

**MAPFRE MIDDLESEA p.l.c.**

**Annual Report  
31 December 2020**

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## **Directors' report**

The Directors present their annual report for the year ended 31 December 2020.

### **Principal activities**

The principal activities of the Group consist of the business of insurance. The Group is licensed to carry on general and long-term business. The Group is also authorised to provide investment services and insurance management services.

### **Review of business**

#### **The Company**

MAPFRE Middlesea p.l.c. (the 'Company') registered a profit before tax of €6.4 million during the financial year ended 31 December 2020 ("FY 2020") compared to €23.8 million registered in the previous financial year ("FY 2019") with post-tax profits of €4.1 million, compared to €21.7million in FY 2019. In a year dominated by the COVID-19 pandemic, the result reflects a strong technical performance in the non-life business and a reduced yet satisfactory group life business result. Impairment in investments and negative fair value movements, together with the non-payment of dividend from the subsidiary MAPFRE MSV Life p.l.c. resulted in the significant drop in the post-tax profits for the Company.

Premiums written by the Company reached €75.1 million (2019: €74.4 million), a 1.0% increase with the drop in Travel and Motor business outweighed by strong growth in all other non-life classes of business and Group Life. MAPFRE Middlesea p.l.c. remained the leader of the non-life market with the Company's market share decreasing marginally from the previous year following the receipt of provisional market data.

Technical results for general business improved to €7.9 million from the €6.9 million of FY2019, a 15.5% increase despite the negative investment income allocated to it. The near lock-down in the initial months of the pandemic saw a complete standstill in travel business with cancellations or downgrading in cover concentrated in the Hire & Reward business which dented the premium written which till then was registering encouraging growth. This continued later in the year with loss of business in Motor due to some fierce competition. Claims frequency reduced significantly particularly in Motor and Health business heightened in the months of April till June. This together with a lower impact from major large losses helped to reduce the net combined ratio to record lows mostly in Motor which closed at 89.3% from the 96.0% registered in FY 2019, well below set targets. The whole non-life portfolio closed with a net combined ratio of 86.1% down from the 90.3% registered the previous year. Group Life business although attracting higher premiums recorded a subdued result contributing €0.5 million, below the €0.9 million in FY2019 emanating from an increase in claim frequency and severity.

With the economic contraction experienced since the dawn of the pandemic and with GDP growth projections already being revised downwards, the quest for profitable growth remains at the core of the MAPFRE Group strategy to ensure adequate returns to its shareholders even at such a turbulent period. The Company continues to monitor development in each line of business, introducing changes in the products offered, adjusting pricing where necessary but also taking on risk that is within its risk appetite to maximise profit.

## **Directors' report - continued**

### **Review of business - continued**

#### **The Company – continued**

Business and client retention remains a major challenge particularly in these tough times. The Company remains focused on offering its clients a better service directly or through its numerous intermediaries even if remotely. The Company continues to roll-out its implementation of its new insurance IT system whilst upgrading its technological platforms that bring the Company closer to its clients. As progress is made in rolling further products onto the new system, the Company is aware of the inherent risks that an overhaul of the core IT system brings about both to resources and operations and Management plans to ensure transition is done in a way to mitigate such risks.

The Company's net investment income amounted to €0.1 million compared to the €19.5 million in FY 2019 which had included €18.0 million of dividend from MAPFRE MSV Life p.l.c.. Due to the financial market crises which was at its worst during March 2020, the Solvency ratio of MAPFRE MSV Life p.l.c. had reduced significantly though remaining within regulatory requirements. Management took the necessary action to restore the Solvency position to a more adequate level, including the cancellation of the previously proposed dividend payment. Financial securities experienced higher losses compared to previous year particularly from available-for-sale equities which were impaired. Revaluation of property investments rendered lower gains from those registered in FY 2019 reflecting the risks arising from the pandemic driven economic environment.

The Shareholder's Funds of the Company at €77.1 million saw an increase of 5.8% during FY 2020 resulting from the non-payment of dividend and the strong technical profit achieved. Net Asset Value per share as at 31 December 2020 amounted to €0.84.

MAPFRE Middlesea p.l.c.'s solvency position remained strong with net assets remaining adequately above the capital requirements under Solvency II with the cover being reported in the Solvency and Financial Condition Report (SFCR) to be published by the Company later in the year.

#### **MAPFRE MSV Life p.l.c.**

MAPFRE MSV Life p.l.c. ("MAPFRE MSV Life" and "MAPFRE MSV Group") registered a profit before tax of €15.0 million for FY 2020, up 3.5% on the previous year where a €14.5 million profit before tax was generated. Profit after tax is recorded at €10.3 million, down 12.0% on the €11.7 million in the previous year.

Operating results were exposed to volatility throughout the year as savings and investment markets reacted to pandemic uncertainties and a slower rhythm to economic activity. Nonetheless, as the year progressed towards its end, there was a recovery in asset values allowing the full twelve months of the year to record a positive return on balance sheet assets in support of policyholder obligations.

Gross premiums written for FY 2020 totalled €269.6 million, 4.7% down on a prior year €282.9 million, impacted by the generally lower interest rate climate that characterised the year and a softening of demand for single premium business partially offset by a growing demand for smaller sized longer term regular premium savings and retirement products.

## **Directors' report - continued**

### **Review of business - continued**

#### **MAPFRE MSV Life p.l.c. - continued**

Net claims incurred increased to €261.2 million through the year compared to a prior year €210.1 million largely as a result of a continuing trend which sees an increase in maturing medium-term single premium contracts. A large proportion of maturing contracts were subsequently re-invested in new medium-term contracts.

In aggregate, the balance on the long term business technical account increased to €14.8 million from a prior year €14.2 million as a result of slow but steady growth in the volume of With Profit funds throughout the year as well as life assurance protection business driven by good underwriting performance.

The MAPFRE MSV Group's total assets increased by 2.7% from €2,497.1 million at the end of 2019 to €2,563.7 million at the end of 2020, whilst net technical provisions (including investment contracts without DPF) increased by 2.0% from €2,301.8 million in 2019 to €2,349.3 million in 2020.

The value of in-force business, which projects future transfers to shareholders arising from policies in force at the end of the year, increased by 5.0%, up from a €73.5 million value in 2019 to €77.2 million in 2020. This is attributable to the impact of new business inflows, improved technical margins and improved mortality performance when comparing actual mortality to assumed mortality updated run rates.

Total shareholders' funds at the close of 2020 amounted to €161.4million (2019: €147.4million), an increase of 10.0% over the previous year and well ahead of minimum solvency guidelines.

The shareholders of MAPFRE MSV Life are wholly committed to ensuring that the company remains adequately capitalised at all times and well positioned for both business growth and effective regulatory capital thresholds in place under the Solvency II framework.

EIOPA, in a statement issued on 18 December 2020, outlined key financial stability risks and vulnerabilities for the insurance and pension sectors and recommended that any dividend distributions should not exceed thresholds of prudence. With this in mind, the Directors of MAPFRE MSV Life do not recommend the payment of a final net dividend. For financial year 2019 the Directors of MAPFRE MSV Life had recommended the payment of a final net dividend of €11.7million that was to be paid in April 2020. This payment was subsequently cancelled as part of the immediate reaction to the COVID-19 outbreak and the sum of €11.7million remained unappropriated and retained within company reserves.

The MAPFRE MSV With Profits Fund increased by 1.4% from €2.15 billion in 2019 to €2.18 billion in 2020 with growth in the fund driven both by operational cash flows arising from new business as well as market returns on the differing asset classes held within the portfolios. The total investment return of the Fund amounted to €59.4 million generating a return of 2.75%. Markets in 2020 were far more volatile than in prior year when an investment return of 11% was generated.

## Directors' report - continued

### Review of business - continued

#### MAPFRE MSV Life p.l.c. – continued

The investment strategy of the MAPFRE MSV With Profits Fund is to hold a diversified range of quality assets and currencies that mitigates against market risk. This asset diversification together with the robust investment management process, the quality of the asset managers engaged, and the Company's strong track record of investment management mean that the Fund is well placed to capture an upturn in investment markets.

In March 2021, the Board of Directors of MAPFRE MSV Group approved a resolution whereby differential rates of Regular Bonuses were declared in respect of With Profits plans held with MAPFRE MSV Life for the year ended 31 December 2020. These amounted to 1.40% for the Comprehensive Life Plan (regular and single premium policies), 1.50% in respect of the Comprehensive Flexi Plan (regular and single premium policies), 1.50% under the Single Premium Plan and 1.50% under the With-Profits options of the Investment Bond, Retirement Plan and of the Personal Pension Plan. On the 'Old Series' Endowment and Whole Life policies, a Regular Bonus of 1.00% of the basic sum assured plus bonuses was declared.

In addition, the Board also announced the declaration of a Final Bonus in respect of Comprehensive Life Plans (single and regular premium), Comprehensive Flexi Plans (single and regular premium) and Single Premium Plans that have been in force for more than 10 years. For Regular Premium policies, the Final Bonus is expressed as a percentage for every year in force after the 10th year of the policy whilst, for the Final Bonus on Single Premium policies is being expressed as a combination of a flat percentage plus an additional percentage for every year in force after the 10th year of the policy. Final Bonuses will be paid on the value of the Policy Account as at the date of death or maturity between 24 March 2021 and the next bonus declaration in accordance with the following table:

Product	Final Bonus Flat Rate %	Rate per Year in Force >10 years %
Comprehensive Life Plan ( Regular Premium)	Nil	1.25%
Comprehensive Flexi Plan (Regular Premium)	Nil	1.25%
Single Premium Plan	5.0%	2.50%
Comprehensive Life Plan (Single Premium)	5.0%	2.50%
Comprehensive Flexi Plan (Single Premium)	5.0%	2.50%

The Board of MAPFRE Group also approved a Regular Bonus of 1.40% on those Secure Growth policies which formed part of the portfolio of business transferred to MAPFRE MSV Life from Assicurazioni Generali S.p.A. during 2000. Finally the Board also approved a Regular Bonus of 1.00% on the ALICO 78 policies and a Regular Bonus of 1.00% on the ALICO 66 policies which formed part of the portfolio of business transferred to MAPFRE MSV Life in 2011 from American Life Insurance Company ("ALICO").

## **Directors' report - continued**

### **Review of business - continued**

#### **MAPFRE MSV Life p.l.c. - continued**

Notwithstanding the prudent investment policy adopted by MAPFRE MSV Life, past performance is no guarantee for the future. Although MAPFRE MSV Life's With Profits investments have generally provided policyholders with stable and satisfactory returns when compared with other similar investment products, in the light of the current uncertainty in the capital markets, investment returns could fluctuate further. Fair value movements and investment returns impinge directly on the rates of bonuses declared by the company. Regular Bonuses are therefore expected to vary over the lifetime of the policy whilst Final Bonuses are likely to be highly volatile and very dependent on the investment performance of the company.

In 2020, the life insurance market in Malta went through a challenging year brought about by the continuing climate of low interest rates and the outbreak of the pandemic earlier in the year. With Profits single premium contracts have seen annual bonus declarations lowered in the face of a drop in investment returns and this has softened demand. Furthermore, corporate bond issues and shorter term investment products continue to compete for available liquidity.

The COVID-19 pandemic disrupted MAPFRE MSV Life's operations in view of lockdown protocols and social distancing. Business continuity was retained throughout the year as initiatives were taken to reconfigure workflows and introduce efficient teleworking capabilities.

There were no significant insurance financial risks impacting the portfolios of business, and mortality assumptions underlying the valuation of policyholder obligations were not impacted.

There was some weakening of demand in single premium contracts in the first half of the year though as the year progressed demand regained momentum leaving overall turnover of contracts at 96% of prior year.

The demand for new retirement savings products was strong and the Group saw improved turnover in regular savings contracts and protection policy issuance. MAPFRE MSV Life continued to be very active in the voluntary personal pensions market and continued to successfully promote its Voluntary Occupational Pension Scheme in the market.

The Board of MAPFRE Middlesea joins the Board of MAPFRE MSV Life in expressing its gratitude and appreciation to David Curmi, outgoing Chief Executive Officer of MAPFRE MSV Life p.l.c. for his many years of service and leadership. David Curmi left MAPFRE MSV Life at the end of January 2021 at the expiry of his contract. Whilst a successor CEO is being recruited, Felipe Navarro Lopez, President & CEO of MAPFRE Middlesea p.l.c. has taken on the role of Interim CEO.

## **Directors' report - continued**

### **Review of business - continued**

#### **Other subsidiaries**

The other subsidiaries within the Group, though not significant to the size of the Group, contributed satisfactorily to the results of the year.

BEE Insurance Management Limited ('BEE') and its subsidiary Euro Med Risk Solutions Limited which offer Insurance and Non-Insurance management services saw a drop in revenue as a result of a re-domiciliation of a client with no new clients on boarded by the end of the financial year. The Management of BEE is currently working to conclude at least two new applications which would see an uplift in both revenues and profits.

Church Wharf Properties Limited holds a property within the Regeneration of the Grand Harbour Area and continues to monitor the evolution of this project which gives a potential increase in value of this investment.

#### **The Group**

The Group registered a profit before tax of €21.2 million in FY 2020 compared to €20.1 million achieved in FY 2019. Profit after tax for FY 2020 closed at €14.3 million a 7.8% drop from the €15.5 million achieved in FY 2019. Group premiums written saw a downturn reaching €344.7 million, 3.5% below that registered in FY 2019 with both insurance companies remaining leaders in their respective markets.

MAPFRE Middlesea's Group capital and reserves attributable to shareholders at 31 December 2020 amounted to €100.6 million (2019: €89.5 million) on a consolidated basis with a net asset value per share of €1.09 as at 31 December 2020 mainly as a result of cancellation of the previously proposed dividend for FY2019 by both MAPFRE Middlesea and MAPFRE MSV Life.

Whilst as a Group we have an important role to provide our customers with prosperity and peace of mind, we acknowledge that we have a wider commitment to society by also supporting those who are not our customers. Over the years we have developed a Corporate Social Responsibility (CSR) policy framework which encompasses shareholders, the environment, people, communities and customers. Through our CSR programme we cooperate with and assist a number of public and private institutions, NGOs, museums, foundations and associations who share similar goals and values as us.

Training and development of our people continued to feature high on our agenda during 2020 notwithstanding the pandemic. We value our people and seek to help them achieve their full potential by providing them with internal and external training opportunities in Malta as well as overseas. In order to ensure the well-being and ongoing development of our people, we are continuously reviewing and updating our HR policies and implementing new policies and employment practices.



## **Directors' report - continued**

### **Review of business - continued**

#### **The Group - continued**

The Board expresses its gratitude and appreciation to the management and staff of all the Group companies for their commitment and contribution to another satisfactory year, to intermediaries for their continued support and to the many loyal customers for placing their trust in MAPFRE Middlesea p.l.c. and MAPFRE MSV Life p.l.c..

Going forward we will maintain strong focus on our customers by continuously assessing our business processes and operations in order to provide good value and excellent service. To this end, we will continue to invest and innovate in information technology. During 2020 we progressed on our major IT programmes in both insurance companies, with some delays experienced due to the pandemic. MAPFRE Middlesea is heading for critical milestones in its roll-out in the coming months. MAPFRE MSV Life rolled out their new distribution portal for Protection Business as part of the project that is seeing the implementation of a new Life Administration System. This new digital portal enables it to operate in a straight through process with the distribution network and is enabling the company to achieve a high percentage of straight through policy issuing at the point of sale.

We consider our distribution footprint in Malta to be one of our key strengths. We are going to persist on the multichannel approach, we want the client to receive the same price from the Company whatever channel he chooses to approach the Company: Direct, Agents, Tied Insurance Intermediaries or Brokers. In MAPFRE MSV Life, whilst bancassurance remains the most important distribution channel, to ensure that we provide our customers with greater accessibility and a better service, we are continuously seeking to strengthen all other distribution channels.

The Group continues to seek growth in its core business lines and believes that its increasing integration with MAPFRE Group strategies will further strengthen and consolidate business prospects.

#### **Outlook**

The outlook of the Board of Directors for 2021 remains one of cautious optimism. The COVID-19 pandemic has caused the global economy to register an unprecedented retraction and the local economy likewise suffered a contraction. Unemployment remained low compared to other EU countries even though it was at its highest in the last five years. Growth expectations for 2021 have been revised downwards in the last quarter as the spread of the virus continues unabated notwithstanding the steady roll-out of the vaccination programme. Local measures have been less drastic compared to the rest of Europe. The insurance market has not been effected as negatively as other sectors of the economy although the pinch felt by the rest of the economy is having its side effects on our sector as corporate clients try to reduce their insurance expense. It is hoped that once herd immunity is achieved within the country the economy would receive a much awaited sentiment of optimism that would see consumer demand increase. Within this context, demand for general business is expected to grow at a lower rate experienced in the last years and in the context of Malta's high savings ratio, the demand for the protection, savings and investments products in life is expected to remain strong.

## **Directors' report - continued**

### **Review of business - continued**

#### **Outlook - continued**

Challenging investment markets feature heavily in the outlook for the life insurance industry, 2020 proved to be one of the most tumultuous in modern history, marked by a number of developments that were historically unprecedented. However, the year also demonstrated the resilience of people, institutions and financial markets.

For investors, the year was characterized by sharp swings for stocks. March 2020 saw a significant drop as the pandemic worsened. This was followed by a rally in April, and stocks reached their previous highs by August. Ultimately, despite a sequence of epic events and continued concerns over the pandemic, global stock market returns in 2020 were above their historical norm. Global yield curves finished the year generally lower than at the start.

On the back of this past year we expect monetary policy to remain accommodative and interest rates low to negative. We think that in 2021 returns from riskier assets will generally outperform returns from safer ones. Modest single digit returns in the key equity markets are expected. Earnings growth will need to drive return supported by policy actions. We anticipate slow but steady growth, low inflation, accommodative policy and single digit profit growth. Amidst slow economic growth and the low yield environment, investing through 2021 will require portfolio diversification towards areas of extra return with a cautious approach aiming for better risk-adjusted returns.

Going forward one can also expect to see greater supervisory scrutiny as more regulations are expected to directly affect the insurance industry. The Insurance Distribution Directive, now in its third year, impacts the conduct of business between insurers and consumers and requires insurers to strengthen their product governance. Similarly, the General Data Protection Regulation (GDPR) has also had a significant impact on the insurance industry.

Another particular challenge is IFRS 17, the new worldwide reporting standard which requires insurance companies to use a current discount rate to value liabilities. Initial indications are that compliance with this new reporting standard will require a major investment by the insurance industry.

The scale of the challenges facing the insurance industry through technological and structural change will require insurance companies to adapt to these challenges to be in a position to exploit the many opportunities that will certainly arise.

#### **Principal Risks and Uncertainties**

The Group's principal risks and uncertainties are further disclosed in Note 4 dealing with management of risk as supplemented by Note 3 relating to the use of accounting estimates and judgements in applying accounting policies, Note 16 on intangible assets covering details on the Group's value of in-force business, Note 19 on investment property discussing significant unobservable inputs used, and Note 24 discussing the assumptions underlying the technical provisions.

## **Directors' report - continued**

### **Review of business - continued**

### **Principal Risks and Uncertainties - continued**

The future course of COVID-19 qualifies as an additional uncertainty to consider, though pandemic mitigation efforts now gather pace and vaccination programs gain further traction. The Group believes it is well placed to maintain operational business continuity in various stresses of lockdown and social distancing whilst financial risk scenarios are modelled and evaluated on an ongoing basis under Solvency II reporting rules.

### **Events after the financial reporting date**

At a MAPFRE MSV Life Board Meeting dated 4 December 2020, in reviewing the company's needs over the forthcoming medium term within the framework of Solvency II, a resolution increasing the authorised share capital of the company from €60 million to €120 million was authorised after having obtained the necessary regulatory approval. A further resolution increasing the issued share capital of MAPFRE MSV Life from €54.75 million to €94.75 million were recommended. On 23 March 2021, the Board of Directors of MAPFRE MSV Life authorised the increases in authorised and issued share capital. On the 25 March 2021, MAPFRE Middlesea p.l.c. and Bank of Valletta p.l.c. each made a capital injection of €20 million to MAPFRE MSV Life and both will retain their 50% share.

The transfers contemplated by the subsidiary of MAPFRE MSV Life, Growth Investments Limited, under the Transfer of Business Agreement (TOBA) with BOV Asset Management Ltd and Bank of Valletta p.l.c. signed on 6 February 2020 remained in the course of completion subsequent to balance sheet date. The directors now expect the transfers to be completed by March 2021.

The Directors of Euro Globe Holdings have put the company into voluntary liquidation following the end of the financial year which is expected to be completed during 2021.

There were no further important events or transactions which took place after the financial reporting date which would require disclosure or adjustment to this annual report and financial statements.

### **Results and dividends**

The Directors, having regards to the statement issued on 18 December 2020 by EIOPA, which outlined key financial stability risks and vulnerabilities for the insurance and pension sectors and recommended that any dividend distributions should not exceed thresholds of prudence, will be recommending a lower pay-out of profits by way of dividend compared to most recent years.

The consolidated profit or loss account is set out on page 39. A gross dividend in respect of year ended 31 December 2020 of €0.05243 per share amounting to a total dividend of €4,823,996 is to be proposed by the Directors at the forthcoming annual general meeting. This is equivalent to a net dividend of €0.03478 per share amounting to a total net dividend of €3,200,000 (2019: nil).

**Directors' report - continued**

**Results and dividends - continued**

For financial year 2019, the Directors recommended the payment of a final net dividend of €13.0 million that was to be paid in May 2020. This payment was subsequently cancelled as part of the immediate reaction to the COVID-19 outbreak and the sum remained unappropriated and retained within Company reserves.

**Directors**

The Directors of the Company who held office during the period under review were:

Martin Galea  
Nikos Antimissaris (resigned as of 30 June 2020)  
Alfred Attard  
Antoinette Caruana  
David G. Curmi  
Jose Maria del Pozo (appointed on the 15 July 2020)  
Jose-Luis Jimenez  
Jaime Tamayo Ibañez (resigned as of 31 December 2020)  
Taddeo Scerri  
Paul Testaferata Moroni Viani  
Joseph F.X. Zahra

In accordance with the Articles of Association of the Company, all Directors retire from office at the Annual General Meeting and are eligible for re-election or re-appointment. Further information is given in the Statement of Corporate Governance.

As Nikos Antimissaris had tendered his resignation from the MAPFRE Group with effect from 30 June 2020, the Board of Directors (acting in accordance with Article 100 of the Memorandum and Articles of Association) re-appointed Jose Maria del Pozo who had been previously appointed by the Board in replacement of Nikos Antimissaris with effect from 15 July 2020

**Statement of Directors' responsibilities for the financial statements**

The Directors are required by the Insurance Business Act, 1998 and the Companies Act, 1995 to prepare financial statements which give a true and fair view of the state of affairs of the Group and the Company as at the end of each reporting period and of the profit or loss for that period.

## **Directors' report - continued**

### **Statement of Directors' responsibilities for the financial statements - continued**

In preparing the financial statements, the Directors are responsible for:

- ensuring that the financial statements have been drawn up in accordance with International Financial Reporting Standards as adopted by the EU;
- selecting and applying appropriate accounting policies;
- making accounting estimates that are reasonable in the circumstances;
- ensuring that the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Group and the Company will continue in business as a going concern.

The Directors are also responsible for designing, implementing and maintaining internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and that comply with the Insurance Business Act, 1998 and the Companies Act, 1995. They are also responsible for safeguarding the assets of the Group and the parent Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The financial statements of MAPFRE Middlesea p.l.c. for the year ended 31 December 2020 are included in the Annual Report 2020, which is published in hard-copy printed form and also made available on the parent Company's website. The Directors are responsible for the maintenance and integrity of the Annual Report on the website in view of their responsibility for the controls over, and the security of, the website. Access to information published on the Company's website is available in other countries and jurisdictions, where legislation governing the preparation and dissemination of financial statements may differ from requirements or practice in Malta.

The directors confirm that, to the best of their knowledge:

- the financial statements give a true and fair view of the financial position of the Group and Company as at 31 December 2020, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union on the basis explained in Note 1 to the financial statements; and
- the Annual Report includes a fair review of the development and performance of the business and the position of the Group and Company, together with additional information of the principal risks and uncertainties that the Group and Company face.

### **Information pursuant to Listing Rule 5.64**

The Company has an authorised share capital of €31,500,000 divided into 150,000,000 ordinary shares with a nominal value of €0.21 each.

The issued share capital of the Company is €19,320,000 divided into 92,000,000 ordinary shares of €0.21 each. The issued shares of the Company consist of one class of ordinary shares with equal voting rights attached.

## **Directors' report - continued**

### **Information pursuant to Listing Rule 5.64 - continued**

The directors confirm that as at 31 December 2020, only MAPFRE Internacional (54.56%) and Bank of Valletta p.l.c. (31.08%) held a shareholding in excess of 5% of the total issued share capital.

Pursuant to the Company's Articles of Association, the appointment of Directors to the Board is reserved exclusively to the Company's shareholders (in line also with general and commonly accepted practice in Malta). Shareholders with 11% or more of the shares in issue are entitled to appoint one director for every 11% holding, whilst the other shareholders are entitled to appoint the remaining Board members at the Annual General Meeting in accordance with the provisions of the Articles of Association. The Chairman shall be appointed by the Board of Directors.

The rules governing the appointment and replacement of the Company's directors are contained in Articles 93 to 102 of the Company's Articles of Association.

The Directors can only issue shares following an extraordinary resolution passed in the General Meeting. This and other powers vested in the Company's Directors are contained in Articles 84 to 90 of the Company's Articles of Association.

The Memorandum and Articles of the Company may be amended by means of an extraordinary resolution of the Company during general meetings.

There are no agreements between the Company and the Directors on the Company's Board or employees providing for compensation on termination or cessation of their office for any reason whatsoever.

It is hereby declared that as at 31 December 2020, information required under Listing Rules 5.64.2, 5.64.4, 5.64.5, 5.64.6, 5.64.7 and 5.64.10 is not applicable to the Company.

### **Going concern**

The Directors, as required by Listing Rule 5.62 have considered the Group's and Company's operational performance, the statements of financial position as at year end as well as the business plans for the coming year, and declare that they have a reasonable expectation that the Group and the Company have adequate resources to continue in operational existence for the foreseeable future. For this reason, in preparing the financial statements, the Group and Company are in a position to continue operating as a going concern for the foreseeable future.

### **Auditors**

The auditors, KPMG, have indicated their willingness to continue in office and a resolution for their re-appointment will be proposed at the Annual General Meeting.

### **Information pursuant to Listing Rule 5.70**

There were no material contracts in relation to which a Director of the Company was directly or indirectly interested.

**Directors' report - continued**

**Information pursuant to Listing Rule 5.70.2**

The Company Secretary is Dr Daphne Sims Dodebier and the registered office is Middle Sea House, Floriana, Malta.

By order of the Board



Martin Galea  
Chairman

Middle Sea House  
Floriana, Malta



Alfred Attard  
Director

25 March 2021

## Corporate Governance Statement

### 1. Introduction

Issuers whose securities are listed on the Malta Stock Exchange are required to include a Corporate Governance Statement (the 'Statement'), in their Annual Financial Report. This should provide, amongst others, an explanation of the extent of adherence to and non-compliance with the Code of Principles of Good Corporate Governance (the 'Code') contained in Appendix 5.1 of Chapter 5 of the Listing Rules of the Listing Authority ('LA'). In terms of Listing Rule 5.94, MAPFRE Middlesea p.l.c. (the 'Company' or 'MMS') is obliged to prepare a report explaining its compliance with the provisions of the Code. The Company's auditors are to include a report on the Corporate Governance Statement in the Annual Financial Report of the Company.

The Company notes that compliance with the Code is not mandatory but that it recommends principles designed to guide the Board of Directors (the 'Board') and the Company's management in their pursuit of objectives in the interests of both the Company and its shareholders. The Board firmly upholds the principles therein contained as guaranteeing the required standards of accountability and transparency and thus strives to adhere fully to the recommendations therein contained insofar as it is practical to do so.

As evidenced by the information set out in this Statement and that contained in the Remuneration Statement, the Company believes that it has, save as indicated herein in the section entitled Non-Compliance with Code, applied the principles and complied with the provisions of the Code throughout the accounting period under review. In the Non-Compliance Section, the Board indicates and explains the instances where it has departed from or where it has not applied the provisions of the Code, in accordance with the same Code.

### 2. Compliance with the Code

#### *Principle 1 – The Board*

The Board's role and responsibility is to lead the Company, to set strategy and to exercise good oversight and stewardship. As at the 31 December 2020 the Board was composed of a non-executive Chairman and nine non-executive Directors. The maximum number of Directors pursuant to the Memorandum and Articles of Association is ten. Martin Galea was re-appointed as a non-executive Chairman during the Board meeting held on the 27 October 2020, which followed the Annual General Meeting (AGM) held on the same day.

During the said AGM the two institutional shareholders re-appointed the retiring Directors Alfred Attard, David Curmi, Martin Galea, Jose-Luis Jimenez, Taddeo Scerri, Jaime Tamayo and Joseph F. X. Zahra while the other shareholders re-appointed the retiring Directors Antoinette Caruana and Paul Testaferrata Moroni Viani during the election for directors. As Nikos Antimissaris had tendered his resignation from the MAPFRE Group with effect from 30 June 2020, the Board of Directors (acting in accordance with Article 100 of the Memorandum and Articles of Association) re-appointed Jose Maria del Pozo who had been previously appointed by the Board in replacement of Mr Antimissaris with effect from 15 July 2020. Jaime Tamayo tendered his resignation as of 31 December 2020 in order to take up other duties within the MAPFRE Group.



## **Corporate Governance Statement - continued**

### **2. Compliance with the Code - continued**

#### *Principle 1 – The Board - continued*

All of the aforementioned individuals have been approved by the Regulator as being fit and proper to direct the business of the Company, deemed to conduct themselves with honesty, competence and integrity. Both on an individual level and collectively the Members are deemed to possess the necessary skills and experience to make effective contribution to the leadership and decision-making processes of the Company as reflected by the Company's strategy and policies.

The Board liaises closely with the President & Chief Executive Officer ('CEO') of the Company in order to ensure that the Board receives timely and complete information in relation to the business of the Company and management performance. This enables the Board to contribute effectively to the decision-making process, whilst at the same time exercising prudent and effective controls. Felipe Navarro Lopez de Chicheri, who was appointed as CEO on the 1 October 2015, continued to hold the position of CEO throughout 2020.

The Board delegates specific responsibilities to a number of Board Committees, namely the Audit Committee, the Risk and Compliance Committee, the Investments Committee and the Remuneration Committee, each of which operates under formal terms of reference approved by the Board.

Further detail in relation to the Committees and the responsibilities of the Board is explained under Principles 4 and 5 of this Statement.

#### *Principle 2 – Chairman and CEO*

The Chairman is responsible for leadership of the Board and for the setting of its agenda. The Chairman ensures that the Board's discussions on any issue put before it are addressed with adequate depth, that the opinions of all the Directors are taken into account, and that all the Board's decisions are supported by adequate and timely information.

The Company's current organisational structure incorporates the position of a CEO as aforementioned, who leads the Senior Management team and whose main role and responsibilities are the execution of agreed strategy and the managing of the Company's business. The Company also has an Operational Committee composed of senior members of the Technical Areas and a Management Committee that brings together the Chief Officers within MMS under the Chairmanship of the CEO. Both Committees meet on a monthly basis insofar as possible.

The positions of the Chairman of the Board and CEO are well defined in practice as well as in the Terms of Reference of the Board of Directors with specific roles rendering these positions completely separate from one another to avoid concentration of authority and to differentiate leadership from the running of the business.

## **Corporate Governance Statement - continued**

### **2. Compliance with the Code - continued**

#### *Principle 3 – Composition of the Board*

The Board considers the number of Members as stipulated in the Memorandum and Articles of the Company to be appropriate relative to the size of the Company and its operations.

The combined and varied knowledge, experience and skills of the Board members, including a broad knowledge of the business of the Company and awareness of statutory and regulatory requirements, provide a balance of competences, as required, and add value both to the functioning of the Board and to the direction given to the Company.

The Company's Articles of Association determine the composition of the Board. The appointment of Directors to the Board is accordingly reserved exclusively to the Company's shareholders, except in so far as an appointment may be made to fill a casual vacancy. All Directors, as well as some key officials, are required to fulfil the fit and proper regime prescribed by the Malta Financial Services Authority ('MFSA') in line with standard regulatory due diligence procedures. Moreover, all Directors are required to apply the necessary time and attention to their duties and required to limit the number of directorships held in other companies thereby also ensuring the proper performance of their functions.

The Board is composed exclusively of non-executive Directors. Although not a Director of MMS, the CEO is invited to attend Board meetings with a view to ensuring a full understanding and appreciation of the Board's policies and strategy and to provide direct input to the Board's deliberations. In addition, certain members of Senior Management are invited to report to the Board as and when required thereby securing effective information flows as well as fostering a culture of continuous dialogue between the Board and the Company's Management.

As at the date of this review, the Board consists of six independent Directors (including the Chairman), and four non-independent Directors (as indicated on page 17 of the Annual Report) as defined by the Code.

In determining the independence or otherwise of its Directors, the Board considers, amongst others, the principles relating to independence of directors contained in the Code, the Company's own practice as well as general principles of good practice. Each non-executive director has moreover submitted his / her declaration to the Board declaring independence in accordance with Code provision 3.4.

#### *Principle 4 – The Responsibilities of the Board*

The Board acknowledges its statutory mandate to set policy and to provide direction as well as to monitor the implementation thereof. The Board fulfils this mandate and discharges its responsibilities through the execution of the four basic principles of corporate governance namely, accountability, monitoring, strategy formulation and policy development.

## **Corporate Governance Statement - continued**

### **2. *Compliance with the Code* - continued**

#### *Principle 4 – The Responsibilities of the Board - continued*

The Board continually and consistently reviews all the different aspects of the Company within the parameters of the relevant laws, regulations and codes of best practice, applies high ethical standards whilst taking into account stakeholders' interests, maintains an effective dialogue with all stakeholders, monitors the application of management policies and motivates Company Management.

#### *Principle 5 – Board Meetings*

The activities of the Board of Directors are exercised in a manner designed to ensure that the Board effectively supervises the operations of the Company and sets policies. Management updates and provides the Directors with a report at each Board Meeting, including a detailed review of the Company's Management Accounts and Key Performance Indicators which latter are promulgated by the MAPFRE Group in line with industry norms. The report also contains Management's comments on the results and on relevant events and decisions and sets out background information on various subjects including any matter requiring the approval of the Board.

Apart from setting the strategy and direction of the Company, the Board is actively involved in monitoring progress against Budget and strategy and in approving material or significant transactions.

The Chairman in conjunction with the Company Secretary ensures that all relevant issues are on the agenda and are supported by all available information. The agenda for each meeting seeks to strike a balance between long-term strategic objectives and shorter-term performance matters. Notice of the dates of forthcoming Board meetings together with all relevant documentation are circulated in advance to all Directors in order to give them opportunity to consider the information and prepare well in advance of the relative Board meeting.

During Board meetings members of Management are often invited to present on the subject matter being discussed while the Chairman facilitates discussion and ensures that all Directors are given ample opportunity to discuss issues set on the board agenda and convey their opinions thereon.

Decisions of the Board are taken by majority of those present subject to the Chairman's casting vote in the case of parity.

## Corporate Governance Statement - continued

### 2. Compliance with the Code - continued

#### Principle 5 – Board Meetings - continued

During financial year 2020, the Board of Directors of the Company held eight Board Meetings with attendance as follows:

Martin Galea (Chairman) (NED I)	8
Nikos Antimissaris (NED – until 30 June 2020)	4
Alfred Attard (NED I)	8
Antoinette Caruana (NED I)	8
David G. Curmi (NED)	7
Jose Maria del Pozo (NED – as of 15 July 2020)	4
Jose-Luis Jimenez (NED)	6
Taddeo Scerri (NED I)	6
Jaime Tamayo Ibañez (NED)	7
Paul Testaferrata Moroni Viani (NED I)	8
Joseph F.X. Zahra (NED I)	7

NED – Non-executive Director  
I – Independent

The MMS CEO attended the Board meetings by invitation.

During 2020 three Board Briefings were also held in order to provide the Directors with more detailed information on the subject matter identified as well as to allow opportunity for deeper discussions of pertinent issues. The focal point of the Directors' Briefing in January was to review the progress insofar as the Strategic Plan for 2019 – 2021, to set the Board Agenda for the year and to discuss reinsurance negotiations for the following financial year. During the Directors' Briefing held in February the Board discussed the Company's perceived Strengths, Weaknesses, Threats and Opportunities, reviewed achievements made in 2019 and discussed what further action was required in terms of the three year Strategic Plan. While in the third and final Briefing held in June the Board reviewed the results of the Board Effectiveness Questionnaire, carried out an overview of the Own Risk & Solvency Assessment and held an in-depth discussion on the solvency position of its subsidiary. In addition, a presentation is delivered on pertinent topics at every Board Meeting including Human Resources matters, Operational, Technical and Market Information. The Company Secretary furthermore directs members of the Board to training material by way of continued professional development for Directors in the discharge of their functions on the Board and Committees.

Notices of meeting dates were circulated well in advance of the relative meetings and meeting packs containing all relevant information, including the minutes of the previous Board Meeting faithfully recording attendance and decisions, were circulated to the Directors ahead of each meeting by the Company Secretary. Each communication allowed ample opportunity for the Directors to review the information and prepare for the next scheduled Board or Committee meeting.

## **Corporate Governance Statement - continued**

### **2. Compliance with the Code - continued**

#### *Principle 6 – Information and Professional Development*

Given that Jose Maria del Pozo, who was appointed to the Board in July 2020, is a non-Independent Director and was already well acquainted with the business of the Company, not least due to having formed part of its Risk and Compliance Committee since 2018 no new individuals were appointed to the Board during 2020. However, the Company would provide any new Director appointed to the Board with an information pack tailored to provide a good overview and background knowledge of the Company's structure and operations. New directors would also be invited to attend an Induction Meeting specifically organised to provide more in-depth information as to the Company's organisation and business processes together with a review of the responsibilities of individuals appointed to act as Directors.

Directors are also at liberty to take independent professional advice on any matter at the Company's expense where they deem it necessary in order to better discharge their duties as Directors.

Directors have access to the advice and services of the Office of the Company Secretary. The Company Secretary is mindful of the responsibility for ensuring adherence to Board procedures as well as the continual and consistent information flow within the Board and its Committees.

The CEO is appointed by and enjoys the full confidence of the Board and ensures that systems are in place to cater for, amongst others, the on-going monitoring of Management, the development and training of both Senior Management and Directors, as well as succession planning, as required by the provisions of clause 6.4 of Appendix 5.1 of the Listing Rules. The CEO, although responsible for the recruitment and selection of senior management, consults with the Remuneration Committee and with the Board on the appointment of, and on the succession plan, for Senior Management. Training (both internal and external) of management and employees is prioritised and is implemented through the Human Resources Department. Several on-line training sessions were also held on various topics during the course of 2020 including on Solvency II, Cyber Security, Risk Awareness and MAPFRE Corporate Values.

#### *Principle 7 – Evaluation of the Board's Performance*

During the year under review, the Board once again undertook an evaluation of its own performance, the Chairman's performance and that of its Committees. The evaluation was not conducted externally rather the evaluation exercise was conducted through a Board Effectiveness Questionnaire prepared by the Compliance Function in cooperation with the Company Secretary and the Chairman. The outcome of the exercise was summarised into a Report based on the replies of each individual Director that was then submitted to the Chairman before being circulated amongst all Board members. The outcome was discussed during a Board briefing as aforementioned. During 2020 the Chairman also oversaw the implementation of the action points and recommendations and held meetings with the Directors individually where it was deemed opportune to do so in order to obtain more in-depth feedback. No material changes in process or structure were however deemed necessary consequent thereto.

## **Corporate Governance Statement - continued**

### **2. Compliance with the Code - continued**

#### *Principle 8 – Committees*

The activities of the Board and of the Company's Senior Management team are additionally supported by the Company's Board Committees structured in such a way so as to assist in the guiding and monitoring of particular business processes and specific governance issues. The said Board Committees are the Audit Committee, the Risk and Compliance Committee, the Investments Committee and the Remuneration Committee. The Terms of Reference of all the Board Committees have been approved by the Board of Directors and by the MFSA.

#### *Audit Committee*

The Audit Committee's terms of reference are modelled on the recommendations of statutory directives, the Listing Rules and the principles of Corporate Governance, whilst also reflecting the provisions of the relevant MAPFRE Group principles. The responsibilities of the Audit Committee include the following:

- monitoring of the financial reporting process
- monitoring of the independence and effectiveness of the Company's internal control, internal audit and risk management systems
- monitoring of the audit of the annual and consolidated accounts
- maintenance of communication on such matters between the Board, management, the external Auditors and the internal Auditors
- making of recommendations to the Board in relation to the appointment of the external Auditor and the approval of the remuneration and terms of engagement of the external Auditor following appointment by the Shareholders in general meeting
- monitoring and reviewing of the external Auditor's independence and in particular the provision of additional services
- development and implementation of a policy on the engagement of the external Auditor to supply non-audit services
- reviewing of actuarial reports
- management of financial risks
- analysis and endorsement of the Annual Internal Audit Plan
- arm's length nature of related party transactions; and
- the audit process.

The terms and conditions of new contracts negotiated with related parties (regarding banking, reinsurance and agent related matters) are also reviewed by the Audit Committee as and when required. In view of the recent amendments to the Listing Rules, particularly under Chapter 12, shareholder approval was also sought at the preceding Annual General Meeting for amendments to the Company's Memorandum and Articles of Association in order to achieve complete formal alignment in addition to the alignment which already existed in practice.

## Corporate Governance Statement - continued

### 2. *Compliance with the Code* - continued

#### *Principle 8 – Committees* – continued

##### **Audit Committee** - continued

The composition of the Company's Audit Committee is regulated by the Listing Rules and the Listing Authority is kept informed as to any changes in its composition. In terms of Listing Rule 5.117.3, Martin Galea is the member of the Audit Committee with the necessary qualifications, experience and knowledge to render him competent in accounting and auditing. Mr Galea is also considered an Independent Director in accordance with the criteria set out in Listing Rule 5.119. Alfred Attard, an Independent Director, was appointed Chairman of the Audit Committee by the Board of Directors in accordance with Listing Rule 5.117.4.

The Audit Committee held six meetings during 2020. In accordance with Listing Rule 5.117.2, three out of four members are considered independent in line with the criteria set out in Listing Rule 5.119. These are Alfred Attard, Antoinette Caruana and Martin Galea. The Audit Committee members and relative attendance at meetings is listed below.

Alfred Attard (Chairman)	6
Nikos Antimissaris (until 30 June 2020)	2
Antoinette Caruana	5
Jose Maria del Pozo (as of 15 July 2020)	3
Martin Galea	6

In accordance with Listing Rule 5.118, the Board considers the four Audit Committee members as having the required competence individually and jointly as a Committee, due to their professional background and experience in the financial sector, as well as in other sectors, including the insurance sector, at both national and international level.

The CEO, the Chief Financial Officer, the General Manager of the subsidiary companies Bee Insurance Management Ltd. and EuroMed Risk Solutions Ltd. and the Internal Auditor, amongst others as may be required, attend the Audit Committee meetings by invitation. The external auditors are invited to attend meetings of the Audit Committee and are entitled to convene a meeting of the Committee if they consider that it is necessary. The Company Secretary also acts as Secretary to the Audit Committee. The Whistleblower Reporting Officer also reports to the Audit Committee as and when required.

Internal Audit is an independent appraisal function established to examine and evaluate the Group's activities. The Internal Auditor reports to the Audit Committee and attends its meetings. The Internal Auditor is charged by the Audit Committee with the conducting of business process risk-based audits aimed at assessing the adequacy of controls and business process efficiency. The Internal Audit Area also liaises closely with the MAPFRE Group Internal Audit Area to this end.

## Corporate Governance Statement - continued

### 2. *Compliance with the Code* - continued

#### *Principle 8 – Committees – continued*

##### ***Risk and Compliance Committee***

This Committee assists the Board in overseeing the Company's compliance with the obligations imposed by legislation, codes, rules and regulations that are relevant to the Company and its business. This Committee is responsible for the proper implementation and review of the Risk policies, both of the Company and of the Group, and assessing the different types of Risk to which the Company and its subsidiaries may be exposed. It reports to the Board on the adequacy, or otherwise, of such policies. The Money Laundering Reporting Officer, the Complaints Officer and the Anti-Fraud Officer report directly to this Committee. The Compliance Officer of the subsidiary companies Bee Insurance Management Ltd. and EuroMed Risk Solutions Ltd. also reports to this Committee as and when required.

The Risk and Compliance Committee held six meetings during 2020. The Committee members and relative attendance to meetings is listed below.

Antoinette Caruana (Chairperson)	5
Albert Frendo	5
Martin Galea	6
Jose Maria del Pozo	5

The Chairperson of the Risk and Compliance Committee is also a Member of the Audit Committee thus ensuring good communication and continuity between the related work of the said Board Committees. The CEO, the Chief Financial Officer, the Compliance Officer and the Risk Officer, amongst others as may be required, attend the Committee meetings by invitation. The Company Secretary also acts as Secretary to the Committee.

##### ***Investment Committee***

The Investment Committee is a joint Committee composed of Directors of the Company and Directors of its subsidiary MAPFRE MSV Life p.l.c.. The Investments Committee oversees the investment activities of the Company and its subsidiaries, executes its policies and guidelines, scrutinises and approves material transactions and monitors results.

The Investments Committee held three meetings during 2020. The Committee members and relative attendance to meetings is listed below.

John Cassar White (Chairman)	3
Romeo Cutajar	3
Jose-Luis Jimenez	3
Felipe Navarro Lopez de Chicheri	3
Patrick Spiteri Swain	3
Paul Testaferrata Moroni Viani	3



## Corporate Governance Statement - continued

### 2. *Compliance with the Code* - continued

#### *Principle 8 – Committees* – continued

##### *Investment Committee* - continued

The CEO of the subsidiary MAPFRE MSV Life p.l.c., the Chief Financial Officer both of the Company and of its subsidiary MAPFRE MSV Life p.l.c., the MAPFRE Regional Chief Financial Officer, amongst others as may be required, attend the Committee meetings by invitation. The Company Secretary of the subsidiary MAPFRE MSV Life p.l.c. acts as Secretary to the Committee.

##### *Remuneration Committee*

The Board of Directors approves the remuneration of Directors and Chief Officers on the recommendation of the Remuneration Committee. The maximum aggregate directors' emoluments are established and approved by the shareholders during General Meetings as and when required.

The Remuneration Committee held two meetings during 2020. The Committee members and relative attendance to meetings is listed below.

Jaime Tamayo Ibañez (Chairman)	2
Martin Galea	2
Taddeo Scerri	1

The CEO for MAPFRE Middlesea p.l.c., the CEO for MAPFRE MSV Life p.l.c., the Chief Officer, Human Resources for MAPFRE Middlesea p.l.c., amongst others as may be required, attend the Remuneration Committee meetings by invitation. The Company Secretary also acts as Secretary to the Committee.

The 2020 Annual Report includes a separate Remuneration Statement in terms of Code Provisions 8.A.3 and 8.A.4 and Remuneration Report in terms of Code Provision 12.26K.

#### *Principle 9 – Relations with Shareholders and with the Market*

The Company recognises the importance of maintaining a dialogue with its shareholders and of keeping the market informed to ensure that its strategies, as well as performance, are well understood. The Board is of the view that during the period under review the Company has communicated effectively with the market through a number of company announcements and press releases.

The Company also communicates with its shareholders through the Company's Annual General Meeting ('AGM') concerning which further detail is provided under the section entitled General Meetings. The Chairman ensures that all relevant individuals including the Chairpersons of the Board Committees are present at the AGM to answer any questions as may arise.

## **Corporate Governance Statement - continued**

### **2. Compliance with the Code - continued**

#### *Principle 9 – Relations with Shareholders and with the Market – continued*

Apart from the AGM, the Company communicates with its shareholders through the Annual Report, as available for review and downloading from the Company's website. The Company's website ([www.middlesea.com](http://www.middlesea.com)) also contains information about the Company and its business, including the six-monthly financial statements and all issued company announcements together with a section entirely dedicated to investor relations for the benefit of all Shareholders and the general public.

Furthermore, the Chairman ensures that constant and consistent communication is maintained with the major shareholders particularly to discuss matters of significant importance or to address particular issues or concerns. In addition, the Chairman, CEO and Company Secretary hold an annual meeting with representatives of the Malta Association of Small Shareholders to discuss various matters in the interests of the minority shareholders.

Individual shareholders can raise matters relating to their shareholding and the business of the Company at any time throughout the year via the Office of the Company Secretary. Shareholders are also given the opportunity to ask questions at the AGM or submit written questions in advance and the Company recognises their statutory right to request the convening of an extraordinary general meeting in accordance with Article 52 of the Articles of Association of the Company and Article 129 of the Companies Act (Cap. 386 of the Laws of Malta).

#### *Principle 10 – Institutional Shareholders*

The Company's institutional shareholders keep the market updated on issues related to their respective companies through company announcements and press releases. During the year under review, the Company issued various press releases related to the controlling shareholder, namely MAPFRE S.A. in connection with the latter's operations abroad. The other institutional shareholder, namely Bank of Valletta p.l.c., is a listed company on the Malta Stock Exchange and consequently a steady flow of information is maintained through company announcements and press releases. In addition, the six monthly and annual results include a section on the insurance interests of institutional shareholders.

## **Corporate Governance Statement - continued**

### **2. Compliance with the Code - continued**

#### *Principle 11 – Conflicts of Interest*

The Directors are strongly aware of their responsibility to act in the interest of the Company and its shareholders as a whole at all times and of their obligation to avoid conflicts of interest. During the period under review, the Board maintained its practice that in the event of a real or potential conflict of interest arising in respect of a Director in connection with any transaction or other matter, the interest is to be declared and the individual concerned shall refrain from taking part in proceedings or decisions relating to the matter. The Board minutes include a record of such declarations and of the action taken by the individual director concerned as and when required. As an exception to this rule, in order that the directors may discharge their responsibilities efficiently and effectively, it was agreed that directors appointed by shareholders need not disclose a conflict of interest or potential conflict of interest where this arises due to a conflict or potential conflict between the Company and the shareholder who appointed such director. In such a case, directors are allowed to participate in the discussions subject to the overlying general principle that they are required to act honestly and in good faith and in the best interests of the Company at all times but shall not vote on the matter.

The Company also has an Internal Code of Conduct Relating to Listed Securities addressed to all directors and selected officers of the Company and its Subsidiary undertakings. The aim behind this Code is to ensure compliance with the Prevention of Market Abuse Regulatory Framework as well as the recommendations and principles contained in the Listing Rules. The Company keeps a record of all advance notices received in connection with permitted dealings by directors and selected officers and acknowledgements of such advance notices. The Company reminds all Directors and senior officers of their obligation to conform to the Code on a regular basis.

As required by clause 11.3 of Appendix 5.1 of the Listing Rules a Directors' beneficial interest in the share capital of the Company as at 31 December 2020 has been declared by Joseph F. X. Zahra who has a very minor shareholding whereas Paul Testaferrata Moroni Viani has declared an indirect shareholding in the Company's shares through his shareholding in other companies.

#### *Principle 12 – Corporate Social Responsibility*

Despite the challenging times caused by the COVID-19 pandemic, MAPFRE Malta has remained committed to its' Corporate Social Responsibility objectives, namely to protect the health of its employees, collaborators, clients and other individuals. In addition, to assist entities that were negatively affected by the COVID-19 crisis through its commitment to the implementation of several social welfare projects carried out by Fundación MAPFRE throughout the year.

During 2020, MAPFRE Malta met its CSR objectives not least through collaboration with a number of different entities to organize various activities ranging from food and blood donations, environmental activities and clean-ups, the provision of medical facemasks and the granting of special discounts to help ease the financial burden of those most affected by COVID-19. By way of example, MAPFRE Malta provided 300 healthy food packs to the staff at Mater Dei Hospital as an expression of its appreciation towards all individuals working in the health sector during the pandemic.

## **Corporate Governance Statement - continued**

### **2. Compliance with the Code - continued**

#### *Principle 12 – Corporate Social Responsibility – continued*

Fundación MAPFRE allocated 35 million Euros to various international projects across 27 different countries and donated 100,000 facemasks to Maltese health front-liners to help face the COVID-19 pandemic.

Fundación MAPFRE has once again collaborated with the Inspire Foundation and Equal Partners Foundation, funding the provision of specialized services to children and adults with disabilities. Of note was the Foundation's contribution of €53,000 to cover the running costs of Inspire's therapeutic facilities, the Multi-Sensory Rooms and a sum of over €30,000 to the Equal Partners Foundation to support their efforts to enable children who suffer from a disability to lead a more independent life.

MAPFRE Malta also joined the fight against breast cancer with a variety of awareness-raising activities through their #ThinkPink campaign, as well as by collaborating with the Action for Breast Cancer Foundation by donating €1 for every online policy purchased or renewed throughout October.

### **3. Non-compliance with the code**

#### *Principle 3 – Composition of the Board*

The Code recommends that the Board of Directors be composed of executive and non-executive Directors, including independent non-executives. The Company's Board, as explained in Section 2 – *Principle 3* of this Statement, is composed exclusively of non-executive Directors. The appointment of Directors to the Board is a matter reserved exclusively to the Company shareholders (except in the case of the filling of a casual vacancy) and each Director retires from office at the AGM. Therefore, the composition of the Board of Directors is determined by the shareholders during the AGM. Moreover the CEO of the Company attends and reports during all meetings of the Board and various Senior Managers attend by invitation to report on salient matters thereby ensuring a constant and effective flow of information between the Company's Management and Board of Directors.

In addition Code Provision 3.2.5 requires that the Board states its reasons if it determines that a director is independent notwithstanding *inter alia* if the director: "*has served on the board for more than twelve consecutive years*".

It is noted in this regard that Joseph F. X. Zahra will be commencing his thirteenth year of service on the MMS Board, however, the Board is of the opinion that Joseph F. X. Zahra has immeasurable experience and sufficient maturity to remain independent of character and objective in judgment at all times notwithstanding the lapse of the recommended twelve years. That said, in light of the provision, the Company will be taking proactive steps to identify a suitable replacement within a reasonable period of time.

## Corporate Governance Statement - continued

### 3. Non-compliance with the code – continued

#### *Principle 4 – The Responsibilities of the Board*

Code Provision 4.2.7 recommends: *“the development of a succession policy for the future composition of the Board of Directors and particularly the executive component thereof, for which the Chairman should hold key responsibility”*.

Regard being had to the non-executive role of the Company’s Directors and in view of the facts explained above, particularly that the appointment of Directors is a matter reserved exclusively to the Company’s shareholders and that every director retires from office at the Annual General Meeting, the Company has opted not to formalise a succession policy for the Board of Directors. That said, the Company and its Board remain mindful of the recommendation as contained within the Listing Rules and frequently reviews the current position.

#### *Principle 7 – Evaluation of the Board’s Performance*

Code Provision 7.1 recommends: *“the Board should appoint a committee chaired by a non-executive Director in order to carry out a performance evaluation of its role”*.

As explained above the Board has not appointed a specific committee to carry out a performance evaluation but has rather opted to have an annual performance evaluation exercise carried out under the auspices of the internal Compliance Area through the compilation of a Board Effectiveness Questionnaire by each individual Director. The responsibility for the ensuing Report and follow-up actions has been delegated to the Chairman.

#### *Principle 8A – Remuneration Committee: Code Provision 8.A.1*

Code Provision 8.A.1 recommends that the Board of Directors *“should establish a Remuneration Committee composed of non-executive Directors with no personal financial interest other than as shareholders in the Company, one of whom shall be independent and shall chair the Committee”*.

The Remuneration Committee is made up of Jaime Tamayo Ibañez (Chairman), Taddeo Scerri and Martin Galea. The composition has remained the same as per the previous financial year and decisions continue to be passed with the consensus of all members present.

The fact that decisions are taken by the unanimous agreement of all members present also implies that the final outcome of discussions and decisions taken by the Remuneration Committee are not affected by the director holding the Chair even though the Committee is not chaired by an independent non-executive Director. Committee document packs are also circulated to all Members well in advance of the meeting allowing all Members ample opportunity to informally discuss any matters in anticipation of the Meeting and / or to represent their views.

## **Corporate Governance Statement - continued**

### ***3. Non-compliance with the code – continued***

#### ***Principle 8B – Nomination Committee***

Pursuant to the Company's Articles of Association and as aforementioned the appointment of Directors to the Board is reserved exclusively to the Company's shareholders, in line with the general commercial practice in Malta. Shareholders holding 11% or more of the issued shares are entitled to appoint one director for every 11% holding, whilst the other shareholders are entitled to appoint the remaining Board members at the Annual General Meeting in accordance with the provisions of the Articles of Association. Thus the Company considers that the procedure is already sufficiently defined and the requirements of transparency are also well-met without the need for the establishment of a formal Nomination Committee at this stage.

#### ***Principle 9 – Relations with Shareholders and with the Market***

Code Provision 9.3 requires the Company to have in place a mechanism to resolve conflicts between minority shareholders and controlling shareholders which provision became relevant to the Company following the purchase by MAPFRE Internacional of Munich Re's shareholding during the last six months of 2011 whereby MAPFRE Internacional became a controlling shareholder. The balance between the interests of all shareholders is a matter that is kept under continuous review by the Board and is consistently evaluated in the interest of all shareholders. The Company also has a good relationship with the Malta Association for Small Shareholders and the Board maintains an open door policy with them, as well as with any individual shareholders who may be interested in making direct submissions to the Company, at all times through the Office of the Company Secretary. In light of this, and as the Company is mindful of the protection granted to minority shareholders in terms of the Companies Act (Cap. 386 of the Laws of Malta) by which it would necessarily be bound to abide, the Company is of the opinion that no formal procedures to resolve conflict between minority and controlling shareholders are necessary at this stage.

#### ***Internal Control and Risk Management System***

This information is being provided in terms of Listing Rule 5.97.4.

Authority to operate the Company is delegated to the CEO within the limits set by the Board. The Board is ultimately responsible for the Group's systems of internal control and for reviewing their effectiveness. Such systems are designed to manage, rather than eliminate, the risks associated with achieving business objectives and can only provide reasonable (as opposed to absolute) assurance against material misstatement or loss. Through the Audit Committee and the Risk and Compliance Committee, the Board reviews the process and procedures to ensure the effectiveness of the Group's systems of internal control, which are monitored by the Internal Audit Department. The key features of the Group's systems of internal control are as follows:

Organisation - The Company has clear reporting lines from the Boards of Directors of subsidiary and associated companies. The MMS Chairman is also kept informed as to the operations of the subsidiary companies either by sitting directly on the respective Boards or through the other Company Directors and Senior Management who sit on the Company and subsidiary boards, Management and Operational Committees.

## **Corporate Governance Statement - continued**

### ***Internal Control and Risk Management System - continued***

**Risk Identification** - The respective Management of each of the Group companies is responsible for the identification and evaluation of key risks applicable to their areas of business. The Board reviews its Risk Management policies and strategies and oversees their implementation to ensure that identified key risks are properly assessed and managed. The risk based nature of the Solvency II regime requires the company to have an effective risk management system in place to identify, measure, manage, monitor and report on the main risks which could impact the entity. This process is embodied in the annual ORSA (Own Risk and Solvency Assessment) process. Expert judgements, stress testing and sensitivity analysis are important elements in the company's risk identification framework embedded in the ORSA process. The ORSA report is submitted to the competent Authority on an annual basis after approval of the Risk and Compliance Committee and ultimately of the Board of Directors.

**Reporting** - Functional, operating and financial reporting standards are applicable to all entities of the Group. Systems and procedures are in place to identify, control and report on the major risks. The Board receives periodic management information giving comprehensive analysis of financial and business performance including variances against budgets.

### ***General Meetings***

This information is being provided in terms of Listing Rule 5.97.6.

The General Meeting is the Company's most supreme decision-making organ and its functions are governed by, and conducted in accordance with, the Company's Articles of Association. The General Meeting is called with not less than twenty-one days notice in writing. In addition to any matters which would be deemed to constitute "special business", the annual general meeting deals with matters of a recurring nature namely, the declaration of a dividend, the consideration of the accounts, balance sheets and reports of the directors and auditors, the election of directors, the appointment of the auditors and the authorisation of the directors to set their remuneration. The Memorandum and Articles of the Company may be amended by means of an extraordinary resolution (as defined in the Articles) of the Company during general meetings.

The Board of Directors is responsible for developing the agenda for the AGM and sending it to the shareholders.

Shareholders' rights can be exercised in accordance with the Articles of the Company, the Companies Act and the Listing Rules. Accordingly, all shareholders registered in the Shareholders' Register on the Record Date as defined in the Listing Rules, have the right to attend, participate and vote in the general meeting. A shareholder or shareholders holding not less than 5% of the nominal value of all the shares entitled to vote at the General Meeting may request the Company to include items on the agenda of a General Meeting and / or table draft resolutions for items included in the agenda of a general meeting. Such requests are to be received by the Company at least forty-six days before the date set for the relative General Meeting.

## Corporate Governance Statement - continued

### *General Meetings* - continued

A shareholder who cannot participate in the General Meeting can appoint a proxy by written or electronic notification to the Company. Every shareholder represented in person or by proxy is entitled to ask questions which are pertinent and related to items on the agenda of the General Meeting and to have such questions answered by the Directors or such persons as the Directors may delegate for that purpose.



Alfred Attard  
Director



Antoinette Caruana  
Director

25 March 2021



## **Remuneration Statement and Report of the Remuneration Committee to the Shareholders**

### ***1. Terms of Reference and Membership***

The MAPFRE Middlesea p.l.c. (“MMS”) Remuneration Committee (the “Committee”) hereby submits its Remuneration Statement to the shareholders in accordance with Section 8A of The Code of Principles of Good Corporate Governance (Appendix 5.1 of the Listing Rules).

The Committee’s main task is to oversee the implementation of the MAPFRE Group Compensation (Remuneration) Policy (as approved by the shareholders during the Annual General Meeting held 27 October 2020), including to recommend appropriate remuneration packages for the non-Executive Directors and Senior Management and to monitor the remuneration structure based on the information provided by Management.

The Committee Members for Financial Year 2020 were Jaime Tamayo (Chairman), Taddeo Scerri and Martin Galea. All the Committee Members are non-Executive directors with no personal financial interest as recommended by Code provision 8.A.1. The MMS President & CEO, Felipe Navarro Lopez de Chicheri, the MAPFRE MSV Life p.l.c (MMSV) CEO, David G. Curmi and other members of Senior Management were invited to attend Committee meetings as and when required. The Company Secretary, Dr Daphne Sims Dodebier, acted as the Secretary to the Committee.

Code provision 8.A.1 recommends that an independent non-Executive Director chair the Committee. The Committee takes decisions by the unanimous agreement of its Members. Therefore, even though an independent non-Executive Director does not chair the Committee, the Director holding the Chair does not affect the outcome of discussions and decisions taken by the Committee.

### ***2. Meetings***

The Remuneration Committee held two meetings during the period under review and the attendance was as follows:-

<b>Member</b>	<b>Attended</b>
Jaime Tamayo Ibañez (Chairman)	2
Martin Galea	2
Taddeo Scerri	1

## **Remuneration Statement and Report of the Remuneration Committee to the Shareholders - continued**

### **2. Meetings - continued**

The Committee determined and/or discussed the following matters:

- Succession Planning;
- New Senior Appointments;
- HR Reports;
- Remuneration for Directors, CEO and Senior Management;
- MAPFRE Malta Staff WorkSave Pension Scheme;
- Remuneration Statement for the Annual Report

### **3. Remuneration Statement**

#### *a) Remuneration Policy – Senior Management*

The MMS Remuneration Policy framework is set by the Board of Directors acting through the Remuneration Committee and is based on the guidelines and principles contained within the MAPFRE Group Compensation (Remuneration) Policy which was approved by the majority of shareholders during the Annual General Meeting held on 27 October 2020. The Committee also establishes the individual remuneration arrangements for Senior Management, namely, the President & CEO, Chief Financial Officer, Company Secretary, Chief Officers and the Internal Auditor.

The Committee has access to both internal and independent external advice on remuneration matters as and when required.

The Committee deems the current Senior Management remuneration packages to be in line with local market equivalents and holds them to be fair and reasonable, commensurate to the responsibilities involved. The Committee also believes that the remuneration packages are such as to enable the Company to attract, retain and motivate employees having the appropriate skills and qualities to ensure the proper management of the organisation.

There have been no significant changes to the Company's Remuneration Policy for Senior Management during the financial year under review and the Company does not intend to affect any changes to its policy during the next financial year. The performance appraisal system implemented in 2013 and the performance bonus scheme implemented in 2014, as enhanced in 2015, remain in place. The said performance bonus scheme is still based on the achievement of Group, Company and Departmental objectives and was further enhanced in 2019 to give some weight to the adherence to Corporate Values. In Financial Year 2020 the performance appraisal system was upgraded to a new tool which allows for the generation of 360 degree feedback between peers and internal clients and continuous communication between employees and their direct managers throughout the year making the performance evaluation a lot more holistic.

## **Remuneration Statement and Report of the Remuneration Committee to the Shareholders - continued**

### **3. Remuneration Statement - continued**

#### **a) Remuneration Policy – Senior Management - continued**

The terms and conditions of employment for Senior Management are set out in their respective contracts of employment. In principle, these contracts do not contain provisions for termination payments or other amounts linked to early termination nor have there been any cases of early termination in practice. Share options, pension benefits and profit sharing are not part of the MMS Remuneration Policy for Senior Management which are not entitled to any other compensation of a variable nature.

The MMS President & CEO and the MMSV CEO are eligible for an annual bonus entitlement calculated with reference to the attainment of pre-established objectives and targets as recommended by the Remuneration Committee and approved by the Board of Directors.

Senior Management are eligible for a performance bonus calculated in accordance with the percentage achievement of the Group and Departmental objectives as per the performance bonus scheme aforementioned which is *inter alia* approved by the Remuneration Committee and determined in accordance with the performance appraisal process. No supplementary pension or other pension benefits are payable to Senior Management.

In the case of the MMS President & CEO and the MMSV CEO, the Remuneration Committee is of the view that the proportion of fixed remuneration to performance bonus is reasonable and appropriate.

Non-cash benefits to which Senior Management are entitled include the use of a company car and health insurance. The death-in-service benefit also forms part of the non-cash benefits and the same terms are applicable to all other Company employees.

Total emoluments received by Senior Management during Financial Year 2020 are deemed to be of a commercially sensitive nature and are thus not being disclosed in this Report at this point in time in line with Code Provision 8.A.6.

#### **b) Remuneration Policy – Directors**

As at 31 December 2020, the Board of Directors of MAPFRE Middlesea p.l.c. was composed of ten non-Executive directors. Three Directors, namely Jaime Tamayo, Jose-Luis Jimenez and Nikos Antimissaris (who resigned with effect from 30 June 2020 and was replaced by Jose Maria del Pozo with effect from 15 July 2020), did not receive a fee in accordance with the established policy of the MAPFRE Group with which they are employed and which appointed them. Jaime Tamayo tendered his resignation as of 31 December 2020 in order to take up other responsibilities within the MAPFRE Group. David G. Curmi also did not receive a fee since during Financial Year 2020 he was the CEO of MAPFRE MSV Life p.l.c. (a subsidiary of MMS).

## Remuneration Statement and Report of the Remuneration Committee to the Shareholders - continued

### 3. *Remuneration Statement* – continued

#### b) *Remuneration Policy – Directors - continued*

Based on the recommendations of the Committee, the current Directors' fees, for each Director as applicable, and as approved by the Board are as follows:

#### **Directors' Fees including Board Committees as applicable**

Chairman	€60,000 per annum (2019: €60,000)
Other Directors (per Director)	€40,000 per annum (2019: €40,000)

#### **Audit Committee Fees**

Chairman	€5,000 per annum (2019: €5,000)
Member (per member)	€3,000 per annum (2019: €3,000)

#### **Subsidiary Fees**

Chairman	€5,000 per annum (2019: €5,000)
Member (per member)	€3,000 per annum (2019: €3,000)

None of the Company's Directors had any service contracts with either the Company or any of its subsidiaries as at the end of the Financial Year.

Directors' emoluments are established to reflect the responsibility and time committed by Directors to the affairs of the Company, including the Board Committees of which a Director may be a member save for the Audit Committee that is additionally remunerated as detailed above. None of the Directors, in their capacity as Director of the Company and/or Committee members, are entitled to profit sharing, share options, pension benefits or any other remuneration.

#### c) *Code Provision 8.A.5*

#### Directors' Emoluments 2020

<b>Fixed Remuneration</b>	<b>Variable Remuneration</b>	<b>Share Options</b>	<b>Others</b>
€279,000	None	None	None

Fees payable to directors in respect of 2020 amounted in total to €279,000 (2019: €279,000) including remuneration from the subsidiary as set out herein.

The emoluments of Senior Management are not being disclosed in line with Code Provision 8.A.6 since these are deemed to be of a commercially sensitive nature. This decision will be reviewed on an annual basis.

## Remuneration Statement and Report of the Remuneration Committee to the Shareholders - continued

### 4. Remuneration Statement – continued

#### d) Code Provision 12.26K

In addition to the information provided above and with reference to Appendix 12.1 of the Listing Rules it is noted that the maximum annual aggregate emoluments that may be paid to the Directors are approved by the shareholders in the General Meeting in terms of Article 81 of the Company's Articles of Association. This amount was established by the Board of Directors after consultation with the MAPFRE Group and based on the guidelines as set forth in the Compensation Policy relative to the fixing of compensation for the non-Executive members of the governance bodies having regard to the Company's financial situation, profitability and sustainability. The maximum annual aggregate amount was then confirmed in the total sum of €350,000 per annum at the thirty ninth Annual General Meeting held on the 27 October 2020, which has remained consistent since 2018.

The amount paid to each Director by the Company for attendance at meetings of the Board or of the Board Committees, when due as explained above, is not tied to the Company's performance or other performance criteria but is a pre-determined, fixed annual amount as indicated below. The remuneration below also includes remuneration received from the subsidiary of the Company, consisting of fixed amounts by virtue of their appointment to the Board and/or Committees:

<i>Nikos Antimissaris</i> (NED until 30 June 2020)	nil
<i>Alfred Attard</i> (Independent NED & Chair of the Audit Committee)	€20,000*
<i>Antoinette Caruana</i> (Independent NED, Chair of the Risk & Compliance Committee and member of the Audit Committee)	€43,000
<i>David G. Curmi</i> (NED)	nil
<i>Martin Galea</i> (Independent NED, Chair of the Board & member of all the Board Committees)	€68,000***
<i>Jose-Luis Jimenez</i> (NED, member of the Investment Committee)	nil
<i>Taddeo Scerri</i> (Independent NED & member of the Remuneration Committee)	€32,500**
<i>Jaime Tamayo</i> (NED & Chair of the Remuneration Committee)	nil
<i>Paul Testaferrata Moroni Viani</i> (Independent NED)	€43,000***
<i>Joseph F.X. Zahra</i> (Independent NED)	€40,000
<i>Jose Maria del Pozo</i> (NED as of 15 July 2020, member of the Audit Committee, Risk & Compliance Committee and Investment Committee)	nil

\* an additional €25,000 was paid to Bank of Valletta p.l.c as Mr Attard's employer based on a separate agreement for services rendered;

\*\* an additional €7,500 was paid to Bank of Valletta p.l.c 'pro rata' as Mr Scerri's employer until 15 May 2020 based on a separate agreement for services rendered;

\*\*\*amount includes €5,000 paid to Martin Galea for the position of Chairman of the subsidiary's Audit Committee & €3,000 paid to Paul Testaferrata Moroni Viani for being a Member of the subsidiary's Investment Committee;

## **Remuneration Statement and Report of the Remuneration Committee to the Shareholders** - continued

### **5. Remuneration Statement** – continued

#### *d) Code Provision 12.26K* - continued

None of the Directors and Members of the Board Committees held any service contracts with the Company or any of its subsidiary undertakings and no Director is entitled to share options, profit sharing, pension benefits or any other type of emoluments save for the provision of cover under a Group Life scheme. It is also confirmed that no other fees were payable or paid to any of the Directors or Committee Members during the financial year under review.

In accordance with Appendix 12.1 the total emoluments paid by the Company to the Chief Executive Officer during Financial Year 2020 amounted to €635,229 representing: €198,615 by way of Fixed Remuneration, € 224,231 by way of Variable Remuneration and €212,383 by way of other benefits. The Variable Remuneration amounts to 35.3% of the CEO's total emoluments and is calculated in accordance with the Company's performance bonus scheme as described above being essentially tied to the achievement of the Company, the Region and the Group's Strategic Plan. No additional remuneration is paid to the CEO for his position as Director of the subsidiary company.

In respect of Variable Remuneration, deferred or otherwise, paid or pending payment, a partial or total reduction is possible if particular circumstances arise including in the event of a restatement of annual accounts other than resulting from a change in legislation and in the event of fraud. No such occurrence took place in 2020.

The Fees paid out to Directors and members of the Board Committees as due for Financial Year 2020, in total, amounted to €279,000 (2019: €279,000).

As required by provision 12.26N of the Listing Rules the Company's auditors have checked that the information that needs to be included in the Remuneration Report as per Chapter 12 and Appendix 12.1 of the Listing Rules, has been included.



Martin Galea  
Committee Member  
Remuneration Committee

25 March 2021

**Statement of profit or loss**  
**Technical account - general business**

		Year ended 31 December	
		Group and Company	
		2020	2019
	Notes	€'000	€'000
<b>Earned premiums, net of reinsurance</b>			
Gross premiums written	6	72,611	72,218
Outward reinsurance premiums		(15,035)	(13,769)
<b>Net premiums written</b>		<b>57,576</b>	<b>58,449</b>
Change in the gross provision for unearned premiums		(464)	(2,891)
Change in the provision for unearned premiums, reinsurers' share		326	513
		(138)	(2,378)
<b>Earned premiums, net of reinsurance</b>		<b>57,438</b>	<b>56,071</b>
<b>Allocated investment return transferred from the non-technical account</b>	8	<b>(58)</b>	<b>1,454</b>
<b>Total technical income</b>		<b>57,380</b>	<b>57,525</b>
<b>Claims incurred, net of reinsurance</b>			
Claims paid			
- gross amount		38,247	38,104
- reinsurers' share		(5,619)	(4,352)
		32,628	33,752
Change in the provision for claims			
- gross amount		(1,816)	4,385
- reinsurers' share		(967)	(6,396)
		(2,783)	(2,011)
<b>Claims incurred, net of reinsurance</b>		<b>29,845</b>	<b>31,741</b>
<b>Net operating expenses</b>	7	<b>19,603</b>	<b>18,916</b>
<b>Total technical charges</b>		<b>49,448</b>	<b>50,657</b>
<b>Balance on the technical accounts for general business (page 39)</b>		<b>7,932</b>	<b>6,868</b>

**Statement of profit or loss**  
**Technical account - long term business**

		Year ended 31 December			
		Group		Company	
	Notes	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<b>Earned premiums, net of reinsurance</b>					
Gross premiums written	6	272,091	285,100	2,509	2,165
Outward reinsurance premiums		(4,010)	(4,092)	(355)	(191)
<b>Earned premiums, net of reinsurance</b>		<b>268,081</b>	<b>281,008</b>	<b>2,154</b>	<b>1,974</b>
<b>Investment return</b>					
Return from investments	8	62,497	234,585	(28)	39
<b>Other technical income, net of reinsurance</b>	9	<b>707</b>	<b>579</b>	<b>-</b>	<b>-</b>
<b>Total technical income</b>		<b>331,285</b>	<b>516,172</b>	<b>2,126</b>	<b>2,013</b>
<b>Claims incurred, net of reinsurance</b>					
Claims paid					
- gross amount		251,462	203,591	1,207	722
- reinsurers' share		(1,436)	(1,250)	(349)	(104)
		<b>250,026</b>	<b>202,341</b>	<b>858</b>	<b>618</b>
<b>Change in the provision for claims</b>					
- gross amount		12,401	8,582	316	262
- reinsurers' share		(118)	(23)	(60)	(50)
		<b>12,283</b>	<b>8,559</b>	<b>256</b>	<b>212</b>
<b>Claims incurred, net of reinsurance</b>		<b>262,309</b>	<b>210,900</b>	<b>1,114</b>	<b>830</b>
<b>Change in other technical provisions, net of reinsurance</b>					
Long term business provision – gross		(26,450)	44,558	142	(30)
Investments contracts with DPF – gross		61,259	227,285	-	-
		<b>34,809</b>	<b>271,843</b>	<b>142</b>	<b>(30)</b>
<b>Net operating expenses</b>	7	<b>18,814</b>	<b>18,316</b>	<b>375</b>	<b>329</b>
<b>Total technical charges</b>		<b>315,932</b>	<b>501,059</b>	<b>1,631</b>	<b>1,129</b>
<b>Balance on the technical accounts for long term business (page 39)</b>					
		<b>15,353</b>	<b>15,113</b>	<b>495</b>	<b>884</b>



**Statement of profit or loss**  
**Non-technical account**

		Year ended 31 December			
		Group		Company	
	Notes	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<b>Balances on technical accounts</b>					
General business (page 37)		7,932	6,868	7,932	6,868
Long term business (page 38)		15,353	15,113	495	884
Total income from insurance activities		23,285	21,981	8,427	7,752
Other investment income	8	1,319	2,079	1,153	19,903
Investment expenses and charges	8	(1,143)	(433)	(1,075)	(424)
Allocated investment return transferred to the general business technical account	8	58	(1,454)	58	(1,454)
Other income	9	1,296	1,211	-	-
Administrative expenses	7	(3,624)	(3,308)	(2,175)	(1,958)
<b>Profit for the financial year before tax</b>		<b>21,191</b>	<b>20,076</b>	<b>6,388</b>	<b>23,819</b>
Tax expense	12	(6,905)	(4,571)	(2,271)	(2,137)
<b>Profit for the financial year</b>		<b>14,286</b>	<b>15,505</b>	<b>4,117</b>	<b>21,682</b>
<b>Attributable to:</b>					
- owners of the Company		9,123	9,632	4,117	21,682
- non-controlling interests		5,163	5,873	-	-
		14,286	15,505	4,117	21,682
<b>Earnings per share attributable to owners of the Company</b>					
	14	9.9c	10.5c		

The Notes on pages 47 to 153 are an integral part of these financial statements.

## Statement of comprehensive income

		Year ended 31 December			
		Group		Company	
	Notes	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<b>Profit for the financial year</b>		<b>14,286</b>	<b>15,505</b>	<b>4,117</b>	<b>21,682</b>
<b>Other comprehensive income:</b>					
<i>Items that are or may be reclassified subsequently to profit or loss</i>					
Change in fair value of available-for-sale investments	29	(216)	51	(211)	101
Available-for-sale investments reclassified to profit or loss	29	333	(53)	333	(53)
<i>Items that will not be reclassified to profit or loss</i>					
Re-measurement actuarial loss on provision for other liabilities and charges		(8)	(48)	(8)	(48)
Increase in value of in-force business	16	3,698	10,870	-	-
<b>Total other comprehensive income, net of tax</b>		<b>3,807</b>	<b>10,820</b>	<b>114</b>	<b>-</b>
<b>Total comprehensive income for the year</b>		<b>18,093</b>	<b>26,325</b>	<b>4,231</b>	<b>21,682</b>
<b>Attributable to:</b>					
- owners of the Company		11,081	15,017		
- non-controlling interests		7,012	11,308		
<b>Total comprehensive income for the year</b>		<b>18,093</b>	<b>26,325</b>		

Items disclosed in the statement above are disclosed net of tax.

The Notes on pages 47 to 153 are an integral part of these financial statements.

## Statement of financial position

		At 31 December			
		Group		Company	
	Notes	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<b>ASSETS</b>					
Intangible assets	16	94,836	87,733	7,762	6,934
Property, plant and equipment	18	17,913	17,711	2,252	2,303
Right-of-use assets	17	931	694	766	570
Investment property	19	111,518	109,583	16,205	16,170
Investment in subsidiary undertakings	20	-	-	57,214	57,214
Investment in associated undertakings	21	25,174	26,416	385	380
Other investments	22	2,262,757	2,230,250	5,354	9,855
Deferred income tax	23	2,350	2,193	1,332	1,218
Reinsurers' share of technical provisions	24	31,807	30,396	31,306	29,953
Deferred acquisition costs	25	8,080	7,775	8,080	7,775
Insurance and other receivables	26	33,828	30,314	19,584	17,353
Income tax receivable		1,174	2,073	-	-
Cash and cash equivalents	27	97,060	70,987	31,432	27,045
<b>Total assets</b>		<b>2,687,428</b>	<b>2,616,125</b>	<b>181,672</b>	<b>176,770</b>
<b>EQUITY</b>					
<b>Capital and reserves attributable to owners of the Company</b>					
Share capital	28	19,320	19,320	19,320	19,320
Share premium account		688	688	688	688
Other reserves	29	38,829	36,863	34,986	34,864
Retained earnings		41,766	32,634	22,058	17,932
		<b>100,603</b>	<b>89,505</b>	<b>77,052</b>	<b>72,804</b>
<b>Non-controlling interests</b>		<b>80,696</b>	<b>73,684</b>	<b>-</b>	<b>-</b>
<b>Total equity</b>		<b>181,299</b>	<b>163,189</b>	<b>77,052</b>	<b>72,804</b>
<b>LIABILITIES</b>					
Deferred income tax	23	37,467	33,220	2,230	2,075
Provision for other liabilities and charges	30	1,057	1,101	1,057	1,101
Technical provisions:					
- Insurance contracts and investment contracts with DPf	24	2,383,550	2,337,692	87,272	88,166
- Investment contracts without DPf	24	53,531	52,692	-	-
Derivative financial instruments	22	168	117	-	-
Lease liabilities		1,021	845	849	717
Insurance and other payables	31	27,491	26,440	11,975	11,774
Income tax payable		1,844	829	1,237	133
<b>Total liabilities</b>		<b>2,506,129</b>	<b>2,452,936</b>	<b>104,620</b>	<b>103,966</b>
<b>Total equity and liabilities</b>		<b>2,687,428</b>	<b>2,616,125</b>	<b>181,672</b>	<b>176,770</b>

The Notes on pages 47 to 153 are an integral part of these financial statements.

The financial statements on pages 37 to 153 were authorised for issue by the Board on 25 March 2021 and were signed on its behalf by:

Martin Galea  
Chairman

Alfred Attard  
Director

Felipe Navarro Lopez de Chicheri  
President & Chief Executive Officer

## Statement of changes in equity

### Group

Notes	Attributable to owners of the Company					Non-controlling interests €'000	Total equity €'000
	Share capital €'000	Share premium account €'000	Other reserves €'000	Retained earnings €'000	Total €'000		
Balance at 1 January 2019	19,320	688	31,430	40,038	91,476	80,021	171,497
<b>Comprehensive income</b>							
Profit for the financial year	-	-	-	9,632	9,632	5,873	15,505
Other comprehensive income:							
Change in available-for-sale investment's fair value	29	-	-	51	51	-	51
Available-for-sale investments - reclassified to profit or loss	29	-	-	(53)	(53)	-	(53)
Re-measurement actuarial loss on provision for other liabilities and charges		-	-	(48)	(48)	-	(48)
Increase in value of in-force business	16	-	-	5,435	5,435	5,435	10,870
Total other comprehensive income, net of tax		-	-	5,433	(48)	5,435	10,820
<b>Total comprehensive Income</b>		-	-	5,433	9,584	11,308	26,325
<b>Transactions with owners</b>							
Dividends for 2018		-	-	(17,000)	(17,000)	(17,645)	(34,645)
Write-back of prior year Dividends		-	-	12	12	-	12
<b>Total transactions with owners</b>		-	-	(16,988)	(16,988)	(17,645)	(34,633)
<b>Balance at 31 December 2019</b>	<b>19,320</b>	<b>688</b>	<b>36,863</b>	<b>32,634</b>	<b>89,505</b>	<b>73,684</b>	<b>163,189</b>

## Statement of changes in equity - continued

### Group - continued

		Attributable to owners of the Company						
	Notes	Share capital €'000	Share premium account €'000	Other reserves €'000	Retained earnings €'000	Total €'000	Non- controlling interests €'000	Total equity €'000
Balance at 1 January 2020		19,320	688	36,863	32,634	89,505	73,684	163,189
<b>Comprehensive income</b>								
Profit for the financial year		-	-	-	9,123	9,123	5,163	14,286
Other comprehensive income:								
Change in available-for-sale investment's fair value	29	-	-	(216)	-	(216)	-	(216)
Available-for-sale investments - reclassified to profit or loss	29	-	-	333	-	333	-	333
Re-measurement actuarial loss on provision for other liabilities and charges		-	-	-	(8)	(8)	-	(8)
Increase in value of in-force business	16	-	-	1,849	-	1,849	1,849	3,698
Total other comprehensive income, net of tax		-	-	1,966	(8)	1,958	1,849	3,807
<b>Total comprehensive income</b>		-	-	1,966	9,115	11,081	7,012	18,093
<b>Transactions with owners</b>								
Write-back of prior year dividends		-	-	-	17	17	-	17
<b>Total transactions with owners</b>		-	-	-	17	17	-	17
<b>Balance at 31 December 2020</b>		<b>19,320</b>	<b>688</b>	<b>38,829</b>	<b>41,766</b>	<b>100,603</b>	<b>80,696</b>	<b>181,299</b>

The Notes on pages 47 to 153 are an integral part of these financial statements.

## Statement of changes in equity - continued

### Company

	Notes	Share capital €'000	Share premium account €'000	Other reserves €'000	Retained earnings €'000	Total €'000
Balance at 1 January 2019		19,320	688	34,816	13,286	68,110
<b>Comprehensive income</b>						
Profit for the financial year		-	-	-	21,682	21,682
Other comprehensive income:						
Change in available-for-sale investments' fair values	29	-	-	101	-	101
Available-for-sale investments - reclassified to profit or loss	29	-	-	(53)	-	(53)
Re-measurement actuarial loss on provision for other liabilities and charges		-	-	-	(48)	(48)
Total other comprehensive income, net of tax		-	-	48	(48)	-
<b>Total comprehensive income</b>		-	-	48	21,634	21,682
<b>Transactions with owners</b>						
Dividend for 2018		-	-	-	(17,000)	(17,000)
Write-back of prior years' dividends		-	-	-	12	12
<b>Total transactions with owners of the Company</b>		-	-	-	(16,988)	(16,988)
<b>Balance at 31 December 2019</b>		<b>19,320</b>	<b>688</b>	<b>34,864</b>	<b>17,932</b>	<b>72,804</b>

## Statement of changes in equity - continued

### Company - continued

	Notes	Share capital €'000	Share premium account €'000	Other reserves €'000	Retained earnings €'000	Total €'000
Balance at 1 January 2020		19,320	688	34,864	17,932	72,804
<b>Comprehensive income</b>						
Profit for the financial year		-	-	-	4,117	4,117
Other comprehensive income:						
Change in available-for-sale investments' fair values	29	-	-	(211)	-	(211)
Available-for-sale investments - reclassified to profit or loss	29	-	-	333	-	333
Re-measurement actuarial loss on provision for other liabilities and charges		-	-	-	(8)	(8)
Total other comprehensive income, net of tax		-	-	122	(8)	114
<b>Total comprehensive income</b>		-	-	122	4,109	4,231
<b>Transactions with owners</b>						
Write-back of prior years' dividends		-	-	-	17	17
<b>Total transactions with owners of the Company</b>		-	-	-	17	17
<b>Balance at 31 December 2020</b>		<b>19,320</b>	<b>688</b>	<b>34,986</b>	<b>22,058</b>	<b>77,052</b>

The Notes on pages 47 to 153 are an integral part of these financial statements.

## Statement of cash flows

		Year ended 31 December			
		Group		Company	
	Notes	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<b>Cash flows from operating activities</b>					
Cash generated from operations	32	8,098	71,413	4,458	6,425
Dividends received		6,693	13,592	179	18,086
Interest received		19,636	25,567	223	437
Interest paid		(135)	(90)	(135)	(90)
Income tax paid		(1,130)	(1,952)	(1,309)	(2,019)
Net cash generated from operating activities		33,162	108,530	3,416	22,839
<b>Cash flows from investing activities</b>					
Purchase of investment property	19	(2,059)	(1,307)	(6)	(46)
Disposal of investment property		93	11	93	11
Purchase of financial investments		(1,870,200)	(1,230,659)	-	-
Disposal of financial investments		1,873,696	1,168,582	3,778	5,788
Purchase of property, plant and equipment and intangible assets		(8,731)	(10,424)	(3,006)	(3,497)
Disposal of property, plant and equipment and intangible assets		95	500	95	500
Net cash (used in)/generated from investing activities		(7,106)	(73,297)	954	2,756
<b>Cash flows from financing activities</b>					
Dividends cancelled/(paid) to owners of the Company		17	(16,988)	17	(16,988)
Dividends paid to non-controlling interests		-	(17,645)	-	-
Cash generated from/(used in) financing activities		17	(34,633)	17	(16,988)
Net movement in cash and cash equivalents		26,073	600	4,387	8,607
Cash and cash equivalents at beginning of year		70,987	70,387	27,045	18,438
Cash and cash equivalents at end of year	27	97,060	70,987	31,432	27,045

The Notes on pages 47 to 153 are an integral part of these financial statements.



## Notes to the financial statements

### 1. Basis of preparation

The financial statements of MAPFRE Middlesea p.l.c. are prepared in accordance with International Financial Reporting Standards as adopted for use in the European Union and the Companies Act, 1995. The financial statements of the Group to which the Company is parent are prepared in accordance with article 4 of Regulation 1606/2002/EC (the "Regulation") which requires that, for each financial period starting on or after 1 January 2005, companies governed by the law of an EU Member State shall prepare their consolidated financial statements in conformity with IFRS as adopted by the EU if, at their reporting date, their securities are admitted to trading on a regulated market of any EU Member State. The Regulation prevails over the provisions of the Companies Act, 1995 to the extent that the said provisions of the Companies Act, 1995 are incompatible with the provisions of the Regulation. Both sets of financial statements as referred to in the Annual Report relate to both those of the Company and the Group and have also been prepared in accordance with the Insurance Business Act, 1998.

The financial statements are prepared under the historical cost convention as modified by the measurement at fair value of: investment property, financial assets and financial liabilities (including derivatives) at fair value through profit or loss, and available-for-sale investments.

As permitted by IFRS 4, the Group continues to apply existing accounting practices for value of in-force business, insurance and participating investment contracts, modified as appropriate to comply with the IFRS framework and applicable standards. Further details are given in the respective accounting policies.

The preparation of financial statements in conformity with the above reporting framework requires the use of certain accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements, are disclosed in Note 3.

The statements of financial position are organised in increasing order of liquidity, with additional disclosures on the maturity analysis of the Group's assets and liabilities provided within the Notes to the financial statements. All amounts in the Notes are shown in thousands of euro, rounded to the nearest thousand, unless otherwise stated.

#### *Standards, interpretations and amendments to published standards effective in 2020*

In 2020, the Group adopted new standards, amendments and interpretations to existing standards that are mandatory for the Group's accounting period beginning on 1 January 2020. The adoption of these revisions to the requirements of IFRSs as adopted by the EU did not result in substantial changes to the Group's accounting policies.

## 1. Basis of preparation - continued

*Standards, interpretations and amendments to published standards effective before 2020 for which the Group elected for the temporary exemption*

### IFRS 9 - 'Financial instruments'

IFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. It replaces the guidance in IAS 39 that relates to the classification and measurement of financial instruments. IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income and fair value through profit or loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in OCI not recycling.

The new expected credit losses model replaces the incurred loss impairment model used in IAS 39. For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income, for liabilities designated at fair value through profit or loss.

IFRS 9 is generally effective for years beginning on or after 1 January 2018. However in September 2016, the International Accounting Standards Board issued amendments to IFRS 4 which provide optional relief to eligible insurers in respect of IFRS 9. The options permit entities whose predominant activity is issuing insurance contracts within the scope of IFRS 4, a temporary exemption to defer the implementation of IFRS 9.

Entities that apply the optional temporary relief were initially required to adopt IFRS 9 on annual periods beginning on or after 1 January 2021. However, on 14 November 2018 and subsequently on 17 March 2020, the IASB deferred both the effective date of IFRS 17, 'Insurance Contracts', and the expiry date for the optional relief in respect of IFRS 9 to 1 January 2022 and subsequently by another year. Therefore, entities that apply the optional temporary relief will be required to adopt IFRS 9 on 1 January 2023 which aligns with the new effective date of IFRS 17.

The Group evaluated its liabilities at 31 December 2015, the prescribed date of assessment under the optional temporary relief provisions and concluded that all of the liabilities are predominantly connected with insurance. More than 90% of the Group's liabilities at 31 December 2015 are liabilities arising from contracts within the scope of IFRS 4. As at the same date the Company's predominant activities were also established to be insurance related as evidenced through revenues reported in the Annual Report of that year.

**1. Basis of preparation - continued**

*Standards, interpretations and amendments to published standards effective before 2020 for which the Group elected for the temporary exemption - continued*

Further to the above, the Group has not previously applied any version of IFRS 9. Therefore the Group is an eligible insurer that qualifies for optional relief from the application of IFRS 9.

As at 1 January 2018, the Group has elected to apply the optional temporary relief under IFRS 4 that permits the deferral of the adoption of IFRS 9 for eligible insurers. The Group will continue to apply IAS 39 until 1 January 2023.

However, the subsidiaries and associates of the Group, not having their activities predominantly in insurance, have initially applied IFRS 9 from 1 January 2018. The subsidiaries disclose references to any IFRS 9 information that is not provided in the consolidated financial statements, but is publicly available for the relevant period in the individual financial statements of the subsidiaries or associates.

*Standards, interpretations and amendments to published standards that are not yet effective*

Certain new standards, amendments and interpretations to existing standards have been published by the date of authorisation for issue of these financial statements but are mandatory for the Group's accounting periods beginning after 1 January 2020. The Group has not early adopted these revisions to the requirements of IFRSs as adopted by the EU and the Group's directors are of the opinion that, with the exception of the standards discussed below, there are no requirements that are expected to have a significant impact on the Group's financial statements in the period of initial application.

**IFRS 17 - 'Insurance Contracts'**

IFRS 17, 'Insurance Contracts', establishes principles for the recognition, measurement, presentation and disclosure of insurance contracts, reinsurance contracts and investment contracts with discretionary participation features. It introduces a model that measures groups of contracts based on the Group's estimates of the present value of future cash flows that are expected to arise as the Group fulfils the contracts, an explicit risk adjustment for non-financial risk and a Contractual Service Margin. In addition, a simplified measurement approach is permitted for short-duration contracts in which the coverage period is approximately one year or less. The standard is effective for annual periods beginning on or after January 1, 2023. This Standard has not yet been endorsed by the EU at the date of authorisation of these financial statements.

The Group is considering the implications of the standard and its impact on the Group's financial results and position.

## **2. Accounting policies**

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

### **2.1 Consolidation**

#### **(a) *Subsidiary undertakings***

The consolidated financial statements incorporate the assets, liabilities and results of the Company and its subsidiary (or group) undertakings drawn up to 31 December each year. Subsidiary undertakings are those companies over which the Group has control, either by way of majority shareholding, through contractual agreements with the other vote holders of the investee or rights arising from other contractual agreements, giving it the power to govern the financial and operating policies of the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of financial position and the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The Group recognises any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date through profit or loss.

## **2. Accounting policies - continued**

### **2.1 Consolidation – continued**

#### **(a) *Subsidiary undertakings - continued***

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the fair value of non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

Profit or loss and each component of other comprehensive income are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation. A list of the Group's subsidiaries is set out in Note 20.

#### **(b) *Associated undertakings***

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries. Except for investment-linked insurance funds, interests in associated undertakings are accounted for by the equity method of accounting and are initially recognised at cost and the carrying amount is increased or decreased to recognise the investor's share of profit or loss of the investee after the date of acquisition.

The Group's investment in associates includes goodwill (net of any accumulated impairment loss) identified on acquisition. Equity accounting involves recognising in the profit or loss the share of the associated undertaking's post-acquisition profits or losses. The interest in the associated undertaking is carried in the statements of financial position at an amount that reflects the share of the net assets of the associated undertaking. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

Intra-group gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Intra-group losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies for associated undertakings are changed where necessary to ensure consistency with the policies adopted by the Group. A list of the Group's associated undertakings is set out in Note 21.

Interests in associated undertakings that are allocated to the insurance fund are designated as financial assets at fair value through profit or loss. They are accounted for in accordance with the recognition and measurement principles described in Note 2.9.

## **2.2 Segment reporting**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, responsible for allocating resources and assessing performance of the operating segments, has been identified as the executive management which implements the strategic decisions taken by the Board. In identifying the Group's business segments, the chief operating decision-maker is also guided by the Regulations under the Insurance Business Act, 1998 ("Insurance Regulations") on the disclosure requirements relevant to specified insurance classes of business.

## **2.3 Foreign currency translation**

### *Functional and presentation currency*

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the 'functional currency'). The euro is the Group's and Company's functional and presentation currency.

### *Transactions and balances*

Transactions in foreign currencies have been converted into the functional currency at the rates of exchange ruling on the date of the transaction or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the profit or loss account.

All foreign exchange gains and losses that relate to net claims incurred are presented in the technical profit or loss account within 'claims incurred'. All other foreign exchange gains and losses are presented in the profit or loss account within 'investment income' or 'investment expense'.

Translation differences on non-monetary items held at fair value through profit or loss, are reported as part of the fair value gain or loss in the profit or loss. Translation differences on non-monetary financial assets, such as equities classified as other available-for-sale financial assets, are included in the fair value reserve in other comprehensive income.

## **2.4 Intangible assets**

### *Value of in-force business*

The value of in-force business is determined by the directors after considering the advice of the Group's Approved Actuary. The valuation represents the discounted value of projected future transfers to shareholders from contracts in force at the year end, after making a provision for taxation. In determining this valuation, assumptions relating to future mortality, persistence and levels of expenses are based on experience of the type of business concerned.

Gross investment returns and asset allocations assumed vary depending upon the mix of investments held by the Group and expected market conditions. Annual movements in the value of the in-force business are credited or debited to other comprehensive income. Note 16 contains further information in relation to this asset.

## **2. Accounting policies - continued**

### **2.4 Intangible assets - continued**

#### *Value of business acquired*

The value of business acquired is amortised using the straight-line method over a period not exceeding five years. The carrying value is assessed yearly for impairment by projecting the profitability of the portfolio acquired over the life of the asset having considered projected combined ratios and retention patterns.

#### *Computer software*

Acquired computer software licences are measured at cost less any accumulated amortization and any accumulated impairment losses. Acquired computer software licenses are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised using the straight-line method over their useful lives, not exceeding a period of ten years. All costs associated with maintaining computer software programmes are recognised as an expense as incurred.

#### *Deferred policy acquisition costs – long term contracts*

Incremental costs that are incurred in acquiring new investment contracts without DPF are capitalised as deferred acquisition costs ('DAC'). The DAC is subsequently amortised over the life of the contracts as follows:

- For long term investment contracts with a fixed maturity date, DAC is amortised over the life of the contract.
- For long term investment contracts with no fixed date of maturity, DAC is amortised over the estimated useful life of the contract. This basis is reviewed periodically with reference to the historical experience of surrenders for these contracts.

### **2.5 Property, plant and equipment**

All property, plant and equipment is initially recorded at historical cost. Freehold land and buildings are subsequently shown at fair value based on periodic valuations by external independent valuers, less subsequent depreciation for buildings. Valuations are carried out on a regular basis such that the carrying amount of property does not differ materially from that which would be determined using fair values at the end of the reporting period. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset, and the net amount is restated to the re-valued amount of the asset. All other property, plant and equipment is stated at historical cost less depreciation and impairment losses. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance costs are charged to the profit or loss account during the financial period in which they are incurred.

## **2. Accounting policies - continued**

### **2.5 Property, plant and equipment - continued**

Increases in the carrying amount arising on revaluation of land and buildings are credited to other reserves in shareholders' equity. Decreases that offset previous increases of the same asset are charged against other reserves directly in equity; all other decreases are charged to the profit or loss account. Each year the difference between depreciation based on the revalued carrying amount of the asset charged to the profit or loss account and depreciation based on the asset's original cost is transferred from 'other reserves' to 'retained earnings'.

Freehold land is not depreciated as it is deemed to have an indefinite life. Depreciation on other assets is calculated using the straight-line method to allocate their cost or revalued amounts to their residual values over their estimated useful lives as follows:

Buildings	100 years
Leasehold improvements	10 - 40 years
Motor vehicles	5 years
Furniture, fittings and equipment	3 - 10 years

The assets' residual values and useful lives are reviewed at the end of each reporting period and adjusted if appropriate.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (accounting policy 2.10).

Gains and losses on disposals are determined by comparing proceeds with carrying amounts and are included in the profit or loss account. When revalued assets are sold, the amounts included in other reserves relating to the assets are transferred to retained earnings.

### **2.6 Investment property**

Freehold and leasehold properties treated as investment property principally comprise office and other commercial buildings that are held for long term rental yields and that are not occupied by the Group. Investment property is initially measured at cost and subsequently carried at fair value. Fair value is based on active market prices, adjusted, if necessary for any difference in the nature, location or condition of the specific asset. If this information is not available, the Group uses alternative valuation methods such as discounted cash flow projections or recent prices in less active markets. These valuations are prepared annually by a qualified valuation expert. Investment property that is being redeveloped for continuing use as investment property, or for which the market has become less active, continues to be measured at fair value. Changes in fair values are reported in the profit or loss account.

If an investment property becomes owner-occupied, it is reclassified as property, plant and equipment, and its fair value at the date of reclassification becomes its cost for subsequent accounting purposes.



## **2. Accounting policies - continued**

### **2.7 Investments in subsidiary undertakings**

In the Company's financial statements, investments in subsidiary undertakings are accounted for by the cost method of accounting less impairment.

Provisions are recorded where, in the opinion of the directors, there is an impairment in value. Where there has been an impairment in the value of an investment, it is recognised as an expense in the period in which the impairment is identified. If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the profit or loss account.

The dividend income from such investments is included in the profit or loss account in the accounting year in which the Company's rights to receive payment of any dividend is established.

On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to the profit or loss account and included within investment expense or income.

### **2.8 Investments in associated undertakings**

In the Company's financial statements, investments in associated undertakings are accounted using the equity method. They are initially recognised at cost which includes transaction costs. Subsequent to initial recognition the carrying amount is increased or decreased to recognise the investor's share of profit or loss. Distributions received from an investee reduce the carrying amount of the investment. The changes in the investee's proportionate interest arising from changes in the investee's other comprehensive income, such as those arising from revaluation of property, plant and equipment and from exchange translation differences are recognised in the other comprehensive income.

### **2.9 Financial assets**

The Group classifies its financial assets (other than its investment in subsidiaries) into the following categories: financial assets at fair value through profit or loss, other available-for-sale investments and loans and receivables. The directors determine the appropriate classification of financial assets at the time of purchase and re-evaluate such designation at every reporting date.

## 2. Accounting policies - continued

### 2.9 Financial assets - continued

#### *Classification*

- Financial assets at fair value through profit or loss are part of a group of investments that is managed on a portfolio basis and whose performance is evaluated and reported internally on a fair value basis to the Board and relevant key management personnel in accordance with a documented investment strategy. Assets that are part of these portfolios are designated upon initial recognition at fair value through profit or loss. Financial assets that are held to match insurance and investment contracts liabilities are also designated at inception as fair value through profit or loss to eliminate or significantly reduce the accounting mismatch that would otherwise arise from measuring insurance assets or liabilities, or recognising the gains and losses on them on different basis. Derivatives are also classified at fair value through profit or loss.
- Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Group has designated at fair value through profit or loss. They include, *inter alia*, reinsurers' share of technical provisions, insurance and other receivables, cash and cash equivalents in the statements of financial positions as well as other financial investments (comprising deposits with credit institutions, and loans) classified as loans and receivables within Note 22.
- Available-for-sale investments are those non-derivative financial assets that are designated as available-for-sale or are not classified as (a) loans and receivables, (b) held-to-maturity or (c) financial assets at fair value through profit or loss.

#### *Recognition and measurement*

All purchases and sales of investments are recognised on the trade date, which is the date that the Group commits to purchase or sell the assets. All investments are initially recognised at fair value plus, in the case of all financial assets not carried at fair value through profit or loss, transaction costs that are directly attributable to their acquisition. Financial assets are de-recognised when the rights to receive cash flows from them have expired or where they have been transferred and the Group has also transferred substantially all risks and rewards of ownership.

Financial assets at fair value through profit or loss and other available-for-sale investments are subsequently re-measured at fair value. Loans and receivables are carried at amortised cost using the effective interest method, less any provision for impairment.

Realised and unrealised gains and losses arising from changes in the value of the 'financial assets at fair value through profit or loss' category are presented in the profit or loss account in the period in which they arise.

## **2. Accounting policies - continued**

### **2.9 Financial assets - continued**

#### *Recognition and measurement - continued*

Changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognised in other comprehensive income. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in other comprehensive income are included in the profit or loss account within investment income.

For financial instruments traded in active markets, the determination of fair values of financial assets and financial liabilities is based on quoted market prices or dealer price quotations. This includes listed equity securities and quoted debt instruments on major exchanges. The quoted market price used for financial assets held by the Group is the current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. If the market for a financial asset is not active, the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same and discounted cash flow analysis.

Derivatives are recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at their fair value. Fair values are obtained from quoted market prices in active markets and other valuation techniques, as appropriate. Subsequent changes in the fair value of any derivative instruments are recognised immediately in the profit or loss account. All derivatives are carried as assets when fair value is positive, and as liabilities when fair value is negative.

The Group enters into currency forward contracts to hedge the foreign exchange risk arising on its investments denominated in a foreign currency. These transactions provide effective economic hedges under the Group's risk management policies. However, hedge accounting under the specific rules in IAS 39 is not required because the change in the value of the hedged financial instrument is recognised in the profit or loss account.

### **2.10 Impairment of assets**

#### *(a) Impairment of financial assets at amortised cost*

The Group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset ("a loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

## **2. Accounting policies - continued**

### **2.10 Impairment of assets - continued**

#### **(a) Impairment of financial assets at amortised cost - continued**

Objective evidence that a financial asset or group of assets is impaired includes observable data that comes to the attention of the Group about the following events:

- (i) significant financial difficulty of the issuer or debtor;
- (ii) a breach of contract, such as a default or delinquency in payments;
- (iii) it becoming probable that the issuer or debtor will enter bankruptcy or other financial reorganisation;
- (iv) the disappearance of an active market for that financial asset because of financial difficulties; or
- (v) observable data indicating that there is a measurable decrease in the estimated future cash flow from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the Group.

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognised are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred on loans and receivables carried at amortised cost, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in the profit or loss account.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as improved credit rating), the previously recognised impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognised in the profit or loss account.

## **2. Accounting policies - continued**

### **2.10 Impairment of assets - continued**

#### *(b) Assets classified as investments in associated undertakings/other available-for-sale investments*

The Group assesses at end of the reporting period whether there is objective evidence that an available-for-sale financial asset is impaired, including in the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and current fair value, less any impairment loss on the financial asset previously recognised in the profit or loss – is removed from equity and recognised in the profit or loss account. Impairment losses recognised in the profit or loss account on equity instruments are not subsequently reversed through the profit or loss account.

#### *(c) Impairment of non-financial assets*

Assets that have an indefinite useful life and are not subject to amortisation and/or assets not yet available for use are tested annually for impairment. Assets that are subject to amortisation or depreciation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable and independent cash flows (cash-generating units).

### **2.11 Offsetting financial instruments**

Financial assets and liabilities are offset and the net amount reported in the statements of financial position only when there is a current legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

### **2.12 Cash and cash equivalents**

Cash and cash equivalents are carried in the statements of financial position at face value. In the cash flow statement, cash and cash equivalents include cash in hand and deposits held at call with banks, which are held for operational purposes.

### **2.13 Share capital**

Shares are classified as equity when there is no obligation to transfer cash or other assets.

Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction from the proceeds net of tax.

## **2. Accounting policies - continued**

### **2.14 Insurance and investment contracts**

The Group issues contracts that transfer insurance risk or financial risk or both.

#### *(a) Classification*

Insurance contracts are those contracts that transfer significant insurance risk. Such contracts may also transfer financial risk. As a general guideline, the Group defines as significant insurance risk the probability of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur.

Investment contracts are those contracts that transfer financial risk with no significant insurance risk.

A number of insurance and investment contracts contain a discretionary participation feature ('DPF'). This feature entitles the holder to receive, as a supplement to guaranteed benefits, additional benefits or bonuses:

- that are likely to be a significant portion of the total contractual benefits;
- whose amount or timing is contractually at the discretion of the Group; and
- that are based on realised and/or unrealised investment returns on underlying assets held by the Group.

Local statutory regulations and the terms and conditions of these contracts set out the basis for the determination of the amounts on which the additional discretionary benefits are based (the DPF eligible surplus), and within which the Group may exercise its discretion as to the quantum and timing of their payment to contract holders, also considering the advice of the Approved Actuary.

#### *(b) Recognition and measurement*

Insurance contracts and investment contracts with DPF are classified into five main categories depending on the duration of risk and whether or not the terms and conditions are fixed.

##### **(i) Short-term insurance contracts - General business**

The results for general business are determined on an annual basis whereby the incurred cost of claims, commission and related expenses are charged against the earned proportion of premiums, net of reinsurance as follows:

- Premiums written comprise all amounts due during the financial year in respect of contracts of insurance entered into regardless of the fact that such amounts may relate in whole or in part to a later financial year and includes any differences between the booked premiums for prior years and those previously accrued, less cancellations.

## **2. Accounting policies - continued**

### **2.14 Insurance and investment contracts - continued**

#### **(b) *Recognition and measurement* - continued**

##### **(i) Short-term insurance contracts - General business - continued**

- Unearned premiums represent the proportion of premiums written in the year that relate to unexpired terms of policies in force at the statements of financial position date, calculated on a time apportionment basis.
- Commissions and other acquisition costs that vary with, and are related to, securing new contracts and renewing existing contracts are deferred over the period in which the related premiums are earned. These are capitalised and shown as deferred acquisition costs ('DAC') in the statements of financial position. DAC is amortised over the term of the policies as the premium is earned. All other costs are recognised as expenses when incurred.
- Claims incurred comprise claims and related expenses paid in the year and changes in the provisions for outstanding claims and related expenses, together with any other adjustments to claims from previous years. Where applicable, deductions are made for salvage and other recoveries.
- Provision is made at the year-end for the estimated cost of claims incurred but not settled at the statements of financial position date, including the cost of claims incurred but not yet reported to the Group. The estimated cost of claims includes expenses to be incurred in settling claims. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. The Group does not discount its liabilities for unpaid claims. Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Group including those that may be affected by external factors (such as court decisions). Statistical analysis by the in-house actuary are carried out on certain portfolios as to determine claims incurred but not reported and for projecting ultimate costs of claims.
- Provision in the form of an unexpired risk provision, is made on the basis of claims and administrative expenses likely to arise after the end of the financial year from contracts concluded before the reporting date, in so far as their estimated value exceeds the provision for unearned premiums and any premiums receivable under those contracts.

## 2. Accounting policies - continued

### 2.14 Insurance and investment contracts - continued

#### (b) *Recognition and measurement* - continued

##### (ii) Group Life insurance contracts

Group life business (classified as long-term insurance business under the Insurance Business Act, 1998) consists of annual policies that cover the lives of a group of customers' employees for the year under cover. Premiums, including reinsurance premiums, and claims are accounted for when due for payment. Reinsurance recoveries are accounted for in the same period as the related claim. The long-term business provision is based on the net "unearned premiums" method as adjusted to take into account the premium written. The valuation is carried out in conjunction with the Company's appointed actuary. Profits, which accrue as a result of actuarial valuations, are released to the non-technical profit or loss account. Any shortfall between actuarial valuations and the balance on the long-term business provision is appropriated from the non-technical profit or loss account.

##### (iii) Long term insurance contracts – individual life

These contracts insure events associated with human life (for example death or survival) over a long and fixed duration. The guaranteed and fixed element for these contracts relates to the sum assured, i.e. the benefit payable on death or maturity.

Premiums are recognised as revenue when they become payable by the contract holder. Premiums are shown before deduction of commission, and are inclusive of policy fees receivable. A liability for contractual benefits that are expected to be incurred in the future is recorded when the premiums are recognised.

Maturity claims are charged to income as incurred when due for payment, at which date they cease to be included within the calculation of the liability. Surrenders are accounted for as incurred when paid or, if earlier, on the date when the policy ceases to be included within the calculation of the liability. Death claims are accounted for when notified. Claims payable include related claims handling costs.

##### (iv) Long term insurance contracts with DPF – individual life

For traditional life insurance contracts, the liability is calculated on the basis of a prudent prospective actuarial method, using assumptions regarding mortality, maintenance expenses and investment income, and includes a margin for adverse deviations. Additionally, liabilities under unit-linked life insurance contracts reflect the value of assets held within unitised investment pools. The liability is recalculated at each reporting date. It is determined by the Group's Approved Actuary following his annual investigation of the financial condition of the Group's long term business as required under the Insurance Business Act, 1998. The above method of calculation satisfies the minimum liability adequacy test required by IFRS 4.



**2. Accounting policies - continued**

**2.14 Insurance and investment contracts - continued**

*(b) Recognition and measurement - continued*

**(iv) Long term insurance contracts with DPF – individual life - continued**

These contracts further combine a DPF that entitles the holder to receive a bonus as declared by the Group from the DPF eligible surplus.

Premiums are recognised as revenue when they become payable by the contract holder. Premiums are shown before deduction of commission, and are inclusive of policy fees receivable.

Maturity claims are charged to profit or loss as incurred when due for payment, at which date they cease to be included within the calculation of the liability. Surrenders are accounted for as incurred when paid or, if earlier, on the date when the policy ceases to be included within the calculation of the liability. Death claims are accounted for when notified. Claims payable include related claims handling costs.

Bonuses charged to the long term business technical account in a given year comprise:

- (i) new reversionary bonuses declared in respect of that year, which are provided within the calculation of the respective liability;
- (ii) terminal bonuses paid out to policyholders on maturity and included within claims paid; and
- (iii) terminal bonuses declared at the Group's discretion and included within the respective liability.

A liability for contractual benefits that are expected to be incurred in the future is recorded when the premiums are recognised. The liability is determined as the sum of the expected discounted value of the future cash flows based on bonuses consistent with the bonus policy and prudent rates of future investment return, expenses and mortality, and includes margins for adverse deviations. The liability is recalculated at each reporting date. The liability is determined by the Group's Approved Actuary following his annual investigation of the financial condition of the Group's long term business as required under the Insurance Business Act, 1998. The above method of calculation satisfies the liability adequacy test required by IFRS 4.

**(v) Investment contracts with DPF**

These contracts do not expose the Group to significant insurance risk. They contain a DPF that entitles the holder to receive a bonus as declared by the Group from the DPF eligible surplus.

Recognition and measurement principles are the same as for insurance contracts with DPF as described above. Additionally, liabilities under unit-linked investment contracts reflect the value of assets held within unitised investment pools.

## **2. Accounting policies - continued**

### **2.14 Insurance and investment contracts - continued**

#### *(c) Reinsurance contracts held*

Contracts entered into by the Group with reinsurers under which the Group is compensated for losses on one or more contracts issued by the Group and that meet the classification requirements for insurance contracts are classified as reinsurance contracts held. Insurance contracts entered into by the Group under which the contract holder is another insurer (inwards reinsurance) are included with insurance contracts.

The benefits to which the Group is entitled under its reinsurance contracts held are recognised as reinsurance assets. These assets consist of short-term balances due from reinsurers (classified within receivables), unless netted off against amounts payable to reinsurers, as well as longer term receivables (classified within reinsurers' share of technical provisions) that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognised as an expense when due.

The Group assesses its reinsurance assets for impairment on a regular basis. If there is objective evidence that the reinsurance asset is impaired, the Group reduces the carrying amount of the reinsurance asset to its recoverable amount and recognises that impairment loss in the profit or loss account. The Group gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated following the same method used for these financial assets. These processes are described in accounting policy 2.10.

#### *(d) Receivables and payables related to insurance contracts*

Receivables and payables are recognised when due. These include amounts due to and from agents, brokers, tied insurance intermediaries, third party insurers by way of recoveries on claims and insurance contract holders.

If there is objective evidence that an insurance receivable is impaired, the Group reduces the carrying amount of the insurance receivable accordingly and recognises that impairment loss in the profit or loss account. The Group gathers objective evidence that an insurance receivable is impaired using the same process adopted for financial assets held at amortised cost.

The impairment loss is calculated following the same method used for these financial assets. These processes are described in accounting policy 2.10.

## **2. Accounting policies - continued**

### **2.14 Insurance and investment contracts – continued**

#### *(e) Liability adequacy test*

The Company reserves for unexpired risks for those lines of general business where the expected loss ratio exceeds 100%. Additional reserves for unexpired risks are calculated as a product of unearned premiums and the difference between the value of the loss ratio and 100%.

Additional tests are performed to check the adequacy of the unearned premiums and unexpired risk reserves. The amounts of future gross claims and gross claim handling costs are applied in these tests and compared with the amount of established provisions for unearned premiums reduced by deferred insurance acquisition costs

#### *(f) Investment contracts without DPF*

The Group issues investment contracts without DPF.

Premium arising on these contracts is classified as a financial liability – investment contracts without DPF. The fair value of these contracts is dependent on the fair value of underlying financial assets. These are designated at inception as fair value through profit or loss. The fair value of a unit linked financial liability is determined using the current unit values that reflect the fair values of the financial assets linked to the financial liability. This is multiplied by the number of units attributed to the contract holder at the reporting date.

If the investment contract is subject to a surrender option, the fair value of the financial liability is never less than the amount payable on surrender, where applicable. Other benefits payable are also accrued as appropriate.

### **2.15 Financial liabilities**

Financial liabilities are initially recognised on the trade date, which is the date the Company becomes a party to the contractual provisions of the instruments and derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Borrowings are recognised initially at their fair value, net of incremental direct transaction costs incurred. Borrowings are subsequently stated at amortised cost; any difference between the proceeds (net of incremental direct transaction costs) and the redemption value is recognised in the profit or loss account over the period of the borrowings using the effective interest method. Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting year.

Fees paid on the establishment of loan facilities are recognised as transaction cost of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a pre-payment for liquidity services and amortised over the period of the facility to which it relates.

## **2. Accounting policies - continued**

### **2.16 Current and deferred income tax**

The tax expense for the period comprises current and deferred tax. Tax is recognised in the profit or loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the statements of financial position date in the countries where the Company's subsidiaries and associates operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provision where appropriate.

Deferred income tax is recognised in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes. However, if the deferred income tax arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss, it is not accounted for. Deferred income tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, using tax rates (and laws) that have been enacted or substantively enacted at the reporting date and reflect uncertainty relating to income taxes, if any. Deferred tax is expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised only to the extent that future taxable profit or taxable capital gains will be available such that realisation of the related tax benefit is probable.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except where the Group controls the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balance on a net basis.

Deferred tax related to fair value re-measurements charged or credited directly in other comprehensive income or to equity, is also credited or charged directly to equity and subsequently recognised in the profit or loss account together with the deferred gain or loss.

## **2. Accounting policies - continued**

### **2.17 Provisions for pension obligations**

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation, and a reliable estimate of the amount can be made.

A defined benefit plan defines an amount of pension that an employee will receive on retirement. In the Group's case, this amount is dependent upon an employee's final compensation upon retirement.

The liability recognised in the statement of financial position is the present value of the defined benefit obligation at the end of the reporting period. The present value of a defined benefit obligation is determined by discounting the estimated future cash outflows using interest rate yields of government or high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

Actuarial gains and losses arising from experience adjustments and changes in assumptions are charged or credited to other comprehensive income in the period in which they arise.

### **2.18 Revenue recognition**

Revenue comprises the fair value of the consideration received or receivable for the sale of services in the ordinary course of the Group's activities. The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and when specific criteria have been met as described below.

#### *(a) Rendering of services*

Premium recognition is described in Note 2.14 dealing with insurance contracts and investment contracts with DPF.

Revenue arising from the issue of investment contracts without DPF and other related services offered by the Group, is recognised in the accounting period in which the services are rendered.

Fees include investment management fees arising from services rendered in conjunction with the issue and management of investment contracts where the Group actively manages the consideration received from its customers to fund a return that is based on the investment profile that the customer selected on origination of the instrument. The Group recognises these fees on a straight-line basis over the estimated life of the contract.

The Group charges its customers for management and other related services using the following different approaches:

- Front-end fees are charged to the client on inception. The consideration received is deferred as a liability and recognised over the life of the contract on a straight-line basis.

## **2. Accounting policies - continued**

### **2.18 Revenue recognition - continued**

#### *Rendering of services - continued*

- Regular fees are charged to the customer periodically (monthly, quarterly, half yearly or annually) either directly or by making a deduction from invested funds. Regular charges billed in advance are recognised on a straight-line basis over the billing period.

Other revenue receivable by the Group mainly comprises commission or trailer fees receivable on account of investment or other services provided in an intermediary capacity which is accounted for on an accruals basis.

### **2.19 Investment return**

Investment return includes dividend income, gains on financial assets at fair value through profit or loss (including interest income from financial assets classified as fair value through profit or loss), other net fair value movements, interest income from financial assets not classified as fair value through profit or loss, rental income receivable, share of associated undertaking's result, and is net of investment expenses, charges and interest payable.

#### *(a) Dividend income*

Dividend income is recognised in the profit or loss account as part of investment income when the right to receive payment is established.

#### *(b) Other net fair value gains/(losses) from financial assets at fair value through profit or loss*

Other gains or losses arising from changes in the fair value of the 'Financial assets at fair value through profit or loss' category are presented in the profit or loss account within 'other investment income' or 'investment expenses and charges' in the period in which they arise.

#### *(c) Interest income*

Interest income from financial assets not classified as fair value through profit or loss is recognised using the effective interest method.

#### *(d) Rental income*

Rental income from investment property is accounted for on an accruals basis in accordance with the substance of the relevant lease agreements.

## **2. Accounting policies - continued**

### **2.19 Investment return - continued**

Investment return is initially recorded in the non-technical account, except for income attributed to long term business which is recognised immediately in the long term business technical account. A transfer is made from the non-technical account to the general business technical account of the actual investment return on investments supporting the insurance technical provisions. With respect to its group long-term business the investment return is apportioned between the technical and non-technical profit or loss accounts on a basis which takes into account that technical provisions are fully backed by investments and that intangible assets, property, plant and equipment, and working capital are financed in their entirety from shareholders' funds.

### **2.20 Leases**

At inception of a contract, the Group assess whether a contract is, or contains a lease. A contract is or contains a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the Group uses the definition of a lease in IFRS 16.

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone price.

#### *(a) As a lessor*

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

The Group recognises lease payments received under operating leases as income on a straight line basis over the lease term as part of 'other income' – Note 9.

## 2. Accounting policies - continued

### 2.20 Leases - continued

#### *(b) As a lessee*

A lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. As described later in this note there are recognition exemptions for short-term leases and leases of low-value items.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset of the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by using interest rate curves by country and termination dates, coordinated in a centralized manner, in which the interest rate calculation is obtained by adding the differential related to the asset's nature. Interest rate curves are reviewed twice a year.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments (including payments which are essentially fixed), minus any incentive to lease to be paid;
- the price for exercising a purchase option which the lessee is reasonably certain to exercise; and
- payments for early cancellation.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.



## **2. Accounting policies - continued**

### **2.20 Leases - continued**

#### *(b) As a lessee - continued*

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents right-of-use asset that do not meet the definition of investment property in 'Right-of-use assets'.

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

A lease modification is defined as a change in the scope of a lease, or the consideration for a lease, that was not part of the original terms and conditions of the lease. A lease modification includes adding or terminating the right to use one or more underlying assets, or extending or shortening the contractual lease term.

A lease modification is accounted for in one of two ways;

- It is treated as a separate lease; or
- It is not treated as a separate lease.

A modification will only be treated as a separate lease if it involves the addition of one or more underlying assets at a price that is commensurate with the standalone price of the increase in scope. All other modifications are not treated as a separate lease.

Modifications, taken place during 2020 include changes in lease consideration and extension of lease term all of which do not constitute a separate lease.

### **2.21 Dividend distribution**

Dividend distribution to the Company's shareholders is recognised as a liability in the period in which an obligation to pay a dividend is established.

## **3. Use of accounting estimates and judgments in applying accounting policies**

The Group makes estimates and assumptions concerning the future. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Information about judgements made in applying accounting policies that have the most significant effects on the amounts recognised in the financial statements is included in the following notes, which also include information about assumptions and uncertainties at 31 December 2020 that have a significant risk of resulting in a material adjustment in the carrying amounts of assets and liabilities in the next financial year.

**3. Use of accounting estimates and judgments in applying accounting policies - continued**

*- Value of in-force business*

The Group's value of in-force business is a projection of future shareholders' cash flows expected from contracts in force at the year end, appropriately adjusted for taxation and discounted by a risk adjusted discount rate. In assessing the projected cash flows, the directors assume a long term view of a maintainable level of investment return and fund size. This valuation requires the use of a number of assumptions relating to future mortality, persistency, levels of expenses, investment returns and asset allocations over the longer term. This valuation is inherently uncertain and assumptions are reviewed on an annual basis as experience and the reliability of the estimation process develop.

Details of key assumptions, and sensitivity of this intangible asset are provided in Note 16. The impact of a change to key assumptions supporting the value of in-force business as at 31 December 2020 is disclosed in Note 16 to the accounts.

*- Insurance and investment contracts liabilities*

**(a) General business insurance contract liabilities**

For general business insurance contracts, estimates have to be made both for the expected ultimate cost of claims reported at the reporting date and for the expected ultimate cost of claims incurred, but not yet reported, at the reporting date. The ultimate cost of outstanding claims is derived by using a standard actuarial claims projection technique, the Chain Ladder method. The main assumption underlying this technique is that past claims development experience can be used to project future claims development and hence ultimate claims costs. Historical claims development is mainly analyzed by accident years, as well as by significant business lines. Large claims are separately addressed by being reserved at the face value of loss estimates.

**(b) Insurance and participating investment contract liabilities**

The technical provisions in respect of long term contracts and linked long term contracts are subject to an annual statutory valuation overseen by the Approved Actuary based on data and information provided by the Group.

Different principles and valuation methodologies are adopted depending on the type and generation of products. The key assumptions used in determining the technical provisions in respect of insurance contracts and investment contracts with DPF are described in Note 24 to the financial statements.

### **3. Use of accounting estimates and judgments in applying accounting policies - continued**

#### *- Investment property*

The fair value of investment properties which involves judgment and estimation uncertainty, is determined by qualified valuers. The assumptions used are reviewed on an annual basis.

The key assumptions used in determining the value of investment property is described in Note 19 to the financial statements.

#### *- Consolidation of entities in which the Group holds less than majority of voting rights*

The Group considers that it controls MAPFRE MSV Life p.l.c. ('MMSV') even though it does not own more than 50% of the voting rights. This is because strategic, operating and financing policies of MMSV are directed by means of shareholders' agreement which provides MAPFRE Middlesea p.l.c. with the right to select, appoint and remove the key management personnel of MMSV and approve its business plan and capital expenditure.

For all the financial years up to 31 December 2010, MMSV was considered to be an associate and was accounted for using the equity method. Following the shareholders' agreement, on 29 July 2011, MAPFRE Middlesea p.l.c. acquired control over MMSV based on the factors explained in this note and started consolidating MMSV as from that date.

### **4. Management of risk**

The Group is a party to contracts that transfer insurance risk and/or financial risk. This section summarises these risks and the way that the Group manages them.

#### **4.1 Insurance risk**

The risk under any one insurance contract is the possibility that the insured event occurs and the uncertainty of the amount of the resulting claim. By the very nature of an insurance contract, this risk is fortuitous.

For a portfolio of insurance contracts where the theory of probability is applied to pricing and provisioning, the principal risk that the Group faces under its insurance contracts is that the actual claims and benefit payments are significantly different to the amounts included within technical provisions. This could occur because the frequency or severity of claims and benefits are greater or lower than estimated. Insurance events are fortuitous and the actual number and amount of claims and benefits may vary from year to year from the estimate established using statistical techniques.

#### **4. Management of risk - continued**

##### **4.1 Insurance risk - continued**

Experience shows that the larger the portfolio of similar insurance contracts, the smaller the relative variability about the expected outcome will be. In addition, a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The Group has developed its insurance underwriting strategy to diversify the type of insurance risk accepted and within each of these categories to achieve a sufficiently large population of risks to reduce the potential variability of the expected outcome.

Factors that aggravate insurance risk include lack of risk diversification in terms of type and amount of risk and geographical location. The Group is largely exposed to insurance risk in one geographical area, Malta.

##### *(a) Short term business insurance contracts – general insurance*

###### *Frequency and severity of claims*

The terms and conditions of the contracts set out the bases for the determination of the Group's liability should the insured event occur. The risks underwritten include accident and health, motor (including third party liability), marine and transport, fire and other damage to property, liability and group life. Details of gross premiums written as well as the insurance liabilities analysed by class are provided in the "Segment information" (Note 6).

The frequency and severity of claims can be affected by several factors. The following are considered by the Group to be the most significant:

- The increasing levels of court awards in cases where damages are suffered as a result of injuries, the divergence of awards that is dependent on the territory of the claim and the jurisdiction of the court, the effect of inflation due to the prolonged period typically required to settle such cases; and
- The risk of a single event that can extensively affect a multiple of individual risks to which the Group is exposed.

The Group manages these risks through its underwriting strategy, adequate reinsurance arrangements and proactive claims handling.

#### **4. Management of risk - continued**

##### **4.1 Insurance risk - continued**

###### *(a) Short term business insurance contracts – general insurance - continued*

The underwriting strategy ensures that the risks underwritten are well diversified in terms of type and amount of risk. The Group follows strict underwriting guidelines and sets limits on the overall retention of risk that it carries. Any risk in excess of this limit is either reinsured under a facultative cover note or is declined. Underwriting limits are in place to enforce appropriate risk selection criteria. In certain circumstances, certain exclusions to risks are included within these guidelines. For example, the Group does not insure US risks unless they are incidental. The Group can impose deductibles to help manage its costs. It also uses its experience and expertise to mitigate the risk of fraudulent claims. Insurance contracts also entitle the Group to pursue third parties for payment of some or all of the costs (i.e. subrogation). A significant portion of the Group's business is underwritten through an agency distribution network. Underwriting authority limits are set for individual agencies or branches, and any contracts through which the Group is committed to cover risks in excess of these authority limits require head office approval.

The Group has reinsurance protection in place for all classes of business. The type of reinsurance cover, and the level of retention, is based on the Group's internal risk management assessment which takes into account the risk being covered, the sums assured and the geographical location of the risk. The Board approves each reinsurance programme on an annual basis. The reinsurance arrangements include a mix of proportional, facultative and non-proportional covers, which limit the liability of the Group to any one individual claim or event. Generally the Group's policy is to place reinsurance with listed multinational reinsurance companies whose credit rating is not less than BBB. No rating limitation shall apply to treaty placements with MAPFRE Re or any MAPFRE Group company designated to write any or all of the MAPFRE Group Reinsurance treaties. At 31 December 2020, MAPFRE Re's rating stood at A. The Board will monitor the security rating of MAPFRE on a periodic basis.

The Group has specialised claims units dealing with the mitigation of risks surrounding known claims. These units investigate and adjust claims as appropriate. Claims are individually reviewed regularly, and are adjusted to reflect the latest information on the underlying facts, current law, jurisdiction, contractual terms and conditions and other factors. The Group actively manages and pursues early settlement of claims to reduce its exposure to unpredictable developments. Authority limits are set for the settlement of claims through the individual agents. Any claims incurred above these limits are referred to head office for handling. In addition, all claims involving bodily injury are referred to head office irrespective of their amount.

#### **4. Management of risk - continued**

##### **4.1 Insurance risk - continued**

###### **(a) Short term business insurance contracts – general insurance - continued**

###### *Concentration of insurance risk*

Up until 31 December 2020, 100% of the Group's business was written in Malta (2019: 100%). The portfolio is diversified in terms of type of business written, with motor comprehensive business comprising 24% (2019: 27%) and accident and health comprising 20% (2019: 20%) of the total portfolio (including Group Life business). Other significant insurance business classes include motor liability business at 25% (2019: 24%) and fire and other damage to property at 17% (2019: 16%). The remaining 14% (2019: 13%) of premium written is generated across a spread of classes including marine, other non-motor liability business and long term business. Further information on premiums written, and claims incurred by insurance business class is provided in Note 6 to these financial statements.

###### *Sources of uncertainty in the estimation of future claim developments and payments*

Claims on contracts are accounted for on a claims-occurrence basis. The Group is liable for all insured events that occurred during the term of the contract, even if the loss is discovered after the end of the contract term. Certain classes of business, most notably those exposed to liability, can take several years to develop and are therefore subject to a greater degree of uncertainty than other classes of business which are typically settled in a shorter period of time.

The estimated cost of claims includes direct expenses to be incurred in settling claims, net of the expected subrogation value and recoveries. The Group takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. However, given the uncertainty in establishing claims provisions, it is possible that the final outcome will prove to be different from the original liability established.

In calculating the estimated cost of unpaid claims, the Group considers the results of estimation techniques that are based partly on known information at year-end and partly on statistical analysis of historical experience. In the case of the main classes of business, motor and health, the Company makes use of Development Factor Models (DFM) through Chains Ladder techniques to project the number of claims incurred but not yet reported (IBNR). Ultimate cost averages applied are based on claim averages acquired from historical data. In other classes of business validation techniques are used to ensure the sufficiency of case reserves which could lead to an IBNR provision being made. Allowance is made, however, for changes or uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims.

Note 24 presents the development of the estimate of ultimate claim cost for claims notified in a given year.

#### **4. Management of risk - continued**

##### **4.1 Insurance risk - continued**

###### *(b) Long term business insurance contracts*

###### *Frequency and severity of claims*

For contracts where death is the insured risk, the most significant factor that could increase the overall frequency of claims are epidemics or wide spread changes in lifestyle resulting in earlier or more claims than expected.

At present these risks do not vary significantly in relation to the location of the risk insured by the Group. However, undue concentration by amounts could have an impact on the severity of benefit payments on a portfolio basis.

For contracts with fixed and guaranteed benefits and fixed future premiums, there are no mitigating terms and conditions that reduce the insurance risk accepted. For contracts with DPF, the participating nature of the contracts results in a portion of the insurance risk being reduced over the term of policy. Investment contracts with DPF carry negligible insurance risk.

The Group manages these risks through its underwriting strategy and reinsurance arrangements. The underwriting strategy is intended to ensure that the risks underwritten are well diversified in terms of type of risk and level of insured benefits. Medical selection is also included in the Group's underwriting procedures with premiums varied to reflect the health condition and life expectancy of the applicants.

The Group has reinsurance protection in place to cover death claims. The type of reinsurance cover and the level of retention for each risk are based on the Group's internal risk management assessment, which takes account of the nature of the risk covered and the sum assured. The reinsurance programme is approved by the Board annually. The reinsurance arrangements in place include a mix of quota share, facultative, excess of loss and catastrophe protection, which limits the liability of the Group to any one individual life or event. The Group's reinsurance is placed with listed multinational reinsurance companies whose rating is not less than A.

###### *Sources of uncertainty in the estimation of future benefit payments and premium receipts*

Uncertainty in the estimation of future benefit payments and premium receipts for long term insurance contracts arises from the unpredictability of long term changes in overall levels of mortality, and the variability in contract holder behaviour. The Group uses appropriate base tables of standard mortality according to the type of contract being written. The Group does not take credit for future lapses in determining the liability for long term contracts.

Further detail on the process of estimation is provided in Note 24 to these financial statements.

#### **4. Management of risk - continued**

##### **4.2 Financial risk**

The Group is exposed to financial risks through its financial assets, financial liabilities and insurance and reinsurance assets and liabilities. In particular, the key risk is that in the long term, the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance and investment contracts. The components of financial risks for the Group are market risk (including cash flow and fair value interest rate risk, equity price risk and currency risk), credit risk and liquidity risk. These risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements. The risks that the Group primarily faces due to the nature of its assets and liabilities are interest rate risk and equity price risk.

The Group has developed its Asset/Liability management framework to further support the manner in which these risk positions are managed. It actively manages its assets to achieve a competitive rate of return within risk objectives delineated by asset liquidity measures, duration targets and credit quality parameters. The respective Investment Committees review and approve investment strategies on a periodic basis ensuring that assets are managed efficiently and within approved risk mandates.

##### *(a) Market risk*

##### *i) Cash flow and fair value interest rate risk*

In general, the Group is exposed to risk associated with the effects of fluctuations in the prevailing levels of market interest rates. Several line items on the statements of financial position are based on fixed interest rates, and are therefore subject to changes in fair value resulting from changes in market rates. Group investment parameters exist to limit exposure to any one particular issuer and any one particular security (with the exception of investment in government securities). The Group also has assets as well as loan facilities issued at variable rates which expose it to cash flow interest rate risk. Periodic reports are prepared at portfolio, legal entity and asset and liability class level that are circulated to the Group's relevant key management personnel.

Short term insurance and other liabilities are not directly sensitive to the level of market interest rates, as they are not discounted. In those instances where interest is payable (e.g. in the case of damages awarded by the Courts), interest is included in the claims cost whilst the investment income earned until the claim is settled is credited to the profit or loss account as it accrues.



#### **4. Management of risk - continued**

##### **4.2 Financial risk – continued**

###### *(a) Market risk - continued*

###### *i) Cash flow and fair value interest rate risk*

Insurance and investment contracts with DPF at Group level have benefit payments that are fixed and guaranteed at the inception of the contract (for example, sum assured), or as annual discretionary bonuses are declared. The Group's primary financial risk on these contracts is the risk that interest income and capital redemptions from the financial assets backing the liabilities are insufficient to fund the guaranteed benefits payable.

The Group does not guarantee a positive fixed rate of return to its long-term contract policyholders at the inception of a contract. The declaration of discretionary bonuses is guided by the bonus philosophy of the Board of Directors. Once a reversionary bonus is declared, it is guaranteed to be paid in full at maturity or on the prior death of the life assured. Also policyholders have the option to withdraw their current year's bonus without any charges following the date the bonus is declared.

The bonus philosophy considers historic and current rates of return generated by the Group's investment portfolio as well as the Group's expectations for future investment returns. The impact of interest rate risk is mitigated by the presence of the DPF. These guaranteed benefits increase as discretionary benefits are declared and allocated to contract holders.

All insurance and investment contracts with a DPF feature can be surrendered before maturity for a cash surrender value that is always less than the actual contract liability. Cash surrender values are determined at the discretion of the Group, and can be varied from time to time.

The primary factor affecting the level of cash surrender value is the investment return earned on the assets of the Group. In addition, the cash surrender value is affected by the expenses, tax and the cost of risk benefits (such as life cover) borne by the Group, deductions to provide a return to shareholders, as well as profits and losses arising on other contracts. The expenses include payment of commission, medical report expenses, office administration costs and other expenses incurred in the setting up and maintenance of the contract. At most, the cash surrender value will be the amount of the actual liability reduced by the surrender charge (where applicable).

Furthermore, in respect of all contracts with DPF (with the exception of some contracts that have been in force more than a certain number of years), the Group reserves the right to increase the level of the surrender charge and, if necessary, to apply a Market Value Reduction ('MVR'). A MVR is a deduction which the Group may make on surrender of a contract with DPF. For example, if the underlying investment return, after allowing for expenses, tax, risk benefits, shareholder returns and adjustment for profits or losses on other contracts is less than the return already provided for in the form of reversionary bonuses, the Group may decide to apply a MVR.

#### **4. Management of risk - continued**

##### **4.2 Financial risk – continued**

(a) - *continued*

i) *Cash flow and fair value interest rate risk - continued*

The MVR serves to protect the interests of remaining investors and the Group, who would otherwise have to subsidise the amount paid on surrendering contracts. The Group does not apply a standard percentage deduction on all contracts but determines the deduction to apply to each individual surrender at the time the surrender is made. The amount depends on a number of factors including the length of time the contract has been in force and the underlying investment return over the same time period. There will be no MVR at maturity or on death. This means that at maturity or on death the payment of the actual contract liability is guaranteed.

The cash surrender value may also be less than the total amount of premiums paid up to the date of surrender. The Group is not required to, and does not, measure the effect of the above embedded derivative at fair value.

The Group matches its insurance liabilities with a diversified portfolio of assets which includes equity, debt securities and property. The return from debt and cash based securities is subject to interest rate risk.

In general, the Group is exposed to risk associated with the effects of fluctuations in the prevailing levels of market interest rates. Assets/liabilities issued at variable rates generally expose the Group to cash flow interest risk. Assets/liabilities issued at fixed rates generally expose the Group to fair value interest rate risk. Group investment parameters exist to limit exposure to any one particular issuer and any one particular security. Periodic reports are prepared at portfolio, legal entity and asset class level that are circulated to the Group's key management personnel.

#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

###### (a) Market risk - continued

###### i) Cash flow and fair value interest rate risk - continued

Assets and liabilities exposed to interest rate risk and their maturities are analysed below:

2020						
Group	Notes	Within 1 year €'000	Between 1 – 2 years €'000	Between 2 – 5 years €'000	Over 5 years €'000	Total €'000
<b>Assets</b>						
Debt securities	22	89,832	51,653	276,412	645,723	1,063,620
Collective investment schemes		48,501	-	-	-	48,501
Loans and receivables:						
- Deposits with banks and credit institutions	22	115,504	60,003	44,859	-	220,366
- Loans secured on policies	22	8,214	-	-	-	8,214
- Cash and cash equivalents	27	97,060	-	-	-	97,060
Total interest bearing assets		359,111	111,656	321,271	645,723	1,437,761
<b>Liabilities</b>						
Long-term insurance contracts		-	-	-	2,203,606	2,203,606
Total interest bearing liabilities		-	-	-	2,203,606	2,203,606

  

2019						
Group	Notes	Within 1 year €'000	Between 1 – 2 years €'000	Between 2 – 5 years €'000	Over 5 years €'000	Total €'000
<b>Assets</b>						
Debt securities	22	33,260	106,563	235,664	565,855	941,342
Collective investment schemes		46,428	-	-	-	46,428
Loans and receivables:						
- Deposits with banks and credit institutions	22	146,312	50,722	52,034	-	249,068
- Loans secured on policies	22	8,358	-	-	-	8,358
- Cash and cash equivalents	27	70,987	-	-	-	70,987
Total interest bearing assets		305,345	157,285	287,698	565,855	1,316,183
<b>Liabilities</b>						
Long-term insurance contracts		-	-	-	2,169,282	2,169,282
Total interest bearing liabilities		-	-	-	2,169,282	2,169,282

#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

###### (a) Market risk - continued

###### i) Cash flow and fair value interest rate risk - continued

2020						
Company	Notes	Within 1 year €'000	Between 1 - 2 years €'000	Between 2 - 5 years €'000	Over 5 years €'000	Total €'000
<b>Assets</b>						
Debt securities	22	946	-	845	1,245	3,036
Loans and receivables:						
- Cash and cash equivalents	27	31,432	-	-	-	31,432
Total interest bearing assets		32,378	-	845	1,245	34,468

  

2019						
Company	Notes	Within 1 year €'000	Between 1 - 2 years €'000	Between 2 - 5 years €'000	Over 5 years €'000	Total €'000
<b>Assets</b>						
Debt securities	22	3,859	993	-	2,100	6,952
Loans and receivables:						
- Cash and cash equivalents	27	27,045	-	-	-	27,045
Total interest bearing assets		30,904	993	-	2,100	33,997

The Company had no interest bearing liabilities as at 31 December 2020 and 2019.

#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

###### (a) Market risk - continued

###### i) Cash flow and fair value interest rate risk - continued

Assets and liabilities issued at variable rates expose the Group to cash flow interest rate risk whilst assets and liabilities issued at fixed rates expose the Group to fair value interest rate risk. The overall exposure to these two risks is as follows:

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
<b>Assets held at variable rates</b>				
Collective investment schemes	48,501	46,428	-	-
Debt securities	60,835	48,316	-	400
Cash and cash equivalents	97,060	70,987	31,432	27,045
	<b>206,396</b>	<b>165,731</b>	<b>31,432</b>	<b>27,445</b>
<b>Liabilities issued at variable rates</b>				
Net long term insurance contracts	2,203,606	2,169,282	-	-
	<b>2,203,606</b>	<b>2,169,282</b>	<b>-</b>	<b>-</b>

Interest rate risk in relation to linked liabilities for contracts that also combine a discretionary feature amounting to €49.08 million (2019: €48.74 million) has been excluded as the directors consider the exposure to be insignificant.

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
<b>Assets held at fixed rates</b>				
Loans secured on policies	8,214	8,358	-	-
Deposits with banks or credit institutions	220,366	249,068	-	-
Debt securities	1,002,785	893,026	3,036	6,552
	<b>1,231,365</b>	<b>1,150,452</b>	<b>3,036</b>	<b>6,552</b>

In managing its portfolio, during the year ended 31 December 2020, the Group entered into fixed income security futures contracts. Accordingly, it is exposed to movements in interest rates in the respective markets of the underlying, which comprise short, medium and long-term sovereign debt. The notional amount of futures contracts outstanding at 31 December is shown below:

#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

###### (a) Market risk - continued

###### i) Cash flow and fair value interest rate risk - continued

	Group	
	2020 €'000	2019 €'000
<b>Long positions</b>		
- Federal Republic of Germany	102,900	48,203
- United States Government	746	-
	<b>103,646</b>	<b>48,203</b>
<b>Short positions</b>		
- Federal Republic of Germany	104,653	48,986
- United States Government	3,109	5,304
- United Kingdom Government	-	310
	<b>107,762</b>	<b>54,600</b>

Up to the statements of financial position date the Group did not have any hedging policy with respect to interest rate risk other than as described in note 2.9.

###### *Sensitivity Analysis – interest rate risk*

The sensitivity analysis for interest rate risk illustrates how changes in the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates at the reporting date.

At 31 December 2020, had interest rates been 100 basis points (2019: 100 basis points) lower with all other variables held constant, the Group and Company pre-tax results for the year would have been higher by €0.20 million (2019: lower by €2.37 million) and higher by €0.01 million (2019: higher by €0.03 million) respectively. An increase of 100 basis points (2019: 100 basis points), with all other variables held constant, would have resulted in the Group's and Company's pre-tax results for the year being lower by €0.13 million (2019: higher by €0.76 million) and higher by €0.15 million (2019: €0.13 million) respectively.

###### *Managing interest rate benchmark reform*

A fundamental reform of major interest rate benchmarks is being undertaken globally, including the replacement of some interbank offered rates (IBORs) with alternative nearly risk-free rates (referred to as 'IBOR reform'). The Group has exposures to IBORs on its financial instruments that will be replaced or reformed as part of these market-wide initiatives. The Group anticipates that IBOR reform will not impact its risk management significantly.

#### 4. Management of risk - continued

##### 4.2 Financial risk – continued

###### (a) Market risk – continued

###### ii) Equity price risks

The Group's financial assets are susceptible to the risk of decreases in value due to changes in the prices of equities. The directors manage this risk of price volatility by entering into a diverse range of investments including equities and collective investment schemes. In addition, the Group's investments are spread geographically in a diverse number of different countries. The Group has active Investment Committees that have established a set of investment guidelines that are also approved by the Board of Directors. Investments over prescribed limits are directly approved by the respective Boards. These guidelines provide parameters for investment management, including contracts with external portfolio managers. They include, *inter alia*, reference to an optimal spread of the investment portfolio, assessment of equity issuers and maximum exposures by the Group to any one issuer and its connected parties (with the exception of investments in Government paper). These parameters also consider solvency restrictions imposed by the Regulator.

Management structures are in place to monitor all the Group's overall market positions on a frequent basis. Reports are prepared at portfolio, legal entity and asset and liability class level that are circulated to the Group's relevant key management personnel. These are also reviewed by the respective Investment Committees and Boards.

The total assets subject to equity price risk are the following:

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Assets subject to equity price risk	844,773	910,571	2,318	2,903
The above includes:				
Component of investments in associated undertakings (Note 21)*	24,849	26,089	-	-
Component of equity securities and units in unit trusts (Note 22)	819,924	884,482	2,318	2,903
	844,773	910,571	2,318	2,903

\*Investments in associates (Note 21) amounting to €0.39 million (2019: €0.38 million) for the Group and €0.39 million (2019: €0.38 million) for the Company have been excluded from equity price risk since they are accounted for under the equity method.

#### **4. Management of risk - continued**

##### **4.2 Financial risk - continued**

###### *(a) Market risk - continued*

###### *ii) Equity price risks - continued*

In the case of assets held to cover unit-linked liabilities the exposure is carried by the contract holder. In the case of capital guaranteed products any shortfalls guaranteed upon maturity are mitigated by a back to back guarantee with international financial service providers as further referred in 4.2 (a) (i).

The sensitivity for equity price risk illustrates how changes in the fair value of equity securities (excluding investments in associated undertakings) will fluctuate because of changes in market prices, whether those changes are caused by factors specific to the individual equity issuer, or factors affecting all similar equity traded in the market.

Given the investment strategy of the Group and Company, a 10% positive or negative movement in equity prices is considered to be an appropriate benchmark for sensitivity purposes. An increase and a decrease of 10% in equity prices, with all other variables held constant, would result in a positive impact of €0.38 million (2019: €0.42 million) and a negative impact of €0.38 million (2019: €0.42 million) on the Group's pre-tax profit and a positive or negative impact of €0.14 million on the Company's pre-tax results (2019: €0.17 million).



#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

###### (a) Market risk - continued

###### iii) Currency risk

The Group and Company have assets and liabilities denominated in major foreign currencies other than euro. The Group and Company are therefore exposed to currency risk, as the value of assets and liabilities denominated in other currencies will fluctuate due to changes in exchange rates. The Group hedges its foreign currency denominated debt securities using forward exchange contracts in order to mitigate the risk that principal cash flows for these investments fluctuate as a result of changes in foreign exchange rates. The Group is also exposed to foreign currency risk arising from its equity securities denominated in major foreign currencies. At 31 December 2020 foreign currency exposure amounted to €303.12 million (2019: €292.95 million).

The Group's and Company's exposure to exchange risk is limited through the establishment of guidelines for investing in foreign currency and hedging currency risk through forward exchange contracts were considered necessary. These guidelines are approved by the respective Boards and a manageable exposure to currency risk is thereby permitted.

The table below summarises the Group's exposure to foreign currencies other than euro.

###### Group

31 December 2020

	Net exposure before hedging €'000	Notional amount of currency derivatives €'000	Net exposure after hedging €'000
<b>Currency of exposure:</b>			
USD	274,871	65,108	209,763
CHF	26,891	-	26,891
GBP	19,516	9,435	10,081
SEK	5,505	-	5,505
DKK	14,202	49	14,153
Others	47,054	10,325	36,729
	<b>388,039</b>	<b>84,917</b>	<b>303,122</b>

#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

###### (a) Market risk - continued

###### iii) Currency risk - continued

###### Group

31 December 2019

	Net exposure before hedging €'000	Notional amount of currency derivatives €'000	Net exposure after hedging €'000
<b>Currency of exposure:</b>			
USD	188,099	10,620	177,479
CHF	27,786	-	27,786
GBP	34,038	10,547	23,491
SEK	2,666	-	2,666
DKK	13,014	-	13,014
Others	48,848	334	48,514
	<b>314,451</b>	<b>21,501</b>	<b>292,950</b>

Within the table above, €291.21 million of the unhedged exposure relates to equity investments (2019: €256.31 million). Due to an increasingly globalised economy, the Group's equity investments are diversified across various currencies. The directors consider that the exposure to currency risk is appropriately captured in the equity price risk sensitivity (Note 4.2(a)(ii)). Any residual currency exposure relating to non-equity investments is not considered to be significant.

The table below summarises the Company's exposure to foreign currencies other than euro.

###### Company

31 December 2020

	Net exposure before hedging €'000	Notional amount of currency derivatives €'000	Net exposure after hedging €'000
<b>Currency of exposure:</b>			
USD	(83)	-	(83)
GBP	98	-	98
Other	2	-	2
	<b>17</b>	<b>-</b>	<b>17</b>

#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

###### (a) Market risk - continued

###### iii) Currency risk - continued

###### Company

31 December 2019

	Net exposure before hedging €'000	Notional amount of currency derivatives €'000	Net exposure after hedging €'000
<b>Currency of exposure:</b>			
USD	(107)	-	(107)
GBP	107	-	107
Other	2		2
	<b>2</b>	<b>-</b>	<b>2</b>

The Company's foreign exposure relates to foreign operations now in run-off.

###### (b) Credit risk

Credit risk is the risk of decreases in value when counterparties are not capable of fulfilling their obligations or when a change in their credit status takes place. Key areas where the Group is exposed to credit risk are:

- Investments and cash and cash equivalents
- Reinsurers' share of technical provisions
- Amounts due from reinsurers in respect of claims already paid
- Amounts due from insurance contract holders
- Amounts due from insurance intermediaries
- Counterparty risk with respect to forward foreign exchange contracts

#### **4. Management of risk - continued**

##### **4.2 Financial risk - continued**

###### **(b) Credit risk - continued**

The Group places limits on the level of credit risk undertaken from the main categories of financial instruments. These limits also take due consideration of the solvency restrictions imposed by the relevant Insurance Regulations. The investment strategy of the Group considers the credit standing of the counterparty and control structures are in place to assess and monitor these risk thresholds.

The Group structures the levels of credit risk it accepts by limiting as far as possible its exposure to a single counterparty or groups of counterparties. The Group has in place internal control structures to assess and monitor credit exposures and risk thresholds.

The Group's cash is placed with a number of core domestic credit institutions and investment grade international banks, thereby reducing the concentration of counterparty credit risk to an acceptable level.

Reinsurance is used to manage insurance risk. This does not, however, discharge the Group's liability as primary insurer. If a reinsurer fails to pay a claim for any reason, the Group remains liable for the payment to the policyholder. The creditworthiness of reinsurers is monitored on a quarterly basis by reviewing credit grades provided by rating agencies and other publicly available financial information, thereby ensuring the continuous financial strength of the reinsurer. At the same time as the Board approves the overall reinsurance protection of the Group, it ensures that the reinsurers' credit rating (either Standard & Poor's or equivalent) is within the parameters set by it.

The Group is exposed to contract holders and intermediaries for insurance premium. Credit agreements are in place in all cases where credit is granted, and in the case of certain larger risks, premium payment warranties are in place. This limits the liability of the Group towards the insured or any third party if the premium remains unsettled after the credit period granted and allows the Group to cancel the policy *ab initio*, if considered necessary. Records are kept of the payment history for significant contract holders and intermediaries with whom regular business is conducted. Credit is not granted to contract holders or intermediaries whose payment history is not satisfactory. Credit risk with respect to debtors is further limited due to the large number of customers comprising the Group's debtor base.

The exposure to individual counterparties is also managed by other mechanisms, such as the right to offset where counterparties are both debtors and creditors of the Group. Management information reported to the Group includes details of provisions for impairment on loans and receivables and subsequent write-offs. The Company performs risk-based reviews to assess the degree of compliance with the Group's procedures on credit and take action accordingly.

The Group does not trade in derivative contracts, with the exception of forward contracts and exchange traded futures. All derivative contracts are placed with quality financial institutions within the parameters of a hedging policy approved by the Board.

#### 4. Management of risk - continued

#### 4.2 Financial risk - continued

##### (b) Credit risk - continued

The total assets bearing credit risk are the following:

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Debt securities	1,063,620	941,342	3,036	6,952
Other financial assets (including deposits with banks and credit institutions)	220,366	249,068	-	-
Forward foreign exchange contracts	1,313	352	-	-
Reinsurers share of technical provisions	25,817	24,733	25,316	24,290
Insurance and other receivables	31,087	28,157	17,605	16,215
Cash and cash equivalents	97,060	70,987	31,432	27,045
Total	1,439,263	1,314,639	77,389	74,502

The carrying amounts disclosed above represent the maximum exposure to credit risk.

These assets are analysed in the table below using Standard & Poor's rating (or equivalent).

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
AAA	128,753	95,264	-	-
AA	199,123	152,538	3,129	3,018
A	417,272	491,842	25,845	28,439
BBB	570,900	388,519	22,118	21,509
Below BBB or not rated	123,215	186,476	26,297	21,536
	1,439,263	1,314,639	77,389	74,502

Debt securities, loans and receivables and cash and cash equivalents that are not rated are primarily held with highly reputable financial institutions.

The Company does not hold any collateral as security to its credit risk.

#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

##### (b) Credit risk - continued

##### Financial assets that are past due but not impaired

The following insurance and other receivables are classified as past due but not impaired:

	Group and Company	
	2020	2019
	€'000	€'000
Within credit terms	6,550	6,598
Not more than three months	2,466	3,160
Within three to twelve months	2,117	1,621
Over twelve months	769	771
	<b>11,902</b>	<b>12,150</b>

IFRS 7 defines a financial asset as being past due when the counterparty has failed to make a payment when contractually due. It goes further to stipulate that full disclosure must be made of all balances due from this particular counterparty, including those, which are still within credit terms and therefore not contractually due.

The overall exposure of the Group and Company in terms of IFRS 7 is €11.90 million (2019: €12.15 million), of which €6.55 million (2019: €6.60 million) is not contractually due. It is the view of the directors that no impairment charge is necessary, due to the following reasons:

1. Settlements after year-end.
2. In cases where the amount has not been settled, agreement for settlement has been reached or is being negotiated.

Trade receivables at 31 December 2020 did not comprise any amounts (2019: nil) whose terms had been renegotiated from the original terms and which were classified as fully performing.

#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

##### (b) Credit risk - continued

##### Financial assets that are impaired

Within insurance and other receivables are the following receivables that are classified as impaired against which a provision for impairment has been provided as per Note 26:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>
Over twelve months	333	191

A decision to impair an asset is based on the following information that comes to the attention of the Group:

- Significant financial difficulty of the debtor.
- It becoming probable that the debtor will enter bankruptcy or other financial reorganisation.
- A breach of contract, such as protracted default in payments.
- The debtor has been referred to the in-house legal office.

##### (c) Liquidity risk

The Group is exposed to daily calls on its available cash resources mainly from claims and benefits arising from insurance contracts. Liquidity risk is the risk that cash may not be available to pay obligations when due at a reasonable cost. The Group manages its funds in such a manner as to ensure an adequate portion of available funds to meet such calls. With respect to life insurance contracts this is principally managed through limits set by the Board of MMSV on the minimum proportion of maturing funds available to meet such calls. Furthermore, the Group invests a majority of its assets in listed investments that can be readily disposed of.

#### 4. Management of risk - continued

##### 4.2 Financial risk - continued

##### (c) Liquidity risk - continued

The following table indicates the expected timing of cash flows arising from the maturity or settlement of Group's liabilities. The expected cash flows do not consider the impact of early surrenders on life insurance contracts.

Group expected cash flows (€ millions) 2020							
	0-1 yr	1-2 yrs	2-3 yrs	3-4 yrs	4-5 yrs	>5yrs	Total
Technical provisions – Life insurance contracts and investment contracts with DPF	351.7	253.2	251.6	203.4	171.7	1,064.8	2,296.4
Technical provisions – claims outstanding	13.4	5.7	3.4	2.3	2.0	24.0	50.8
Lease liabilities	0.3	0.2	0.2	0.2	0.1	0.1	1.1
Insurance and other payables (contractual)	27.5	-	-	-	-	-	27.5

Group expected cash flows (€ millions) 2019							
	0-1 yr	1-2 yrs	2-3 yrs	3-4 yrs	4-5 yrs	>5yrs	Total
Technical provisions – Life insurance contracts and investment contracts with DPF	290.0	269.0	235.0	222.0	171.0	1,063.0	2,250.0
Technical provisions – claims outstanding	13.3	6.5	4.3	3.4	3.2	21.9	52.6
Lease Liabilities	0.3	0.2	0.1	0.1	0.1	-	0.8
Insurance and other payables (contractual)	26.4	-	-	-	-	-	26.4

Expected cash flows on unit linked liabilities have not been included as the directors consider that there is limited exposure to liquidity risk given that these are principally backed by unit linked assets.

Company expected cash flows (€ millions) 2020							
	0-1 yr	1-2 yrs	2-3 yrs	3-4 yrs	4-5 yrs	>5yrs	Total
Technical provisions – claims outstanding	13.4	5.7	3.4	2.3	2.0	24.0	50.8
Lease liabilities	0.2	0.2	0.1	0.1	0.1	-	0.7
Insurance and other payables (contractual)	12.0	-	-	-	-	-	12.0

Company expected cash flows (€ millions) 2019							
	0-1 yr	1-2 yrs	2-3 yrs	3-4 yrs	4-5 yrs	>5yrs	Total
Technical provisions – claims outstanding	13.3	6.5	4.3	3.4	3.2	21.9	52.6
Lease Liabilities	0.2	0.2	0.1	0.1	0.1	-	0.7
Insurance and other payables (contractual)	11.8	-	-	-	-	-	11.8

The above cash flows are undiscounted other than those for Technical provisions – Life insurance contracts and investment contracts with DPF, which liability is determined as the sum of the expected discounted value of future cash flows.



#### 4. Management of risk - continued

#### 4.2 Financial risk - continued

##### (c) Liquidity risk - continued

The table below analyses the Group's derivative financial instruments that will be settled on a gross basis. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances, as the impact of discounting is not significant.

	2020 €'000	2019 €'000
<b>At 31 December</b>		
Foreign exchange contracts		
- outflow	(108,214)	(46,671)
- inflow	109,814	46,354

At 31 December 2020 and 2019, the above derivatives were due to be settled within three months after year end.

#### 4.3 Fair values

The following table presents the assets measured in the statements of financial position at fair value by level of the following fair value measurement hierarchy at 31 December 2020:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2); and
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

#### 4. Management of risk - continued

##### 4.3 Fair values - continued

The following tables present the assets measured at fair value at 31 December 2020.

Group	Level 1 €'000	Level 2 €'000	Total €'000
<b>Assets</b>			
Financial assets at fair value through profit or loss			
- Equity securities, units in unit trusts and collective investment schemes	918,292	50,060	968,352
- Debt securities	755,862	306,230	1,062,092
Other available-for-sale investments	2,410	10	2,420
Derivative financial instruments	-	1,313	1,313
Investment in associated undertakings	-	24,849	24,849
<b>Total assets</b>	<b>1,676,564</b>	<b>382,462</b>	<b>2,059,026</b>
<b>Liabilities</b>			
Unit linked financial liabilities	-	100,818	100,818
Derivative financial instruments	-	168	168
<b>Total liabilities</b>	<b>-</b>	<b>100,986</b>	<b>100,986</b>
<b>Company</b>			
	Level 1 €'000	Level 2 €'000	Total €'000
<b>Assets</b>			
Financial assets at fair value through profit or loss			
- Equity securities, units in unit trusts and collective investment schemes	-	1,426	1,426
- Debt securities	1,508	-	1,508
Other available-for-sale investments	2,410	10	2,420
<b>Total assets</b>	<b>3,918</b>	<b>1,436</b>	<b>5,354</b>

#### 4. Management of risk - continued

##### 4.3 Fair values - continued

The following tables present the assets measured at fair value at 31 December 2019.

Group	Level 1 €'000	Level 2 €'000	Total €'000
<b>Assets</b>			
Financial assets at fair value through profit or loss			
- Equity securities, units in unit trusts and collective investment schemes	1,029,875	47	1,029,922
- Debt securities	751,059	185,502	936,561
Other available-for-sale investments	5,236	753	5,989
Derivative financial instruments	-	352	352
Investment in associated undertakings	26,089	-	26,089
<b>Total assets</b>	<b>1,812,259</b>	<b>186,654</b>	<b>1,998,913</b>
<b>Liabilities</b>			
Unit linked financial liabilities	-	100,220	100,220
Derivative financial instruments	-	117	117
<b>Total liabilities</b>	<b>-</b>	<b>100,337</b>	<b>100,337</b>
<b>Company</b>			
	Level 1 €'000	Level 2 €'000	Total €'000
<b>Assets</b>			
Financial assets at fair value through profit or loss			
- Equity securities, units in unit trusts and collective investment schemes	1,695	-	1,695
- Debt securities	2,113	58	2,171
Other available-for-sale investments	5,236	753	5,989
<b>Total assets</b>	<b>9,044</b>	<b>811</b>	<b>9,855</b>

Fair value measurements classified as Level 1 include government debt securities, units in unit trusts and collective investments schemes and foreign listed equities.

Corporate debt securities are classified as Level 2 in view of their trading characteristics. The financial liabilities for unit linked contracts were classified as Level 2. The fair value of these contracts is determined using the current unit values that reflect the fair values of the financial assets (classified as Level 1) linked to the financial liability. Derivative foreign exchange forward contracts have been classified as Level 2. The fair value of these instruments is determined by reference to market observable forward currency rates and interest rates. At the reporting date local listed equities were transferred from Level 1 to Level 2 in view of their trading characteristics.

No Level 3 financial assets were held during 2020 (2019: nil).

The analysis of investment property is included within Note 19.

#### **4. Management of risk - continued**

##### **4.3 Fair values - continued**

At 31 December 2020 and 2019, the carrying amount of the Group's and Company's other financial assets and liabilities approximated their fair values with the exception of the subsidiary's financial liabilities emanating from investment contracts with DPF. It is impractical to determine the fair value of these contracts due to the lack of a reliable basis to measure the future discretionary return that is a material feature of these contracts.

#### **5. Capital management**

The Group's policy is to maintain a strong capital base to support its business growth plans and comply with all regulatory requirements on an ongoing basis whilst assessing the impact of shareholder returns on its capital employed. The Group defines capital as shareholders' equity.

The volatility experienced in financial markets during 2020 as a result of the coronavirus pandemic had also an impact on the Group's capital position and capital considerations. In terms of capital position, the impact was more pronounced in the first part of the year which coincided with the outbreak of COVID-19, whereby financial assets value fell sharply until the monetary and fiscal stimulus initiatives introduced by Central Banks and governments led to a gradual market recovery which was subsequently re-inforced on increasing vaccine optimism. On the other hand, these developments also led to important capital considerations in relation to dividend distributions and share capital. Note 36 provides further details to this effect.

The Group's objectives when managing capital are to:

- comply with the obligations to hold Eligible Own Funds to cover the Solvency Capital Requirement and Minimum Capital Requirement in terms of the Insurance Business Act, 1998, (Chapter 403, Laws of Malta) and the applicable Insurance Rules issued under the Insurance Business Act ('Insurance Rules') by the Malta Financial Services Authority ('MFSA');
- provide for the capital requirements of the companies within the Group;
- safeguard the Group's and individual component companies' ability to continue as a going concern and provide returns for shareholders and benefits for other stakeholders; and
- to provide an adequate return to shareholders by pricing insurance contracts commensurate with the level of risk.

The individual insurance Group companies are required to hold regulatory capital for their non-life and life assurance business in compliance with the Insurance Rules issued by the MFSA. The minimum capital requirements must be maintained at all times throughout the period. The individual Group companies monitor the level of their own funds on a regular basis. Any transactions that may potentially affect the individual company's own funds and solvency position are immediately reported to their respective directors and shareholders for resolution.

## 5. Capital management - continued

The Company's Minimum Capital Requirement Absolute Floor stands at €7,400,000 as per paragraph 5.6.4 of Chapter 5 ('Valuation of assets and liabilities, technical provisions, own funds, Solvency Capital Requirement, Minimum Capital Requirement and investment rules') of Part B of the Insurance Rules.

Based on management calculations to date, the Company is sufficiently capitalised and was compliant at all times with the regulatory capital requirements as stipulated by the MFSA which are in line with the Solvency II requirements. All other companies within the Group were also compliant with the respective minimum regulatory requirements throughout the financial period as per management calculations to date.

## 6. Segment information

Management has determined the operating segments based on the reports reviewed by the Executive Management team that are used to make strategic decisions. In identifying the Group's business segments, the chief operating decision-maker is also guided by the Regulations under the Insurance Business Act, 1998 on the disclosure requirements relevant to specified insurance classes of business.

The Group operates in two main business segments, general business, that is further subdivided into various insurance business classes, and long-term business. The segment results for the years ended 31 December 2020 and 2019 are indicated below.

### *General business*

#### **Gross premiums written and gross premiums earned by class of business**

	Group and Company			
	Gross premiums written		Gross premiums earned	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
<b>Direct insurance</b>				
Motor (third party liability)	18,390	16,650	18,680	16,995
Motor (other classes)	18,149	20,904	18,436	19,386
Fire and other damage to property	13,120	12,126	12,613	11,450
Accident and health	14,907	15,106	14,663	14,319
Other classes	8,045	7,432	7,755	7,177
	<b>72,611</b>	<b>72,218</b>	<b>72,147</b>	<b>69,327</b>

100% (2019: 100%) of consolidated gross premiums written for direct general insurance business emanate from contracts concluded in or from Malta. All premiums emanate from external customers and there is no business transacted between segments other than as disclosed in Note 35.

## 6. Segment information – continued

### Gross claims incurred, gross operating expenses and reinsurance balance by class of business

	Group and Company					
	Gross claims incurred		Gross operating expenses		Reinsurance balance	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<b>Direct insurance</b>						
Motor (third party liability)	15,880	18,519	6,048	5,198	(1,053)	(2,616)
Motor (other classes)	6,783	7,886	5,443	5,929	272	54
Fire and other						
damage to property	4,387	5,345	4,173	3,615	3,795	2,771
Accident and health	7,239	6,413	4,714	4,635	260	533
Other classes	2,142	4,326	3,162	2,695	912	(1,390)
	<b>36,431</b>	<b>42,489</b>	<b>23,540</b>	<b>22,072</b>	<b>4,186</b>	<b>(648)</b>

The reinsurance balance represents the charge/(credit) to the technical account arising from the aggregate of all items relating to reinsurance outwards.

### Long term business

#### (i) Gross premium written

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<b>Gross premiums written</b>				
Direct insurance	272,091	285,100	2,509	2,165

The long-term business is mainly written through its subsidiary undertaking MAPFRE MSV Life p.l.c. ('MSV').

Group direct insurance is further analysed between:

	Periodic premiums		Single premiums	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
Non-participating	15,678	15,140	-	-
Participating	39,771	37,384	213,343	229,887
Linked	2,021	2,136	1,278	553
	<b>57,470</b>	<b>54,660</b>	<b>214,621</b>	<b>230,440</b>

## 6. Segment information – continued

### *Long term business - continued*

#### (i) *Gross premium written - continued*

In addition to the above, premium credited to liabilities in Note 24 in relation to linked products classified as investment contracts without DPF was as follows:

	Periodic premiums		Single premiums	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Investment contracts	2,030	1,622	1,547	1,176

Gross premiums written by way of direct business of insurance relate to individual business and group contracts. All long term contracts of insurance are concluded in or from Malta.

#### (ii) *Reinsurance balance*

The reinsurance balance, which represents the aggregate of all items relating to reinsurance outwards mainly attributable to insurance contracts included in the long-term business technical account are as follows:

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Charge/recovery for reinsurance outwards	2,284	2,579	(54)	36

#### (iii) *Analysis between insurance and investment contracts*

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
<b>Gross premiums written</b>				
Insurance contracts	33,354	34,080	2,509	2,165
Investment contracts with DPF	238,737	251,020	-	-
	<b>272,091</b>	<b>285,100</b>	<b>2,509</b>	<b>2,165</b>
<b>Claims incurred, net of reinsurance</b>				
Insurance contracts	55,329	42,477	1,114	830
Investment contracts with DPF	206,980	168,423	-	-
	<b>262,309</b>	<b>210,900</b>	<b>1,114</b>	<b>830</b>

**6. Segment information - continued**

*Reconciliation of reportable segment profit to profit or loss for the financial year before tax*

	<b>Group</b>	
	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>
Profit on general business	7,932	6,868
Profit on long term business	15,353	15,113
Net investment income not allocated to the technical accounts	234	192
Other income	1,296	1,211
Administrative expenses not allocated to the technical accounts	(3,624)	(3,308)
<b>Profit for the financial year before tax</b>	<b>21,191</b>	<b>20,076</b>

	<b>Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>
Profit on general business	7,932	6,868
Profit on long term business	495	884
Net investment income not allocated to the technical accounts	136	18,025
Administrative expenses not allocated to the technical accounts	(2,175)	(1,958)
<b>Profit for the financial year before tax</b>	<b>6,388</b>	<b>23,819</b>

*Geographical information*

The segment results for the years ended 31 December 2020 and 2019 by geographical area are indicated below:

	<b>Group</b>		<b>Company</b>	
	<b>Gross premiums written</b>		<b>Gross premiums written</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>	<b>€'000</b>	<b>€'000</b>
Malta	344,702	357,318	75,120	74,385



## 6. Segment information - continued

### *Group segment assets and liabilities*

The Group operates a business model which does not allocate either assets or liabilities of the operating segments in its internal reporting. Segment assets below consist principally of investments backing up the net technical provisions.

	Motor third party €'000	Motor other €'000	Fire and other damage to property €'000	Accident and health €'000	Other classes €'000	Long-term business €'000	Unallocated €'000	Total €'000
<b>At 31 December 2020</b>								
Assets allocated to business segments	38,450	14,371	15,231	9,750	16,055	2,351,303	16,998	2,462,158
Assets allocated to shareholders	-	-	-	-	-	-	225,270	225,270
<b>Total assets</b>	<b>38,450</b>	<b>14,371</b>	<b>15,231</b>	<b>9,750</b>	<b>16,055</b>	<b>2,351,303</b>	<b>242,268</b>	<b>2,687,428</b>
<b>At 31 December 2019</b>								
Assets allocated to business segments	39,547	15,068	15,617	8,973	15,555	2,303,255	15,843	2,413,858
Assets allocated to shareholders	-	-	-	-	-	-	202,267	202,267
<b>Total assets</b>	<b>39,547</b>	<b>15,068</b>	<b>15,617</b>	<b>8,973</b>	<b>15,555</b>	<b>2,303,255</b>	<b>218,110</b>	<b>2,616,125</b>

The total of non-current assets, other than financial instruments, deferred tax assets and risks arising under insurance contracts of €225.40 million (2019: €215.72 million) are all located in Malta.

## 7. Net operating expenses

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
Acquisition costs	33,085	31,588	20,269	19,576
Change in deferred acquisition costs, net of reinsurance	(161)	(730)	(161)	(730)
Administrative expenses	13,369	12,982	6,126	5,416
Reinsurance commissions and profit participation	(4,252)	(3,300)	(4,081)	(3,059)
	<b>42,041</b>	<b>40,540</b>	<b>22,153</b>	<b>21,203</b>
<b>Allocated to:</b>				
General business technical account	19,603	18,916	19,603	18,916
Long term business technical account	18,814	18,316	375	329
Non-technical account (administrative expenses)	3,624	3,308	2,175	1,958
	<b>42,041</b>	<b>40,540</b>	<b>22,153</b>	<b>21,203</b>

Total commissions for direct business accounted for in the financial year amounted to €21.64 million (2019: €21.10 million) in the Group's technical result and €13.88 million (2019: €13.17 million) in the Company's technical result. €6.96 million (2019: €6.91 million) of the Group charge arose on investment contracts. Administrative expenses mainly comprise employee benefit expenses which are analysed in Note 11. Further detail relating to administrative expenses is included in Note 10.

### Non-technical account

Administrative expenses in the non-technical profit or loss account represent expenditure after appropriate apportionments are made to the general and long term business technical accounts. They include staff costs, premises costs, depreciation charge, directors' fees, auditors' remuneration, professional fees, marketing and promotional costs, and other general office expenditure.

## 8. Investment return

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<b>Investment income</b>				
Dividend income from group undertakings	-	-	136	18,025
Share of profit of other associated undertaking, net of tax	93	81	-	-
Rent receivable from investment property	5,431	5,985	784	809
Interest receivable from loans and receivables - other financial assets not at fair value through profit or loss	2,204	2,321	1	6
Income from financial assets at fair value through profit or loss - dividend income	6,544	13,460	3	94
- net fair value gains and interest on bonds	56,052	214,616	-	-
Income from available-for-sale assets - dividend income	55	53	55	53
- net fair value gains and interest on bonds	47	109	47	109
Net fair value gains on investment property	-	5,454	122	771
Other investment income	435	539	5	30
Exchange differences	-	6	-	6
	<b>70,861</b>	<b>242,624</b>	<b>1,153</b>	<b>19,903</b>
<b>Investment expenses and charges</b>				
Direct operating expenses arising from investment property that generated rental income	445	232	9	-
Interest expenses on loans and receivables	135	90	135	90
Interest expense for financial liabilities that are not at fair value through profit or loss	5	13	5	13
Expense on financial assets at fair value through profit or loss - net fair value losses and interest on bonds	249	245	249	245
Impairment charge on available for sale financial assets	658	-	658	-
Net fair value losses on investment property	507	-	-	-
Other investment expenses	6,142	5,782	-	6
Interest on lease liabilities	33	31	33	31
Exchange differences	14	-	14	-
	<b>8,188</b>	<b>6,393</b>	<b>1,103</b>	<b>385</b>
<b>Net investment return</b>	<b>62,673</b>	<b>236,231</b>	<b>50</b>	<b>19,518</b>
<b>Analysed between:</b>				
Allocated investment return transferred to the general business technical account	(58)	1,454	(58)	1,454
Investment return included in the long term business technical account	62,497	234,585	(28)	39
Other investment income included in the non-technical account	234	192	136	18,025
	<b>62,673</b>	<b>236,231</b>	<b>50</b>	<b>19,518</b>

## 9. Other income

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
<b>Other technical income, net of reinsurance</b>				
Investment management fees	640	494	-	-
Other income	67	85	-	-
	<b>707</b>	<b>579</b>	<b>-</b>	<b>-</b>
<b>Other income – non-technical</b>				
Management fees	530	646	-	-
Other income	766	565	-	-
	<b>1,296</b>	<b>1,211</b>	<b>-</b>	<b>-</b>

## 10. Profit before tax

The profit before tax is stated after charging/(crediting):

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Employee compensation (Note 11)	11,976	11,349	7,500	6,887
Depreciation/amortisation:				
- intangible assets (Note 16)	3,614	2,792	1,657	1,572
- property, plant and equipment (Note 18)	939	767	476	378
Release of provision for impairment on receivables (Note 26)	(32)	(78)	(32)	(78)
Impairment of receivables	3	16	3	16
Increase in provision for impairment on receivables (Note 26)	174	34	174	34
Directors' and officers' insurance	-	1	-	-

The financial statements include fees, exclusive of VAT, charged by the parent company auditor for services rendered during the financial years ended 31 December 2020 and 2019, relating to entities that are included in the consolidation amounting to:

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Annual statutory audit	249	247	116	115
Solvency II audit	102	101	44	44
<b>Paid during the year:</b>				
For financial year 2020	58	-	-	-
For financial year 2019	255	57	170	-
For financial year 2018	-	230	-	98

## 11. Employee compensation

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Salaries	11,356	10,773	7,091	6,517
Social security costs	620	576	409	370
	11,976	11,349	7,500	6,887

The average number of persons employed during the year was:

	Group		Company	
	2020	2019	2020	2019
Key management personnel	26	25	14	13
Managerial	34	32	19	16
Technical	210	198	147	135
Administrative	9	10	5	6
	279	265	185	170

## 12. Tax expense

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Current tax expense	2,998	2,293	2,413	2,046
Deferred tax expense (Note 23)	3,907	2,278	(142)	91
Income tax expense	6,905	4,571	2,271	2,137

The tax on the Group's and Company's profit before tax differs from the theoretical amount that would arise using the basic tax rate as follows:

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Profit before tax	21,191	20,076	6,388	23,819
Tax at 35%	7,417	7,027	2,236	8,337
Adjusted for tax effect of:				
Net exempt income and disallowed expenses	90	(190)	230	(5,424)
Property withholding tax at 8% or 10%	(439)	(2,166)	(29)	(189)
Other	(163)	(100)	(166)	(587)
Income tax expense	6,905	4,571	2,271	2,137

### 13. Directors' emoluments

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
Directors' fees	279	279	271	271

Group Directors' fees include fees payable to the Company's directors both from the Company and from other Group Companies where applicable.

### 14. Earnings per share

Earnings per share are based on the net profit for the year divided by the weighted average number of ordinary shares in issue during the year.

	Group	
	2020 €'000	2019 €'000
Profit attributable to owners of the Company	9,123	9,632
Number of ordinary shares in issue (Note 28)	92,000,000	92,000,000
Basic and diluted earnings per share attributable to owners of the Company (€)	9.9c	10.5c

### 15. Dividends

A final gross dividend in respect of year ended 31 December 2020 of €0.052434 (2019: nil) per share amounting to a total dividend of €4,823,996 (2019: nil) is to be proposed by the directors at the forthcoming annual general meeting. This is equivalent to a net dividend of €0.03478 (2019: nil) per share amounting to a total net dividend of €3,200,000 (2019: nil). As a result of the COVID-19 pandemic and upon recommendation of the Malta Financial Services Authority (MFSA) upon guidance of the European Systemic Risk Board, the Directors recommended that the proposed dividend carried out in the 2019 Annual Report amounting to a net dividend per share of €0.14130 and a total net dividend of €13,000,000 to be cancelled, which resolutions was approved by the Annual General Meeting held on the 27 October 2020.

## 16. Intangible assets

Group	Value of in-force business (ii) €'000	Value of business acquired €'000	Computer software €'000	Deferred policy acquisition costs (i) €'000	Total €'000
<b>At 1 January 2019</b>					
Cost or valuation	62,624	1,651	22,519	3,503	90,297
Accumulated amortisation and impairment	-	(1,156)	(13,693)	(3,128)	(17,977)
Net book amount	62,624	495	8,826	375	72,320
<b>Year ended 31 December 2019</b>					
Opening net book amount	62,624	495	8,826	375	72,320
Increase in value of in-force business debited to reserves	10,870	-	-	-	10,870
Additions	-	-	7,677	80	7,757
Disposals	-	-	(462)	-	(462)
Amortisation charge	-	(330)	(2,337)	(125)	(2,792)
Amortisation released on disposal	-	-	40	-	40
Closing net book amount	73,494	165	13,744	330	87,733
<b>At 31 December 2019</b>					
Cost or valuation	73,494	1,651	29,734	3,583	108,462
Accumulated amortisation and impairment	-	(1,486)	(15,990)	(3,253)	(20,729)
Net book amount	73,494	165	13,744	330	87,733
<b>Year ended 31 December 2020</b>					
Opening net book amount	73,494	165	13,744	330	87,733
Increase in value of in-force business debited to reserves	3,698	-	-	-	3,698
Additions	-	-	6,960	59	7,019
Amortisation charge	-	(165)	(3,321)	(128)	(3,614)
Closing net book amount	77,192	-	17,383	261	94,836
<b>At 31 December 2020</b>					
Cost or valuation	77,192	1,651	36,694	3,642	119,179
Accumulated amortisation and impairment	-	(1,651)	(19,311)	(3,381)	(24,343)
Net book amount	77,192	-	17,383	261	94,836

Amortisation of €0.84 million (2019: €0.78 million) is included in acquisition costs and €2.77 million (2019: €2.01 million) is included in administrative expenses.

Fully amortised assets that were still in use for the Group as at the financial year amounted to €11.00 million (2019: €8.77 million).

## 16. Intangible assets - continued

(i) This intangible asset relates to investment contracts without DPF only.

(ii) Value of in-force business - assumptions, changes in assumptions and sensitivity

The after tax value of in-force business is determined by the directors on an annual basis. The embedded value and expected future profits of each line of business is assessed.

The value of in-force business is calculated using a large number of assumptions about future experience. These assumptions concern both future economic and demographic experience. Forecasting future experience is inherently difficult.

The Group seeks to set assumptions that are at least consistent with the actual experience of the business. As a result, the assumptions used in the assessment are revised, at least annually, to be up to date. The process by which assumptions are changed is described in more detail below.

The value of with-profits business is most sensitive to the size of the with-profits fund. A 1% increase in the size of the fund value will increase the embedded value reported by €0.59 million. A 1% fall in the size of the fund value will reduce the embedded value reported by €0.59 million.

Similarly, the value of unit-linked business is most sensitive to the size of the unit-linked fund. A 1% increase in the size of the fund value will increase the embedded value by €0.05 million. A 1% fall in the size of the fund value will reduce the embedded value by €0.05 million.

Term assurance business is particularly sensitive to the rates assumed for future mortality. A 1 percentage point increase in the rates will reduce the embedded value by €0.31 million, while a 1 percentage point decrease in the rate will increase the embedded value by €0.31 million.

The economic assumptions used in the calculation have been set to be internally consistent as well as reflecting the directors' view of economic conditions in the longer term. The valuation assumed a real return of 1% pa (2019: 2% pa) for with-profits business with a risk discount rate of 4.0% pa (2019: 6.5% pa). For term assurance business the valuation assumed a real return of -0.5% (2019: 2% pa) with a risk discount rate of 4.5% pa (2019: 7.5% pa). For unit-linked business the valuation assumed a real return of -1% (2019: 2% pa) with a risk discount rate of 4.5% pa (2019: 7.5% pa). Expenses are assumed to inflate at 2.0% pa (2019: 3.5% pa).

As noted, economic assumptions are set to be internally consistent and reflect the real long-term returns anticipated and the risk appetite of the Directors. To maintain this internal consistency, any changes to the economic assumptions are considered as a whole. We consider that any changes to the assumptions that do not change the internal consistency will not significantly change the value of the in-force business.

Demographic assumptions are reviewed on an annual basis to reflect the development of experience and to improve on the reliability of the estimation process. This year the best estimate and prudent rates of expected future mortality have been revised across all product lines. Future mortality assumptions continue to be set with reference to standard mortality tables and vary with the age of the policyholder.

Future lapse/surrender assumptions continue to be set as a function of the product type, the premium frequency, and the duration a policy has been in force. Assumptions about the servicing costs of in-force policies are also made in line with the current, aggregate renewal costs reflected in profit or loss.



## 16. Intangible assets - continued

Company	Computer software €'000	Value of business acquired €'000	Total €'000
<b>At 1 January 2019</b>			
Cost	10,550	1,651	12,201
Accumulated amortisation	(4,876)	(1,155)	(6,031)
Net book amount	5,674	496	6,170
<b>Year ended 31 December 2019</b>			
Opening net book amount	5,674	496	6,170
Additions	2,758	-	2,758
Disposals	(462)	-	(462)
Amortisation charge	(1,242)	(330)	(1,572)
Amortisation released on disposal	40	-	40
Closing net book amount	6,768	166	6,934
<b>At 31 December 2019</b>			
Cost	12,846	1,651	14,497
Accumulated amortisation	(6,078)	(1,485)	(7,563)
Net book amount	6,768	166	6,934
<b>Year ended 31 December 2020</b>			
Opening net book amount	6,768	166	6,934
Additions	2,485	-	2,485
Disposals	-	-	-
Amortisation charge	(1,491)	(166)	(1,657)
Amortisation released on disposal	-	-	-
Closing net book amount	7,762	-	7,762
<b>At 31 December 2020</b>			
Cost	15,331	1,651	16,982
Accumulated amortisation	(7,569)	(1,651)	(9,220)
Net book amount	7,762	-	7,762

Amortisation of €0.17 million (2019: €0.33 million) is included in acquisition costs and €1.49 million (2019: €1.24 million) is included in administrative expenses.

Fully amortised assets that were still in use for the Company as at the financial year end amounted to €3.20 million (2019: €2.94 million).

Computer software mainly represents amounts capitalised relating to the development of the Group and Company's IT system by related companies forming part of the MAPFRE S.A. Group.

## 17. Leases

### (a) Leases as the lessee

The Group leases property and motor vehicles. Property leases generally run for a period of five to seven years without the option to renew, whilst motor vehicle leases typically run for a period of seven years. Lease payments are subsequently renegotiated to reflect market rates.

#### (i) Right-of-use assets

Right-of-use assets related to leased motor vehicles and properties that do not meet the definition of investment property are presented as a separate line item on the face of the Statement of Financial Position.

#### 2019

	Group		
	Property	Motor vehicles	Total
	€'000	€'000	€'000
Balance on 1 January	609	357	966
Depreciation charge for the year	(134)	(138)	(272)
Balance on 31 December	475	219	694

#### 2020

	Group		
	Property	Motor vehicles	Total
	€'000	€'000	€'000
Balance on 1 January	475	219	694
Additions	-	531	531
Depreciation charge for the year	(134)	(160)	(294)
Balance on 31 December	341	590	931

**17. Leases – continued**

*(a) Leases as the lessee - continued*

*(i) Right-of-use assets - continued*

**2019**

	<b>Company</b>		
	Property	Motor vehicles	Total
	€'000	€'000	€'000
Balance on 1 January	609	155	764
Depreciation charge for the year	(134)	(59)	(193)
Balance on 31 December	475	96	571

**2020**

	<b>Company</b>		
	Property	Motor vehicles	Total
	€'000	€'000	€'000
Balance on 1 January	475	96	571
Additions	-	410	410
Depreciation charge for the year	(134)	(81)	(215)
Balance on 31 December	341	425	766

*(ii) Amounts recognised in profit or loss*

**2019**

	<b>Group</b>		
	Property	Motor vehicles	Total
	€'000	€'000	€'000
Depreciation of right-of-use assets	134	138	272
Interest expense on lease liabilities	19	24	43

**2020**

	<b>Group</b>		
	Property	Motor vehicles	Total
	€'000	€'000	€'000
Depreciation of right-of-use assets	134	160	294
Interest expense on lease liabilities	14	30	44

## 17. Leases – continued

### (a) Leases as the lessee – continued

#### (ii) Amounts recognised in profit or loss - continued

##### 2019

	Company		
	Property	Motor vehicles	Total
	€'000	€'000	€'000
Depreciation of right-of-use assets	134	59	193
Interest expense on lease liabilities	19	12	31

##### 2020

	Company		
	Property	Motor vehicles	Total
	€'000	€'000	€'000
Depreciation of right-of-use assets	134	81	215
Interest expense on lease liabilities	14	19	33

In 2020, the Company recognised €50,141(2019: €66,456), relating to short term leases, as lease expense in the statement of profit or loss and other comprehensive income.

### (b) Leases as the lessor

The Group and the Company lease out certain property. Note 19 sets out information about investment property. The Group has classified these leases as operating leases because they do not transfer substantially all the risks and rewards incidental to the ownership of the assets.

The following table sets out a maturity analysis of lease payments receivable, showing the undiscounted lease payments to be received after the reporting date.

#### Operating leases

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
Less than one year	5,219	4,706	629	664
One to two years	3,844	2,988	312	369
Two to three years	2,508	2,301	92	64
Three to four years	2,153	1,777	18	-
Four to five years	1,910	1,530	-	-
More than five years	2,478	3,174	-	-
<b>Total</b>	<b>18,112</b>	<b>16,476</b>	<b>1,051</b>	<b>1,097</b>

## 18. Property, plant and equipment

Group	Freehold land and buildings €'000	Leasehold improvements €'000	Motor vehicles €'000	Furniture, fittings and equipment €'000	Total €'000
<b>At 1 January 2019</b>					
Cost	13,105	2,723	13	6,162	22,003
Accumulated depreciation	(141)	(1,443)	(13)	(4,565)	(6,162)
Net book amount	<b>12,964</b>	<b>1,280</b>	<b>-</b>	<b>1,597</b>	<b>15,841</b>
<b>Year ended 31 December 2019</b>					
Opening net book amount	12,964	1,280	-	1,597	15,841
Additions	1,152	441	-	1,074	2,667
Disposal	-	-	(13)	(30)	(43)
Depreciation charge	(26)	(232)	-	(509)	(767)
Depreciation released on disposal	-	-	13	-	13
Closing net book amount	<b>14,090</b>	<b>1,489</b>	<b>-</b>	<b>2,132</b>	<b>17,711</b>
<b>At 31 December 2019</b>					
Cost	14,257	3,164	-	7,206	24,627
Accumulated depreciation	(167)	(1,675)	-	(5,074)	(6,916)
Net book amount	<b>14,090</b>	<b>1,489</b>	<b>-</b>	<b>2,132</b>	<b>17,711</b>
<b>Year ended 31 December 2020</b>					
Opening net book amount	14,090	1,489	-	2,132	17,711
Additions	764	225	-	724	1,713
Amount transferred to investment property (Note 19)	(500)	-	-	-	(500)
Disposals	(98)	(16)	-	(93)	(207)
Depreciation charge	(21)	(259)	-	(659)	(939)
Depreciation released on transfer to investment property (Note 19)	24	-	-	-	24
Depreciation released on disposal	17	1	-	93	111
Closing net book amount	<b>14,276</b>	<b>1,440</b>	<b>-</b>	<b>2,197</b>	<b>17,913</b>
<b>At 31 December 2020</b>					
Cost	14,423	3,373	-	7,837	25,633
Accumulated depreciation	(147)	(1,933)	-	(5,640)	(7,720)
Net book amount	<b>14,276</b>	<b>1,440</b>	<b>-</b>	<b>2,197</b>	<b>17,913</b>

Freehold land and buildings transferred from investment property are transferred at the fair value at the point of transfer and subsequently depreciated. No revaluations are carried out on such properties following such transfer. The fair value of the freehold land and buildings is not significantly different as compared to its carrying amount.

Depreciation charge has been included in administrative expenses. Fully depreciated assets that were still in use by the Group as at the financial year end amounted to €2.60 million (2019: €2.37 million).

## 18. Property, plant and equipment - continued

### Company

	Freehold land and buildings €'000	Leasehold improvements €'000	Motor vehicles €'000	Furniture, fittings and equipment €'000	Total €'000
<b>At 1 January 2019</b>					
Cost	98	2,137	13	2,528	4,776
Accumulated depreciation	(13)	(1,030)	(13)	(1,748)	(2,804)
Net book amount	85	1,107	-	780	1,972
<b>Year ended 31 December 2019</b>					
Opening net book amount	85	1,107	-	780	1,972
Additions	-	441	-	298	739
Disposals	-	-	(13)	(30)	(43)
Depreciation charge	(2)	(178)	-	(198)	(378)
Depreciation released on disposal	-	-	13	-	13
Closing net book amount	83	1,370	-	850	2,303
<b>At 31 December 2019</b>					
Cost	98	2,578	-	2,796	5,472
Accumulated depreciation	(15)	(1,208)	-	(1,946)	(3,169)
Net book amount	83	1,370	-	850	2,303
<b>Year ended 31 December 2020</b>					
Opening net book amount	83	1,370	-	850	2,303
Additions	-	225	-	296	521
Disposals	(98)	(16)	-	(93)	(207)
Depreciation charge	(2)	(203)	-	(271)	(476)
Depreciation released on disposal	17	1	-	93	111
Closing net book amount	-	1,377	-	875	2,252
<b>At 31 December 2020</b>					
Cost	-	2,787	-	2,999	5,786
Accumulated depreciation	-	(1,410)	-	(2,124)	(3,534)
Net book amount	-	1,377	-	875	2,252

Freehold land and buildings transferred from investment property are transferred at the fair value at the point of transfer and are subsequently depreciated. No revaluations are carried out on such properties following such transfer. The fair value of the freehold land and buildings is not significantly different as compared to its carrying amount.

Depreciation charge has been included in administrative expenses.

Fully depreciated assets that were still in use by the Company as at the financial year end amounted to €1.43 million (2019: €1.20 million).

## 19. Investment property

	Group €'000	Company €'000
<b>At 1 January 2019</b>		
Cost	59,480	8,036
Accumulated fair value gains	43,352	7,328
Net book amount	<b>102,832</b>	<b>15,364</b>
<b>Year ended 31 December 2019</b>		
Opening net book amount	102,832	15,364
Additions	1,307	46
Disposals	(10)	(10)
Net fair value gains	5,454	770
Net book amount	<b>109,583</b>	<b>16,170</b>
<b>At 31 December 2019</b>		
Cost	60,783	8,078
Accumulated fair value gains	48,800	8,092
Net book amount	<b>109,583</b>	<b>16,170</b>
<b>Year ended 31 December 2020</b>		
Opening net book amount	109,583	16,170
Transfer from property, plant & equipment (Note 18)	476	-
Additions	2,059	6
Disposals	(90)	(90)
Net fair value (losses)/gains	(510)	119
Net book amount	<b>111,518</b>	<b>16,205</b>
<b>At 31 December 2020</b>		
Cost	63,301	8,047
Accumulated fair value gains	48,217	8,158
Net book amount	<b>111,518</b>	<b>16,205</b>

Transfers to or from property, plant & equipment and disposals are inclusive of accumulated fair value gains at the point of transfer.

### *Fair value of land and buildings*

A valuation of the Group's and Company's land and buildings was performed by external qualified valuers to determine the fair value of the land and buildings as at 31 December 2020 and 2019. The fair value movements were credited to profit or loss and are presented within 'investment return' (Note 8).

The Group's and the Company's investment property, comprising mainly office buildings, have been determined to fall within level 3 of the fair valuation hierarchy. The different levels in the fair value hierarchy have been defined in Note 4.3.

## 19. Investment property - continued

The Group's and the Company's policy is to recognise transfers into and out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. There were no transfers between levels during the year.

### *Valuation processes*

On an annual basis, the Group and Company engage external and qualified valuers to determine the fair value of the land and buildings. As at 31 December 2020, the fair values of the land and buildings have been determined by DHI Periti and PwC Malta.

At each financial year end the investments department:

- verifies all major inputs to the valuation report prepared by the qualified valuer;
- assesses property valuation movements when compared to the prior year valuation report; and
- holds discussions with the qualified valuer.

In 2020 the Company adopted the use of the discounted cash flow valuation technique for one of its principal investment properties. The objective was to provide additional accuracy and consistency in arriving at a fair value that reflects a price that would be reasonably expected to be received in an orderly transaction between market participants at the measurement date.

### *Valuation technique – Discounted cash flow*

The following table shows the valuation technique used in measuring the fair value of investment property using the discounted cash flow technique, as well as the significant unobservable inputs used. These inputs include:

Valuation technique	Significant unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
<i>Discounted cash flows:</i> The valuation model considers the present value of net cash flows generated from the property, taking into account the expected rental growth rate, void periods and costs not paid for by the tenants. The expected net cash flows are discounted using the risk-adjusted discount rates. Among other factors, the discount rate estimation considers the quality of a building and its location (prime vs secondary), lease terms, property risk premium and inflation.	<ul style="list-style-type: none"> <li>- Risk-adjusted discount rate of 7.5%.</li> <li>- The valuation provides for a void factor of 2.5% on rental income.</li> <li>- A benchmark lease market rate was applied once current lease terms expired.</li> <li>- Expected market rental growth rate of 2.1% in line with the implied inflation rate IRR (Internal Rate of Return).</li> </ul>	<p>The estimated fair value would increase/(decrease) if:</p> <ul style="list-style-type: none"> <li>- The risk-adjusted discount rate were lower (higher);</li> <li>- Void factor were lower/(higher)</li> <li>- The market rate were higher (lower);</li> <li>- Expected market rental growth were higher/(lower).</li> </ul>



## 19. Investment property - continued

### *Valuation technique – Discounted cash flow - continued*

The fair value of investment property determined by external, qualified property valuers on the basis of the discounted cash flow method amounted to €15.20 million for the Company and €12.11 million for the Group.

### *Valuation technique – Income Capitalisation Method*

All other investment property with a total carrying amount of €99.4 million (2019: €109.58 million) for the Group and €1.00 million (2019: €1.02 million) for the Company, the valuation was determined by capitalising future net income streams based on significant unobservable inputs. These inputs include:

Future rental cash inflows	based on the actual location, type and quality of the properties and supported by the terms of any existing lease, other contracts or external evidence such as current market rents for similar properties;
Capitalisation rates	based on actual location, size and quality of the properties and taking into account market data at the valuation date.

### *Information about fair value measurements using significant unobservable inputs (level 3)*

#### Group

Description	Fair value at 31 December 2020 €	Valuation technique	Significant unobservable Inputs	
			Rental value €	Capitalisation rate %
Office buildings	99.4m	Capitalisation of future net income streams	4.34m	3.00 – 7.50

#### Group

Description	Fair value at 31 December 2019 €	Valuation technique	Significant unobservable inputs	
			Rental value €	Capitalisation rate %
Office buildings	109.58m	Capitalisation of future net income streams	5.7	3.50 – 8.00

## 19. Investment property – continued

*Information about fair value measurements using significant unobservable inputs (level 3) - continued*

Company		Significant unobservable Inputs		
Description	Fair value at 31 December 2020 €	Valuation technique	Rental value €	Capitalisation Rate %
Office buildings	1.00m	Capitalisation of future net income streams	0.04m	3.00 – 5.00

  

Company		Significant unobservable Inputs		
Description	Fair value at 31 December 2019 €	Valuation technique	Rental value €	Capitalisation Rate %
Office buildings	16.17m	Capitalisation of future net income streams	0.82m	4.40 – 6.00

For each valuation for which rental value and capitalisation rate have been determined to be the significant unobservable inputs, the higher the rental value and the lower the capitalisation rate, the higher the fair value. Conversely, the lower the rental value and the higher the capitalisation rate, the lower the fair value.

In the absence of future rental cash inflows, fair value is based on active market prices, adjusted, if necessary for any difference in the nature, location or condition of the specific asset.

### *Sensitivity analysis*

The impact of a 0.5 percentage point increase in the weighted average capitalisation rates would be a decrease of €8.6m in the fair value of the investment property, whilst a 0.5 percentage point decrease would result in an increase of €10.4m. The impact on profit or loss would be negligible.

## 20. Investment in subsidiary undertakings

	Company €'000
<b>Year ended 31 December 2020</b>	
Opening and closing net book amount and deemed cost	57,214
<b>Year ended 31 December 2019</b>	
Opening and closing net book amount and deemed cost	57,214

The subsidiary undertakings at 31 December are shown below:

Subsidiary undertakings	Registered office	Class of shares held	Percentage of shares held	
			2020	2019
Euro Globe Holdings Limited	Middle Sea House Floriana	Ordinary shares	100%	100%
Euromed Risk Solutions Limited	Development House Floriana	Ordinary shares	100%	100%
Bee Insurance Management Limited	Development House Floriana	Ordinary shares	100%	100%
MAPFRE MSV Life p.l.c.	Level 7 The Mall Floriana	Ordinary shares	50%	50%
Church Wharf Properties Limited	Middle Sea House Floriana	Ordinary shares	75%	75%

The Group's aggregated assets and liabilities and the results of its subsidiary undertakings that have non-controlling interest, before elimination entries, are as follows:

2020	% Held by non-controlling interests	Assets €'000	Liabilities €'000	Revenues €'000	Profit before tax €'000	Net cash flows €'000
MAPFRE MSV Life p.l.c. (consolidated results)	50%	2,563,705	2,402,311	273,159	15,044	21,794
Church Wharf Properties Limited	25%	3,026	314	-	15	-

**20. Investment in subsidiary undertakings – continued**

2019	% Held by non-controlling interests	Assets €'000	Liabilities €'000	Revenues €'000	Profit before tax €'000	Net cash flows €'000
MAPFRE MSV Life p.l.c. (consolidated results)	50%	2,497,135	2,349,765	285,733	14,532	(8066)
Church Wharf Properties Limited	25%	3,003	302	-	119	(6)

The amount of dividends that can be distributed in cash by MAPFRE MSV Life p.l.c. is restricted by the solvency requirements imposed by the MFSA Regulations.

In addition to the subsidiary undertakings above, MAPFRE MSV Life p.l.c. also held the following investments in subsidiary undertakings:

Subsidiary undertakings	Registered office	Class of shares held	Percentage of shares held 2020	2019
Growth Investment Limited (held indirectly by MAPFRE MSV Life p.l.c.)	Piazza Papa Giovanni XXIII Floriania	Ordinary shares	50%	50%

Note 36 explains the Transfer of Business Agreement entered into after year end with respect to Growth Investments Limited.

During 2011, the Company acquired control of MAPFRE MSV Life p.l.c. following a shareholders' agreement. MAPFRE MSV Life p.l.c. had previously been accounted for as an associated undertaking.

As a result of this business combination, Church Wharf Properties Limited, which was previously classified as an associated undertaking, also became a subsidiary in view of the fact that the remaining interest in this company is held by MAPFRE MSV Life p.l.c..

As disclosed in prior years' financial statements, the Company's 100% holding in Progress Assicurazioni S.p.A. ('Progress') was derecognised in 2009. This was due to Progress being put into compulsory administrative liquidation. Subsequent bankruptcy procedures were also initiated and accordingly, the investment was fully written off in previous years. A subordinated loan receivable from Progress by a Group company amounting to €8.50 million has also been fully provided for in previous years. The Directors are not aware of any developments that could have an impact on the Company's obligations attached to this investment.

## 21. Investment in associated undertakings

	Group €'000	Company €'000
<b>At 1 January 2019</b>		
Cost	14,480	294
Accumulated share of associated undertaking's equity	36	36
Accumulated fair value movements	13,283	-
Net book amount	27,799	330
<b>Year ended 31 December 2019</b>		
Opening net book amount	27,799	330
Share of associated undertaking's movement in equity	50	50
Fair value movements	(1,433)	-
Closing net book amount	26,416	380
<b>At 31 December 2019</b>		
Cost	14,480	294
Accumulated share of associated undertaking's equity	86	86
Accumulated fair value movements	11,850	-
Net book amount	26,416	380
<b>Year ended 31 December 2020</b>		
Opening net book amount	26,416	380
Share of associated undertaking's movement in equity	5	5
Fair value movements	(1,247)	-
Closing net book amount	25,174	385
<b>At 31 December 2020</b>		
Cost	14,480	294
Accumulated share of associated undertaking's equity	91	91
Accumulated fair value movements	10,603	-
Net book amount	25,174	385

## 21. Investment in associated undertakings - continued

The Group's aggregated assets and liabilities and the share of the results of its associated undertaking, which is unlisted is as follows:

2020	Registered office	Assets €'000	Liabilities €'000	Revenues €'000	Profit €'000	Percentage of shares held
Middlesea Assist Limited	Development House Floriana	1,677	890	2,472	187	49%
2019	Registered office	Assets €'000	Liabilities €'000	Revenues €'000	Profit €'000	Percentage of shares held
Middlesea Assist Limited	Europa Centre Floriana	1,459	679	2,573	180	49%

Middlesea Assist has adopted IFRS 9 during 2019. The Company has considered that no adjustment was needed to the above figures while applying the equity method of accounting in view of the temporary exemption availed of by the Company from adopting IFRS 9 as described in Note 1.

In addition to the associated undertakings above, MAPFRE MSV Life p.l.c. also held the following investments in associated undertakings:

Associated undertakings	Registered office	Class of shares held	Percentage of shares held			
			MSV		Group	
			2020	2019	2020	2019
Plaza Centres p.l.c.	The Plaza Commercial Centre Bisazza Street Sliema	Ordinary shares	28.36%	28.36%	28.36%	28.36%
Tigne Mall p.l.c.	The Point Shopping Mall Tigne Point Sliema	Ordinary shares	35.46%	35.46%	35.46%	35.46%

Plaza Centres p.l.c. and Tigne Mall p.l.c. are listed on the Malta Stock Exchange and their share price as at 31 December 2020 was €0.98 and €0.85 respectively (31 December 2019: €1.01 and €0.90 respectively).

## 22. Other investments

The investments are summarised by measurement category in the table below.

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
Fair value through profit or loss	2,031,757	1,966,835	2,934	3,866
Other available-for-sale	2,420	5,989	2,420	5,989
Loans and receivables	228,580	257,426	-	-
	<b>2,262,757</b>	<b>2,230,250</b>	<b>5,354</b>	<b>9,855</b>

### (a) Investments at fair value through profit or loss

Analysed by type of investment as follows:

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
Equity securities and units in unit trusts	867,534	929,702	1,426	1,695
Debt securities	1,062,092	936,561	1,508	2,171
Assets held to cover linked liabilities – collective investment schemes	100,818	100,220	-	-
Forward foreign exchange contracts	1,313	352	-	-
Total investments at fair value through profit or loss	<b>2,031,757</b>	<b>1,966,835</b>	<b>2,934</b>	<b>3,866</b>

Technical provisions for linked liabilities amounted to €101.3 million as at 31 December 2020 (2019: €100.5 million). Linked liabilities are included in technical provisions for insurance contracts, investments contracts with DPF and investment contracts without DPF.

At 31 December 2020 and 2019, the Group and Company had no financial commitments in respect to uncalled capital.

Equity securities and collective investment schemes other than those at Company level are substantially non-current assets in nature.

## 22. Other investments - continued

### (a) Investments at fair value through profit or loss – continued

The movements for the year are summarised as follows:

	Group €'000	Company €'000
<b>Year ended 31 December 2019</b>		
Opening net book amount	1,714,267	4,257
Additions	1,210,696	51
Disposals	(1,116,516)	(88)
Net fair value gains/(losses)	158,271	(354)
Closing net book amount	<b>1,966,718</b>	<b>3,866</b>
<b>Year ended 31 December 2020</b>		
Opening net book amount	1,966,718	3,866
Additions	1,869,192	-
Disposals	(1,851,809)	(620)
Net fair value gains/(losses)	47,489	(312)
Closing net book amount	<b>2,031,590</b>	<b>2,934</b>

Derivative financial liabilities amounting to €0.17 million (2019: €0.12 million), included in the table above, are classified within liabilities in the statement of financial position.

### (b) Other available-for-sale financial assets

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
Listed debt securities	1,528	4,781	1,528	4,781
Listed shares	892	1,208	892	1,208
	<b>2,420</b>	<b>5,989</b>	<b>2,420</b>	<b>5,989</b>

Listed debt securities have contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. Their credit rating, using Standard & Poors rating is as below:

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
A	1,528	4,781	1,528	4,781
	<b>1,528</b>	<b>4,781</b>	<b>1,528</b>	<b>4,781</b>



## 22. Other investments – continued

### (b) Other available-for-sale financial assets - continued

The movements for the year are summarised as follows:

#### Listed debt securities

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
<b>Year ended 31 December</b>				
Opening net book amount	4,781	10,620	4,781	10,620
Disposals	(3,178)	(5,700)	(3,178)	(5,700)
Net fair value losses	(75)	(139)	(75)	(139)
Closing net book amount	1,528	4,781	1,528	4,781

#### Listed shares

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
<b>Year ended 31 December</b>				
Opening net book amount	1,208	1,191	1,208	1,191
Additions	15	7	15	7
Net fair value (losses)/gains	(331)	10	(331)	10
Closing net book amount	892	1,208	892	1,208

### (c) Loans and receivables

Analysed by type of investment as follows:

	Group	
	2020	2019
	€'000	€'000
Deposits with banks or credit institutions	220,366	249,068
Loans secured on policies	8,214	8,358
	228,580	257,426

Maturity of deposits with bank or credit institutions:

	Group	
	2020	2019
	€'000	€'000
Within 3 months	23,064	52,452
Within 1 year but exceeding 3 months	92,440	93,861
Between 1 and 5 years	104,862	102,755
	220,366	249,068

## 22. Other investments – continued

### (c) Loans and receivables - continued

The above deposits earn interest as follows:

	Group	
	2020 €'000	2019 €'000
At fixed rates	220,366	249,068
	<u>220,366</u>	<u>249,068</u>

As at 31 December 2020 an amount of €1.92 million (2019: €1.12 million) within deposits with banks or credit institutions, was held in a margin account as collateral against exchange traded futures.

The movements for the year (excluding deposits) are summarised as follows:

Group	Loans secured on policies €'000
<b>Year ended 31 December 2019</b>	
Opening net book amount	8,858
Additions	1,401
Disposals (sales and redemptions)	(1,901)
Closing net book amount	<u>8,358</u>
<b>Group</b>	
	Loans secured on Policies €'000
<b>Year ended 31 December 2020</b>	
Opening net book amount	8,358
Additions	1,008
Disposals (sales and redemptions)	(1,152)
Closing net book amount	<u>8,214</u>

The above loans earn interest at fixed rates.

## 23. Deferred income tax

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Balance at 1 January	31,027	28,778	857	795
Movements during the year:				
Profit or loss account (Note 12)	3,907	2,278	(142)	91
Other comprehensive income	183	(29)	183	(29)
<b>Balance at 31 December – net</b>	<b>35,117</b>	<b>31,027</b>	<b>898</b>	<b>857</b>

Deferred income taxes are calculated on all temporary differences using a principal tax rate of 35% (2019: 35%) with the exception of investment property and freehold and other property, for which deferred income taxes may be calculated using a principal tax rate of 8% or 10% of the carrying amount (2019: 8% or 10%), if appropriate. The analysis of deferred tax (assets)/liabilities is as follows:

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Temporary differences on property, plant and equipment	1,788	1,281	803	633
Temporary differences attributable to investment property, unrealised capital losses and fair value adjustments on financial assets	72,849	83,674	982	1,078
Temporary differences attributable to unabsorbed tax losses and allowances carried forward	(39,345)	(53,786)	(712)	(712)
Temporary differences attributable to other provisions	(175)	(142)	(175)	(142)
<b>Balance at 31 December – net</b>	<b>35,117</b>	<b>31,027</b>	<b>898</b>	<b>857</b>

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to set off a current tax asset against a current tax liability. The following amounts determined after appropriate offsetting are shown in the statements of financial position:

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Deferred tax asset	(2,350)	(2,193)	(1,332)	(1,218)
Deferred tax liability	37,467	33,220	2,230	2,075
	<b>35,117</b>	<b>31,027</b>	<b>898</b>	<b>857</b>

The tax effect of temporary differences attributable to the value of in-force business amounts to €1.99 million (2019: €5.85 million).

**23. Deferred income tax - continued**

The deferred income tax assets and liabilities are, principally, recoverable after more than 12 months.

Deferred income tax assets are recognised for tax loss carry-forwards to the extent that the realisation of the related tax benefit through future taxable profits is probable.

The Group and Company have unutilised capital losses of €5.36 million (2019: €11.77 million), which give rise to a deferred tax asset of €1.88 million (2019: €4.12 million) that has not been recognised in these financial statements. The Group also has unutilised trading losses of €2.40 million (2019: €2.40 million) giving rise to a further deferred tax asset of €0.84 million (2019: €0.84 million) which has not been recognised in these financial statements.

The Group's and Company's deferred tax liability was established on the basis of tax rates that were substantively enacted as at the financial year end.

## 24. Insurance liabilities and reinsurance assets

**Technical provisions – insurance contracts and investment contracts with DPF, including reinsurers' share of technical provisions**

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<b>Gross</b>				
Short term insurance contracts – general business				
- claims outstanding	50,803	52,619	50,803	52,619
- provision for unearned premiums	34,974	34,510	34,974	34,510
Group life insurance contracts				
- claims outstanding	702	386	702	386
- long term business provision	793	651	793	651
Long term contracts				
- individual life insurance contracts	529,554	553,769	-	-
- investment contracts with DPF	1,766,724	1,695,757	-	-
<b>Total technical provisions, gross</b>	<b>2,383,550</b>	<b>2,337,692</b>	<b>87,272</b>	<b>88,166</b>
<b>Recoverable from reinsurers</b>				
Short term insurance contracts				
- claims outstanding	25,203	24,236	25,203	24,236
- provision for unearned premiums	5,990	5,664	5,990	5,664
Group life insurance contracts				
- claims outstanding	113	53	113	53
Long term contracts				
- individual life insurance contracts	501	443	-	-
<b>Total reinsurers' share of technical provisions</b>	<b>31,807</b>	<b>30,396</b>	<b>31,306</b>	<b>29,953</b>
<b>Net</b>				
Short-term insurance contracts				
- claims outstanding	25,600	28,383	25,600	28,383
- provision for unearned premiums	28,984	28,846	28,984	28,846
Group life insurance contracts				
- claims outstanding	589	333	589	333
- long term business provision	793	651	793	651
Long term contracts				
- individual life insurance contracts	529,053	552,326	-	-
- investment contracts with DPF	1,766,724	1,696,757	-	-
<b>Total technical provisions, net</b>	<b>2,351,743</b>	<b>2,307,296</b>	<b>55,966</b>	<b>58,213</b>

## **24. Insurance liabilities and reinsurance assets - continued**

Technical provisions in relation to short term insurance contracts are classified as current liabilities, in that, claims outstanding represent events that happened and which would normally be settled within the normal operating cycle. The timing of payment can be dependent on factors, like court cases, that could defer such payment to beyond a year from the reporting date. Technical provisions in relation to long term business are substantially non-current.

### *(a) Short-term insurance contracts – claims outstanding*

The gross claims reported are net of expected recoveries from salvage and subrogation.

The technical provisions are largely based on case-by-case estimates adjusted for in those instances where the ultimate cost determined by estimation techniques differs. This is further supplemented with additional provisions for IBNR.

Motor claims occurring between 2016 and 2020 have been determined on an ultimate cost basis having regards to estimation techniques establishing the average ultimate cost per claim, which average was applied to the number of reported claims and the estimated number of IBNR claims. Losses involving fatalities or serious bodily injury are still reserved at the case-by-case reserve estimate rather than the established ultimate cost average.

The development tables in this note give an indication of the time it takes to settle certain claims. This is attributable to certain classes of business taking several years to develop and is also due to the length of time it takes certain classes to be resolved in court.

## 24. Insurance liabilities and reinsurance assets - continued

### (a) Short term insurance contracts – claims outstanding - continued

The top half of the table below illustrates how the Company's estimate of total claims incurred for each accident year has changed at successive year-ends on a net basis. The bottom half of the table reconciles the cumulative claims to the amount appearing in the statement of financial position on a net basis. The accident-year basis is considered to be the most appropriate for the general business written by the Company.

Company	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	Total
Accident year	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000	€'000
Estimate of the ultimate claims costs:												
- at end of accident year	17,111	15,972	15,756	16,104	17,775	23,216	30,078	33,106	33,539	33,848	28,126	
- one year later	15,871	15,402	14,183	14,205	16,060	23,350	30,320	33,952	33,645	35,714		
- two years later	13,114	13,702	12,932	13,465	15,565	22,442	29,171	33,638	33,846			
- three years later	12,263	12,694	12,543	13,288	15,608	22,786	28,863	33,325				
- four years later	11,805	12,467	12,586	13,178	15,611	22,551	29,038					
- five years later	11,837	12,476	12,144	13,044	15,420	22,489						
- six years later	11,882	12,504	12,311	13,016	15,247							
- seven years later	11,669	12,398	12,094	13,233								
- eight years later	11,549	12,581	11,981									
- nine years later	11,128	12,551										
- ten years later	11,260											
Current estimates of cumulative claims	11,260	12,551	11,981	13,233	15,247	22,489	29,038	33,325	33,846	35,714	28,126	246,810
Cumulative payments to date	(11,282)	(12,293)	(11,613)	(13,004)	(14,945)	(21,482)	(27,855)	(31,076)	(30,877)	(31,546)	(17,092)	(223,065)
Liability recognised in the statement of financial position	(22)	258	368	229	302	1,007	1,183	2,249	2,969	4,168	11,034	23,745
Liability in respect of prior years												1,855
Total reserve included in the statement of financial position												25,600

## 24. Insurance liabilities and reinsurance assets - continued

### (a) Short-term insurance contracts – claims outstanding - continued

The Company benefits from reinsurance programmes that were purchased in the current and prior years which include proportional cover supplemented by excess of loss reinsurance cover. The reinsurers' share of claims liabilities is estimated net of the provision for known and expected incidents of insolvency of reinsurers.

Movements in claims and loss adjustment expenses:

Group and Company Year ended 2019			
	Gross €'000	Reinsurance €'000	Net €'000
Total at beginning of year	48,234	(17,840)	30,394
Claims settled during the year	(38,104)	4,352	(33,752)
Increase/(decrease) in net liabilities			
- arising from current year claims	43,700	(9,839)	33,861
- arising from prior year claims	(1,211)	(909)	(2,120)
<b>At end of year</b>	<b>52,619</b>	<b>(24,236)</b>	<b>28,383</b>

Group and Company Year ended 2020			
	Gross €'000	Reinsurance €'000	Net €'000
Total at beginning of year	52,619	(24,236)	28,383
Claims settled during the year	(38,247)	5,619	(32,628)
Increase in net liabilities			
- arising from current year claims	32,635	(4,509)	28,126
- arising from prior year claims	3,796	(2,077)	1,719
<b>At end of year</b>	<b>50,803</b>	<b>(25,203)</b>	<b>25,600</b>



## 24. Insurance liabilities and reinsurance assets - continued

### (a) Short-term insurance contracts – claims outstanding - continued

#### Movements in claims and loss adjustments expenses - continued

The Group continuously monitors closely the development in insurance liabilities in order to ascertain the adequacy of its claims reserves. Movements in reserves in respect of claims occurring in previous years arise when these claims are actually settled and/or when reserves are revised to reflect new information that emerges.

The Company registered a gross unfavourable run-off of €3.80 million (2019: favourable €1.21 million). After the effect of reinsurance, this amounts to €1.72 million (2019: favourable €2.12 million). This net run-off arose principally from an unfavourable development on claims in the motor class of direct general business of insurance.

### (b) Short-term insurance contracts - provision for unearned premiums and unexpired risks

The movements for the year are summarised as follows:

Group and Company Year ended 2019			
	Gross €'000	Reinsurance €'000	Net €'000
At beginning of year	31,619	(5,151)	26,468
Net charge/(credit) to profit or loss	2,891	(513)	2,378
<b>At end of year</b>	<b>34,510</b>	<b>(5,664)</b>	<b>28,846</b>

  

Group and Company Year ended 2020			
	Gross €'000	Reinsurance €'000	Net €'000
At beginning of year	34,510	(5,664)	28,846
Net charge/(credit) to profit or loss	464	(326)	138
<b>At end of year</b>	<b>34,974</b>	<b>(5,990)</b>	<b>28,984</b>

No provision for unexpired risks was recognised as at 31 December 2020 (2019: €0.11 million).

## 24. Insurance liabilities and reinsurance assets - continued

### (c) Group Life insurance contracts

#### Claims outstanding

Movement in claims outstanding is summarised as follows:

Group and Company Year ended 2019			
	Gross €'000	Reinsurance €'000	Net €'000
At beginning of year	124	(3)	121
Claims settled during the year	(722)	104	(618)
Increase in net liabilities	984	(154)	830
<b>At end of year</b>	<b>386</b>	<b>(53)</b>	<b>333</b>

Group and Company Year ended 2020			
	Gross €'000	Reinsurance €'000	Net €'000
At beginning of year	386	(53)	333
Claims settled during the year	(1,207)	349	(858)
Increase in net liabilities	1,523	(409)	1,114
<b>At end of year</b>	<b>702</b>	<b>(113)</b>	<b>589</b>

#### Long term business provision

The balance on the long term business provision has been assessed by the Company's appointed actuary as being sufficient to meet liabilities at 31 December 2020. The net assets representing this long term business provision, which are included under the respective headings in the Group's overall statement of financial position, are as follows:

	2020 €'000	2019 €'000
Other investments	1,134	2,222
Insurance and other receivables	434	654
Cash and cash equivalents	749	1,748
Net claims outstanding	(589)	(333)
Insurance and other payables	(935)	(3,640)
<b>Long term business provision, net of reinsurance</b>	<b>793</b>	<b>651</b>

**24. Insurance liabilities and reinsurance assets - continued**

*(d) Long term business – Individual Insurance life contracts and investment contracts with DPF*

*Individual life insurance contracts*

	<b>Group</b>	
	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>
Gross technical provisions		
- claims outstanding	<b>7,718</b>	5,340
- long term business provision	<b>521,836</b>	548,429
	<b>529,554</b>	553,769
Reinsurers' share of technical provisions		
- claims outstanding	<b>501</b>	443
	<b>501</b>	443
Net technical provisions		
- claims outstanding	<b>7,217</b>	4,897
- long term business provision	<b>521,836</b>	548,429
	<b>529,053</b>	553,326

The movements for the year are summarised as follows:

	<b>Group</b>		
	<b>Year ended 2019</b>		
	<b>Gross</b>	<b>Reinsurance</b>	<b>Net</b>
	<b>€'000</b>	<b>€'000</b>	<b>€'000</b>
At beginning of year	507,454	(470)	506,984
(Credit)/charge to the profit or loss account	46,315	27	46,342
<b>At end of year</b>	<b>553,769</b>	<b>(443)</b>	<b>553,326</b>

  

	<b>Group</b>		
	<b>Year ended 2020</b>		
	<b>Gross</b>	<b>Reinsurance</b>	<b>Net</b>
	<b>€'000</b>	<b>€'000</b>	<b>€'000</b>
At beginning of year	553,769	(443)	553,326
Charge to the profit or loss account	(24,215)	(58)	(24,273)
<b>At end of year</b>	<b>529,554</b>	<b>(501)</b>	<b>529,053</b>

The above liabilities are substantially non-current in nature.

**24. Insurance liabilities and reinsurance assets - continued**

*(d) Long term business – Individual Insurance life contracts and investment contracts with DPF - continued*

*Individual life insurance contracts - continued*

	<b>Group</b>	
	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>
Investment contracts with DPF (gross and net)		
- claims outstanding	<b>35,874</b>	26,166
- long term business provision	<b>1,730,850</b>	1,669,591
	<b>1,766,724</b>	<b>1,695,757</b>

The movements for the year are summarised as follows:

	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>
<b>Year ended 31 December</b>		
At beginning of year	<b>1,695,757</b>	1,461,879
Charge to the profit or loss account	<b>70,967</b>	233,878
At end of year	<b>1,766,724</b>	<b>1,695,757</b>

The above liabilities are substantially non-current in nature.

**24. Insurance liabilities and reinsurance assets - continued**

*(d) Long term business – Individual Insurance life contracts and investment contracts with DPF - continued*

*Long term contracts – assumptions, changes in assumptions and sensitivity*

*(i) Assumptions*

*Rate of future investment return*

The rate of future investment return (valuation interest rate) is calculated in accordance with the Insurance Regulations. In accordance with these rules the calculation of the rate of future investment return is based on a prudent assessment of the yields generated by the long term business assets. This assessment does not include any allowance for capital growth on assets other than bonds. On bonds the allowance must be consistent with the yield to maturity of the instrument in the market. This could be interpreted as setting the rate of future investment return in line with the weighted average portfolio yield taking into account certain risk adjustments.

*Bonus rates*

The current rates of reversionary and terminal bonuses are determined by the Board in consultation with the Approved Actuary. Different bonus rates are declared on different generations of contracts depending on the type of product, cost structure, past investment performance and premium rates. Different bonuses are declared to maintain equity between different generations of contract holders and products with different characteristics. Future bonus rates are not guaranteed and the assumptions are set to allow for a fair and orderly run-off of the fund.

The levels of reversionary bonus rates are affected by measures taken to provide resilience to market conditions, and to provide for future payments of terminal bonuses. These measures are not intended, over the long term, to be a source of profit or loss.

*Policy maintenance expenses*

The per policy maintenance expense has been determined by reference to the Group's cost base.

*Minimum reserve*

With profits policy reserves are equal to the underlying asset share as aggregated at the homogeneous product cohort level.

The minimum reserve for unit linked contracts is determined on a policy by policy basis where appropriate and is set equal to the current surrender value or zero whichever is greater.

The minimum reserve for protection contracts is also determined on a policy by policy basis and is set equal to the policy reserve or zero, whichever is higher.

## 24. Insurance liabilities and reinsurance assets - continued

### (d) Long term business – Individual Insurance life contracts and investment contracts with DPF - continued

#### Long term contracts – assumptions, changes in assumptions and sensitivity – continued

##### (i) Assumptions - continued

##### Mortality

The Group makes reference to the AMC00 (2019: AMC00) standard mortality table. Mortality experience is reviewed annually and assumptions are set separately for protection and savings and investment contracts having regard to past experience and trends. A margin for adverse deviation is applied to best estimate mortality rates when determining the prudent valuation assumption.

##### (ii) Changes in assumptions

In accordance with normal practice, investment return assumptions were reviewed to reflect market movements over the year. Similarly our mortality and policy expense expectations were also updated. The combined impact of these changes in assumptions was charged against the technical result for the year.

##### (iii) Sensitivity analysis

The directors have considered the sensitivity of the key variables underlying the liability for long term contracts. The most sensitive assumption is the rate of future investment return that will be driven by market forces. Sensitivity analysis for interest rate risk and equity price risk has been disclosed in Note 4. The Insurance Regulations ensure a consistent and prudent derivation of this key estimate as described above. The Group's bonus policy is also influenced by market conditions. The Group's reserving policy considers market conditions over the longer term through prudent assumptions of future investment returns combined with a consistent view of future bonuses. This acts to mitigate the impact of market movements and profit or loss is not affected by changes in the rate of regular bonus.

### Technical Provisions - Investment contracts without DPF

	2020 €'000	2019 €'000
Long term business provision	52,202	51,810
Claims outstanding	1,329	882
	<b>53,531</b>	<b>52,692</b>

The above liability is considered to be substantially non-current in nature.

## 25. Deferred acquisition costs – short term insurance contracts

	Group and Company	
	2020 €'000	2019 €'000
<b>Year ended 31 December</b>		
Opening net book amount	7,775	7,142
Net amount charged to profit or loss	305	633
Closing net book amount	<b>8,080</b>	<b>7,775</b>

Deferred acquisition costs are all classified as current assets.

## 26. Insurance and other receivables

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
<i>Receivables arising from direct insurance operations:</i>				
- due from policyholders	654	848	466	558
- due from agents, brokers and intermediaries	15,994	14,860	15,996	14,860
- due from reinsurers	667	300	667	300
<i>Receivables arising from reinsurance operations:</i>				
- due from reinsurers	16	16	16	16
<i>Other loans and receivables:</i>				
- prepayments	4,490	3,507	1,979	1,138
- accrued interest and rent	11,865	10,729	194	226
- receivables from group undertakings	-	-	180	230
- receivables from associated undertaking	419	216	419	216
- other receivables	56	29	-	-
<i>Provision for impairment of receivables</i>	(333)	(191)	(333)	(191)
	<b>33,828</b>	<b>30,314</b>	<b>19,584</b>	<b>17,353</b>
Current portion	<b>33,828</b>	<b>30,314</b>	<b>19,584</b>	<b>17,353</b>

Balances due from group undertakings, associated undertaking and other receivables are unsecured, non-interest bearing and have no fixed date of repayment.

## 26. Insurance and other receivables - continued

Movements in the provision for impairment of receivables are as follows:

	Group and Company	
	2020	2019
	€'000	€'000
Balance as at 1 January	191	235
Increase in provision for impairment	174	34
Release of provision for impairment during the year	(32)	(78)
Balance as at 31 December	333	191

## 27. Cash and cash equivalents

For the purpose of the statements of cash flows, the year-end cash and cash equivalents comprise the following:

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Cash at bank and in hand	97,060	70,987	31,432	27,045

## 28. Share capital

	Group and Company	
	2020	2019
	€'000	€'000
<b>Authorised</b>		
150 million ordinary shares of €0.21 each	31,500	31,500
<b>Issued and fully paid</b>		
92 million ordinary shares of €0.21 each	19,320	19,320



## 29. Other reserves

### Group

	Value of in-force business €'000	Available- for-sale investments €'000	Total €'000
Balance on 1 January 2019	31,313	117	31,430
Fair value movements – gross	-	46	46
Fair value movements – tax	-	5	5
Available-for-sale investments – reclassified to profit or loss			
- gross	-	(52)	(52)
- related tax	-	(1)	(1)
Share of increase in value of in-force business of subsidiary undertaking	5,435	-	5,435
<b>Balance at 31 December 2019</b>	<b>36,748</b>	<b>115</b>	<b>36,863</b>
Balance at 1 January 2020	36,748	115	36,863
Fair value movements – gross	-	(331)	(331)
Fair value movements – tax	-	115	115
Available-for-sale investments – reclassified to profit or loss			
- gross	-	635	635
- related tax	-	(302)	(302)
Share of increase in value of in-force business of subsidiary undertaking	1,849	-	1,849
<b>Balance at 31 December 2020</b>	<b>38,597</b>	<b>232</b>	<b>38,829</b>

The above reserves are not distributable reserves.

**29. Other reserves - continued**

**Company**

	<b>Investment in subsidiary undertaking €'000</b>	<b>Investment in associated undertaking €'000</b>	<b>Available- for-sale investments €'000</b>	<b>Total €'000</b>
Balance at 1 January 2019	34,663	36	117	34,816
Fair value movements – gross	-	-	46	46
Fair value movements – tax	-	-	5	5
Available-for-sale investments – reclassified to profit or loss	-	-	(52)	(52)
- gross	-	-	(1)	(1)
- related tax	-	-	-	-
Other	-	50	-	50
<b>Balance at 31 December 2019</b>	<b>34,663</b>	<b>86</b>	<b>115</b>	<b>34,864</b>
Balance at 1 January 2020	34,663	86	115	34,864
Fair value movements – gross	-	-	(331)	(331)
Fair value movements – tax	-	-	115	115
Available-for-sale investments – reclassified to profit or loss	-	-	635	635
- gross	-	-	(302)	(302)
- related tax	-	-	-	-
Other	-	5	-	5
<b>Balance at 31 December 2020</b>	<b>34,663</b>	<b>91</b>	<b>232</b>	<b>34,986</b>

The above reserves are not distributable reserves.

### 30. Provision for other liabilities and charges

The Group and Company operate a defined benefit plan in favour of a former Executive Chairman. The pension plan defines an amount of pension benefit that he receives on retirement. The liability recognised in the statements of financial position is the present value of the obligation determined by discounting estimated future cash outflows.

The following table shows the changes in the present value of the pension obligation and amounts shown in the profit or loss and other comprehensive income:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>
Balance at 1 January	1,101	1,074
Interest expense – profit or loss (Note 8)	5	13
Settlements	(61)	(60)
Re-measurements actuarial loss - other comprehensive income	12	74
<b>Balance at 31 December</b>	<b>1,057</b>	<b>1,101</b>

The following payments as expected in the future years:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>
Within one year	60	60
After more than one year	997	1,041
	<b>1,057</b>	<b>1,101</b>

The significant assumptions used in determining the pension obligation are shown below:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
Mortality	AMC00	AMC00
Discount rate	0.3%	0.5%
Inflation rate	0.9%	1.0%

A quantitative analysis of the impact on the pension obligation for the significant assumptions is shown below:

	<b>Group and Company</b>	
	<b>2020</b>	<b>2019</b>
	<b>€000</b>	<b>€000</b>
Discount rate – 1% pt increase	(96)	(104)
Discount rate – 1% pt decrease	122	122
Inflation rate – 1% pt increase	104	113
Inflation rate – 1% pt decrease	(92)	(99)

### 31. Insurance and other payables

	Group		Company	
	2020	2019	2020	2019
	€'000	€'000	€'000	€'000
Creditors arising out of direct insurance operations	12,546	12,103	3,609	3,984
Creditors arising out of reinsurance operations	172	172	172	172
Amounts owed to associated undertaking	258	254	258	254
Amounts owed to group undertakings	-	9	1,007	1,010
Social security and other tax payables	3,890	4,574	1,458	1,462
Accruals and other payables	8,173	7,077	3,660	3,183
Deferred income	2,452	2,251	1,811	1,709
	<b>27,491</b>	<b>26,440</b>	<b>11,975</b>	<b>11,774</b>
Current	27,319	26,301	11,975	11,744
Non-current	172	139	-	-
	<b>27,491</b>	<b>26,440</b>	<b>11,975</b>	<b>11,744</b>

Balances due to group undertakings are unsecured, non-interest bearing and have no fixed date of repayment. Other payables are unsecured, non-interest bearing and fall due within the next twelve months.

Deferred income for the Group includes front-end fees received from holders of investment contracts without DPF as a prepayment for asset management and related services and rental income received in advance. These amounts are non-refundable and are released to income as the services are rendered.

### 32. Cash generated from operations

*Reconciliation of profit before tax to cash generated from operations:*

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
Profit before tax	21,191	20,076	6,388	23,819
Adjusted for:				
Depreciation (Note 18)	939	767	476	378
Increase/(decrease) in provision for impairment of receivables (Note 26)	142	(44)	142	(44)
Settlement of provision for liabilities and charges (Note 30)	(61)	(60)	(61)	(60)
Amortisation (Note 16)	3,614	2,792	1,657	1,572
Depreciation of right-of-use assets (Note 17)	294	275	215	193
Lease payments against lease liabilities	(386)	(299)	(311)	(274)
Adjustments relating to investment return	(61,291)	(244,888)	717	(18,705)
Loss/(gain)/on sale of property, plant and equipment	2	(48)	2	(48)
Movements in:				
Insurance and other receivables	(2,398)	(2,230)	(2,416)	(1,577)
Deferred acquisition costs (Note 25)	(305)	(633)	(305)	(633)
Reinsurers' share of technical provisions	(1,411)	(6,932)	(1,353)	(6,959)
Technical provisions	46,697	295,361	(894)	7,508
Insurance and other payables	1,071	7,276	201	1,255
<b>Cash generated from operations</b>	<b>8,098</b>	<b>71,413</b>	<b>4,458</b>	<b>6,425</b>

### 33. Commitments

#### Capital commitments

Commitments for capital expenditure not provided for in these financial statements are as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>	<b>€'000</b>	<b>€'000</b>
Authorised and not contracted for				
- property, plant and equipment	<b>1,266</b>	1,483	<b>1,266</b>	1,483
- intangible assets	<b>1,009</b>	1,338	<b>1,009</b>	1,338
- investment property	<b>303</b>	-	-	-
Authorised and contracted for				
- property, plant and equipment	<b>705</b>	834	<b>333</b>	100
- intangible assets	<b>7,150</b>	8,732	<b>1,452</b>	1,828
- investment property	<b>754</b>	273	-	-

#### Operating lease commitments – where a Group company is a lessor

The Group and the Company lease out certain premises under operating leases. The future minimum lease payments receivable under non-cancellable operating leases are as follows:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
	<b>€'000</b>	<b>€'000</b>	<b>€'000</b>	<b>€'000</b>
Not later than 1 year	<b>5,219</b>	4,706	<b>629</b>	664
Later than 1 year and not later than 5 years	<b>10,415</b>	8,596	<b>422</b>	433
Later than 5 years	<b>2,478</b>	3,174	-	-
	<b>18,112</b>	16,476	<b>1,051</b>	1,097

Rental income from operating leases recognised in profit or loss during the year is disclosed in Note 8.

### 34. Contingencies

The Company has given guarantees to third parties amounting to €0.21 million (2019: €0.17 million) not arising under contracts of insurance.

### 35. Related party transactions

In the normal course of business, the Group enters into various transactions with related parties. Related parties are defined as those that have an ability to control or exercise significant influence over the other party in making financial and operational decisions. These include directors and shareholders who hold a substantial amount of the votes able to cast at general meetings.

Relevant particulars of related party transactions are as follows:

	Group	
	2020 €'000	2019 €'000
<i>(a) Sales of insurance contracts and other services</i>		
Transactions with parent undertaking		
- Commissions received	4,135	3,126
- Claims recovered	5,669	5,055
Transactions with related undertaking		
- Trailer fees received	21	20
- Sale of insurance contracts	650	617
- Dividends received and interest income	1,692	3,109
- Rental income on investment property	274	243
Transactions with associated undertaking		
- Sale of insurance contracts	24	10
- Dividends received	136	47
- Rental income on investment property	43	38
- Reimbursement of expenses for back office support services	18	16
<i>(b) Purchases of products and services</i>		
Transactions with parent undertaking		
- Reinsurance premium ceded	16,920	15,297
- Staff development training	-	100
- Expat staff benefits	192	72
- Computer maintenance and Group IT shared services	1,209	1,394
- Capitalisation of software development	241	318
- Corporate areas cost allocations	287	-
Transactions with related undertaking		
- Acquisition cost payable	4,457	4,159
- IT hosting services	-	6
- Bank Charges	248	208
- Bank Interest	413	173
Transactions with associated undertaking		
- Roadside assistance membership and other call centre services	2,430	2,237

### 35. Related party transactions - continued

	Company	
	2020 €'000	2019 €'000
<i>(a) Sales of insurance contracts and other services</i>		
Transactions with parent undertaking		
- Commissions received	3,975	2,909
- Claims recovered	5,669	5,055
Transactions with related undertaking		
- Sale of insurance contracts	650	617
- Dividends received and interest income	1	84
Transactions with subsidiary undertaking		
- Sale of insurance contracts	187	179
- Dividends received	-	17,978
- Rental income on investment property	169	194
- Rental income from sub-letting of shared premises	34	34
- Reimbursement of expenses for back office support services	664	346
Transactions with associated undertaking		
- Sale of insurance contracts	24	10
- Dividends received	136	47
- Rental income on investment property	43	38
- Reimbursement of expenses for back office support services	18	16
<i>(b) Purchases of products and services</i>		
Transactions with parent undertaking		
- Reinsurance premium ceded	14,852	13,270
- Staff development training	-	79
- Expat staff benefits	192	72
- Computer maintenance and Group IT shared services	836	805
- Capitalisation of software development	241	318
- Corporate areas expense allocation	286	-
Transactions with related undertaking		
- Bank Charges	141	161
- Bank Interest	107	90
Transactions with subsidiaries		
- Reimbursement of expenses for back-office support services	479	221
Transactions with associated undertaking		
- Roadside assistance membership and other call centre services	2,430	2,237



### 35. Related party transactions - continued

Key management personnel during 2020 and 2019 comprised the President & Chief Executive Officer, Chief Executive Officers, Assistant General Managers, General Manager, Chief Financial Officer, Chief Officers and Chief Underwriters. Total remuneration paid by the Group to key management personnel amounted to €3.23 million (Company: €1.63 million). Corresponding figures for 2019 were €2.97 million paid by the Group and €1.43 million paid by the Company.

Year-end balances arising from the above transactions:

	Group		Company	
	2020 €'000	2019 €'000	2020 €'000	2019 €'000
Debtors arising out of direct insurance operations	331	172	331	172
Creditors arising out of direct insurance operations	1,493	2,533	832	1,552
Amounts owed by associated undertaking	423	216	423	216
Amounts owed to associated undertaking	258	254	258	254
Amounts owed by subsidiary undertaking	-	-	174	228
Amounts owed to subsidiary undertaking	-	-	1,007	1,008
Other receivables	682	798	15	102
Accruals	658	636	361	530
Reinsurers share of technical provisions	28,111	26,378	28,111	26,378
Investments with related undertaking	179,135	195,967	535	655
Cash and cash equivalents with related undertaking	68,703	34,829	22,117	21,448

All balances above have arisen in the course of the Group's normal operations.

### 36. Significant events during the period and subsequent to the reporting date

#### *Growth Investments Limited*

Once the transfers referred to in the Directors' Report are completed, Growth Investments Limited, the subsidiary of MAPFRE MSV Life p.l.c., will voluntarily surrender its investment services license and, subject to regulatory approval, will be liquidated. The transfers are expected to be completed by March 2021. Growth Investments Limited shareholders believe that this restructuring will further improve the capabilities of MAPFRE MSV Life p.l.c. in focusing on core insurance services incorporating insurance related savings, investments, unit-linked products and retirement solutions.

**36. Significant events during the period and subsequent to the reporting date - continued**

*COVID-19 Implications*

**(i) Impact on capital – MAPFRE MSV Life p.l.c.**

In Q1 2020, the unprecedented financial market crash stemming from COVID-19 resulted in a sharp deterioration in MAPFRE MSV Life p.l.c.'s solvency ratio, as measured in line with the Solvency II capital requirements regulations. These regulations require an insurance company to maintain enough capital, at any point in time, to be able to withstand a 1 in 200-year event, in other words that company is still 99.5% confident that it will be able to meet its commitments to insurance beneficiaries and policyholders during the following year.

As at 31 March 2020, the COVID-19 financial ramifications moved the company's solvency position marginally above the regulatory Solvency Capital Requirement (SCR) albeit with an important buffer over the Minimum Capital Requirement (MCR). The sharp fall in equity values, the lower interest rates and increased market volatility, contributed to a reduction in the Solvency II Own funds while increasing significantly the solvency capital requirement. The SCR moved sharply higher as the loss absorbency capacity of technical provisions reduced and as the value of guarantees underpinning the With Profits business increased as a result of a lower discount curve being applied to value the said guarantees.

In order to protect policyholders' assets from further market falls and to help restore the solvency position, a number of management actions were considered and implemented or are being implemented. These actions, inter alia, included the cancellation of the financial year 2019 dividends, a lower, more conservative interim bonus on profit participating policies and a gradual de-risking within the investment portfolio as market conditions improved from the year lows. These measures and the continued market recovery experienced after March 2020 driven by worldwide efforts of Central Banks in the form of accommodating monetary policy and governments' fiscal stimuli enabled the company to restore its solvency position in line with the risk appetite established by the Board.

Furthermore, the Board of Directors of MAPFRE MSV Life p.l.c. approved on 23 March 2021 a €40 million TIER 1 capital increase to further strengthen the balance sheet and increase resiliency in adverse market scenarios given the prevailing still uncertain and challenging times.

On the 25 March 2021, MAPFRE Middlesea p.l.c. and Bank of Valletta p.l.c. each made a capital injection of €20 million to MAPFRE MSV Life and both will retain their 50% share.

**(ii) Impact on operations**

The most pressing priority was in helping policyholders receive the best customer service in spite of the challenges faced in confronting the COVID-19 pandemic. This was feasible by equipping all Group employees to work from home at the height of the pandemic and keeping direct branches and contact centres open as far as possible. The investment in digital capabilities both in 2020 and previous years helped develop a more resilient operational working model.

**36. Significant events during the period and subsequent to the reporting date - continued**

*COVID-19 Implications - continued*

(ii) Impact on operations - continued

The development of multiple vaccines is encouraging and gives hope to return to some form of normality before long. Nonetheless, the Group remains reactive to the ebb and flow of the COVID-19 virus and is prepared to take further steps to manage the impact where necessary. MMSV will continue to adjust and reinforce the business direction to fit this new environment in a manner that works for all.

**37. Statutory information**

MAPFRE Middlesea p.l.c. is a public limited company and is incorporated in Malta.

The Group is 54.56% owned by MAPFRE Internacional (the “immediate parent”), a company registered in Spain, the registered office of which is situated at Carretera de Pozuelo 52, Majadahonda 28222, Madrid, Spain.

The Group’s ultimate parent is Fundación MAPFRE, the registered office of which is situated at Paseo de Recoletos 23, 28004, Madrid, Spain.

The Group’s results are consolidated at MAPFRE S.A. level of which Fundación MAPFRE is the parent. MAPFRE S.A. is a company the registered office of which is situated at Carretera de Pozuelo 52, Majadahonda 28222, Madrid, Spain.





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## Independent Auditors' Report

To the Shareholders of MAPFRE Middlesea p.l.c.

### 1 Report on the Audit of the Financial Statements

#### *Opinion*

We have audited the financial statements of MAPFRE Middlesea p.l.c. (the "Company") and of the Group, of which the Company is the parent, which comprise the statements of financial position as at 31 December 2020, the statements of profit or loss, comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements:

- (a) give a true and fair view of the financial position of the Company and of the Group as at 31 December 2020, and of their financial performance and their cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS") as adopted by the EU; and
- (b) have been properly prepared in accordance with the provisions of the Companies Act, 1995 (Chapter 386, Laws of Malta) (the "Act") and the Insurance Business Act, 1998 (Chapter 403, Laws of Malta) (the "Insurance Business Act") and, additionally, specifically in relation to those of the Group, with the requirements of article 4 of the Regulation on the application of IFRS as adopted by the EU.

#### *Basis for opinion*

We conducted our audit in accordance with International Standards on Auditing ("ISAs"). Our responsibilities under those standards are further described in the *Auditors' responsibilities for the audit of the financial statements* section of our report. We are independent of the Company and the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), together with the ethical requirements that are relevant to our audit of the financial statements in accordance with the *Accountancy Profession (Code of Ethics for Warrant Holders) Directive* issued in terms of the Accountancy Profession Act (Chapter 281, Laws of Malta) ("APA"), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



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## Independent Auditors' Report (continued)

To the Shareholders of MAPFRE Middlesea p.l.c.

### *Key audit matters*

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period (selected from those communicated to the audit committee), and include a description of the most significant assessed risks of material misstatement (whether or not due to fraud) identified by us, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We summarise below the key audit matters, together with our response by way of the audit procedures we performed to address those matters in our audit, and key observations arising with respect to such risks of material misstatement.

### **Estimates for insurance claim provisions in relation to general business**

*Accounting policy note 2.14 to the financial statements and notes 4.1 and 24 for further disclosures*

'Outstanding claims – general business' ("OSC") (€50,803 thousand) included in 'Technical provisions'

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The Company enters into insurance contracts which expose it to risks relating to the possibility of insured events occurring, and the uncertainty of the amount of the resulting claim. We have considered the estimate of OSC as a key audit matter in view of the subjectivity surrounding: (i) the judgement applied by the claims handling personnel in determining possible outcomes of an insured event, based on the information as it becomes available, also having regard to the nature of the claim; (ii) the ultimate settlement value of claims; and (iii) incurred but not reported claims ("IBNR") by the reporting date.

Due to the degree of such inherent estimation uncertainty underlying the calculation of OSC, the amounts recognised in the statement of financial position may result to be different from those settled. Those differences may be material.



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## **Independent Auditors' Report (continued)**

**To the Shareholders of MAPFRE Middlesea p.l.c.**

### ***Key audit matters (continued)***

#### **Estimates for insurance claim provisions in relation to general business (continued)**

##### ***Our response***

As part of our procedures, we evaluated the appropriateness of the Company's reserving methodologies used in estimating the OSC and their quantum, by performing substantive procedures, which included:

- involving our actuarial specialist to develop our estimate of the motor OSC (excluding the motor business addressed in the other procedure outlined in this key audit matter) and, based on our evaluation of the data elements, assessing the reasonableness of the amount recorded; and,
- in relation to the remaining motor OSC and OSC arising from the other lines of general business, primarily, evaluating a sample of such claims to assess the basis of the estimates, and the appropriateness of the Company's assumptions underlying the IBNR assessment.

We have no key observations to report, specific to this matter.



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## Independent Auditors' Report (continued)

To the Shareholders of MAPFRE Middlesea p.l.c.

### *Key audit matters (continued)*

**Actuarial assumptions underlying the calculations of the (a) 'long term business provision' ("LTBP") relating to term business; and (b) 'value of in force business' ("VIF") in relation to business carried out by the main subsidiary of the group MAPFRE MSV Life p.l.c. (MMSV)**

*Accounting policy note 2.4 and 2.14 to the financial statements and notes 16 and 24 for further disclosures*

LTBP relating to the term business within 'Technical provisions' (€2,349,809 thousand for all business, inclusive of the term business); and VIF (€77,192 thousand) included in 'Intangible assets'.

MMSV enters into insurance contracts which comprise term, unit-linked and participating (with-profits) business. For term business, the obligation of MMSV is the payment of a death benefit, where such an event occurs during the period the policy is in force. Within the amounts reported under 'Technical provisions', we have considered the LTBP relating to the term business as a key audit matter in view of the judgement involved in estimating the ultimate total settlement value (therefore subject to significant actuarial assumptions). Due to inherent estimation uncertainty, the ultimate outflows related to such business may be different from the amounts provided by MMSV, and those differences may be material.

Also, as part of its intangible assets, MMSV recognises the discounted value of projected future transfers to shareholders from those insurance contracts and the investment contracts in force at the end of the reporting period, net of deferred tax. The determination of this VIF also involves judgement.





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## Independent Auditors' Report (continued)

To the Shareholders of MAPFRE Middlesea p.l.c.

### *Key audit matters (continued)*

**Actuarial assumptions underlying the calculations of the (a) 'long term business provision' ("LTBP") relating to term business; and (b) 'value of in force business' ("VIF") in relation to business carried out by the main subsidiary of the group MAPFRE MSV Life p.l.c. (MMSV) (continued)**

The judgement relates, in the main, to actuarial assumptions which impact the LTBP relating to the term business and the VIF. Those assumptions comprise both economic assumptions (namely, valuation rate of interest ("VIR"), inflation, risk discount rate, the investment return and future tax), and non-economic (operating) assumptions (namely, mortality, lapse rates and expenses).

### *Our response*

As part of our procedures, we involved our actuarial specialist to assess the appropriateness of the following key assumptions underlying the calculations of the actuarial elements:

#### Economic assumptions

- We assessed the VIR against the regulatory valuation rules as used for accounting purposes. We have also assessed whether the VIR derivation: (i) took into account the critical factors impacting the portfolio yield; and (ii) contains prudence consistent with the relevant regulations.
- We evaluated the application of the tax legislative enactments in force at the reporting date, as these relate to the LTBP and VIF.
- Specifically in relation to the LTBP calculations, we assessed the appropriateness of the inflation assumption, as to whether the expense inflation was set in accordance with the applicable valuation rules, by considering the movements in Malta's Consumer Price Index, published by the National Office of Statistics, and the economic forecasts prepared by the Central Bank of Malta.
- Specifically in relation to the VIF calculation, we assessed whether: (i) the assumptions underlying the risk discount rate, the investment return and inflation are set in line with MMSV's long-term expectations; and (ii) MMSV's approach in determining the assumptions in line with MMSV's long-term expectations, for the purpose of the VIF calculation, reflects industry practice.



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## **Independent Auditors' Report (continued)**

**To the Shareholders of MAPFRE Middlesea p.l.c.**

### ***Key audit matters (continued)***

**Actuarial assumptions underlying the calculations of the (a) 'long term business provision' ("LTBP") relating to term business; and (b) 'value of in force business' ("VIF") in relation to business carried out by the main subsidiary of the group MAPFRE MSV Life p.l.c. (MMSV) (continued)**

#### **Non-economic assumptions**

- We assessed MMSV's best estimate mortality assumptions against observed data in light of its experience in recent years and compared such assumptions to those used in MMSV's computation of the actuarial results for accounting purposes.
- We assessed the appropriateness of the allocation of the maintenance expenses to the insurance and investment contracts.
- Specifically in relation to the VIF calculation, we assessed the appropriateness of MMSV's best estimate lapse assumptions, through the evaluation of observed data over recent years.

#### ***Key observation***

In the run-up to the full implementation of the revised financial reporting standard for insurance contracts yet to be effective, and a new solvency regime now in place, operators in the insurance sector are required to align their reserving methodology, based on a certain level of prudence, to a more balanced approach based on best estimates.



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## **Independent Auditors' Report (continued)**

**To the Shareholders of MAPFRE Middlesea p.l.c.**

### ***Key audit matters (continued)***

#### **Valuation of Investment property**

*Accounting policy note 2.6 to the financial statements and note 19 for further disclosures*

'Investment property' (Group: €111,518 thousand; and Company: €16,205 thousand)

As part of its investment strategy, the Group and Company hold freehold and leasehold properties as investment property. The valuation of such investment property at its fair value is subject to significant judgement. Such judgement revolves around assumptions underlying the determination of fair value as at the reporting date. We have considered the valuation of investment property as a key audit matter in view of the subjectivity surrounding the judgement applied and our audit focus on this area.

#### ***Our response***

We gained an understanding of the Group and Company's valuation methodology and assumptions used in estimating the fair value of the investment property as at the reporting date. As part of our procedures, we involved our valuation specialist to test and evaluate the valuation of the Company's significant property as at the reporting date by challenging the methodology, assumptions and data used by management's expert, based on our in-house specialist knowledge and publicly-available market data. In the case of the remaining Group's properties, our procedures included involving our valuation specialist to develop a possible range of values appropriate to such property, having regard to their earnings potential and values of properties in the same area and location.

We have no key observations to report, specific to this matter.



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## **Independent Auditors' Report (continued)**

**To the Shareholders of MAPFRE Middlesea p.l.c.**

### ***Other information***

The directors are responsible for the other information which comprises:

- the 'Mission Statement';
- the 'Chairman's Statement';
- the 'President & Chief Executive Officer's Statement';
- informational matters relating to the 'Board of Directors & Company Secretary', 'Head Offices & Agencies' and 'Professional Services';
- the 'Directors' Report';
- the 'Corporate Governance - Statement of Compliance'; and
- the 'Remuneration Committee's Statement to the Shareholders',

but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and, other than in the case of the directors' report on which we report separately below in our 'Opinion on the Directors' Report', we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information, and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



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## **Independent Auditors' Report (continued)**

### **To the Shareholders of MAPFRE Middlesea p.l.c.**

#### ***Responsibilities of the directors for the financial statements***

The directors are responsible for the preparation of financial statements that (a) give a true and fair view in accordance with IFRS as adopted by the EU, and (b) are properly prepared in accordance with the provisions of the Act and the Insurance Business Act, and, additionally, specifically in relation to those of the Group, with the requirements of article 4 of the Regulation on the application of IFRS as adopted by the EU. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company and/or the Group or to cease operations, or have no realistic alternative but to do so.

The directors are also responsible for overseeing the financial reporting process.

#### ***Auditors' responsibilities for the audit of the financial statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. 'Reasonable assurance' is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit.



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## **Independent Auditors' Report (continued)**

**To the Shareholders of MAPFRE Middlesea p.l.c.**

### ***Auditors' responsibilities for the audit of the financial statements (continued)***

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Consider the extent of compliance with those laws and regulations that directly affect the financial statements, as part of our procedures on the related financial statement items. For the remaining laws and regulations, we make enquiries of directors and other management, and inspect correspondence with the regulatory authority, as well as legal correspondence. As with fraud, there remains a higher risk of non-detection of other irregularities (whether or not these relate to an area of law directly related to the financial statements), as these may likewise involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



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## **Independent Auditors' Report (continued)**

**To the Shareholders of MAPFRE Middlesea p.l.c.**

### ***Auditors' responsibilities for the audit of the financial statements (continued)***

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company and/or the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the financial statements of the Group. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the audit committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the audit committee with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the audit committee, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



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## **Independent Auditors' Report (continued)**

**To the Shareholders of MAPFRE Middlesea p.l.c.**

### **2 Opinion on the Directors' Report**

The directors are responsible for preparing a directors' report in accordance with the provisions of article 177 of the Act and other applicable legal requirements, and is to include a statement that the Company is a going concern with supporting assumptions or qualifications as necessary, as required by Listing Rule 5.62 issued by the Listing Authority in Malta.

We are required to consider whether the information given in the directors' report for the accounting period for which the financial statements are prepared is consistent with those financial statements; and, if we are of the opinion that it is not, we shall state that fact in our report. We have nothing to report in this regard.

Pursuant to article 179(3) of the Act, we are also required to:

- express an opinion on whether the directors' report has been prepared in accordance with the applicable legal requirements; and
- state whether, in the light of the knowledge and understanding of the entity and its environment obtained in the course of our audit of the financial statements, we have identified material misstatements in the directors' report, giving an indication of the nature of any such misstatements.

Pursuant to Listing Rule 5.62 of the Listing Rules issued by the Listing Authority in Malta, we are required to review the directors' statement in relation to going concern.

In such regards:

- in our opinion, the directors' report has been prepared in accordance with the applicable legal requirements;
- we have not identified material misstatements in the directors' report; and
- we have nothing to report in relation to the statement on going concern.





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## **Independent Auditors' Report (continued)**

**To the Shareholders of MAPFRE Middlesea p.l.c.**

### **3 Report on Other Legal and Regulatory Requirements**

#### ***Matters on which we are required to report by the Act, specific to public-interest entities***

Pursuant to article 179B(1) of the Act, we report as under matters not already reported upon in our 'Report on the Audit of the Financial Statements':

- we were first appointed as auditors by the shareholders on 15 July 2015, and subsequently reappointed at the Company's general meetings for each financial year thereafter. The period of total uninterrupted engagement is six years;
- our opinion on our audit of the financial statements is consistent with the additional report to the audit committee required to be issued by the Audit Regulation (as referred to in the Act); and
- we have not provided any of the prohibited services as set out in the APA.



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## **Independent Auditors' Report (continued)**

**To the Shareholders of MAPFRE Middlesea p.l.c.**

### ***Matters on which we are required to report by exception by the Act***

Pursuant to articles 179(10) and 179(11) of the Act, we have nothing to report to you with respect to the following matters:

- proper accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records; or
- we have not obtained all the information and explanations which, to the best of our knowledge and belief, we require for the purpose of our audit.

The Principal authorised to sign on behalf of KPMG on the audit resulting in this independent auditors' report is Hilary Galea-Lauri.

**KPMG**  
Registered Auditors

25 March 2021



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## **Independent Assurance Report**

**To the Shareholders of Mapfre Middlesea p.l.c.**

***Report required by Listing Rule 5.98 and 12.26N issued by the Listing Authority in Malta***

We were engaged by the Directors to report on specific disclosures in the Corporate Governance Statement and the Remuneration Report (the “Disclosures”) of Mapfre Middlesea p.l.c. (the “Company”) as at 31 December 2020 as to whether these are in compliance with corporate governance regulations and information to be provided in the remuneration report set out in the Listing Rules issued by the Listing Authority, the Malta Financial Services Authority (the “Listing Rules”). We are required to report in the form of an independent reasonable assurance conclusion as to whether:

- (a) in light of our knowledge and understanding of the Company and its environment obtained during the course of the statutory audit, we have identified material misstatements with respect to the information requirements referred to in Listing Rule 5.97.4, and for issuers of securities that carry voting rights that are subject to the requirements of Directive 2004/25/EC of the European Parliament and of the Council of 21 April 2004 on takeover bids, the information referred to in Listing Rule 5.97.5. Where material misstatements are identified in relation to the requirements of Listing Rules 5.97.4 and 5.97.5, as applicable, we shall, in addition to our opinion, provide an indication of the nature of such misstatements;
- (b) the Disclosures include the other information required by Listing Rule 5.97, insofar as it is applicable to the Company; and
- (c) the Disclosures include the information required by Appendix 12.1 under Chapter 12 of the Listing Rules, insofar as it is applicable to the Company.

### ***Responsibilities of the Directors***

The Directors are responsible for the compliance of the Company, and of the Disclosures, with the Listing Rules.

The Directors are also responsible for preparing and presenting the Disclosures that are free from material misstatement and for the information contained therein.



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## **Independent Assurance Report (continued)**

### **To the Shareholders of Mapfre Middlesea p.l.c.**

#### ***Responsibilities of the Directors (continued)***

This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and presentation of the Disclosures that is free from material misstatement whether due to fraud or error. It also includes ensuring that the Company complies with the Listing Rules, selecting and applying policies and procedures in relation to both financial and non-financial information, making estimates and judgement that are reasonable in the circumstances and for maintaining adequate records in relation to the Disclosures.

The Directors are also responsible for preventing and detecting fraud and for identifying and ensuring that the Company complies with laws and regulations applicable to its activities.

The Directors are also responsible for ensuring that staff involved with the preparation and presentation of the Disclosures are properly trained, information systems are properly updated and that any changes in reporting encompass all significant reporting units relevant to the Disclosures encompass all significant business units. This responsibility also includes informing us of any changes in the Company's operations since the date of the Disclosures and since the date of our most recent assurance report on the Disclosures.

#### ***Our Responsibilities***

Our responsibility is to examine the Disclosures and to report thereon in the form of a reasonable assurance conclusion based on the evidence obtained. We conducted our engagement in accordance with International Standard on Assurance Engagements 3000, *Assurance Engagements Other Than Audits or Reviews of Historical Financial Information* issued by the International Auditing and Assurance Standards Board.

That standard requires that we plan and perform our procedures to obtain reasonable assurance about whether the Disclosures are properly prepared and presented, in all material respects, in accordance with the requirements set out in the relevant Listing Rules.

The firm applies International Standard on Quality Control 1 *Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements* and, accordingly, maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.



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## Independent Assurance Report (continued)

To the Shareholders of Mapfre Middlesea p.l.c.

### *Our Responsibilities (continued)*

We have complied with the independence and other ethical requirements of the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)* (IESBA Code), together with the ethical requirements that are relevant to our assurance engagement in accordance with the *Accountancy Profession (Code of Ethics for Warrant Holders) Directive* issued in terms of the Accountancy Profession Act (Chapter 281, Laws of Malta), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the Disclosures whether due to fraud or error.

In making those risk assessments, we have considered internal control relevant to the preparation and presentation of the Disclosures in order to design assurance procedures that are appropriate in the circumstances, but not for the purposes of expressing a conclusion as to the effectiveness of Company's internal control over the preparation and presentation of the Disclosures. Our engagement also included assessing the appropriateness of the Disclosures, the suitability of the criteria, being the relevant Listing Rules, in preparing and presenting the Disclosures in the circumstances of the engagement and evaluating the appropriateness of the method used in the preparation and the overall presentation of the Disclosures. Reasonable assurance is less than absolute assurance.

We are not required to, and we do not, consider whether the directors' statements on internal control and risk management systems cover all the risks and controls in relation to the financial reporting process or form an opinion on the effectiveness of the Company's corporate governance procedures or its risks and control procedures, nor on the ability of the Company to continue in operational existence. Our opinion in relation to the disclosures pursuant to Listing Rules 5.97.4 and 5.97.5 is based solely on our knowledge and understanding of the Company and its environment obtained in forming our opinion on the audit of the financial statements. We have not performed any procedures by way of audit, verification or review on the underlying information from which the other disclosures required by Listing Rule 5.97 is derived.

We also read the other information included in the Annual Report in order to identify any material inconsistencies with the Disclosures.



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## Independent Assurance Report (continued)

To the Shareholders of Mapfre Middlesea p.l.c.

### Conclusion

Our conclusion has been formed on the basis of, and is subject to, the matters outlined in this report.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion.

In our opinion:

- (a) in light of the knowledge and understanding of the Company and its environment obtained during the course of our statutory audit, we have not identified material misstatements with respect to the information requirements referred to in Listing Rule 5.97.4, and for issuers of securities that carry voting rights that are subject to the requirements of Directive 2004/25/EC of the European Parliament and of the Council of 21 April 2004 on takeover bids, the information referred to in Listing Rule 5.97.5;
- (b) the Disclosures include the other information required by Listing Rule 5.97 insofar as it is applicable to the Company; and,
- (c) the Disclosures include the information required by Appendix 12.1 under Chapter 12 of the Listing Rules, insofar as it is applicable to the Company.

The Principal authorised to sign on behalf of KPMG on the work resulting in this assurance report is Hilary Galea-Lauri.

**KPMG**  
Registered Auditors

25 March 2021