI;
3. Investment Services Licence Class;
4. Reporting quarter for the Conduct-Related Data (Section A) and the Exposure to Maltese Banks (Section C), meaning the previous quarter for which the submission is being made;
5. Relevant period for the Prudential Data (Section B), which must be cumulative;
6. Currency in which accounts are reported;
7. Exchange rate as at end of the reporting period converting the reporting currency to Euro. If reporting currency is Euro, please input 1;
8. Accounting framework;

IMPORTANT: Prior to compiling the Return make sure that you compile the latest version, a copy of which can be downloaded through the MFSA website. Version edition can be checked at the end of the Cover Sheet.

Important !**Kindly note that**

- Part A is related to Conduct-Related Data with relevant reporting period on a quarterly basis;
- Part B is related to Prudential Supervision Data with relevant reporting period on a cumulative basis;
- Part C is related to Financial Stability Data with relevant reporting period on a quarterly basis.

A Guidelines document to consult prior to compile this Return is available on the MFSA website via <https://www.mfsa.mt/our-work/securities-and-markets-supervision>

Version: September 2021

Figure 1 – Cover sheet

The Return consists of three parts:

- Part A related to the Conduct Data
- Part B related to Prudential Data
- Part C related to Exposure to Maltese Banks

SECTION 2: CONDUCT-RELATED DATA

2.1 PART A - FINANCIAL INNOVATION SURVEY

This form seeks to gather more information on innovative products and/or processes that are coming to the market and whether the entity is aware of any innovations that are in the pipeline. Kindly refer to the [Glossary](#) for further detail regarding the financial instruments, products, services, process and practices included in the list.

In **Question 1**, the Company is required to indicate if it is currently involved, has been involved over the observed quarter or the attention has been raised regarding new Financial Innovations or developments relating to existing innovations.

1. Are you currently involved, have been involved over the [reporting quarter](#) or your attention has been raised regarding new Financial Innovations or developments relating to existing innovations?

2. If yes, what is the name of the financial innovation?

Insert text here...

3. Is the innovation a new product or a new process?

<input type="checkbox"/> Product	<input type="checkbox"/> Process
----------------------------------	----------------------------------

Figure 2 – Financial Innovation Survey

General comment: In the case the Company indicates “No”, then all the remaining Questions will remain hidden in the sheet. If the Company indicates “Yes”, then it shall provide an answer to all the remaining Questions of the sheet. If the Entity indicates in **Question 3** that the innovation is related to a “Product”, then it shall provide the additional information in **Question 3.1**.

To note that, if “Other” is chosen in **Questions 3.1, 4, 5 and 6** then the entity shall provide more information in **Question 3.1.1, 4.1, 5.1 and 6.1** accordingly.

2.2 PART A - PASSPORTING

The Company is required to report on the extent of business generated on a cross-border basis in terms of number of retail clients, professional clients and eligible counterparties on a per country basis. The Company is also required to include the value in Euro of the transactions which took place in the specific country and the types of financial instruments which have been distributed in the jurisdiction. In case where different types of financial instruments have been offered to clients, the Company is

required to indicate all the applicable ones. The selection in the dropdown allows multiple choices.

In case where the Company is not authorised to provide any investment services and activity and/or ancillary services on a cross border basis or did not provide any service on a cross-border basis during the reporting period, then this sheet should be left entirely blank.

2.3 PART A - RETAIL INVESTOR TRENDS SURVEY

This sheet aims to provide answers to the question: *What are recent trends in the local retail investment markets?* Indeed, it contains questions on the products and/or services provided by the Company to retail clients during the observer quarter. Kindly refer to the [Glossary](#) for further details on the financial instruments included in this survey.

If the Company did not provide any products and/or services to retail clients during the observed quarter, then the first question should be replied to as “No”. In this case, the Licence Holder is requested to provide information only to **Question 4**. In the case the Licence Holder is not licenced to offer products and/or services to retail clients, then the **Question 1** should be replied to as “N/A”.

	Percentage (%)	
Shares		✘
Bonds		✘
Structured securities		✘
Money-market securities		✘
Units in collective investment schemes		✘
Derivatives (options, futures, etc.)		✘
CFDs		✘
Other Financial Instruments		✘

On the other hand, if **Question 1** has been replied to in the affirmative, then the Company needs to indicate the percentage distribution for the relevant product listed in **Question 2** of this sheet. To note that the category ‘Other Financial Instruments’ refers to any other financial instrument not included in **Question 2** but which falls under [Section C of Annex 1 of MiFID II](#). Then in **Question 2.1**, the Company is

Figure 3 – Question 2, Retail Investor Trends Survey

required to provide the name of the financial instrument accordingly.

Moreover, the sum of percentages provided in **Question 2** should tally to 100%. In the case the **Question 2** is filled in correctly, all the check symbols will turn green.

In **Question 3** the Company should indicate the distribution channels used when offering the products indicated in **Question 2**. To note that those distribution channels not being used by the Company when offering such products should be marked as “N/A”.

In the case the Entity indicates the usage of any of the distribution channel listed in **Question 3**, then it shall reply to **Question 3.1** in line with the information provided in the previous question. If the Company indicates in **Question 3.1** an increase and/or decrease of the usage of any distribution channel, then it shall provide more information in **Question 3.1.1** and/or **Question 3.1.2** accordingly. The remaining cells are to be marked as “N/A”.

In **Question 4**, the Entity is required to indicate the method of communication and/or media channel used to promote the financial instruments indicated in **Question 2**. For each financial instrument, the Entity should mark with “X” or “N/A” the relevant mean of communication. If this is not listed, then the Entity can mark with “X” the field “Others” and provide more information in **Question 4.1**.

In **Question 5**, there should be indicated the products being advertised by the Company. In case where the “Other financial instruments” cell is ticked, then the Company should indicate the name of the financial instrument in the **Question 5.1**.

In **Question 5.2**, the Company needs to provide information explaining why the company has increased its marketing effort in respect of such products to retail clients. Such question is to be marked as “N/A” if the Company is either not targeting retail clients and/or there was no change to the marketing material and/or frequency of these products to retail clients.

2.4 PART A - COMPLEX PRODUCTS OFFERED TO RETAIL CLIENTS

This sheet refers to the Complex Products that the Company has offered during the observed quarter to Retail Clients. For further guidance on the complexity analysis, one may refer to the ESMA Guidelines on Complex debt instruments and structured deposit, available [on this link](#) as well as to the applicable sections of the Conduct of Business Rulebook.

Number of Complex Products in Licence Holder's product suite		✘
Number of clients in Licence Holder Records that hold the Licence Holder's top 10 Complex Products		✘
Number of clients in Licence Holder Records that hold the Licence Holder's Complex Products		✘
Total Client Holdings (in €) in the top 10 Complex Products		✘
Percentage of business (sales turnover for the period) of the Licence Holder that is represented by sale of top 10 Complex Products.		✘

Figure 4 – Complex Products

In the first table of Section A of the Survey, the Company is required to include the relevant information irrespective of the clients categorisation.

In the second table of Section A of the Survey, the Company should indicate the top 10 complex products offered to retail clients during that reporting period. The

Authority expects the Company to include the full financial instrument name and the ISIN code (where applicable) in the second table of Section A.

Section B aims to collect information in relation to the application of national product intervention measures in EU Member States. In question 1, the Company is required to indicate whether it provided Dutch resident clients with turbo certificates, as defined in the [ESMA opinion](#) of 8th June 2021. Kindly note that for completeness sake, we would need that the relevant questions are replied with 'Yes', 'No', 'N/A' as relevant.

2.5 PART A - COMPLAINTS SURVEY

This survey seeks to gather information on the Complaints received during the observed quarter as well as the unresolved ones of the previous quarters of the same year. Kindly refer to the [Glossary](#) for further detail regarding what is deemed to be a complaint as well as further information regarding the complaint related to the service being offered and complaints related to the financial instrument.

Number of complaints by complaint cause		Number of New Complaints received during the current reporting quarter	Number of Unresolved Complaints from the previous reporting quarters, of current year	Total Complaints	Of which: Referred to the Office of the Financial Services Arbitrer
Execution of orders on behalf of clients / Reception and transmission of orders	Quality or lack of information provided to the client			0	
	Lack of appropriateness for the client			0	
	Terms of contract/fees/charges			0	
	General admin/customer services (including custody/safekeeping services)			0	
	Issue in relation to withdrawal of investor's funds			0	
	Other (please specify in comments section below)			0	
Portfolio management	Quality or lack of information provided to the client			0	
	Lack of suitability for the client			0	
	Terms of contract/fees/charges			0	
	General admin/customer services (including custody/safekeeping services)			0	
	Issue in relation to withdrawal of investor's funds			0	
	Other (please specify in comments section below)			0	
Investment advice	Quality or lack of information provided to the client			0	
	Lack of suitability for the client			0	
	Terms of contract/fees/charges			0	
	General admin/customer services (including custody/safekeeping services)			0	
	Issue in relation to withdrawal of investor's funds			0	
	Other (please specify in comments section below)			0	
Complaint not related to a specific MIFID service	Quality or lack of information provided to the client			0	
	Terms of contract/fees/charges			0	
	General admin/customer services (including custody/safekeeping services)			0	
	Unauthorised business being offered or carried out			0	
	Issue in relation to withdrawal of investor's funds			0	
	Other (please specify in comments section below)			0	
Total		0	0	0	0

Figure 5 - Complaints

In the first column, the Company is requested to report the number of new complaints received during the applicable reporting quarter. If no new complaints were received, all rows of the "Number of new complaints received during the reporting quarter" column should be compiled with "0".

In the second column, "Number of Unresolved Complaints from the previous reporting quarters, of current year", the Entity is requested to report all unresolved complaints received during any previous quarters of the reporting year.

Please note that the Company is required to report the unresolved complaints for the previous reporting quarter of the current year. Therefore, if the Company is submitting the return covering the first quarter of the year, unresolved complaints from previous years should not be indicated.

Whilst in the first table, the Company is required to indicate the complaint by complaint cause, Table 2 seeks to gather further information on the financial instruments to which such complaints relate to.

Kindly note that for record purposes, we would need all the relevant parts of this sheet to be properly filled in even by indicating "0" in case where the Company does not have any complaints to report.

Please note that the number of total complaints indicated needs to tally i.e total number of complaints by complaint cause need to tally with total number of complaints by financial instrument. The Company can provide any other useful information regarding the complaints received (for example nature of the complaint, date received and any other useful information regarding the complaint) in the "relevant information" cells.

If the Company offered crypto assets or was involved in ICOs and received any complaints during the observed quarter, then this should be indicated in the last table of the "Complaints" sheet. Otherwise, this table should be filled in with "0" in all the relevant parts.

2.6 PART A - OFFICE OF THE ARBITER FOR FINANCIAL SERVICES SURVEY

The Company is required to include information regarding the complaints which have been referred to the Office of the Arbiter for Financial Services ('Arbiter').

In the first table of this survey, the entity needs to report the list of all Complaints received and referred to the Arbiter, including:

- any unresolved complaints from previous observed quarters from current year;
- any unresolved complaints from current observed quarter, which number has been indicated in the "Complaints" sheet, in the last column of each table;

in order to have a complete list of all the complaints received and referred to the Arbiter during the current year which have not been as yet resolved.

If the Company indicated that no Complaints were referred to the Arbiter under the "Complaints" sheet then Table 1 of "Office of the Arbiter" survey should be left blank.

In the second table, the entity is required to report Complaints (from previous or current year) which were referred to the Arbiter and which were resolved during the observed quarter.

2.7 PART A – ONLINE & SOCIAL MEDIA PRESENCE

This Survey aims to gather information on the online and social media presence of the Company. In **Question 1**, the Company is required to include up-to-date information on the website(s) used to provide information to clients or potential clients. The Company is required to list all the websites available, indicating the target audience (e.g. specific category of clients) to which the website(s) are intended for. Furthermore, the Company shall indicate whether the website is intended for a specific jurisdiction. If not, Company should include relevant information accordingly.

1. Kindly disclose the up-to-date firm's website link(s) which are utilised to provide information to clients and potential clients about the firm's products and services. Furthermore, kindly indicate the identified jurisdiction and target audience (e.g. specific category of clients) which the website(s) is/are intended for.

URL	Target audience	Jurisdiction(s)

Figure 6 – Question 1, Online & Social Media Presence Survey

Question 2 aims to collect up-to-date information on the social media pages used by the Company. Social media includes but is not limited to: websites, microblogs (e.g. Twitter), social and professional networks (such as Facebook and LinkedIn), forums, image and video-sharing platforms (YouTube, Instagram, TikTok). The Company is required to include the link of each page and the social media. The Company is also required to indicate the target audience (e.g. specific category of clients) to which the social media page is intended for. Furthermore, the Company shall indicate whether the page is intended for a specific jurisdiction. If not, Company should include relevant information accordingly.

Question 3 and **4** of the Survey are only applicable to Investment Firms who utilise Introducing Brokers and/or Affiliates to facilitate the cross-border distribution of financial products. If the Company makes use of such individuals, the Compliance Officer and the Executive Directors shall confirm that the promotional and marketing material as carried out by the firm's Introducing Brokers and/or Affiliates is clear, fair and not misleading in accordance with the requirements of MiFID II and is subject to pre-approval and ongoing monitoring by the Firm.

In **Question 4** the Company is requested to disclose the names and websites of the top 5 Introducing Brokers and/or Affiliates.

2.8 PART A – ADDITIONAL DETAILS

The Survey aims to gather additional information on the Company. In **Question 1**, the Company is required to indicate the number of clients serviced and the Value in Euro of the clients' assets as at the end of the reporting period. The Company is required to

distinguish between clients resident in Malta, in the rest of EU/EEA and in the rest of the world. In such cases when the Company serviced clients in jurisdictions located outside the EU/EEA, then it needs to include the name of the jurisdiction and the number of clients in each jurisdiction under **Question 1.2**.

		Number of clients			Value in Euro of Clients' assets		
		Resident in Malta	Resident in the rest of EU/EEA	Resident in the rest of the world	Resident in Malta	Resident in the rest of EU/EEA	Resident in the rest of the world
of which under Nominee: (advisory and non-advisory services)	Retail						
	Professional						
	of which CISs						
	Elective Professional Eligible Counterparty						
of which non Nominee: (advisory and non-advisory services)	Retail						
	Professional						
	of which CISs						
	Elective Professional Eligible Counterparty						
of which Discretionary Portfolio Management:	Retail						
	Professional						
	of which CISs						
	Elective Professional Eligible Counterparty						
TOTAL	Retail	-					
	Professional	-					
	of which CISs	-					
	Elective Professional Eligible Counterparty	-					
	Total clients	-					

Figure 7 – Question 1, Additional Details Survey

In **Question 2**, the Company is required to indicate whether it has branches in other EU Member States. If the Company replies 'Yes', then it needs to indicate the jurisdictions where these branches are located in **Question 2.1**.

In **Question 3**, the Company is required to indicate the total number of employees (not outsourced) as at the end of the reporting period.

SECTION 3: PRUDENTIAL SUPERVISION DATA

3.1 PART B – FINANCIAL DETAILS

This tab seeks to gather information relating to the financials and investment services activities of the Company.

In **Question 1a**, the Company is required to indicate whether it held or controlled retail clients’ money during the period under consideration.

1a. Clients' Money - Retail
 As at Reporting Date, has the licence holder held or controlled Retail Clients' Money ?
 If **NO**, skip section below

Insert Yes/ No

Name of Bank	Account No.	Currency	Equivalent in €	
				Add additional rows

Figure 8 - Financial Details

General comment: In the case the Company indicates “No”, it can move on to **Question 1b**. If the Company indicates “Yes”, it shall provide the details relating to the Name of Bank, Account No, Currency, and Equivalent in Euro.

The same procedure is applicable to **Question 1b** and **Question 1c**.

In **Question 2**, the Company is required to indicate whether it held or controlled customers’ assets during the reporting period.

2. Clients' Instruments
 As at reporting date, has the licence holder held or controlled Customers' Assets?

Insert Yes/ No

Value of Clients' Holdings at end of reporting period:

	No. of clients	Total Equivalent in €
<i>Retail</i>		
<i>Professional</i>		
<i>of which CISs</i>		
<i>Eligible Counterparty</i>		
Total	-	-

Figure 9 – Financial Details

General comment: In case the Company indicates “No”, it can move on to **Question 3**. If the Company indicates “Yes”, it shall provide the details relating to the number of clients segregated under retail, professional, and eligible counterparty, as well as indicating the total equivalent in Euro.

The same procedure is applicable to **Question 3**.

In **Question 4**, the Company is required to indicate, for each activity, from the drop-down menu, whether they are not licensed to provide that activity, whether they are licensed and use it, or whether they are licensed but do not use it.

Revenue (Activities shall pertain to Section A and B of the list of services and activities and financial instruments in Annex I of MiFID II)

1.0 Fees relating to reception and transmission of orders	-
2.0 Fees relating to execution of orders	-
3.0 Profit/loss generated by dealing on own account	-
4.0 Fees relating to portfolio management	-
5.0 Fees relating to investment advice	-
6.0 Fees relating to underwriting or placing on firm commitment	-
7.0 Fees relating to the placing without firm commitment	-
8.0 Fees generated from safekeeping and administration (Under MiFID II)	-
9.0 Fees relating to granting credits or loans*	-
10.0 Fees relating to advice on capital structures	-
11.0 Fees relating to foreign exchange services	-
12.0 Fees relating to research and financial analysis	-
13.0 Fees relating to services related to underwriting	-
14.0 Fees relating to investment services regarding certain financial instruments	-
15.0 <i>Non-ISA related revenue**</i>	-
16.0 Total Revenue	-

Figure 82 - Statement of Comprehensive Income

The Company shall provide the expenses incurred relating to commissions and fees, as well as exceptional items of expenditure. Details relating to exceptional expenses of Point 18.0 (a) shall be disclosed in Section 31.3 of the same tab.

Operating Expenses

17.0 Commissions and fees			
a) Commissions and fees that are directly related to the acquisition of gross revenue, derived from investment services activities, paid or payable to third parties	-		
b) Other Commissions and fees paid or payable to third parties, not related to investment services activities	-	Total Commissions and Fees	-
18.0 Exceptional Items of expenditure			
a) Allowed by MFSA***	-		
b) Other	-	Total Exceptional Items	-
19.0 Total Operating Expenses			-
20.0 Gross Profit			-

Figure 93 - Statement of Comprehensive Income

The Company has to input the Operating Profit (loss) and the tax (expense) income. Point 29.0 shall include Other Comprehensive Income.

21.0	Administrative Expenses			-
22.0	Operating Profit (loss)			-
23.0	(k) Finance Income		-	
24.0	(l) Finance Cost		-	
25.0	(m) Fair Value through Profit or Loss		-	
26.0	Profit (Loss) before tax			-
27.0	Tax (expense) income			-
28.0	Profit (Loss) after tax			-
29.0	Other Comprehensive Income			
	n) Fair value movements on Intangible Assets		-	
	o) Gain/Loss on revaluation of available for sale Financial Assets		-	
	p) Gain/Loss on revaluation of property		-	
	q) Other items of income and expense included in other comprehensive income		-	
	r) Tax income/expense relating to components of other comprehensive income		-	
		Other Comprehensive Income		-
30.0	Total Comprehensive Income			-

Figure 104 - Statement of Comprehensive Income

Sections 31.1, 31.2, and 31.3 shall contain the information related to:

- Credits of loans granted;
- Non-ISA revenue; and
- Exceptional items of expenditure allowed by the MFSA

31.0 Additional Details*

31.1 *Details of credits or loans granted:

31.2 **Details of 'Non-ISA related revenue':

31.3 ***Details of 'Exceptional Items of expenditure Allowed by the MFSA':

Figure 115 - Statement of Comprehensive Income

3.3 PART B – STATEMENT OF FINANCIAL POSITION

The Company shall manually populate the Statement of Financial Position as necessary. With regards to *amounts due from group companies* and *amounts due from*

connected persons, additional information must be provided under the Section named Additional Details, in **Point 8**.

Assets			
1.0 Non-current			
a) Intangible assets	-		
b) Property, Plant and Equipment	-		
c) Investment Property	-	Total Non-current assets	-
2.0 Current Assets			
a) Inventories	-		
b) Deferred Tax Asset	-		
c) Financial Instruments - Long Positions	-		
d) Trading Book Debtors	-		
e) Non-Trading Book Debtors	-		
f) Amounts due from group companies**	-		
g) Amounts due from other connected persons*	-		
h) Amounts receivable from government bodies	-		
i) Amounts receivable from financial institutions	-		
j) Bank and cash balances	-		
k) Other receivables	-	Total Current Assets	-
Total Assets			-
Equity			
3.0 Equity and Other Reserves			
a) Called up ordinary share capital	-		
b) Preference share capital	-		
c) Investor Compensation Scheme Reserve	-		
d) Share premium account	-		
e) Revenue reserves i) as per the previous year's audited accounts	-		
ii) retained profits/ (loss) for the year/ period	-		
f) Other Comprehensive Income i) as per the previous year's audited accounts	-		
ii) other comprehensive income for the year/period	-		
g) Other reserves	-	Total Equity and other reserves	-
4.0 Minority Interest			-
Liabilities			
5.0 Non-current			
a) Loans: i) subordinated	-		
ii) other	-		
b) Amounts due to group companies**	-		
c) Amounts due to other connected persons*	-		
d) Other Payables	-	Total Non-current liabilities	-
6.0 Current			
a) Loans/overdrafts	-		
b) Taxation	-		
c) Amounts due to group companies**	-		
d) Amounts due to other connected persons*	-		
e) Financial instruments - Short Positions	-		
f) Other payables	-		
g) Deferred Tax Liability	-		
h) Provisions for liabilities	-		
i) Financial Liabilities	-	Total Current liabilities	-
7.0 Total Liabilities			-
Total Equity and Liabilities			-
8.0 * Details of 'Amounts due to/ from other connected persons' and/or **Amounts due to/ from group Companies' and/or Any other details or comments:			

Figure 126 – Statement of Financial Position

3.4 PART B – SUPERVISORY FEE CALCULATOR

The supervisory fee calculator shall be automatically populated from the Income Statement. The Company has to ensure that the information in the Income Statement is correct in view that this will be feeding the Supervisory Fee Calculator. Additionally, as per below, the Supervisory Fee Calculator tab shall be signed by two Directors and the auditor of the Company.

Notwithstanding the automated calculation, the **auditor must ensure that the final amount payable is correct.**

(To be signed and submitted in hard copy on an Annual basis together with the Audited Financial Statements)

1.0	Name of Licence Holder	-
2.0	Licence Class	-
3.0	Gross revenue indicated in the Annual Audited Financial Statements and that is derived from activities for which an investment services licence was issued in terms of Article 3 of the Investment Services Act	-
4.0	Commission that are directly related to the acquisition of the said gross revenue, paid or payable to third parties	-
5.0	Currency in which accounts are reported	-
6.0	Revenue in reported currency (as defined in Subsidiary Legislation 370.03 Investment Services Act (Fees) Regulations)	-
7.0	Exchange rate as at end of reporting period converting the reporting currency to EURO	-
8.0	Revenue in EURO	-
9.0	Annual Supervisory Fee due in EURO	-

Figure 17 – Supervisory Fee Calculation

Signed on behalf of licence holder by :

We confirm that the above computation is in line with the provision set out in the Subsidiary Legislation 370.03 Investment Services Act (Fees) Regulations.

Signed: Date:
(Director/ Authorised Signatory)

Name:

Signed: Date:
(Director/ Authorised Signatory)

Name:

This Section must be filled only if the return is an Annual Return. It should be completed by the Audit Partner/ Manager in charge

We confirm that we have checked the above fee computation and endorsed the Licence Holder's declarations set out above.

Signed: Date:

Name:

Figure 138 – Supervisory Fee Calculation

SECTION 4: EXPOSURE TO MALTESE BANKS

4.1 PART C – EXPOSURE TO MALTESE BANKS

This sheet aims to collect information on the extent to which the Company is exposed, directly or through its clients, to banks licensed in Malta.

In the first table, the Company is required to identify the top five banks to which the Company has the total largest exposure through *clients' assets and money held under nominee* (including through *discretionary portfolio management*). All the exposures must be reported in Euro, reflecting the value of the sum of the open exposures and positions (at market or fair value as applicable) as at the end of the reporting period. The amount in column J, "Total", needs to match the sum of columns F to I.

Please list the top 5 banks to which the **clients' assets and money held under nominee, including discretionary portfolio management** are exposed. Please rank the banks in descending order (from largest to smallest) of total exposure.

	Ranking	Name of Maltese Bank	LEI code of Bank	Exposure in Euro				Total
				Through Equity	Through Bond	Through Deposit	Other Exposure	
Bank 1	1							
Bank 2	2							
Bank 3	3							
Bank 4	4							
Bank 5	5							

Figure 19 - Clients' assets and money held under nominee, including discretionary portfolio management

In the second table, the Company is asked to indicate the top five banks which constituted the largest counterparties to transactions executed *under non-nominee* basis **during the reporting period**. All the transactions should be reported in Euro, and they should reflect the absolute value of the amounts transacted. The amount in column J, "Total", needs to match the sum of columns F to I (excluding column H, which must remain empty).

Please list the top 5 banks which make up the counterparties of **clients' non-nominee** transactions. Please rank the banks in descending order (from largest to smallest) of total transactions.

	Ranking	Name of Maltese Bank	LEI code of Bank	Transactions in Euro				Total
				Through Equity	Through Bond	Through Deposit	Other Transactions	
Bank 1	1							
Bank 2	2							
Bank 3	3							
Bank 4	4							
Bank 5	5							

Figure 20 - Transactions executed under non-nominee basis

In the third table, the Company is required to identify the top five banks to which the Company has the total largest exposure directly through *its own assets and money*. All the exposures must be reported in Euro, reflecting the value of the sum of the open exposures and positions (at market or fair value as applicable) as at the end of the reporting period. The amount in column J, "Total", needs to match the sum of columns F to I.

Please list the top 5 banks to which the licence holder's assets and money are exposed. Please rank the banks in descending order (from largest to smallest) of total exposure.

	Ranking	Name of Maltese Bank	LEI code of Bank	Exposure in Euro				
				Through Equity	Through Bond	Through Deposit	Other Exposure	Total
Bank 1	1							
Bank 2	2							
Bank 3	3							
Bank 4	4							
Bank 5	5							

Figure 21 - Licence holder's assets and money

SECTION 5: CONFIRMATIONS

The Licence Holder shall make the necessary confirmations as provide by the screenshot below. Column L has a drop down menu for each of the 8 confirmations.

- | | | |
|---|---|----------------------|
| 1 | Did the Licence Holder, carry out all due diligence checks on the suitability assessment of the subject persons as per Rule R1-2.4.2? | <input type="text"/> |
| 2 | In relation to Point 1 above, can the Licence Holder confirm that there is no adverse information to declare as per Rule R1-2.4.3? | <input type="text"/> |
| 3 | Are there any individuals within the Licence Holder who earn at least EUR 1 million annually as per Rule R1-2.3.3? | <input type="text"/> |
| 4 | Does the Licence Holder have an Internal capital adequacy assessment process and internal risk-management process in place as per Rule R3-3.1.1.4? | <input type="text"/> |
| 5 | Does the Licence Holder fall under Prudential consolidation as per Article 7 of the Investment Firms Regulation as per Rule R3-2.2.3? | <input type="text"/> |
| 6 | Does the Licence Holder have a Risk Management function in place as per Rule R1-1.5.4.6? | <input type="text"/> |
| 7 | Does the Licence Holder have an Internal Audit function in place as per Rule R1-1.5.5.3? | <input type="text"/> |
| 8 | Does the Company have a propriety trading platform? If in the affirmative please confirm that an independent IT Auditor has certified the adequacy of the systems in place as per Rule R1-1.12.1. | <input type="text"/> |

Figure 14 - Confirmations

Additionally, the Licence Holder may provide additional information as per screenshot below as may be necessary.

Please insert additional information in the box below as necessary

Figure 15 - Confirmations

The Confirmations Tab needs to be signed by 2 Directors and a physical copy is to be submitted to the MFSA. It is the responsibility of the Compliance Officer to ensure that all information inputted in the MiFID Firms Quarterly Reporting is correct.

By signing the below, the signatories declare that the information within this Return provided is correct and assume any liability connected to this document.

Signed on behalf of licence holder by :

Signed: <input style="width: 100%;" type="text"/>	Date: <input style="width: 50%;" type="text"/>
(Director/ Authorised Signatory)	
Name: <input style="width: 100%;" type="text"/>	
Signed: <input style="width: 100%;" type="text"/>	Date: <input style="width: 50%;" type="text"/>
(Director/ Second Authorised Signatory)	
Name: <input style="width: 100%;" type="text"/>	

Figure 16 - Confirmations

SECTION 6: CONCLUDING REMARKS

This Guidance Document provides Investment Services Licence Holders with additional guidance on the information to be included in the Return. It is very important that the person confirming accuracy checks and ensures that the information submitted to the Authority is correct and complete.

In case of any queries in relation to the Conduct-Related Data (i.e. Part A of the Return), an email can be sent to financialpromotion@mfsa.mt.

In case of queries in relation to the Prudential Data (i.e. Part B of the Return), you may wish to contact investmentfirms@mfsa.mt.

In case of queries in relation to Exposure to Maltese Banks (i.e. Part C of the Return), you may wish to contact Statistics@mfsa.mt.