

Merkanti Holding p.l.c. Aragon House Business Centre Dragonara Road St. Julians, STJ 3140 Malta

# COMPANY ANNOUNCEMENT

*Reference:* (03/2020)

# Approval of Annual Report and Audited Financial Statements for year ended 31 December 2019

This a company announcement issued by Merkanti Holding p.l.c. (C 70823) (the "**Company**") pursuant to Listing Rule 5.16.21 of the Listing Rules issued by the Listing Authority.

The Board of Directors of the Company has on the 28<sup>th</sup> April 2020, considered and approved the Company's annual report and audited financial statements for the period ended 31 December 2019, a copy of which is attached to this announcement and can also be viewed on the Company's website at <u>https://merkantiholding.com/</u>.

The Board resolved that the audited financial statements be submitted for shareholders' approval at an Annual General Meeting which will be scheduled in due course.

By order of the Board.

Dr Andre Zerafa Director **Ganado Services Limited** Company Secretary 30 April 2020

MERKANTI HOLDING p.l.c. (formerly MFC Holding Limited)

Annual Report and Consolidated Financial Statements 31 December 2019

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# **Directors' report**

The board of directors ("the Board") present their report and the audited financial statements of Merkanti Holding p.l.c. (the "Company", formerly MFC Holding Limited) and Merkanti Holding p.l.c. Group - (the "Group", formerly MFC Holding Limited Group), for the year ended 31 December 2019. The subsidiaries include Merkanti Bank Limited (the "Bank", formerly MFC Merchant Bank Limited), Merkanti (A) International Limited ("Merkanti A", formerly MFC (A) Limited), Merkanti (D) International Limited ("Merkanti D", formerly MFC (D) Limited), ("Merkanti A", together with "Merkanti D", the "Property Companies") and Merkanti Diesel Limited ("Merkanti Diesel").

# Subsidiaries

The following table illustrates the corporate structure of the Group, and the percentage of share held by the parent company as at 31 December 2019:

| Name of company  | % of shares<br>held                |
|--|------------------------------------|
| Merkanti Holding plc (parent company)  |                                    |
| - Merkanti Bank Limited<br>- Merkanti (A) International Limited<br>- Merkanti (D) International Limited<br>- Merkanti Diesel Limited | 100.0%<br>94.9%<br>94.9%<br>100.0% |

# Principal activities

Merkanti Holding p.l.c. is a holding and finance company that does not carry on any trading activities apart from the raising of capital and advancing the same to the Group. Accordingly, the Company is economically dependent on the Group. The principal activities of the Group are comprised of the activities of the Bank and the Property Companies, explained further in the 'Review of the business' section below.

On 12 August 2019, the Company issued €25,000,000 secured bonds carried at a tenor of 7 years with a coupon of 4%. The proceeds of the issuance were utilised to support the expansion of the business of the Bank and the Property Companies. The bond issuance was listed in the Malta Stock Exchange.

# **Review of the business**

Loss after tax for the year for the Company amounted to  $\leq 10,631$  (2018: profit after tax of  $\leq 577,620$ ), whilst the Group achieved a profit after tax of  $\leq 2,916,350$  (2018:  $\leq 1,198,968$ ). The increase in profits of the Group mainly emanated from the inclusion of the financial results of Merkanti (A) International Ltd. and Merkanti (D) International Ltd., which were acquired at the end of 2018, in the consolidated statements for the entire year.

Total assets for the Company and the Group stood at €77,617,080 and €90,964,466 respectively (2018: €52,291,751 and €59,531,055). The increase in total assets of the Group during the year mainly stems from the issuance of a €25 million secured bond during the year.

# Review of the business - continued

The Bank is a credit institution licensed by the MFSA under the Banking Act (Chapter 371 of the laws of Malta) that provides trade finance and merchant banking services, including factoring, forfaiting, treasury and correspondent banking services as well as general lending and taking of corporate deposits. The Bank's operations began in February 2016 after the ECB and MFSA approval of the acquisition.

Following the acquisition of the Bank in 2016, the Bank has undergone an internal reorganisation process under then Chief Executive Officer, Otto Karasek. During this period the main focus was to revamp the Bank's internal procedures, systems and corporate governance structures in order to align the organisation with the Bank's new business model.

Following this two-year period of involvement in a limited number of (primarily intra-group) factoring, loan, trade finance and merchant banking advisory transactions, the Bank is now investing in the expansion of its core trade finance and merchant banking activities on a larger scale.

The Property Companies are property holding companies that operate in the industrial real estate leasing sector in Germany, together holding assets recently valued at €48.6 million, yielding a combined rental income of approximately €2.2 million per annum.

The real estate owned by the Property Companies is currently leased out to a number of tenants. Lease agreements in place between the Property Companies and the respective tenants are either open-ended indefinite term contracts or definite term contracts (with a number of definite term rental agreements catering for the automatic renewal of the lease, and with renewal periods ranging from one to six years). In most cases the lessee has the option to terminate the contract by giving written notice a number of months prior the expiration of the contract, which notice period ranges between 3 to 18 months. For the year ending 31 December 2019, 95% (2018: 96%) of the combined rental income of  $\in 2.2$  million (2018: e 2.2 million) was generated from areas leased out to third party tenants, with the remaining 5% (2018: 4%) generated from leases to related parties.

On 16 December 2019, Merkanti Diesel Ltd was incorporated, as a fully owned subsidiary of Merkanti Holding p.l.c.

# Principal risks and uncertainties

A weakening of the global economy, including capital and credit markets, could adversely affect the Group's business and financial results and have a material adverse effect on its liquidity and capital resources.

The Group's business, by its nature, does not produce predictable earnings and it may be materially affected by conditions in the global financial markets and economic conditions generally. As demand for the Group's products and merchant banking services has historically been determined by general global macro-economic activities, demand and prices for the Group's products and services have historically decreased substantially during economic slowdowns. A significant economic downturn may affect sales and profitability and may adversely affect suppliers and customers. Depending on their severity and

# Principal risks and uncertainties - continued

duration, the effects and consequences of a global economic downturn could have a material adverse effect on the Group's liquidity and capital resources, including the Group's ability to raise capital, if needed, and otherwise negatively impact our business and financial results.

The Group is subject to global economic, market and business risks with respect to the current COVID 19 Pandemic.

To date, the Group has not experienced a material impact on its operations as a result of the current COVID 19 pandemic. However, the pandemic is dynamic and expanding and its ultimate scope, duration and effects are currently uncertain. The Group expect that this pandemic, and any future epidemic or pandemic crises, could result in direct and indirect adverse effects on the industries and geographies in which it operates.

The pandemic is expected to have a negative impact on global, regional and national economies and to disrupt supply chains and otherwise reduce international trade and business activity. This may in turn reduce the level of activity in which certain of the Group's businesses operate and have a negative impact on such businesses' ability to generate revenues or profits. If the pandemic is prolonged, this could amplify the current negative demand and supply chain effects as well as the negative impact on global growth and global financial markets.

Although disruption and effects of the COVID 19 pandemic may be temporary, given the dynamic nature of these circumstances and the worldwide nature of the Group's business and operations, the duration of any business disruption and the related financial impact cannot be reasonably estimated at this time but could materially affect the Group's businesses, results of operations and financial condition.

### The Group is subject to strategic and business risk.

Improper strategic choices or the actual implementation of strategic decisions, as well as lack of responsiveness to changes in the economic environment, can have a serious and significant impact on prospective financial results. As the Group is engaged in German property business, this risk category is intimately connected with the overall performance of the global and German economy. In addition, the Group is engaged in the trade finance and merchant banking business, which is intimately connected with the level of cross-border trade between countries and in markets that are typically in the developing stages of their economic development and political stability.

### The Group may increase its debt in the future.

The Group may continue to fund its operations and future growth by incurring additional debt. A substantial deterioration in operating cash flows and profitability could make it difficult for the Group to service interest payments and principal repayments on its borrowings. The Group could be at risk of default on the occurrence of certain unexpected events. Any failure to satisfy debt obligations could result in a default under the terms of current and future financing arrangements.

# The Group's bank subsidiary is subject to regulatory risk.

Merkanti Bank is subject to a number of prudential and regulatory controls, including but not limited to CRD IV, CRR and BRRD, that are designed to maintain the safety and soundness of banks, ensure their compliance with economic and other objectives and limit their exposure to risk. Merkanti Bank therefore faces risks associated with an uncertain and rapidly evolving prudential regulatory environment pursuant to which it is required, amongst other things, to maintain adequate capital resources and capital ratios at

# Principal risks and uncertainties - continued

# The Group's bank subsidiary is subject to regulatory risk - continued

all times. Any legislative or regulatory actions and any resulting changes required to be made to Merkanti Bank's operations could adversely affect its business.

# Merchant banking as a business is competitive, volatile and subject to various risks.

Merkanti Bank's merchant banking business could experience significant periodic variations in revenues and results of operations in the future. The merchant banking business is also highly competitive and competitors have substantially greater capital and resources, including access to supply, than Merkanti Bank has. If Merkanti Bank is unable to compete effectively, its business and results of operations will be adversely affected

# The Group is subject to systematic risk in the global financial system.

Due to the high level of interdependence between financial institutions, Merkanti Bank is and will continue to be subject to the risk of deterioration of the (actual or perceived) commercial and financial soundness of other financial services institutions, which is often referred to as "systemic risk". Even the perceived lack of creditworthiness of about a single counterparty may lead to market wide liquidity problems and losses or defaults by other institutions, including Merkanti Bank.

# The Group is exposed to litigation risks in its business that are often difficult to assess or quantify.

The Group is exposed to various forms of legal risk arising from its trade finance, merchant banking and other activities. Legal risks arise from the possibility that unenforceable contracts, lawsuits, or adverse judgements can disrupt or otherwise negatively affect the operations or condition of the Group. The Group carries on business in various parts of the world and under different legal systems. The Group is particularly susceptible to legal risks when entering into structured transactions in emerging markets, where its legal rights might be susceptible to non-enforcement because of uncertainties of the local legal and judicial system.

# The Group is exposed to the industrial real estate and property market in Germany.

The industrial real estate market in Germany is, among other things, affected by shifts in demand and supply, changes in general economic conditions, changing supply within a particular area of competing space and attractiveness of real estate relative to other investment choices. Changes in regulatory requirements and applicable laws (such as taxation and planning permits), political conditions, conditions of the financial markets, inflation, interest rate fluctuations, the availability of financing, yields of alternative investments and other factors may also have an adverse effect on the property market and, in turn, the capital values and income streams of the Group.

### Future business developments

The Group expects to continue to grow its balance sheet and is considering various alternatives to add leverage to support the future growth plans of the Bank and the Property Companies.

During 2020, the Bank's main business strategy will continue to focus on merchant banking and trade finance activities related to corporate banking business with the objective of improving fee related income and also enhance its asset allocation structure with related loan and treasury business. The Bank is also planning to further consolidate its staff organisation and upgrade internal operational systems in order to handle the expected increase in business development momentum throughout 2020. In addition, the Group is considering various strategic acquisitions to further expand its existing business, product profile and geographical scope, while at the same time maintaining a strong liquidity profile to be able to capitalize on any opportunities which may arise.

### **Risk management**

The Group faces a range of business, financial and operational risks. The Group adopts a robust corporate governance framework with a risk management approach to understand what its risks are, how much risk is acceptable, and to be able to manage it to create value for shareholders while meeting regulatory requirements ensuring integrity, ethical and transparent behaviour.

At a strategic level, the Group's financial risk management objectives are:

- i. to ensure appropriate identification of the Group's significant risks;
- ii. to ensure that the Group's plans are consistent with its risk appetite;
- iii. to optimise risk/return decisions by taking them as closely as possible to the business, while establishing strong and independent review and challenge structures; and
- iv. to help the Group's Management improve the control and co-ordination of risk taking across the business.

A detailed review of the Group's use of financial instruments, its exposure to liquidity risk, credit risk and market risk, and the respective financial risk management objectives and policies is included in Note 2 to the financial statements.

### **Results and dividends**

The income statement is set out on page 23. No dividend is being recommended by the Board. The accumulated losses of the Group amounting to €1,432,652 will be carried forward to the next financial year.

# Directors

The directors of the Company who held office during the year were:

Michael Smith (resigned with effect from 4 July 2019) Samuel Morrow Mario P Galea (appointed with effect from 1 July 2019) Benjamin Muscat (appointed with effect from 1 July 2019) Silke Stenger (appointed with effect from 1 July 2019)

In accordance with the Company's articles of association, directors are appointed during the Company's annual general meeting until the next following annual general meeting (unless elected for a longer or shorter period or unless they resign or are removed), at the end of which term they may stand again for

# Directors - continued

re-election. No election may be made for a period exceeding three (3) years. The Articles of Association of the Company clearly set out the procedures to be followed in the appointment of directors.

# **Responsibilities of Directors for the Financial Statements**

The directors are required by the Maltese Companies Act (Cap.386) to prepare financial statements which give a true and fair view of the state of affairs of the Group and the Parent Company as at the end of each reporting period and of the profit or loss for that period.

In preparing the financial statements, the directors are responsible for:

- ensuring that the financial statements have been drawn up in accordance with International Financial Reporting Standards as adopted by the EU;
- selecting and applying appropriate accounting policies;
- making accounting estimates that are reasonable in the circumstances;
- ensuring that the financial statements are prepared on the going concern basis unless it is inappropriate to presume that the Group and the Parent Company will continue in business as a going concern.

# Material contracts

Other than the contracts specified for and within the Company's prospectus dated July 18, 2019, for the issuance of €25 million of 4% seven year secured bonds, there are no material contracts outstanding.

# **Going concern**

The Directors, as required by Listing Rule 5.62, have considered the Company's operational performance, the statement of Financial Position as at December 31, 2019 as well as the business plans for the coming year, and that they have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, they continue to adopt the going concern basis in preparing the financial statements.

# Auditors

PricewaterhouseCoopers have indicated their willingness to continue in office and a resolution for their reappointment will be proposed at the Annual General Meeting.

Merkanti Holding p.I.c. (formerly MFC Holding Limited) Annual Report and Consolidated Financial Statements - 31 December 2019

Directors' report - continued

### Statement of Responsibility pursuant to the Listing rules issued by the Listing Authority

The Board declares that to the best of their knowledge, the financial statements included in the Annual Report are prepared in accordance with the requirements of International Financial Reporting Standards as adopted by the EU and give a true and fair view of the assets, liabilities, financial position and profit of the Company and the undertakings included in the consolidation taken as a whole, and that this director's report includes a fair review of the development and performance of the business and position of the Company, together with a description of the principal risks and uncertainties that it faces.

Approved and signed on behalf of the Board on 30 April 2020 by:

Mario Galea Chairman

Registered office Merkanti Holding p.l.c. Aragon House Business Centre Dragonara Road St Julian's, STJ 3140 Malta

30 April 2020

Samuel Morrow

**Executive Director** 

# Statement of Compliance with Corporate Governance Code

The Listing Rules issued by the Listing Authority of the Malta Financial Services Authority, require listed companies to observe The Code of Principles of Good Corporate Governance (the "Code"). Although the adoption of the Code is not obligatory, companies with securities that are listed on a 'regulated market' (and that are subject to the Listing Rules and the Code) are required to include, among other things, in their annual report, a corporate governance statement and a statement by the directors on a company's compliance with the Code, accompanied by a report of the auditors thereon. Companies that do not have any listed equity securities, including Merkanti Holding p.l.c. (the "Company"), are exempt from certain requirements relating to the contents of this corporate governance statement.

# Compliance

The Company's Board of Directors (the "Board") believes in the principles espoused by and the adoption of the Code and the Company has endorsed them to the extent that they are considered complementary to the size, nature, and operations of the Company. In particular, the Board believes that, due to the Company's size, operations and particular circumstances – including the fact that it is a holding and finance company and does not have any employees or officers other than the Directors and the company secretary – it is not necessary for the Board to establish the remuneration, nomination and board performance evaluation committees (and the related supporting principles and Code Provisions) that are suggested in the Code, and that the function of these committees can efficiently be undertaken by the board itself as necessary. It should also be noted that the Board's performance is subject to ongoing evaluation and scrutiny of the Board itself (the majority of which is composed by independent non-executive Directors), the Company's shareholder and the market. The shareholders approve the remuneration paid to the directors at the annual general meeting.

# The Board

The Board is responsible for devising a strategy, setting policies and the management of the Company. It is also responsible for reviewing internal control procedures, financial performance and business risks facing the Company. The Board is also responsible for ensuring that its operations are in conformity with all relevant rules and regulations. Directors meet regularly, mainly to review the operational and financial performance of the Company, any significant matters arising, and to review internal control processes. Board members are notified of forthcoming meetings by the Company Secretary with the issue of an agenda and supporting documents, which are circulated in advance of the meeting. All the directors have access to independent professional advice at the Company's expense should they so require and frequently make use of this facility on various issues.

The Company has in place systems whereby the directors obtain timely information from the executive management teams of its subsidiaries, not only at meetings of the Board but at regular intervals or when the need arises.

The Board is currently composed of one executive and three independent non-executive directors, as listed below.

Mario P Galea (Chairman and Independent Non-Executive Director) Benjamin Muscat (Independent Non-Executive Director) Silke Stenger (Independent Non-Executive Director) Samuel Morrow (Executive Director)

The Company Secretary of the Company is Ganado Services Limited (C 10785)

# Statement of Compliance with Corporate Governance Code - continued

## Internal Controls & Risk Management Systems in relation to Financial Reporting

The Board is responsible for designing, implementing and maintaining internal controls and risk management systems that it deems necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for reviewing their effectiveness. They are also responsible for safeguarding the assets of the Group and the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In particular, systems and procedures are in place for the Company to control, report, monitor and assess risks and their financial implications, and to take timely corrective actions where necessary, and for the Board to be kept informed in a structured and systematic manner on the operational and financial performance of the Company. Regular financial budgets and strategic plans are prepared, and performance against these plans is actively monitored and reported to the directors on a regular basis. All financial information and forecasts are reviewed by multiple individuals as well as the Board to ensure accuracy.

The monitoring of these controls and systems has been delegated to the Audit Committee (as described below). The Board and Audit Committee are satisfied with the effectiveness of the Company's system of internal controls and risk management systems.

### **Audit Committee**

The Board established an Audit Committee (the "Committee") in 2019 to assist the Board in fulfilling its supervisory and monitoring responsibilities. The Committee operates according to detailed terms of reference established by the Board that reflect the requirements of the Listing Rules as well as current good corporate governance best practices. These terms of reference establish its composition, role, responsibilities and function, the parameters of its remit, as well as the basis for the processes that it is required to comply with. The Committee, which is required to meet at least four times a year, is a sub-committee of the Board and is directly responsible and accountable to the Board.

The primary purpose of the Committee is to assist the Directors in conducting their role effectively so that the Company's decision-making capability and the accuracy of its reporting and financial results are maintained at a high level at all times. Among other responsibilities, the Committee is responsible for monitoring the financial reporting process and monitoring of the effectiveness of the Company's internal controls and risk management systems in relation to the financial reporting of the Company.

The Audit Committee is composed entirely of independent non-executive Directors (each of which satisfies the independence criteria set out in the Listing Rules). All of the members of the Audit Committee are designated as competent in auditing and/or accounting. Mario Galea has been appointed as the Chairman of the Audit Committee.

The Members of the Audit Committee are:

Mario Galea (Chairman) Benjamin Muscat (Member) Silke Stenger (Member) Merkanti Holding p.I.c. (formerly MFC Holding Limited) Annual Report and Consolidated Financial Statements - 31 December 2019

### Statement of Compliance with Corporate Governance Code - continued

### **Remuneration Statement**

In terms of the Company's Memorandum and Articles of Association, it is the shareholders of the Company in the General Meeting who determine the maximum annual aggregate remuneration of the directors. The directors received €49,725 in aggregate for services rendered during 2019 in their capacity as directors of the company. No part of the remuneration paid to the directors is performance based. None of the directors, in their capacity as a director of the Company, is entitled to profit sharing, share options or pension benefits.

Approved and signed on behalf of the Board on 30 April 2020 by:

Mario Galea Chairman of the Board and Audit Committee

Samuel Morrow Executive Director



# Independent auditor's report

To the Shareholders of Merkanti Holding p.l.c.

# Report on the audit of the financial statements

# Our opinion

In our opinion:

- Merkanti Holding p.l.c.'s consolidated and standalone parent company financial statements (the "financial statements") give a true and fair view of the group and parent company's financial position as at 31 December 2019, and of the group's and the parent company's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards ('IFRSs') as adopted by the EU; and
- The financial statements have been prepared in accordance with the requirements of the Maltese Companies Act (Cap. 386).

Our opinion is consistent with our additional report to the Audit Committee.

# What we have audited

Merkanti Holding p.l.c.'s financial statements, set out on pages 21 to 109 comprise:

- the consolidated and standalone parent company statements of financial position as at 31 December 2019;
- the consolidated and standalone parent company income statements and statements of comprehensive income for the year then ended;
- the consolidated and standalone parent company statements of changes in equity for the year then ended;
- the consolidated and standalone parent company statements of cash flows for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



To the Shareholders of Merkanti Holding p.l.c. (formerly MFC Holding Limited)

# Independence

We are independent of the group and the parent company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements of the Accountancy Profession (Code of Ethics for Warrant Holders) Directive issued in terms of the Accountancy Profession Act (Cap. 281) that are relevant to our audit of the financial statements in Malta. We have fulfilled our other ethical responsibilities in accordance with these Codes.

To the best of our knowledge and belief, we declare that non-audit services that we have provided to the parent company and its subsidiaries are in accordance with the applicable law and regulations in Malta and that we have not provided non-audit services that are prohibited under Article 18A of the Accountancy Profession Act (Cap. 281).

The non-audit services that we have provided to the parent company and its subsidiaries, in the period from 1 January 2019 to 31 December 2019, are disclosed in Note 32 to the financial statements.

# Our audit approach

# Overview



- Overall group materiality: €909,000 which represents approximately 1% of total assets.
- The Group is composed of 5 reporting units all located in Malta.
- The Group engagement team carried out the audit of the financial statements of the parent company as well as the audit of the financial statements of all the subsidiaries of the company, other than for 1 entity which was incorporated on 16 December 2019, and thus is not yet subject to audit requirements.
- Valuation of the group's investment property.



To the Shareholders of Merkanti Holding p.l.c. (formerly MFC Holding Limited)

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the consolidated financial statements. In particular, we considered where the directors made subjective judgements; for example, in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits, we also addressed the risk of management override of internal controls, including among other matters consideration of whether there was evidence of bias that represented a risk of material misstatement due to fraud.

# Materiality

The scope of our audit was influenced by our application of materiality. An audit is designed to obtain reasonable assurance whether the financial statements are free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

Based on our professional judgement, we determined certain quantitative thresholds for materiality, including the overall group materiality for the consolidated financial statements as a whole as set out in the table below. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and in aggregate on the financial statements as a whole.

| Overall group materiality                             | €909,000   |
|---|--|
| How we determined it                                  | Approximately 1% of total assets   |
| Rationale for the<br>materiality benchmark<br>applied | We chose total assets as the benchmark because in our view it is<br>an appropriate measure for the group.<br>We chose 1% which is within the range of materiality thresholds<br>that we consider acceptable. |

We agreed with the Audit Committee that we would report to them misstatements identified during our audit above €90,000 as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons.



*Independent auditor's report - continued* To the Shareholders of Merkanti Holding p.l.c. (formerly MFC Holding Limited)

# Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key audit matter  | How our audit addressed the Key audit matter  |
|---|---|
| <ul> <li>Valuation of the group's investment property</li> <li>The Group's investment property portfolio, which is fair valued on an annual basis in accordance with the requirements of the Group's accounting policy, has a carrying amount of €35 million as at 31 December 2019.</li> <li>On an annual basis, the Company's Board of directors determines the fair value of the investment property based on external valuations performed by an independent property valuer using appropriate valuation models comprising the comparative value approach for the respective land component and the capitalised income approach for the respective buildings component. The valuation reports are prepared in accordance with the relevant German regulations, namely the German Building Code (Baugesetzbuch, BauGB) and ImmoWertV. ImmoWertV was published by the German authorities, in order to provide a detailed framework for the determination of market values.</li> <li>In view of the limited number of similar comparable properties and property transactions, comprising sales or rentals in the respective markets in which the properties are located, the valuations have been carried out using unobservable inputs.</li> <li>Such unobservable inputs include the capitalisation rate, the growth rate for determining maintainable income, expected service life, land and building specific adjustments and the sales price per square metre specifically for the purposes of the comparative value approach.</li> </ul> | <ul> <li>As part of our audit we performed the following procedures:</li> <li>We engaged our own in-house experts to review the valuation approach adopted and the underlying assumptions applied in the property valuations in order to assess the reasonableness of the estimated fair value for the properties.</li> <li>We evaluated the competence of the external valuer, which included due consideration of qualifications and expertise.</li> <li>We verified that the requirements underlying the valuation regulations used for the purposes of compiling valuation reports for the group's properties are consistent with the parameters outlined by the Royal Institution of Chartered Surveyors' ('RICS') Valuation, Global Standards (2017), which are in line with the requirements of IFRS 13, 'Fair value measurement'.</li> <li>With respect to comparable land values, we verified that adequate adjustments have been applied to standard sales prices in view of the lack of comparability within the land classification.</li> <li>We confirmed that the market rates applied in the valuation model to determine maintainable income are consistent with the average rental rates generated by the group for the respective properties.</li> <li>We ensured that the capitalisation rates applied by the valuer fall within benchmark market averages attributable to the region of the respective properties.</li> </ul> |



To the Shareholders of Merkanti Holding p.l.c. (formerly MFC Holding Limited)

| Key audit matter                                 | How our audit addressed the Key audit matter   |
|--|--|
| The valuation of the group's investment property | Marcon and the short of the state of the sta |

The valuation of the group's investment property is inherently subjective principally due to the judgemental nature of the factors mentioned above and the assumptions used in the underlying valuation models. The significance of the estimates and judgements involved warrants specific audit focus in this area.

Hence, the extent of judgement and the carrying amount of investment property in the context of the Company's consolidated statement of financial position resulted in this matter being identified as an area of audit focus.

Relevant references in the Annual Report and Financial Statements:

- Accounting policy: Note 1.8;
- Note on non-financial instruments measured at fair value: Note 2.7; and
- Note on investment property: Note 10.

We have no key audit matters to report with respect to our audit of the parent company financial statements.

- We assessed whether administration costs are adequately considered, whether maintenance expenses applied in the valuation of the property reflect the age of the property and any equipment in use, whether rental failure costs are adequately taken into account, and whether the remaining useful life takes cognisance of the property location, state of construction and possible future economic environment.
- We also ensured that object-specific costs such as costs of repairs, renovation and preparation of exterior facilities, together with marketing costs for vacancy periods, are appropriately factored into the valuations.
- We assessed the mathematical accuracy of the calculations underlying each fair valuation within the valuation reports.

Based on our work, we concluded that the group's property estimated fair values determined by the independent valuer were within an acceptable range of values.



To the Shareholders of Merkanti Holding p.l.c. (formerly MFC Holding Limited)

# How we tailored our group audit scope

The group is composed of 5 reporting units all located in Malta. We tailored the scope of our audit in order to perform sufficient work to enable us to provide an opinion on the consolidated financial statements as a whole, taking into account the structure of the group, the accounting processes and controls, and the industries in which the group operates.

The group audit team performed all of this work by applying the overall group materiality, together with additional procedures performed on the consolidation. This gave us sufficient appropriate audit evidence for our opinion on the consolidated financial statements as a whole.

# Other information

The directors are responsible for the other information. The other information comprises the Directors' report, and the Statement of Compliance with Corporate Governance Code (but does not include the financial statements and our auditor's report thereon).

Our opinion on the financial statements does not cover the other information, including the Directors' report.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

With respect to the Directors' report, we also considered whether the Directors' report includes the disclosures required by Article 177 of the Maltese Companies Act (Cap. 386).

Based on the work we have performed, in our opinion:

- The information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' report has been prepared in accordance with the Maltese Companies Act (Cap. 386).

In addition, in light of the knowledge and understanding of the group and its environment obtained in the course of the audit, we are required to report if we have identified material misstatements in the Directors' report and other information that we obtained prior to the date of this auditor's report. We have nothing to report in this regard.



To the Shareholders of Merkanti Holding p.l.c. (formerly MFC Holding Limited)

# Responsibilities of the directors and those charged with governance for the financial statements

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs as adopted by the EU and the requirements of the Maltese Companies Act (Cap. 386), and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the group's financial reporting process.

# Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's and the parent company's internal control.



To the Shareholders of Merkanti Holding p.l.c. (formerly MFC Holding Limited)

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's or the parent company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the group's or the parent company's ability to continue as a going concern. In particular, it is difficult to evaluate all of the potential implications that COVID-19 will have on the group's and parent company's trade, customers and suppliers, and the disruption to its business and the overall economy.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



To the Shareholders of Merkanti Holding p.l.c. (formerly MFC Holding Limited)

# Report on other legal and regulatory requirements

Report on the statement of compliance with the Principles of Good Corporate Governance

The Listing Rules issued by the Malta Listing Authority require the directors to prepare and include in their Annual Report a Statement of Compliance providing an explanation of the extent to which they have adopted the Code of Principles of Good Corporate Governance and the effective measures that they have taken to ensure compliance throughout the accounting period with those Principles.

The Listing Rules also require the auditor to include a report on the Statement of Compliance prepared by the directors.

We read the Statement of Compliance and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements included in the Annual Report. Our responsibilities do not extend to considering whether this statement is consistent with any other information included in the Annual Report.

We are not required to, and we do not, consider whether the Board's statements on internal control included in the Statement of Compliance cover all risks and controls, or form an opinion on the effectiveness of the parent company's corporate governance procedures or its risk and control procedures.

In our opinion, the Statement of Compliance set out on pages 8 to 10 has been properly prepared in accordance with the requirements of the Listing Rules issued by the Malta Listing Authority.

# Other matters on which we are required to report by exception

We also have responsibilities:

- under the Maltese Companies Act (Cap. 386) to report to you if, in our opinion:
  - Adequate accounting records have not been kept, or that returns adequate for our audit have not been received from branches not visited by us.
  - The financial statements are not in agreement with the accounting records and returns.
  - We have not received all the information and explanations we require for our audit.
- under the Listing Rules to review the statement made by the directors that the business is a going concern together with supporting assumptions or qualifications as necessary.

We have nothing to report to you in respect of these responsibilities.



To the Shareholders of Merkanti Holding p.l.c. (formerly MFC Holding Limited)

# Appointment

We were first appointed as auditors of the company on 22 August 2018. Our appointment has been renewed annually by shareholder resolution representing a total period of uninterrupted engagement appointment of 2 years. The company became listed on a regulated market on 16 August 2019.

**PricewaterhouseCoopers** 78, Mill Street Qormi Malta

risc

Fabio Axisa Partner

30 April 2020

# Statements of financial position

|  |       | Gro        | oup<br>As at 31 I | Com<br>December | pany       |
|--|-------|------------|-------------------|-----------------|------------|
|  | Notes | 2019<br>€  | 2018<br>€         | 2019<br>€       | 2018<br>€  |
| ASSETS<br>Balances with Central Bank of  |       |            |                   |                 |            |
| Malta and cash   | 4     | 10,407,301 | 1,000             | -               | -          |
| Loans and advances to banks  | 5     | 16,886,346 | 10,344,402        | 5,053,822       | -          |
| Loans and advances to customers<br>Financial assets measured at fair                     | 6     | 3,799,749  | 2,645,991         | -               | -          |
| value through profit or loss<br>Financial assets measured at fair<br>value through other | 7     | 5,172,449  | 684,179           | -               | -          |
| comprehensive income   | 8     | 6,047,646  | 4,053,115         | -               | -          |
| Investment in subsidiaries   | 9     | -          | -                 | 50,369,346      | 46,722,811 |
| Investment property  | 10    | 35,140,000 | 33,071,000        | -               | -          |
| Property, plant and equipment  | 11    | 229,715    | 76,636            | 120,854         | -          |
| Intangible assets  | 12    | 25,324     | 36,475            | -               | -          |
| Right-of-use assets  | 13    | 680,181    | -                 | 650,860         | -          |
| Other receivables  | 14    | 10,806,180 | 7,771,015         | 20,015,072      | 5,471,768  |
| Accrued income and other assets  | 15    | 1,769,575  | 847,242           | 1,407,126       | 97,172     |
| Total assets   |       | 90,964,466 | 59,531,055        | 77,617,080      | 52,291,751 |

Merkanti Holding p.I.c. (formerly MFC Holding Limited) Annual Report and Consolidated Financial Statements - 31 December 2019

## Statements of financial position - continued

|  |       | Gro         | oup<br>As at 31 [ | Com<br>December | pany       |
|--|-------|-------------|-------------------|-----------------|------------|
|  | Notes | 2019        | 2018              | 2019            | 2018       |
|  |       | €           | €                 | €               | €          |
| EQUITY AND LIABILITIES<br>Capital and reserves attributable<br>to owners of the parent |       |             |                   |                 |            |
| Share capital  | 16    | 50,000,000  | 50,000,000        | 50,000,000      | 50,000,000 |
| Contribution reserve   | 17    | 2,540,000   | 2,540,000         | 2,540,000       | 2,540,000  |
| Fair value reserve   | 18    | 50,335      | 102,680           | -               | -          |
| Accumulated losses   |       | (1,423,652) | (4,019,025)       | (297,223)       | (286,592)  |
|  |       | 51,166,683  | 48,623,655        | 52,242,777      | 52,253,408 |
| Non-controlling interests  | 19    | 1,878,245   | 5,202,619         | -               | -          |
| Total equity   |       | 53,044,928  | 53,826,274        | 52,242,777      | 52,253,408 |
| Liabilities  |       |             |                   |                 |            |
| Borrowings   | 20    | 24,287,159  |                   | 24,287,159      | _          |
| Lease liabilities  | 13    | 683,141     | Sector In Let     | 652,664         |            |
| Amounts owed to customers  | 21    | 10,216,459  | 3,642,224         | -               | -          |
| Deferred tax liabilities   | 22    | 1,995,557   | 1,671,397         | -               | -          |
| Current tax liabilities  |       | -           | 40.398            | -               | 2,159      |
| Other payables   | 23    | 178,605     | 94,940            | 101,147         | 18,215     |
| Accrued expenses and other   |       | •           |                   |                 |            |
| liabilities  | 24    | 558,617     | 155,822           | 333,333         | 17,968     |
| Total liabilities  |       | 37,919,538  | 5,704,781         | 25,374,303      | 38,343     |
| Total equity and liabilities   |       | 90,964,466  | 59,531,055        | 77,617,080      | 52,291,751 |

The notes on pages 30 to 109 are an integral part of these consolidated financial statements.

The financial statements on pages 21 to 109 were authorised for issue by the board on 30 April 2020 and were signed on its behalf by:

Mario Galea

Mario Galea Chairman

Samuel Morrow **Executive Director** 

# **Income statements**

|   |          | Gro                                  | up<br>Year ended 31                 | Compa<br>December         | any                           |
|---|----------|--------------------------------------|-------------------------------------|---------------------------|-------------------------------|
|   | Notes    | 2019<br>€                            | 2018<br>€                           | 2019<br>€                 | 2018<br>€                     |
| Interest and similar income<br>Interest and similar expense                             | 26<br>27 | 652,981<br>(427,193)                 | 289,382<br>(7,970)                  | 558,662<br>(378,275)      | 77,608<br>-                   |
| Net interest income   |          | 225,788                              | 281,412                             | 180,387                   | 77,608                        |
| Fee and commission income<br>Fee and commission expense                                 | 28<br>28 | 2,222,486<br>(1,653)                 | 2,249,379<br>(7,495)                | 404,180<br>(147,800)      | -                             |
| Net fee and commission income   |          | 2,220,833                            | 2,241,884                           | 256,380                   | -                             |
| Rental income from investment<br>property<br>Changes in the fair value of               | 29       | 2,156,201                            | -                                   |                           | -                             |
| investment property<br>Net trading gains/(losses)<br>Realised gains on disposal of      | 30       | 2,069,000<br>749,411                 | -<br>(6,118)                        | -                         | -                             |
| investments<br>Other operating income   |          | 8,958<br>104,813                     | -<br>34,479                         | -                         | -                             |
| <b>Operating income</b><br>Changes in expected credit losses<br>Administrative expenses | 31<br>32 | 7,535,004<br>(90,612)<br>(4,123,727) | 2,551,657<br>527,736<br>(1,879,845) | 436,767<br>-<br>(446,198) | 77,608<br>516,862<br>(16,270) |
| <b>Profit/(loss) before tax</b><br>Tax expense  | 33       | 3,320,665<br>(404,315)               | 1,199,548<br>(580)                  | (9,431)<br>(1,200)        | 578,200<br>(580)              |
| Profit/(loss) for the year  |          | 2,916,350                            | 1,198,968                           | (10,631)                  | 577,620                       |
| <b>Profit attributable to:</b><br>Owners of the parent<br>Non-controlling interest      |          | 2,595,373<br>320,977                 | 1,198,968<br>-                      |                           |                               |
|   |          | 2,916,350                            | 1,198,968                           |                           |                               |

As Merkanti (A) International Limited (formerly MFC (A) Limited) and Merkanti (D) International Limited (MFC (D) Limited) were acquired on 27 December 2018, the Board deemed that the financial results registered by these property companies during the year ended 31 December 2018 is immaterial and accordingly, the income and expenses attributable to those companies for 2018 were not consolidated.

# Statements of comprehensive income

|  |      | Gro                  | up<br>Year ended 31 | Compa<br>December | any       |
|--|------|----------------------|---------------------|-------------------|-----------|
|  | Note | 2019<br>€            | 2018<br>€           | 2019<br>€         | 2018<br>€ |
| Profit/(loss) for the year   |      | 2,916,350            | 1,198,968           | (10,631)          | 577,620   |
| Other comprehensive income:<br>Items that may be subsequently<br>reclassified to profit or loss<br>Fair valuation of financial assets<br>measured at fair value through<br>other comprehensive income<br>Net changes in fair value arising | 0    | (50.045)             | (47,007)            |                   |           |
| during the year, before tax  | 8    | (52,345)             | (47,397)            | -                 | -         |
| Other comprehensive income for the year, net of tax  |      | (52,345)             | (47,397)            | -                 | -         |
| Total comprehensive income for the year  |      | 2,864,005            | 1,151,571           | (10,631)          | 577,620   |
| Total comprehensive income<br>attributable to:<br>Owners of the parent<br>Non-controlling interest   |      | 2,543,028<br>320,977 | 1,151,571<br>-      |                   |           |

# Statements of changes in equity

| Group   | _  |                       | Attributable                 | Non-                       |                            |            |                               |                      |
|---|----|-----------------------|------------------------------|----------------------------|----------------------------|------------|-------------------------------|----------------------|
| Ν   |    | Share<br>capital<br>€ | Contribution<br>reserve<br>€ | Fair value<br>reserve<br>€ | Accumulated<br>losses<br>€ | Total<br>€ | controlling<br>interests<br>€ | Total<br>equity<br>€ |
| Balance at 1 January 2018   | _  | 50,000,000            | 2,540,000                    | 150,077                    | (5,217,993)                | 47,472,084 | -                             | 47,472,084           |
| <b>Comprehensive income</b><br>Profit for the year  |    | -                     | -                            | -                          | 1,198,968                  | 1,198,968  | -                             | 1,198,968            |
| Other comprehensive income:<br>Fair valuation of financial asset measured at fair<br>value through other comprehensive income<br>Net changes in fair value arising during the<br>year, net of tax | 8  |                       | -                            | (47,397)                   | -                          | (47,397)   | -                             | (47,397)             |
| Total comprehensive income  | _  | -                     | -                            | (47,397)                   | 1,198,968                  | 1,151,571  | -                             | 1,151,571            |
| Transactions with owners in their capacity<br>as owners:<br>Non-controlling interests on acquisition of<br>subsidiaries   | 19 | -                     |                              |                            |                            | -          | 5,202,619                     | 5,202,619            |
| Transactions with owners in their capacity as owners  | -  | -                     | -                            | -                          | -                          | -          | 5,202,619                     | 5,202,619            |
| Balance at 31 December 2018   | _  | 50,000,000            | 2,540,000                    | 102,680                    | (4,019,025)                | 48,623,655 | 5,202,619                     | 53,826,274           |

# Statements of changes in equity - continued

| Group   | _  | Attributable to owners of the parent |                              |                            |                            |            | Non-                          |                      |
|---|----|--------------------------------------|------------------------------|----------------------------|----------------------------|------------|-------------------------------|----------------------|
| Να  |    | Share<br>capital<br>€                | Contribution<br>reserve<br>€ | Fair value<br>reserve<br>€ | Accumulated<br>Iosses<br>€ | Total<br>€ | controlling<br>interests<br>€ | Total<br>equity<br>€ |
| Balance at 1 January 2019   | _  | 50,000,000                           | 2,540,000                    | 102,680                    | (4,019,025)                | 48,623,655 | 5,202,619                     | 53,826,274           |
| Comprehensive income  |    |                                      |                              |                            |                            |            |                               |                      |
| Profit for the year   |    | -                                    | -                            | -                          | 2,595,373                  | 2, 595,373 | 320,977                       | 2,916,350            |
| Other comprehensive income:<br>Fair valuation of financial asset measured at fair                       |    |                                      |                              |                            |                            |            |                               |                      |
| value through other comprehensive income<br>Net changes in fair value arising during the                | 0  |                                      |                              |                            |                            |            |                               |                      |
| year, net of tax  | 8  | -                                    | -                            | (52,345)                   | -                          | (52,345)   | -                             | (52,345)             |
| Total comprehensive income  |    | -                                    | -                            | (52,345)                   | 2,595,373                  | 2,543,028  | 320,977                       | 2,864,005            |
| Transactions with owners in their capacity<br>as owners:<br>Reduction in non-controlling interests from |    |                                      |                              |                            |                            |            |                               |                      |
| acquisition of additional stakes in subsidiaries  | 19 | -                                    | -                            | -                          | -                          | -          | (3,645,351)                   | (3,645,351)          |
| Transactions with owners in their capacity as owners  | _  | -                                    | -                            | -                          | -                          | -          | (3,645,351)                   | (3,645,351)          |
| Balance at 31 December 2019   | _  | 50,000,000                           | 2,540,000                    | 50,335                     | (1,423,652)                | 51,166,683 | 1,878,245                     | 53,044,928           |

# Statements of changes in equity - continued

| Company  | Share<br>capital<br>€ | Contribution<br>reserve<br>€ | Accumulated<br>losses<br>€ | Total<br>€ |
|--|-----------------------|------------------------------|----------------------------|------------|
| Balance at 1 January 2018                          | 50,000,000            | 2,540,000                    | (864,212)                  | 51,675,788 |
| <b>Comprehensive income</b><br>Profit for the year | -                     | -                            | 577,620                    | 577,620    |
| Balance at 31 December 2018                        | 50,000,000            | 2,540,000                    | (286,592)                  | 52,253,408 |
| Balance at 1 January 2019                          | 50,000,000            | 2,540,000                    | (286,592)                  | 52,253,408 |
| Comprehensive income<br>Loss for the year          | -                     | -                            | (10,631)                   | (10,631)   |
| Balance at 31 December 2019                        | 50,000,000            | 2,540,000                    | (297,223)                  | 52,242,777 |

The notes on pages 30 to 109 are an integral part of these consolidated financial statements.

# Statements of cash flows

| Group  |                                      | As at 31 December   |   |
|--|--------------------------------------|---|---|
|  | Notes                                | 2019<br>€   | 2018<br>€   |
| Interest, commission, and rental income received<br>Interest and commission expense paid<br>Cash payments to employees and suppliers   |                                      | 4,657,987<br>(70,141)<br>(4,264,440)  | 2,035,758<br>(14,051)<br>(1,856,544)                            |
| Cash flows generated from operating activities before<br>changes in operating assets and liabilities   | -                                    | 323,406   | 165,163   |
| Changes in operating assets and liabilities:<br>Net increase in loans and advances to customers<br>Net increase in other receivables<br>Reserve deposit with Central Bank<br>Net increase in other assets<br>Net increase in amounts owed to customers<br>Net (decrease)/increase in other payables<br>Net decrease in other liabilities<br>Net cash generated from operating activities | 6<br>14<br>4<br>15<br>21<br>23<br>24 | (1,234,843)<br>(5,128,710)<br>(58,043)<br>(114,492)<br>6,497,597<br>(76,368)<br>(74,511)<br>134,036 | (710,654)<br>-<br>-<br>2,076,109<br>4,015<br>(894)<br>1,533,739 |
| <b>Cash flows from investing activities</b><br>Acquisition of subsidiary, net of cash acquired<br>Acquisition of additional stakes in subsidiaries   | -                                    | (3,645,351)   | 1,233,729   |
| Purchase of investments measured at fair value through<br>profit or loss<br>Purchase of investments measured as at fair value through  | 7                                    | (1,430,254)   | (779,413)   |
| other comprehensive income<br>Purchase of investments measured as at amortised cost<br>Proceeds from disposal of investments measured as at fair   | 8                                    | (3,091,919)<br>(1,110,425)  | (686,408)<br>-  |
| value through other comprehensive income<br>Proceeds from disposal of investments measured as at   |                                      | 1,000,000   | -   |
| amortised cost<br>Purchase of property, plant and equipment  | 11                                   | 1,110,000<br>(199,303)  | (26,745)  |
| Net cash used in investing activities  | -                                    | (7,367,252)   | (258,837)   |
| Cash flows from financing activities<br>Proceeds from borrowings, net of issue costs<br>Principal element of lease payments  |                                      | 24,261,804<br>(60,595)  | -   |
| Net cash generated from financing activities   | -                                    | 24,201,209  | -   |
| Net movement in cash and cash equivalents  |                                      | 16,967,993  | 1,274,902   |
| Effect of exchange rate changes on cash and cash equivalents   |                                      | (70,652)  | (18,801)  |
| Cash and cash equivalents at beginning of year   | 34                                   | 10,345,402  | 9,089,301   |
| Cash and cash equivalents at end of year   | 34                                   | 27,242,743  | 10,345,402  |

# Statements of cash flows - continued

| Company  |       | As at 31 December  |                       |
|--|-------|--|-----------------------|
|  | Notes | 2019<br>€  | 2018<br>€             |
| Interest and commission income received<br>Interest and commission expense paid<br>Cash payments to suppliers  |       | 137,000<br>(167,387)<br>(641,808)                        | 3,716<br>-<br>(7,802) |
| Cash flows used in operating activities before<br>changes in operating assets and liabilities  | -     | (672,195)  | (4,086)               |
| Changes in operating assets and liabilities:<br>Net increase in other receivables<br>Net increase in other assets<br>Net increase in other payables<br>Net decrease in other liabilities                   |       | (769,984)<br>(56,152)<br>64,964<br>(2,159)               | -<br>-<br>-           |
| Net cash used in operating activities  | -     | (1,435,526)  | (71)                  |
| Cash flows from investing activities<br>Advances to subsidiaries<br>Acquisition of additional stakes in subsidiaries<br>Purchase of property, plant and equipment<br>Net cash used in investing activities | -     | (14,000,000)<br>(3,645,351)<br>(123,440)<br>(17,768,791) |                       |
| <b>Cash flows from financing activities</b><br>Proceeds from borrowings, net of issue costs<br>Principal element of lease payments   | -     | 24,261,804<br>(3,665)                                    | <br>_<br>_            |
| Net cash from financing activities   | -     | 24,258,139   | -                     |
| Net movement in cash and cash equivalents  | -     | 5,053,822  | (71)                  |
| Cash and cash equivalents at beginning of year   | 34    | -  | 71                    |
| Cash and cash equivalents at end of year   | 34    | 5,053,822  | -                     |

# Notes to the consolidated financial statements

# 1. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

# 1.1 Basis of preparation

The consolidated financial statements include the financial statements of Merkanti Holding p.l.c ("the Company") and its subsidiary undertakings (together referred to as "the Group"). These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU and with the requirements of the Companies Act (Cap.386) and the Banking Act (Cap.371) enacted in Malta. They have been prepared under the historical cost convention, as modified by the fair valuation of financial assets and financial liabilities, and investment property.

The preparation of financial statements in conformity with IFRSs as adopted by the EU requires the use of certain accounting estimates. It also requires directors to exercise their judgement in the process of applying the Group's accounting policies (see Note 3 – Critical accounting estimates and judgements).

### Standards, interpretations and amendments to published standards effective in 2019

During the financial year ended 31 December 2019, the Group adopted new standards, amendments and interpretations to existing standards that are mandatory for the Group's accounting period beginning on 1 January 2019. The adoption of these revisions to the requirements of IFRSs as adopted by the EU did not result in substantial changes to the Group's accounting policies, except for the adoption of IFRS 16 'Leases'.

The Group has adopted IFRS 16 'Leases' retrospectively from 1 January 2019, but has not restated comparatives for the 2018 reporting period, as permitted under the specific transaction provisions in the standard. The reclassifications and the adjustments arising from the new leasing rules are therefore recognised in the opening balance sheet on 1 January 2019. The new accounting policies are disclosed in note 1.22. The adoption of the standard increased assets by  $\in$ 87,407 for the Group and increased financial liabilities by the same amount with no effect on net assets or retained earnings - and represent the accounting for the lease arrangements in place for both computer hardware and property utilised within the Group. The Company had no outstanding lease liabilities as at 31 December 2018.

On adoption of IFRS 16, the Group recognised lease liabilities in relation to leases that had previously been classified as 'operating leases' in accordance with IAS 17 'Leases'. These liabilities were measured at the present value of the remaining lease payments, discounted at the Group's incremental borrowing rate at 1 January 2019. The incremental borrowing rate applied to the lease liabilities on 1 January 2019 was 4.5%. The associated right-of-use ('ROU') asset was recognised on the face of the Statement of financial position and measured at the amount equal to the lease liability, adjusted by the amount of prepaid lease payments recognised on the balance sheet at 31 December 2018. The difference between operating lease commitments disclosed as at 31 December 2018 amounting to  $\notin$ 94,695 and lease liabilities recognised as at 1 January 2019 is attributable to effect of discounting. At 1 January 2019, there were no onerous lease contracts or operating leases with a remaining lease term of less than 12 months.

# 1. Summary of significant accounting policies - continued

# 1.1 Basis of preparation - continued

# Standards, interpretations and amendments to published standards that are not yet effective

Certain new accounting standards and interpretations have been published that are not mandatory for 31 December 2019 reporting periods and have not been early adopted by the Group. None of the standards that are not yet effective would be expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

# 1.2 Consolidation

# (a) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The Group uses the acquisition method of accounting to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognises any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquiree's net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of identifiable net assets acquired is recorded as goodwill. If this is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognised directly in profit or loss.

Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. The accounting policies of the subsidiaries are consistent with the policies adopted by the Group.

In the Company's separate financial statements, investments in subsidiaries are accounted for by the cost method of accounting, i.e. at cost less impairment. Provisions are recorded where, in the opinion of the directors, there is an impairment in value. Where there has been an impairment in the value of an investment, it is recognised as an expense in the period in which the diminution is identified. The results of subsidiaries are reflected in the Company's separate financial statements only to the extent of dividends receivable. On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to profit or loss.

# 1. Summary of significant accounting policies - continued

## 1.2 Consolidation - continued

## (b) Transactions with non-controlling interests

The Group treats transactions with non-controlling interests, where the acquisition or disposal of partial interests in a subsidiary has no impact on the Group's ability to govern the subsidiary's financial and operating policies, as transactions with equity owners of the Group. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

When the Group ceases to have control or significant influence, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

# 1.3 Foreign currency translation

### (a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in euro, which is the Company's functional currency and the Group's presentation currency.

# (b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are remeasured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

## 1. Summary of significant accounting policies - continued

### 1.4 Financial assets

### 1.4.1 Initial recognition and measurement

The Group recognises a financial asset in its statement of financial position when it becomes a party to the contractual provisions of the instrument.

Regular way purchases and sales of financial assets are recognised on the trade date, which is the date on which the Group commits to purchase or sell the asset. Accordingly, the Group uses trade date accounting for regular way contracts when recording financial asset transactions.

At initial recognition, the Group measures a financial asset at its fair value plus or minus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset, such as fees and commissions. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss. Immediately after initial recognition, an expected credit loss allowance (ECL) is recognised for financial assets measured at amortised cost and investments in debt instruments measured at FVOCI, which results in an accounting loss being recognised in profit or loss when an asset is newly originated.

When the fair value of financial assets differs from the transaction price on initial recognition, the Group recognises the difference as follows:

- When the fair value is evidenced by a quoted price in an active market for an identical asset (i.e. a Level 1 input) or based on a valuation technique that uses only data from observable markets, the difference is recognised as a gain or loss.
- In all other cases, the difference is deferred and the timing of recognition of deferred day one profit or loss is determined individually. It is either amortised over the life of the instrument, deferred until the instrument's fair value can be determined using market observable inputs, or realised through settlement.

# 1.4.2 Classification and subsequent measurement

The Group has applied IFRS 9 and classifies its financial assets in the following measurement categories:

- Fair value through profit or loss (FVPL);
- Fair value through other comprehensive income (FVOCI); or
- Amortised cost.

### Debt instruments

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans, government and corporate bonds and trade receivables purchased from clients in factoring arrangements without recourse. Classification and subsequent measurement of debt instruments depend on: (i) the Group's business model for managing the asset; and (ii) the cash flow characteristics of the asset.

Based on these factors the Group classifies its debt instruments into one of the following three measurement categories:

### 1.4 Financial assets - continued

### 1.4.2 Classification and subsequent measurement - continued

#### Debt instruments - continued

Amortised cost: Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest ('SPPI'), and that are not designated at FVPL, are measured at amortised cost. The carrying amount of these assets is adjusted by any expected credit loss allowance recognised and measured as described in Note 1.5. Interest income from these financial assets is included in 'Interest and similar income' using the effective interest rate method.

*Fair value through other comprehensive income (FVOCI):* Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent solely payments of principal and interest, and that are not designated at FVPL, are measured at fair value through other comprehensive income (FVOCI). Movements in the carrying amount are taken through OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses on the instrument's amortised cost which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in 'Net trading gains/(losses)'. Interest income from these financial assets is included in 'Interest income' using the effective interest rate method.

Fair value through profit or loss (FVPL): Assets that do not meet the criteria for amortised cost or FVOCI are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss and presented in the profit or loss statement within 'Net trading income' in the period in which it arises, unless it arises from debt instruments that were designated at fair value or which are not held for trading, in which case they are presented separately in 'Net trading gains/(losses)'. Interest income from these financial assets is included in 'Interest and similar income' using the effective interest.

The amortised cost is the amount at which the financial asset or financial liability is measured at initial recognition minus the principal repayments, plus or minus the cumulative amortisation (using the effective interest method) of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any loss allowance.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance) or to the amortised cost of a financial liability.

The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate, such as origination fees. For purchased or originated credit-impaired ('POCI') financial assets - assets that are credit-impaired at initial recognition - the Group calculates the credit-adjusted effective interest rate, which is calculated based on the amortised cost of the financial asset instead of its gross carrying amount and incorporates the impact of expected credit losses in estimated future cash flows.

### 1.4 Financial assets - continued

### 1.4.2 Classification and subsequent measurement - continued

### Debt instruments - continued

When the Group revises the estimates of future cash flows, the carrying amount of the respective financial assets or financial liability is adjusted to reflect the new estimate discounted using the original effective interest rate. Any changes are recognised in profit or loss.

The Group reclassifies debt instruments when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent and none occurred during the period.

### (a) Business model assessment

Key management personnel determine the Group's business model by considering the way financial instruments are managed in order to generate cash flows. That is, whether the Group's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of assets. If neither of these is applicable (e.g. financial assets are held for trading purposes), then the financial assets are classified as part of 'other' business model and measured at FVPL. Such assessment is performed at a 'portfolio level' as it best reflects the way the business is managed and information is provided to management.

The information that will be considered in such assessment includes:

- the objectives for the portfolio including whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realising cash flows through the sale of assets;
- the method for the evaluation of the performance of the portfolio and how such performance is reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Group's stated objective for managing the financial assets is achieved and how cash flows are realised.

Financial assets that are held for trading and those that are managed and whose performance is evaluated on a fair value basis will be measured at FVPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets. Securities held for trading are held principally for the purpose of selling in the near term or are part of a portfolio of financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.

The Group may also irrevocably designate financial assets at fair value through profit or loss if doing so significantly reduces or eliminates a mismatch created by assets and liabilities being measured on different bases.

### 1.4 Financial assets - continued

### 1.4.2 Classification and subsequent measurement - continued

#### Debt instruments - continued

### (b) Cash flows that represent solely payment of principal and interest (SPPI)

In respect of assets where the intention of the business model is to hold the financial assets to collect the contractual cash flows or to hold to collect and to sell, the Group assesses whether the financial instruments' cash flows represent solely payments of principal and interest (the 'SPPI test'). In making this assessment, the Group considers whether the contractual cash flows are consistent with a basic lending agreement. 'Principal' is the fair value of the financial asset at initial recognition. It is not the amount that is due under the contractual terms of an instrument. 'Interest' is the compensation for time value of money and credit risk of a basic lending-type return. A basic lending-type return could also include consideration for other basic lending risks (for example, liquidity risk) and consideration for costs associated with holding the financial asset for a particular period of time (for example, servicing or administrative costs) and/or a profit margin. Where the contractual terms introduce exposure to risk or volatility that are inconsistent with a basic lending arrangement, the related financial asset is classified and measured at fair value through profit or loss.

Unlike the business model assessment, the SPPI assessment is performed for each individual product or portfolio of products. The following considerations are made when assessing consistency with SPPI:

- contingent events that would change the amount and timing of cash flows such as contractual term resetting interest to a higher amount in the event of a missed payment;
- leverage features, being contractual cash flow characteristics that increase the variability of the contractual cash flows with the result that they do not have economic characteristics of interest;
- contractual terms that allow the issuer to prepay (or the holder to put a debt instrument back to the issuer) before maturity and whether the prepayment amount substantially represents unpaid amounts of principal and interest, which may include reasonable compensation for early termination of the contract;
- contractual terms that allow the issuer or holder to extend the contractual term and the terms
  of the extension option result in contractual cash flows during the extension period that are
  solely payments of principal and interest, which may include reasonable compensation for the
  extension of the contract; and
- features that modify consideration for the time value of money (for example, periodic reset of interest rates).

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

# Equity instruments

Equity instruments are instruments that meet the definition of equity from the issuer's perspective, that is, instruments that do not contain a contractual obligation to pay and that evidence a residual interest in the issuer's net assets. Examples of equity instruments include basic ordinary shares.

### 1.4 Financial assets -- continued

### 1.4.2 Classification and subsequent measurement - continued

### Equity instruments - continued

The Group subsequently measures all equity investments at fair value through profit or loss, except where the Group's management has elected, at initial recognition, to irrevocably designate an equity investment at fair value through other comprehensive income. The Group's policy is to designate equity investments as FVOCI when those investments are held for purposes other than to generate investment returns. When this election is used, fair value gains and losses are recognised in OCI and are not subsequently reclassified to profit or loss, including on disposal.

Impairment losses (and reversal of impairment losses) are not reported separately from other changes in fair value. Dividends, when representing a return on such investments, are recognised in profit or loss as other income when the Group's right to receive payments is established.

Gains and losses on equity investments at FVPL are included in the 'Net trading income' line in the income statement.

### 1.5 Impairment of financial assets

The Group assesses on a forward-looking basis the expected credit losses ('ECLs') associated with its debt instruments carried at amortised cost and FVOCI and with the exposure arising from loan commitments and financial guarantee contracts. The Group recognises a loss allowances for such losses at each reporting date. The measurement of ECLs reflects:

- i. an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- ii. the time value of money; and
- iii. reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

Note 2.2.3 provides more detail of how the expected credit loss allowance is measured.

Expected credit loss allowances are presented in the statement of financial position as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets;
- loan commitments and financial guarantee contracts: generally, as a provision;
- financial instrument with both a drawn and undrawn component, whereby the Group cannot identify the ECL on the loan commitment component separately from those on the drawn component: the Group presents a combined loss allowance for both components, as a deduction from the gross carrying amount of the drawn component; and
- debt instruments measured at FVOCI: no loss allowance is recognised in the statement of financial position against the carrying amount of the asset because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognised in the fair value reserve, i.e. presented within other comprehensive income.

### 1.6 Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

### **1.7 Derivative financial instruments**

The Group deploys no hedging strategies that achieve hedge accounting in terms of IFRS 9.

Derivative financial instruments, including currency forward swaps, are initially recognised at fair value on the date on which a derivative contract is entered into, and are subsequently re-measured at their fair value. Fair values for currency swaps are determined using forward exchange market rates at the end of the reporting period. Discounting techniques, reflecting the fact that the respective exchange or settlement will not occur until a future date, are used when the time value of money has a significant effect on the fair valuation of these instruments.

The Group principally uses currency swaps as a hedge of foreign exchange risk thereby entering into commitments to exchange one set of cash flows for another. All the Group's derivative transactions provide effective economic hedges under the Group's risk management policies.

#### **1.7 Derivative financial instruments** - continued

Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in profit or loss under 'Net trading gains/(losses)'.

#### 1.8 Investment property

Investment property, principally comprising freehold office buildings, is held for long-term rental yields or for capital appreciation or both and is not occupied by the Group. Investment property also includes property that is being constructed or developed for future use as investment property, when such identification is made.

Investment property is measured initially at its historical cost, including related transaction costs and borrowing costs. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Borrowing costs which are incurred for the purpose of acquiring or constructing a qualifying investment property are capitalised as part of its cost. Borrowing costs are capitalised while acquisition or construction is actively underway. Capitalisation of borrowing costs is ceased once the asset is substantially complete and is suspended if the development of the asset is suspended. After initial recognition, investment property is carried at fair value, representing open market value determined annually. Fair value is based on active market prices, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If the information is not available, the Group uses alternative valuation methods such as recent prices on less active markets or discounted cash flow projections.

These valuations are reviewed annually by professional valuers. Investment property that is being redeveloped for continuing use as investment property or for which the market has become less active continues to be measured at fair value. Fair value measurement on property under construction is only applied if the fair value is considered to be reliably measurable. The fair value of investment property reflects, among other things, rental income from current leases and assumptions about rental income from future leases in the light of current market conditions.

The fair value also reflects, on a similar basis, any cash outflows that could be expected in respect of the property.

Subsequent expenditure is capitalised to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to profit or loss during the financial period in which they are incurred. When part of an investment property is replaced, the carrying amount of the replaced part is derecognised.

The fair value of investment property does not reflect future capital expenditure that will improve or enhance the property and does not reflect the related future benefits from this future expenditure other than those a rational market participant would take into account when determining the value of the property.

Changes in fair values are recognised in profit or loss. Investment properties are derecognised either when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal.

#### 1.8 Investment property - continued

If an investment property becomes owner-occupied, it is reclassified as property, plant and equipment. Its fair value at the date of the reclassification becomes its cost for subsequent accounting purposes. When the Group decides to dispose of an investment property without development, the Group continues to treat the property as an investment property. Similarly, if the Group begins to redevelop an existing investment property for continued future use as investment property, it remains an investment property during the redevelopment.

If an item of property, plant and equipment becomes an investment property because its use has changed, any difference resulting between the carrying amount and the fair value of this item at the date of transfer is treated in the same way as a revaluation under IAS 16. Any resulting increase in the carrying amount of the property is recognised in profit or loss to the extent that it reverses a previous impairment loss; with any remaining increase recognised in other comprehensive income, directly to revaluation surplus within equity. Any resulting decrease in the carrying amount of the property is initially charged to other comprehensive income against any previously recognised revaluation surplus, with any remaining decrease charged to profit or loss. Upon the disposal of such investment property, any surplus previously recorded in equity is transferred to retained earnings; the transfer is not made through profit or loss.

Where an investment property undergoes a change in use, evidenced by commencement of development with a view to sale, the property is transferred to inventories. A property's deemed cost for subsequent accounting as inventories is its fair value at the date of change in use.

#### 1.9 Property, plant and equipment

All property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to profit or loss during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate the cost of the assets to their residual values over their estimated useful lives, as follows:

|                                   | %     |
|-----------------------------------|-------|
| Computer equipment                | 25    |
| Office improvements and equipment | 10-25 |
| Others                            | 25    |

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 1.11).

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in profit or loss.

### 1.10 Intangible assets

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives of three to five years. Costs associated with maintaining computer software programmes are recognised as an expense as incurred.

Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Group are recognised as intangible assets when the following criteria are met:

- it is technically feasible to complete the software product so that it will be available for use;
- management intends to complete the software product and use it;
- there is an ability to use the software product;
- it can be demonstrated how the software product will generate probable future economic benefits;
- adequate technical, financial and other resources to complete the development and to use the software product are available; and
- the expenditure attributable to the software product during its development can be reliably measured.

At the end of each reporting period, intangible assets are reviewed for indications of impairment or changes in estimated future economic benefits. If such indications exist, the intangible assets are analysed to assess whether their carrying amount is fully recoverable (Note 1.11).

### 1.11 Impairment of non-financial assets

Assets that are subject to amortisation are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). The impairment test can also be performed on a single asset when the fair value less cost to sell or the value in use can be determined reliably.

### 1.12 Other receivables

Other receivables comprise amounts due from customers for services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets. If not, they are presented as non-current assets.

Other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment (note 1.5). The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in profit or loss. When a receivable is uncollectible, it is written off against the allowance account for other receivables. Subsequent recoveries of amounts previously written off are credited against profit or loss.

### 1.13 Current and deferred tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period.

Deferred tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### 1.14 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares are shown in equity as a deduction, net of tax, from the proceeds.

### 1.15 Financial liabilities

### 1.15.1 Initial recognition and measurement

The Group recognises a financial liability on its statement of financial position when it becomes a party to the contractual provisions of the instrument. Financial liabilities not at fair value through profit or loss are recognised initially at fair value, being the fair value of consideration received, net of transaction costs that are directly attributable to the acquisition or the issue of the financial liability.

### 1.15.2 Classification and subsequent measurement

Financial liabilities are classified as subsequently measured at amortised cost, except for:

- financial liabilities at fair value through profit or loss: this classification is applied to derivatives, financial liabilities held for trading (e.g. short positions in the trading booking) and other financial liabilities designated as such at initial recognition. Gains or losses on financial liabilities designated at fair value through profit or loss are presented partially in other comprehensive income (the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability, which is determined as the amount that is not attributable to changes in market conditions that give rise to market risk) and partially profit or loss (the remaining amount of change in the fair value of the liability). This is unless such a presentation would create, or enlarge, an accounting mismatch, in which case the gains and losses attributable to changes in the credit risk of the liability are also presented in profit or loss; and
- financial guarantee contracts and loan commitments (see Note 1.17).

Financial liabilities measured at amortised cost comprise principally amounts owed to banks, amounts owed to customers, debt securities in issue together with other liabilities.

### 1.15.3 Derecognition

The Group derecognises a financial liability from its statement of financial position when the obligation specified in the contract or arrangement is discharged, is cancelled or expires.

The exchange between the Group and its original lenders of debt instruments with substantially different terms, as well as substantial modifications of the terms of existing financial liabilities, are accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability. The terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10% different from the discounted present value of the remaining cash flows of the original financial liability.

### 1.15 Financial liabilities - continued

# 1.15.3 Derecognition - continued

In addition, other qualitative factors, such as the currency that the instrument is denominated in, changes in the type of interest rate, new conversion features attached to the instrument and change in covenants are also taken into consideration. If an exchange of debt instruments or modification of terms is accounted for as an extinguishment, any costs or fees incurred are recognised as part of the gain or loss on the extinguishment. If the exchange or modification is not accounted for as an extinguishment, any costs or fees incurred adjust the carrying amount of the liability and are amortised over the remaining term of the modified liability.

# 1.16 Other payables

Other payables comprise obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

Other payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

### 1.17 Financial guarantee contracts

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are issued by the Group to financial institutions and other entities on behalf of customers to secure micro-loans and other credit related products.

Financial guarantee contracts are initially measured at fair value and subsequently measured at higher of:

- the amount of the loss allowance (calculated as described in note 1.5); and
- the premium received on initial recognition less income recognised in accordance with the principles of IFRS 15.

'Loan commitments' are the Group's commitments to provide credit under pre-specified terms and conditions, and are measured as the amount of the loss allowance (calculated as described in note 1.5).

For loan commitments and financial guarantee contracts, the loss allowance is recognised as a provision. However, for contracts that include both a loan and an undrawn commitment and the Group cannot separately identify the expected credit losses on the undrawn commitment component from those on the loan component, the expected credit losses on the undrawn commitment are recognised together with the loss allowance for the loan. To the extent that the combined expected credit losses exceed the gross carrying amount of the loan, the expected credit losses are recognised as a provision.

#### 1.18 Interest income and expense

Interest income and expense for all interest-bearing financial instruments are recognised within 'Interest and similar income' and 'Interest and similar expense' in the profit or loss using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability to the gross carrying amount of a financial asset (i.e. its amortised cost before any impairment allowance) or to the amortised cost of a financial liability.

The calculation does not consider expected credit losses and includes transaction costs, premiums or discounts and fees and points paid or received that are integral to the effective interest rate, such as origination fees. For purchased or originated credit-impaired ('POCI') financial assets - assets that are credit-impaired at initial recognition - the Group calculates the credit-adjusted effective interest rate, which is calculated based on the amortised cost of the financial asset instead of its gross carrying amount and incorporates the impact of expected credit losses in estimated future cash flows.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of financial assets, except for:

- POCI financial assets, for which the original credit-adjusted effective interest rate is applied to the amortised cost of the financial asset;
- financial assets that are not 'POCI' but have subsequently become credit-impaired (or 'stage 3'), for which interest revenue is calculated by applying the effective interest rate to their amortised cost (i.e. net of the expected credit loss provision).

#### 1.19 Fee and commission income and expense

Fees and commission income and expenses that are integral to the effective interest rate on a financial asset or liability are included in the measurement of the effective interest rate.

Other fees and commission income, including account servicing fees and investment management fees are recognised in the accounting period in which the services are rendered. For fixed-price contracts, revenue is recognised based on the actual service provided to the end of the reporting period as a proportion of the total services to be provided because the customer receives and uses the benefits simultaneously.

Where the contracts include multiple performance obligations, the transaction price will be allocated to each performance obligation based on the stand-alone selling prices. Where these are not directly observable, they are estimated based on expected cost plus margin.

Estimates of revenues, costs or extent of progress toward completion are revised if circumstances change. Any resulting increases or decreases in estimated revenues or costs are reflected in profit or loss in the period in which the circumstances that give rise to the revision become known by management.

In case of fixed-price contracts, the customer pays the fixed amount based on a payment schedule. If the services rendered exceed the payment, a contract asset is recognised. If the payments exceed the services rendered, a contract liability is recognised.

#### 1.20 Customer contract assets and liabilities

The timing of revenue recognition may differ from customer invoicing. Trade receivables presented in the statement of financial position represent an unconditional right to receive consideration (primarily cash), i.e. the services and goods promised to the customer have been transferred.

By contrast, contract assets mainly refer to amounts allocated per IFRS 15 as compensation for goods or services provided to customers for which the right to collect payment is subject to providing other services or goods under that same contract. Contract assets, like trade receivables, are subject to impairment for credit risk. The recoverability of contract assets is also verified, especially to cover the risk of impairment should the contract be interrupted.

Contract liabilities represent amounts paid by customers before receiving the goods and/or services promised in the contract. This is typically the case for advances received from customers or amounts invoiced and paid for goods or services not transferred yet, such as contracts payable in advance or prepaid packages (previously recognised in deferred income).

#### 1.21 Rental Income

#### Rental income from investment property

Rental income from investment property is recognised in profit or loss on a straight-line basis over the term of the lease.

#### 1.22 Leases

Policy applicable from 1 January 2019

#### The Group is the lessee

The Group has lease agreements in place related to the leases of property used as office space and computer hardware. At the inception of a contract, the Group assesses if the contract is or contains a lease and hence conveys the right to control the use of an identified asset for a period of time in exchange for consideration. For leases of property, the Group has elected not to separate lease and non-lease components and instead accounts for these as a single lease component.

Lease liabilities arising from such contracts are measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate, which is the rate that the Group would have to pay to borrow the funds necessary to obtain an asset of a similar value in a similar economic environment with similar terms and conditions. Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

Lease payments are allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease term so as to produce a constant period rate of interest on the remaining balance of the liability.

The Group measures the associated right-of-use assets at an amount equal to the lease liability at the date at which the leased asset is made available for use. The right-of-use assets are subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term.

### 1.22 Leases - continued

Policy applicable from 1 January 2019 - continued

The Group elects not to recognise right-of-use assets and lease liabilities for low value leases or leases with a term shorter than 12 months. Lease payments relating to these leases are expensed to profit or loss on a straight-line basis over the lease term.

### Policy applicable before 1 January 2019

### The Group is the lessee

Leases of assets in which a significant portion of the risks and rewards of ownership were effectively retained by the lessor were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight-line basis over the period of the lease.

### 1.23 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at face value less expected credit loss allowances. In the statement of cash flows, cash and cash equivalents includes cash in hand, deposits held at call with banks.

### 1.24 Segment reporting

The Group determines and presents operating segments based on the information that internally is provided to the Board of Directors of the parent company, which is the Group's chief operating decision-maker in accordance with the requirements of IFRS 8, Operating Segments.

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components, and for which discrete financial information is available.

### 2. Financial risk management

### 2.1 Introduction

The Group's activities expose it to a variety of financial risks and these activities involve the analysis, evaluation, acceptance and management of some degree of risk or combination of risks. The Group's aim is to achieve an appropriate balance between risk and return and minimise potential adverse effects on the entity's financial performance.

The Board of directors oversees credit, market, funding and liquidity, operational and strategic business risks. The Group has developed an integrated risk management framework to identify, assess, manage and report risks and risk adjusted returns.

The Group's risk management policies are designed to identify and analyse risks, to set appropriate risk limits and controls, and to monitor the risks and adherence to limits by means of reliable and up-to-date information systems. The Board is responsible for the overall effectiveness of the risk management function, which function is however carried out by all the members of the Group's management.

The Group's treasury function is responsible for managing assets, liabilities and the overall financial position and is also responsible for the management of funding and liquidity risks. The Group's risk oversight function has the overall responsibility for the development of the entity's risk strategy and the implementation of risk principles, framework, policies and related limits.

# 2.2 Credit risk

# 2.2.1 Introduction

The Group takes on exposure to credit risk, which is the risk that a counterparty will cause a financial loss for the Group by failing to discharge an obligation. Credit risk is the most important risk for the Group's business; accordingly, management carefully manages its exposure to this risk. Credit exposures arise principally through the Group's participation in credit loan transactions, through the Group's transactions with correspondent banks, and through its investments in debt securities and other exposures arising from its investing activities.

### 2.2.2 Credit risk measurement

The measurement of credit exposure for risk management purposes considers that an exposure varies with changes in market conditions, expected cash flows and the passage of time. The assessment of credit risk of a portfolio of assets entails further estimations as to the likelihood of defaults occurring, of the associated loss ratios and of default correlations between counterparties. The Group measures credit risk using Probability of Default (PD), Exposure at Default (EAD) and Loss Given Default (LGD). This is similar to the approach used for the purposes of measuring Expected Credit Loss (ECL) under IFRS 9. Refer to note 2.2.3 for more details.

The Group's financial assets primarily comprise the following three portfolios upon which credit risk is assessed: investments in debt securities, loans and advances to banks and loans and advances to/receivables from related parties. The Group uses external risk grades to reflect its assessment of the probability of default of individual counterparties. These published grades are continuously monitored and updated. The PDs associated with each grade are determined based on realised default rates over the prior 12 months, as published by rating agencies.

In determining the probability of default of individual counterparties, the Group distinguishes between exposures considered 'investment-grade' defined by recognized external rating agencies as a rating between AAA-BBB- (Standard & Poor's, Fitch) and Aaa-Baa3 (Moody's), and 'non-investment grade' exposures.

# 2.2 Credit risk - continued

# 2.2.3 Expected credit loss measurement

IFRS 9 outlines a 'three-stage' model for impairment based on changes in credit quality since initial recognition as summarised below:

- i. A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Group.
- ii. If a significant increase in credit risk ('SICR') since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit impaired. Please refer to note 2.2.3.1 for a description of how the Group determines when a significant increase in credit risk has occurred.
- iii. If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'. Please refer to note 2.2.3.2 for a description of how the Group defines credit-impaired and default.
- iv. Financial instruments in 'Stage 1' have their ECL measured at an amount equal to the portion of lifetime expected credit losses that result from default events possible within the next 12 months. Instruments in 'Stage 2' or 'Stage 3' have their ECL measured based on expected credit losses on a lifetime basis. Please refer to note 2.2.3.3 for a description of inputs, assumptions and estimation techniques used in measuring the ECL.
- v. A pervasive concept in measuring ECL in accordance with IFRS 9 is that it should consider forward looking information. Note 2.2.3.4 includes an explanation of how the Group has incorporated this in its ECL models.
- vi. Purchased or originated credit-impaired financial assets are those financial assets that are credit-impaired on initial recognition. Their ECL is always measured on a lifetime basis ('Stage 3').

The expected credit loss requirements apply to financial assets measured at amortised cost and FVOCI, and certain loan commitments and financial guarantee contracts. At initial recognition, an impairment allowance (or provision in the case of commitments and guarantees) is required for ECL resulting from default events that are possible within the next 12 months ("12-month ECL"). In the event of a significant increase in credit risk, an allowance (or provision) is required for ECL resulting from all possible default events over the expected life of the financial instrument ("lifetime ECL"). Financial assets where 12-month ECL is recognised are considered 'stage 1'. Financial assets which are considered to have experienced a significant increase in credit risk would be classified as 'stage 2' and financial assets for which there is objective evidence of impairment, thus considered to be in default or otherwise credit-impaired, would be classified as 'stage 3'.

The Group recognises loss allowances at an amount equal to 12-month ECL for debt investment securities that are determined to have low credit risk at the reporting date. The Group considers a debt security to have low credit risk when it is considered 'investment-grade', defined by recognised external rating agencies as a rating between AAA to BBB- (Standard & Poor's and Fitch) and Aaa-Baa3 (Moody's).

The following diagram summarises the impairment requirements under IFRS 9 (other than purchased or originated credit-impaired financial assets):

# 2.2 Credit risk - continued

# 2.2.3 Expected credit loss measurement - continued

### Change in credit quality since initial recognition

| Stage 1                            | Stage 2   | Stage 3                            |
|------------------------------------|---|------------------------------------|
| (Initial recognition)              | (Significant increase in credit risk since initial recognition) | (Credit-impaired financial assets) |
| 12-month expected credit<br>losses | Lifetime expected credit losses                                 | Lifetime expected credit<br>losses |

### 2.2.3.1 Significant increase in credit risk

The Group's assessment to determine the extent of increase in credit risk of a financial instrument since initial recognition is performed by considering the change in the risk of default occurring over the remaining life of the financial instrument.

To determine whether the credit risk (i.e. risk of default) on a financial instrument has increased significantly since initial recognition, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort, including both quantitative and qualitative information. Such analysis is based on the Group's historical experience, credit assessment and forward-looking information. A backstop is applied and the financial instrument considered to have experienced a significant increase in credit risk if the counterparty is more than 30 days past due on its contractual repayments.

In the case of certain of its portfolios of financial assets (specifically loans and advances to banks and investments in debt securities), the Group applies the low credit risk simplification to all its exposures considered 'investment-grade', thus they are not subject to the SICR assessment. Moving from 'investment-grade' to 'non-investment grade' does not automatically mean that there has been a SICR.

### 2.2.3.2 Definition of default and credit-impaired assets

The Group applies the definition of default in a consistent manner with internal credit risk management practices for the relevant instruments and the definition considers qualitative and quantitative factors where appropriate. The Group defines a financial instrument as in default, which is fully aligned with the definition of credit-impaired, when it meets one or more of the criteria below.

The Group determines that a financial instrument is credit-impaired (in default and in stage 3 for IFRS 9 purposes) by considering relevant objective evidence, when it meets one or more of the below criteria:

- contractual payments of either principal or interest are past due for more than 90 days for any material credit obligations to the Group;
- there are other indications that the borrower is unlikely to pay such as that a concession has been granted to the borrower for economic or legal reasons of an enduring nature relating to the borrower's financial condition, which indicates the borrower is in significant financial difficulty (unlikeliness to pay criteria); and
- the loan is otherwise considered to be in default. If unlikeliness to pay is not identified at an earlier stage, it is deemed to occur when an exposure is 90 days past due.

### 2.2 Credit risk - continued

### 2.2.3 Expected credit loss measurement - continued

#### 2.2.3.2 Definition of default and credit-impaired assets - continued

Therefore, the definitions of credit-impaired and default are aligned so that stage 3 represents all loans which are considered defaulted or credit-impaired.

The default definition has been applied consistently to model the probability of default (PD), exposure at default (EAD) and loss given default (LGD) throughout the Group 's expected loss calculations.

The Group considers certain financial assets, mainly loans and advances to banks and investments in debt securities respectively, to be in default when a payment due (including a coupon payment) is not effected.

#### 2.2.3.3 Measuring ECL – Explanation of inputs, assumptions and estimation techniques

The Expected Credit Loss (ECL) is measured on either a 12-month (12M) or on a lifetime basis depending on whether a significant increase in credit risk has occurred since initial recognition or whether an asset is considered to be credit-impaired. Expected credit losses are the discounted product of the Probability of Default (PD), Exposure at Default (EAD), and Loss Given Default (LGD). These three components are multiplied together effectively calculating the forward-looking ECL, which is then discounted back to the reporting date. The discount rate used in the ECL calculation is the original effective interest rate or an approximation thereof.

The 12-month ECL is calculated by multiplying the 12-month PD, LGD, and EAD. Lifetime ECL is calculated on a similar basis for the residual life of the exposure.

The PD, EAD and LGD parameters are estimated through the use of internally developed statistical models on the basis of market available data, adjusted to reflect forward-looking information as described below.

The PD represents the likelihood of a borrower defaulting on its financial obligation (as per "definition of default and credit-impaired" above), either over the next 12 months (12M PD), or over the remaining lifetime (Lifetime PD) of the obligation. Accordingly, the 12-month and lifetime PDs represent the probability of default occurring over the next 12 months and the remaining maturity of the instrument, respectively.

Market data is used in order to develop the PDs in respect of the Group's portfolios of financial assets, including loans and advances to banks, loans and advances to customers and loans and advances to group companies, and investment securities. If a counterparty or exposure migrates between internal rating grades or external credit ratings, then this will lead to a change in the associated PD.

2.2 Credit risk - continued

### 2.2.3 Expected credit loss measurement - continued

**2.2.3.3 Measuring ECL – Explanation of inputs, assumptions and estimation techniques** - continued

The conditional PD is adjusted to consider forward-looking information through macroeconomic modelling.

EAD is based on the amounts the Group expects to be owed at the time of default, over the next 12 months (12M EAD) or over the remaining lifetime (Lifetime EAD).

EAD represents the expected exposure in the event of a default (including any expected drawdowns of committed facilities). The Group derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract. The EAD of a financial asset is the gross carrying amount at default.

The 12-month and lifetime EADs are determined based on the expected payment profile, which varies by product type:

- for amortising products and bullet repayment loans, this is based on the contractual repayments owed by the borrower over a 12month or lifetime basis;
- for revolving products, the exposure at default is predicted by taking current drawn balance and adding a "credit conversion factor" which allows for the expected drawdown of the remaining limit by the time of default. These assumptions vary by product type and current limit utilisation band, based on analysis of the Group 's recent default data.

The Loss Given Default (LGD) represents the Group's expectation of the extent of loss on a defaulted exposure. Hence, the LGD represents expected credit losses on the EAD given the event of default, taking into account, among other attributes, the mitigating effect of collateral values (if any) at the time it is expected to be realised and the time value of money. The 12-month and lifetime LGD are determined based on the factors which impact the recoveries made post default.

Given that its portfolio of financial assets (e.g. loans and advances to banks and investments in debt securities) are generally unsecured, the LGD for the Group's exposures is set at levels based on market available data for similar exposure classes.

The ECL is measured from the initial recognition of the financial asset. The maximum period considered when measuring ECL (be it 12-month or lifetime ECL) is the maximum contractual period over which the Group is exposed to credit risk. In the case of revolving credit facilities, provided that such facilities do not have a fixed term or repayment structure, the Group defines the lifetime of such exposures as 12 months, in case the next substantive credit review is within the next 12 months.

Forward-looking economic information is also included in determining the 12-month and lifetime PD and LGD. Refer to note 2.2.3.4 for an explanation of forward-looking information and its inclusion in ECL calculations.

There have been no significant changes in estimation techniques or significant assumptions made during the reporting period.

# 2.2 Credit risk - continued

# 2.2.3 Expected credit loss measurement - continued

# 2.2.3.4 Forward-looking information incorporated in the ECL model

The calculation of ECL incorporates forward-looking information. The Group performs a historical analysis to identify the key economic variables affecting credit risk and expected credit losses for each portfolio. These economic variables and their associated impact on the PD, EAD and LGD may vary by portfolio.

In this respect, the Group has identified key drivers of credit risk and credit losses for each portfolio of financial instruments (namely, loans and advances to banks, loans and advances to customers, including loans and advances to group companies and investment securities) and, using an analysis of historical data, has analysed relationships between macro-economic variables, credit risk and credit losses. The key drivers, for both 2018 and 2019, are predominantly EEA-average gross domestic product (GDP) at constant prices and EEA-average terms of trade of goods and services (ToD).

The impact of these economic variables on the PD, EAD and LGD has been determined by performing statistical regression analysis to understand the impact changes in these variables have had historically on default rates and on the components of LGD and EAD.

Three possible scenarios are considered to capture non-linearity across credit portfolios. The 'base line' scenario represents the most-likely outcome. It is based on authoritative sources forecasting these economic variables referred to above and providing the best estimate view of the economy. Apart from the 'base line' scenario, the Group considers two other macro-economic scenarios – Upside and Downside scenarios – which respectively represent a more optimistic and a more pessimistic outcome. Such scenarios reflect the current top and emergent risks and opportunities. The more optimistic and more pessimistic scenarios are economically plausible and will not necessarily be as severe as scenarios used in stress testing.

Each scenario is weighted by a probability of occurrence, determined by a combination of macroeconomic research and expert credit judgement, taking account the range of possible outcomes each chosen scenario represents. The Group measures ECL as either a probability weighted 12-month ECL (Stage 1), or a probability weighted lifetime ECL (Stages 2 and 3). These probability-weighted ECLs are determined by running each scenario through the relevant ECL model and multiplying it by the appropriate scenario weighting (as opposed to weighting the inputs).

As with any macro-economic forecasts, the projections and likelihoods of occurrence are subject to a high degree of uncertainty and therefore, the actual outcomes may be significantly different to those projected. The Group considers these forecasts to represent its best estimate of the possible outcomes.

The 'base', 'upside' and 'downside' scenarios were used for all portfolios.

- the 'Base' Scenario captures business-as-usual macroeconomic expectations, whereby the current rhythm of economic activity is maintained;
- the 'Upside' Scenario is based on the assumption that it would be possible to marginally improve further over the already benign economic conditions as at 31 December 2019;
- the 'Downside' Scenario is based on a subdued level of economic activity hypothesized to correspond to an economic recession.

# 2.2 Credit risk - continued

# 2.2.3 Expected credit loss measurement - continued

# 2.2.3.4 Forward-looking information incorporated in the ECL model - continued

The weightings assigned to each economic scenario were 50% for the 'Base' scenario, 25% for the 'Downside' scenario and 25% for the 'Upside' scenario, for both 2018 and 2019. The number of scenarios used is based on the analysis of each major product type to ensure that non-linearities are captured. The number of scenarios and their attributes are reassessed at each reporting date. The economic scenarios were simulated over a full economic cycle.

Such weightings take into account the current strong performance of the European economy over the foreseeable future and that at this relatively strong level of performance based on information as at 31 December 2019, further ameliorations would be affected by the law of diminishing returns in normal circumstances. The Board considers that the probability weightings assigned to the respective scenarios reflect an unbiased evaluation of range of possible outcomes.

Other forward-looking considerations not otherwise incorporated within the above scenarios, such as the impact of any regulatory, legislative or political changes, have also been considered, but are not deemed to have a material impact and therefore no adjustment has been made to the ECL for such factors. This is reviewed and monitored for appropriateness on an ongoing basis.

### 2.2.4 Maximum exposure to credit risk

An 'exposure' is defined as the amount at risk arising from the Group's assets and off-balance sheet items. The Group's maximum credit risk with respect to on- and off-balance sheet items can be classified into the following categories:

- Financial assets recognised on-balance sheet comprising principally investments in debt securities and loans and advances to banks, customers and group companies. The maximum exposure to credit risk of these financial assets equals their gross carrying amounts.
- Financial guarantee contracts entered into on behalf of third parties. Such exposures are deemed to carry the same credit risk as loans and advances to customers. The maximum exposure to credit risk is the full amount that the Group would have to pay if the guarantees are called upon.
- Loan commitments and other credit related commitments that are irrevocable over the life of the respective facilities. The maximum exposure to credit risk is the full amount of the committed facilities. However, the likely amount of loss is less than the total unused commitments as most commitments to extend credit are contingent upon customers maintaining specific credit standards. These exposures are monitored in the same manner in respect of loans and advances.

The following tables set out the Group's and Company's credit risk exposures, reflecting the maximum exposure to credit risk before collateral held or other credit enhancements, as well as an analysis by staging classification:

# 2.2 Credit risk - continued

# 2.2.4 Maximum exposure to credit risk - continued

| 2019 2018<br>Stage Gross ECL Stage Gross<br>Classification Exposure Allowance Classification Exposure allow<br>€ € €<br>Credit risk exposures<br>relating to on-balance | ECL<br>vance<br>€ |
|---|-------------------|
|   | -                 |
| sheet assets:<br>Financial assets<br>measured as FVPL:  |                   |
| Debt and other non-fixed<br>income securities 2,345,811 - 684,179<br>Subject to IFRS 9<br>impairment allowances   | -                 |
| Financial assets<br>measured at FVOCI:<br>Debt securities Stage 1 6,047,646 (2,107) Stage 1 4,053,115<br>Financial assets<br>measured at amortised<br>cost:             | -                 |
| Balances with Central<br>Bank of Malta Stage 1 10,406,301 -   | -                 |
| Loans and advances to banks   | -                 |
|   | 1,034)            |
|   | 3,265)            |
| Accrued income and<br>other assets Stage 1 1,149,129 - Stage 1 733,557  | -                 |
| Credit risk exposure         51,631,684         (192,629)         26,334,558         (102)  | 2,299)            |

|  |                         | 2019                   | Com                   | npany                   | 2018                   |                       |
|--|-------------------------|------------------------|-----------------------|-------------------------|------------------------|-----------------------|
|  | Stage<br>Classification | Gross<br>Exposure<br>€ | ECL<br>allowance<br>€ | Stage<br>Classification | Gross<br>Exposure<br>€ | ECL<br>allowance<br>€ |
| Credit risk exposures<br>relating to on-balance<br>sheet assets:<br>Subject to IFRS 9<br>impairment allowances<br>Financial assets<br>measured at amortised<br>cost: |                         | -                      |                       |                         | Ţ                      | ·                     |
| Loans and advances to<br>banks   | Stage 1                 | 5,053,822              | -                     | Stage 1                 | -                      | -                     |
| Other loans and<br>receivables<br>Accrued income and   | Stage 1                 | 20,015,072             | (98,265)              | Stage 1                 | 5,570,033              | (98,265)              |
| other assets   | Stage 1                 | 923,014                | -                     | Stage 1                 | 97,172                 | -                     |
| Credit risk exposure   |                         | 25,991,908             | (98,265)              | - ·                     | 5,667,205              | (98,265)              |

### 2.2 Credit risk - continued

### 2.2.4 Maximum exposure to credit risk - continued

Debt securities measured at FVOCI as at 31 December 2019 consisted of Malta Government Stock (MGS), as well as securities issued by a local credit institution and a foreign corporate. Debt securities at FVOCI as at 31 December 2018 consisted solely of Malta Government Stock (MGS). The credit loss allowances in respect of MGS debt securities were deemed insignificant.

### 2.2.5 Credit concentration risk

Within the Group, concentration risk of losses results from inadequate diversification of the credit exposures. This risk is managed by actively measuring, reporting and monitoring on a regular and ongoing basis risk concentration levels against reasonable thresholds for counterparties, products, and territories.

In order to manage its principal risk exposures arising from its financial assets, primarily its loans and advances to customers, the Group compiles and updates credit review reports in respect of these financial assets. Where available, reference is also made to external reviews of primary borrowers.

#### Credit concentration risk by geographical region

The geographical concentration of the Group's and Company's financial assets as at the end of the reporting period is analysed below. For the purposes of the table below, the Group has allocated exposures to regions based on the country of domicile of the respective counterparties or customers.

### 2.2 Credit risk - continued

### 2.2.5 Credit concentration risk - continued

|                                     |            | Gro        | oup        |            |            | Comp      | bany      |            |
|-------------------------------------|------------|------------|------------|------------|------------|-----------|-----------|------------|
|                                     |            | Other EU   | Rest of    |            |            | Other EU  | Rest of   |            |
|                                     | Malta      | countries  | world      | Total      | Malta      | countries | world     | Total      |
|                                     | €          | €          | €          | €          | €          | €         | €         | €          |
| As at 31 December 2019              |            |            |            |            |            |           |           |            |
| Financial assets measured at FVPL   | -          | 698,083    | 1,647,728  | 2,345,811  | -          | -         | -         | -          |
| Financial assets measured at FVOCI  | 5,509,736  | 537,910    | -          | 6,047,646  | -          | -         | -         | -          |
| Balances with Central Bank of Malta | 10,406,301 | -          | -          | 10,406,301 | -          | -         | -         | -          |
| Loans and advances to banks         | 732,551    | 16,153,795 | -          | 16,886,346 | 214,786    | 4,839,036 | -         | 5,053,822  |
| Loans and advances to customers     | -          | 15,000     | 3,784,749  | 3,799,749  | -          | -         | -         | -          |
| Other loans and receivables         | -          | 131,108    | 10,675,072 | 10,806,180 | 14,000,000 | -         | 6,015,072 | 20,015,072 |
| Accrued income and other assets     | 60,493     | 279,802    | 808,834    | 1,149,129  | 252,485    | 267,180   | 403,349   | 923,014    |
|                                     | 16,709,081 | 17,815,698 | 16,916,383 | 51,441,162 | 14,467,271 | 5,106,216 | 6,418,421 | 25,991,908 |
| As at 31 December 2018              |            |            |            |            |            |           |           |            |
| Financial assets measured at FVPL   | -          | -          | 684,179    | 684,179    | -          | -         | -         | -          |
| Financial assets measured at FVOCI  | 4,053,115  | -          | -          | 4,053,115  | -          | -         | -         | -          |
| Loans and advances to banks         | 109,391    | 10,235,011 | -          | 10,344,402 | -          | -         | -         | -          |
| Loans and advances to customers     | -          | -          | 2,645,991  | 2,645,991  | -          | -         | -         | -          |
| Other loans and receivables         | -          | 49,247     | 7,721,768  | 7,771,015  | -          | -         | 5,471,768 | 5,471,768  |
| Accrued income and other assets     | 52,869     | 72,629     | 608,059    | 733,557    | -          | -         | 97,171    | 97,171     |
|                                     | 4,215,375  | 10,356,887 | 11,659,997 | 26,232,259 | -          | -         | 5,568,940 | 5,568,940  |

#### 2.2 Credit risk - continued

### 2.2.5 Credit concentration risk - continued

#### Credit concentration risk by industry sector

Loans and advances to customers, gross of allowances, are analysed by industry concentration as follows:

|  | Group                                      |                           |
|--|--|---------------------------|
|  | 2019<br>€                                  | 2018<br>€                 |
| Electricity, gas, steam and air conditioning supply<br>Financial and insurance activities<br>Wholesale and retail<br>Professional, scientific and technical activities | 227,879<br>2,665,000<br>413,388<br>578,600 | 25<br>2,650,000<br>-<br>- |
|  | 3,884,867                                  | 2,650,025                 |

Other loans and receivables, gross of allowances, are analysed by industry concentration as follows:

|  | Group      |           | Group Company |           |  |
|--|------------|-----------|---------------|-----------|--|
|  | 2019<br>€  | 2018<br>€ | 2019<br>€     | 2018<br>€ |  |
| Financial and insurance activities<br>Industrial, commercial and service | 10,773,337 | 7,820,033 | 10,613,337    | 5,570,033 |  |
| Companies  | 131,108    | 49,247    | 9,500,000     | -         |  |
|  | 10,904,445 | 7,869,280 | 20,113,337    | 5,570,033 |  |

The majority of Group's and Company's lending exposures at 31 December 2019 and 2018 comprised exposures to entities within the Scully Royalty Group. Despite, the high level of exposure towards the Scully Royalty Group, the Group has determined that as at 31 December 2019 and 2018, its exposures are fully performing and do not show any signs of increased credit risk.

#### 2.2.6 Information on credit quality of financial assets

In the normal course of business, the Group places funds, carries out transactions and enters into forward foreign exchange contracts mainly with listed international banks and local banks with a strong credit standing, subject to the application of a limit framework.

As part of its treasury management activities the Group invests in listed sovereign bonds issued by local and foreign governments, in listed debt securities issued by foreign credit institutions and in other debt securities. These transactions are monitored through the practical use of exposure limits. External ratings such as Moody's ratings or their equivalents are used for monitoring these credit risk exposures.

At the end of the reporting period, none of the Group's financial assets which are subject to the IFRS 9 impairment requirements were past due or impaired.

### 2.2 Credit risk - continued

### 2.2.6 Information on credit quality of financial assets - continued

The following table shows the total carrying amount of debt securities held by the Group analysed by credit rating based on Moody's equivalent ratings:

| At 31 December 2019 | Central<br>Government<br>€ | Institutions<br>€ | Corporates<br>€ | Total<br>€ |
|---------------------|----------------------------|-------------------|-----------------|------------|
| A1 to A3            | 4,941,236                  | -                 | -               | 4,941,236  |
| Baa1 to Baa3        | -                          | 568,500           | -               | 568,500    |
| Ba1 to B3           | 993,901                    | -                 | 537,911         | 1,531,812  |
| Caa1 to C           | 653,826                    | -                 | -               | 653,826    |
| Not rated           | -                          | -                 | 698,083         | 698,083    |
| Total               | 6,588,963                  | 568,500           | 1,235,994       | 8,393,457  |

| At 31 December 2018 | Central<br>Government<br>€ | Institutions<br>€ | Corporates<br>€ | Total<br>€ |
|---------------------|----------------------------|-------------------|-----------------|------------|
| A1 to A3            | 4,053,115                  | -                 | -               | 4,053,115  |
| Caa1 to C           | 684,179                    | -                 | -               | 684,179    |
| Total               | 4,737,294                  | -                 | -               | 4,737,294  |

As referred to in Note 35 'Related parties', the majority of Group's and Company's exposures at 31 December 2019 and 2018 comprised exposures to entities within the Scully Royalty Group. Despite, the high level of exposure towards the Scully Royalty Group, the Group has determined that as at 31 December 2019 and 2018, its exposures are fully performing and do not show any signs of increased credit risk.

As at 31 December 2019 and 2018, there were no Purchased Credit-Impaired assets which are subject to the IFRS 9 Impairment requirements.

2.2 Credit risk - continued

# 2.2.7 Loss allowances

# Reconciliation of 12-month and lifetime ECL provision

The loss allowance recognised in the period is impacted by a variety of factors, as described below:

- transfers between 'Stage 1' and 'Stage 2' or 'Stage 3' due to financial instruments experiencing significant increases (or decreases) of credit risk or becoming credit-impaired in the period, and the consequent "step up" (or "step down") between 12-month and Lifetime ECL;
- additional allowances for new financial instruments recognised during the period, as well as releases for financial instruments derecognised in the period;
- impact on the measurement of ECL due to changes in PDs, EADs and LGDs in the period, arising from regular refreshing of inputs to models;
- impacts on the measurement of ECL due to changes made to models and assumptions;
- discount unwind within ECL due to the passage of time, as ECL is measured on a present value basis;
- foreign exchange retranslations for assets denominated in foreign currencies and other movements; and
- financial assets written off during the period and write-offs of allowances related to assets that were written off during the period.

### 2.2 Credit risk - continued

### 2.2.7 Loss allowances - continued

### Reconciliation of 12-month and lifetime ECL provision - continued

The following tables explain the changes in the loss allowance between the beginning and the end of the annual period for the Group:

|  | 2019                            |                                 |                                 |            |
|--|---------------------------------|---------------------------------|---------------------------------|------------|
|  | Stage 1<br>12-month<br>ECL<br>€ | Stage 2<br>Lifetime<br>ECL<br>€ | Stage 3<br>Lifetime<br>ECL<br>€ | Total<br>€ |
| Loans and advances to banks at<br>cost   | -                               | -                               | -                               | -          |
| Loss allowance as at 1 January 2019<br>Changes to risk parameters (model inputs<br>PDs/LGDs) | -<br>7,139                      | -                               | -                               | -<br>7,139 |
| Total net P&L charge during the year   | 7,139                           | -                               | <u> </u>                        | 7,139      |
| Loss allowance as at 31 December 2019  | 7,139                           | _                               | _                               | 7,139      |
| Loans and advances to customers at   |                                 |                                 |                                 | ,          |
| amortised cost<br>Loss allowance as at 1 January 2019<br>Additional allowances for new loans | 4,034                           | -                               | -                               | 4,034      |
| and advances<br>Changes to risk parameters (model inputs<br>PDs/LGDs)                        | 33,854                          | -                               | -                               | 33,854     |
|  | 47,512                          | -                               | -                               | 47,512     |
| Total net P&L charge during the year   | 81,366                          | -                               | -                               | 81,366     |
| Changes due to foreign exchange<br>movements   | (282)                           | -                               | -                               | (282)      |
| Loss allowance as at 31 December 2019  | 85,118                          | -                               | -                               | 85,118     |
| <b>Other loans and receivables</b><br>Loss allowance as at 1 January 2019                    | 98,265                          | -                               | -                               | 98,265     |
| Total net P&L charge during the year   | -                               | -                               | -                               | -          |
| Loss allowance as at 31 December 2019  | 98,265                          | -                               | -                               | 98,265     |
| <b>Debt securities measured at FVOCI</b><br>Loss allowance as at 1 January 2019              | -                               | -                               | -                               | -          |
| Additional allowances for new debt<br>Securities   | 2,008                           | -                               | -                               | 2,008      |
| Changes to risk parameters (model inputs<br>PDs/LGDs)  | 99                              | -                               | -                               | 99         |
| Total net P&L charge during the year   | 2,107                           | -                               | -                               | 2,107      |
| Loss allowance as at 31 December 2019  | 2,107                           | -                               | -                               | 2,107      |
|  |                                 |                                 |                                 |            |

### 2.2 Credit risk - continued

# 2.2.7 Loss allowances - continued

|   |                                 | 201                             | 8                               |            |
|---|---------------------------------|---------------------------------|---------------------------------|------------|
|   | Stage 1<br>12-month<br>ECL<br>€ | Stage 2<br>Lifetime<br>ECL<br>€ | Stage 3<br>Lifetime<br>ECL<br>€ | Total<br>€ |
| Loans and advances to customers at<br>amortised cost  | 40,700                          |                                 |                                 | 40 700     |
| Loss allowance as at 1 January 2018<br>Changes to risk parameters (model inputs                                       | 12,728                          | -                               | -                               | 12,728     |
| PDs/LGDs)   | (8,694)                         | -                               | -                               | (8,694)    |
| Total net P&L credit during the year  | (8,694)                         | -                               | -                               | (8,694)    |
| Loss allowance as at 31 December 2018   | 4,034                           | -                               | -                               | 4,034      |
| Other loans and receivables<br>Loss allowance as at 1 January 2018<br>Financial assets derecognised during            | 615,127                         | -                               | -                               | 615,127    |
| the year  | (516,862)                       | -                               | -                               | (516,862)  |
| Total net P&L credit during the year  | (516,862)                       | -                               | -                               | (516,862)  |
| Loss allowance as at 31 December 2018   | 98,265                          | -                               | -                               | 98,265     |
| <b>Debt securities measured at FVOCI</b><br>Loss allowance as at 1 January 2018<br>Additional allowances for new debt | 2,184                           | -                               | -                               | 2,184      |
| securities<br>Changes to risk parameters (model   | 406                             | -                               | -                               | 406        |
| inputs PDs/LGDs)  | (2,590)                         | -                               | -                               | (2,590)    |
| Total net P&L credit during the year  | (2,184)                         | -                               | -                               | (2,184)    |
| Loss allowance as at 31 December 2018   | -                               | -                               | -                               | -          |

### 2.2 Credit risk - continued

### 2.2.7 Loss allowances - continued

Reconciliation of 12-month and lifetime ECL provision - continued

The following tables explain the changes in the loss allowance between the beginning and the end of the annual period for the Company:

|  |                                 | 201                             | 8                               |            |
|--|---------------------------------|---------------------------------|---------------------------------|------------|
|  | Stage 1<br>12-month<br>ECL<br>€ | Stage 2<br>Lifetime<br>ECL<br>€ | Stage 3<br>Lifetime<br>ECL<br>€ | Total<br>€ |
| Other loans and receivables<br>Loss allowance as at 1 January 2018<br>Financial assets derecognised during | 615,127                         | -                               | -                               | 615,127    |
| the year   | (516,862)                       | -                               | -                               | (516,862)  |
| Total net P&L credit during the year   | (516,862)                       | -                               | -                               | (516,862)  |
| Loss allowance as at 31 December 2018  | 98,265                          | -                               | -                               | 98,265     |

There were no movements in loss allowances in respect of other loans and receivables during 2019.

### 2.2 Credit risk - continued

#### 2.2.7 Loss allowances - continued

#### Changes in the gross carrying amount that contributed to changes in loss allowance

The following table explains changes in the gross carrying amount or fair value of the financial assets to help explain their significance to the changes in the loss allowance for the same portfolios as discussed above. 'New lending' refers to instruments originated during the year. 'Net further lending/repayments' represents the net increase or decrease to instruments that existed at the beginning of the financial reporting period.

|  | Group<br>2019                   |                                 |                                 |                          |
|--|---------------------------------|---------------------------------|---------------------------------|--------------------------|
|  | Stage 1<br>12-month<br>ECL<br>€ | Stage 2<br>Lifetime<br>ECL<br>€ | Stage 3<br>Lifetime<br>ECL<br>€ | Total<br>€               |
| Loans and advances to banks at<br>amortised cost                                     | -                               | -                               | -                               | -                        |
| Gross carrying amount as at 1 January<br>2019<br>Net further lending during the year | 10,344,402<br>6,549,083         | -                               | -                               | 10,344,402<br>6,549,083  |
| Gross carrying amount as at 31<br>December 2019                                      | 16,893,485                      | -                               | -                               | 16,893,485               |
| Loans and advances to customers at<br>amortised cost                                 |                                 |                                 |                                 |                          |
| Gross carrying amount as at 1 January 2019 2019                                      | 2,650,025                       | -                               | -                               | 2,650,025                |
| New lending during the year  | 1,006,988                       | -                               | -                               | 1,006,988                |
| Net further lending/repayments   | 227,854                         | -                               | -                               | 227,854                  |
| Gross carrying amount as at 31<br>December 2019                                      | 3,884,867                       | -                               | -                               | 3,884,867                |
| Other loans and receivables<br>Gross carrying amount as at 1 January                 |                                 |                                 |                                 |                          |
| 2019   | 7,869,280                       | -                               | -                               | 7,869,280                |
| New advances during the year<br>Net further lending/repayments                       | 4,660,000<br>(1,624,835)        | -                               | -                               | 4,660,000<br>(1,624,835) |
| Gross carrying amount as at 31<br>December 2019                                      | 10,904,445                      | -                               | -                               | 10,904,445               |
| Debt securities measured at FVOCI<br>Fair value as at 1 January                      |                                 |                                 |                                 |                          |
| 2019   | 4,053,115                       | -                               | -                               | 4,053,115                |
| New purchases and fair value changes   | 3,017,300                       | -                               | -                               | 3,017,300                |
| Derecognised during the year   | (1,022,769)                     | -                               | -                               | (1,022,769)              |
| Fair value as at 31<br>December 2019   | 6,047,646                       | -                               | -                               | 6,047,646                |

### 2.2 Credit risk - continued

# 2.2.7 Loss allowances - continued

|   | Group<br>2018                   |                                 |                                 |                           |
|---|---------------------------------|---------------------------------|---------------------------------|---------------------------|
|   | Stage 1<br>12-month<br>ECL<br>€ | Stage 2<br>Lifetime<br>ECL<br>€ | Stage 3<br>Lifetime<br>ECL<br>€ | Total<br>€                |
| Loans and advances to banks at<br>amortised cost<br>Gross carrying amount as at 1 January | -                               | -                               | -                               | -                         |
| 2018  | 9,088,301                       | -                               | -                               | 9,088,301                 |
| New lending during the year<br>Derecognised during the year                               | 1,256,171<br>(71)               | -                               | -                               | 1,256,171<br>(71)         |
| Gross carrying amount as at 31<br>December 2018   | 10,344,402                      | -                               | -                               | 10,344,402                |
| Loans and advances to customers at amortised cost   |                                 |                                 |                                 |                           |
| Gross carrying amount as at 1 January<br>2018   | 1,935,336                       | -                               | -                               | 1,935,336                 |
| New lending during the year<br>Net further lending/repayments                             | 25<br>714,664                   | -                               | -                               | 25<br>714,664             |
| Gross carrying amount as at 31<br>December 2018   | 2,650,025                       | -                               | -                               | 2,650,025                 |
| Other loans and receivables<br>Gross carrying amount as at 1 January                      |                                 |                                 |                                 |                           |
| 2018  | 35,051,538                      | -                               | -                               | 35,051,538                |
| New lending during the year<br>Net further lending/repayments                             | 2,299,248<br>(29,481,506)       | -                               | -                               | 2,299,248<br>(29,481,506) |
| Gross carrying amount as at 31<br>December 2018   | 7,869,280                       | -                               | -                               | 7,869,280                 |
| <b>Debt securities measured at FVOCI</b><br>Fair value as at 1 January                    |                                 |                                 |                                 |                           |
| 2018  | 3,402,323                       | -                               | -                               | 3,402,323                 |
| New lending during the year   | 650,792                         | -                               | -                               | 650,792                   |
| Fair value as at 31<br>December 2018  | 4,053,115                       | -                               | -                               | 4,053,115                 |

Changes in gross carrying amount arising from foreign-exchange and other movements were not deemed significant.

2.2 Credit risk - continued

# 2.2.7 Loss allowances - continued

Changes in the gross carrying amount that contributed to changes in loss allowance - continued

|   | Group<br>2018                   |                                 |                                 |            |
|---|---------------------------------|---------------------------------|---------------------------------|------------|
|   | Stage 1<br>12-month<br>ECL<br>€ | Stage 2<br>Lifetime<br>ECL<br>€ | Stage 3<br>Lifetime<br>ECL<br>€ | Total<br>€ |
| Undrawn commitments to lend<br>Nominal amount as at 1 January<br>2018 | 908,642                         | -                               | -                               | 908,642    |
| Nominal amounts derecognised<br>during 2018                           | (908,642)                       | -                               | -                               | (908,642)  |
| Nominal amount as at 31<br>December 2018                              |                                 | -                               | -                               | -          |

# 2.2 Credit risk - continued

# 2.2.7 Loss allowances - continued

Changes in the gross carrying amount that contributed to changes in loss allowance - continued

|  | Company<br>2018                 |                                 |                                 |              |
|--|---------------------------------|---------------------------------|---------------------------------|--------------|
|  | Stage 1<br>12-month<br>ECL<br>€ | Stage 2<br>Lifetime<br>ECL<br>€ | Stage 3<br>Lifetime<br>ECL<br>€ | Total<br>€   |
| Loans and advances to bank<br>Gross carrying amount as at 1 January  | -                               | -                               | -                               | -            |
| 2018<br>Financial assets derecognised during the                     | 71                              | -                               | -                               | 71           |
| year   | (71)                            | -                               | -                               | (71)         |
| Gross carrying amount as at 31<br>December 2018                      |                                 | -                               | -                               | -            |
| Other loans and receivables<br>Gross carrying amount as at 1 January |                                 |                                 |                                 |              |
| 2018<br>Financial assets derecognised during the                     | 35,051,538                      | -                               | -                               | 35,051,538   |
| year   | (29,481,505)                    | -                               | -                               | (29,481,505) |
| Gross carrying amount as at 31<br>December 2018                      | 5,570,033                       | -                               | -                               | 5,570,033    |

# 2.2.8 Write-off policy

The Group writes off financial assets when it determines that these are uncollectible, it has exhausted all practical recovery efforts and has concluded there is no reasonable expectation of recovery. This is generally the case when the Group determines that the counterparty does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-offs.

### 2.3 Market risk

The Group takes on exposure to market risk, which is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate and currency products, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, credit spreads, foreign exchange rates and equity prices.

#### 2.3 Market risk - continued

### (a) Foreign exchange risk

The Group takes on exposure to the effects of fluctuations in the prevailing foreign currency exchange rates on its financial position and cash flows. Foreign exchange risk is the risk to earnings and value caused by a change in foreign exchange rates. Foreign exchange risk arises when financial assets or liabilities are denominated in currencies which are different from the respective group entity's functional currency.

The Group manages its currency risk on an ongoing basis by ensuring that foreign currency liabilities are utilised to fund assets denominated in the same foreign currency thereby matching asset and liability positions as much as is practicable. To the extent that such matching is not possible, the Group hedges its open foreign exchange exposures by entering into foreign exchange forward contracts with terms matching those of the hedged items.

The following tables summarise the Group's exposure to foreign currency risk at 31 December. Included in the tables are the Group's financial instruments at carrying amounts, categorised by currency.

|  |            | Group<br>Other |            |
|--|------------|----------------|------------|
|  | EUR        | currencies     | Total      |
|  | €          | €              | €          |
| As at 31 December 2019                         | -          | -              | -          |
| Financial assets                               |            |                |            |
| Financial assets measured at FVPL              | 76,638     | 2,345,811      | 2,422,449  |
| Financial assets measured at FVOCI             | 5,509,735  | 537,911        | 6,047,646  |
| Balances with Central Bank of Malta            | 10,406,301 | -              | 10,406,301 |
| Loans and advances to banks                    | 14,346,035 | 2,540,311      | 16,886,346 |
| Loans and advances to customers                | 2,613,822  | 1,185,927      | 3,799,749  |
| Other loans and receivables                    | 10,806,180 | -              | 10,806,180 |
| Accrued interest income and other assets       | 1,101,536  | 47,593         | 1,149,129  |
| Total financial assets                         | 44,860,247 | 6,657,553      | 51,517,800 |
| Financial liabilities                          |            |                |            |
| Borrowings                                     | 24,287,159 | -              | 24,287,159 |
| Lease liabilities                              | 683,141    | -              | 683,141    |
| Amounts owed to customers                      | 6,420,284  | 3,796,175      | 10,216,459 |
| Other payables                                 | 178,605    | -              | 178,605    |
| Accrued interest payable and other liabilities | 558,617    | -              | 558,617    |
| Total financial liabilities                    | 32,127,806 | 3,796,175      | 35,923,981 |
| Net on-balance sheet position                  | 12,732,441 | 2,861,378      |            |
| Net on-balance sheet position                  | 12,732,441 | 2,861,378      |            |
| Notional of derivative financial instruments   | -          | (528,914)      |            |
| Residual exposure                              | 12,732,441 | 2,332,464      |            |
|  |            |                |            |

### 2.3 Market risk - continued

### (a) Foreign exchange risk - continued

|  |            | Group<br>Other |            |
|--|------------|----------------|------------|
|  | EUR        | currencies     | Total      |
|  | €          | €              | €          |
| As at 31 December 2018                         |            |                |            |
| Financial assets                               |            |                |            |
| Financial assets measured at FVPL              | -          | 684,179        | 684,179    |
| Financial assets measured at FVOCI             | 4,053,115  | -              | 4,053,115  |
| Loans and advances to banks                    | 8,960,643  | 1,383,759      | 10,344,402 |
| Loans and advances to customers                | 2,645,991  | -              | 2,645,991  |
| Other loans and receivables                    | 7,771,015  | -              | 7,771,015  |
| Accrued interest income and other assets       | 661,050    | 72,642         | 733,692    |
| Total financial assets                         | 24,091,814 | 2,140,580      | 26,232,394 |
| Financial liabilities                          |            |                |            |
| Amounts owed to customers                      | 1,962,844  | 1,679,380      | 3,642,224  |
| Other payables                                 | 194,940    | -              | 194,940    |
| Accrued interest payable and other liabilities | 155,756    | 66             | 155,822    |
| Total financial liabilities                    | 2,313,540  | 1,679,446      | 3,992,986  |
| Net on-balance sheet position                  | 21,778,274 | 461,134        |            |

The net exposure to foreign exchange rates as at 31 December 2019 arises principally in respect of debt securities which are denominated in US\$. Under the scenario that the euro appreciates against the USD from 1.1234 to 1.3234 the impact recognised in profit or loss would amount to a loss of €415,595. If on the other hand, the euro depreciates against the USD to 1.0000 the impact recognised in profit or loss would amount to a profit of €339,350. The net exposure as at 31 December 2018 is not considered significant taking into account the amounts reported in the statement of financial position. Accordingly, a sensitivity analysis for foreign exchange risk disclosing how profit or loss and equity would have been affected by changes in foreign exchange rates that were reasonably possible at the end of the reporting period is not deemed necessary.

Typically, the Company does not take on any exposure to foreign currency transactions. As at 31 December 2019 the Company only has one immaterial exposure in respect of receivables denominated in USD.

#### (b) Interest rate risk

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Fair value interest rate risk is the risk that the value of a financial instrument will fluctuate because of changes in market interest rates.

#### 2.3 Market risk - continued

#### (b) Interest rate risk - continued

The exposure to cash flow and fair value interest rate risk as at 31 December is shown below:

|  | Floating<br>Rates<br>€                                 | Group<br>Fixed<br>rates<br>€  | Total<br>€  |
|--|--|---|---|
| At 31 December 2019<br>Interest-bearing assets<br>Financial assets measured at FVPL:   | -  | -   | -   |
| Debt securities  | -  | 1,647,728   | 1,647,728   |
| Financial assets measured at FVOCI:<br>Debt securities<br>Financial assets measured at amortised cost:<br>Balances with Central Bank of Malta  | -  | 6,047,646   | 6,047,646   |
| and cash   | 10,406,301   | -   | 10,406,301  |
| Loans and advances to banks<br>Loans and advances to customers   | 16,886,346<br>3,217,322                                | -<br>567,427  | 16,886,346<br>3,784,749   |
| Other loans and receivables  |  | 9,762,954   | 9,762,954   |
|  | 30,509,969   | 18,025,755  | 48,535,724  |
| Interest-bearing liabilities   |  | 04 007 450  | 04 007 450  |
| Borrowings<br>Lease liabilities  | -  | 24,287,159<br>683,141   | 24,287,159<br>683,141   |
| Amounts owed to customers  | -  | 2,324,661   | 2,324,661   |
|  | -  | 27,294,961  | 27,294,961  |
|  |  |   |   |
| Net exposure   | 30,509,969   | (9,269,206)   | 21,240,763  |
|  | 30,509,969<br>Floating<br>Rates<br>€                   | (9,269,206)<br>Group<br>Fixed<br>rates<br>€                                 | 21,240,763<br>Total<br>€  |
| At 31 December 2018  | Floating<br>Rates                                      | Group<br>Fixed<br>rates   | Total   |
| At 31 December 2018<br>Interest-bearing assets<br>Financial assets measured at FVPL:<br>Debt securities  | Floating<br>Rates                                      | Group<br>Fixed<br>rates   | Total   |
| At 31 December 2018<br>Interest-bearing assets<br>Financial assets measured at FVPL:<br>Debt securities<br>Financial assets measured at FVOCI:<br>Debt securities  | Floating<br>Rates                                      | Group<br>Fixed<br>rates<br>€  | Total<br>€  |
| At 31 December 2018<br>Interest-bearing assets<br>Financial assets measured at FVPL:<br>Debt securities<br>Financial assets measured at FVOCI:   | Floating<br>Rates<br>€<br>-<br>10,344,402              | Group<br>Fixed<br>rates<br>€<br>684,179                                     | <b>Total</b><br>€<br>684,179<br>4,053,115<br>10,344,402                           |
| At 31 December 2018<br>Interest-bearing assets<br>Financial assets measured at FVPL:<br>Debt securities<br>Financial assets measured at FVOCI:<br>Debt securities<br>Financial assets measured at amortised cost:<br>Loans and advances to banks<br>Loans and advances to customers                                | Floating<br>Rates<br>€                                 | Group<br>Fixed<br>rates<br>€<br>684,179<br>4,053,115                        | <b>Total</b><br>€<br>684,179<br>4,053,115<br>10,344,402<br>2,645,991              |
| At 31 December 2018<br>Interest-bearing assets<br>Financial assets measured at FVPL:<br>Debt securities<br>Financial assets measured at FVOCI:<br>Debt securities<br>Financial assets measured at amortised cost:<br>Loans and advances to banks   | Floating<br>Rates<br>€<br>-<br>10,344,402<br>2,645,991 | Group<br>Fixed<br>rates<br>€<br>684,179<br>4,053,115<br>-<br>-<br>5,102,954 | <b>Total</b><br>€<br>684,179<br>4,053,115<br>10,344,402<br>2,645,991<br>5,102,954 |
| At 31 December 2018<br>Interest-bearing assets<br>Financial assets measured at FVPL:<br>Debt securities<br>Financial assets measured at FVOCI:<br>Debt securities<br>Financial assets measured at amortised cost:<br>Loans and advances to banks<br>Loans and advances to customers<br>Other loans and receivables | Floating<br>Rates<br>€<br>-<br>10,344,402              | Group<br>Fixed<br>rates<br>€<br>684,179<br>4,053,115                        | <b>Total</b><br>€<br>684,179<br>4,053,115<br>10,344,402<br>2,645,991              |
| At 31 December 2018<br>Interest-bearing assets<br>Financial assets measured at FVPL:<br>Debt securities<br>Financial assets measured at FVOCI:<br>Debt securities<br>Financial assets measured at amortised cost:<br>Loans and advances to banks<br>Loans and advances to customers                                | Floating<br>Rates<br>€<br>-<br>10,344,402<br>2,645,991 | Group<br>Fixed<br>rates<br>€<br>684,179<br>4,053,115<br>-<br>-<br>5,102,954 | <b>Total</b><br>€<br>684,179<br>4,053,115<br>10,344,402<br>2,645,991<br>5,102,954 |

#### 2.3 Market risk - continued

#### (b) Interest rate risk - continued

Financial instruments issued at fixed rates potentially expose the Group to fair value interest rate risk. Loans and advances to customers, other loans and receivables, borrowings and amounts owed to customers are measured at amortised cost and are therefore not subject to fair value interest rate risk, even though a substantial part of these instruments are subject to fixed interest rates.

The Group's instruments that are fair valued comprise principally the Group's debt securities. A significant proportion of the Group's investments in debt securities are subject to fixed interest rates. This exposes the Group to the risk of losses arising from fair value interest rate risk. The Group manages this risk by using sensitivity analysis utilising modified duration, which measures the potential loss in market value arising from a 200 basis-point upward parallel shift in yields, as required by banking regulatory and industry practices. The estimated impact of an immediate 200 basis point increase in yields as at 31 December 2019 on the fair valuation of the Group's fixed rate securities amounts to a loss of €0.20m (2018: €0.21m).

Financial assets and liabilities issued at variable rates expose the Group to cash flow interest rate risk. As outlined above, the Group was also exposed to cash flow interest rate risk principally in respect of certain financial assets that were subject to floating interest rates.

Taking cognisance of the nature of the Group's financial assets as described above, under the requirements of IFRS 7, a sensitivity analysis in respect of interest rate changes is required in relation to the Group's net floating rate assets.

At the end of the reporting period, if interest rates had increased by 1% (assuming a parallel shift of 100 basis points in yields, which is deemed more relevant for the measurement of cashflow interest rate risk) with all other variables held constant, in particular foreign currency exchange rates, the pre-tax result for the year would increase by €0.25m (2018: increase by €0.12m). Taking into account the current low interest rate environment at 31 December 2019, the Group does not expect interest rates to decrease by a further 100 basis points. Accordingly, the disclosure relating to an assumed decrease in interest rates by a 100 basis points is not deemed necessary.

With respect to the Company, receivables include a revolving credit facility granted to the ultimate parent company amounting to  $\in$ 5,102,954 (2018:  $\in$ 5,102,954) which is subject to a fixed interest rate of 6%, and (amounts due from subsidiaries amounting to  $\in$ 14,000,000 bearing fixed interest at rates ranging between 4% and 6.5%.

The Company's payables include €25 million Secured Bonds which are subject to 4% fixed interest rate. These instruments are carried at amortised cost.

The following table summarises the Group's exposures to interest rate risk. It includes the Group's principal financial instruments at carrying amounts, categorised by re-pricing dates, taking cognisance of the instruments' interest rate terms. The re-pricing period in respect of the Group's interest-bearing assets and liabilities subject to fixed interest rates is equivalent to the remaining period to maturity.

#### 2.3 Market risk - continued

# (b) Interest rate risk - continued

|  |                             | Within  | Group   |                            |            |
|--|-----------------------------|---|---|----------------------------|------------|
| As at 31 December 2019                               | Within<br>one<br>month<br>€ | within<br>three<br>months but<br>over one<br>month<br>€ | Within one<br>year but<br>over three<br>months<br>€ | More than<br>one year<br>€ | Total<br>€ |
|  |                             |   |   |                            |            |
| Financial assets<br>Financial assets measured at     |                             |   |   |                            |            |
| FVPL   | -                           | -   | -   | 1,647,728                  | 1,647,728  |
| Financial assets measured at                         |                             |   |   |                            |            |
| FVOCI  | -                           | 568,500   | -   | 5,479,146                  | 6,047,646  |
| Balances with Central Bank of Malta                  | 10,406,301                  | -   | -   | -                          | 10,406,301 |
| Loans and advances to banks<br>Loans and advances to | 16,886,346                  | -   | -   | -                          | 16,886,346 |
| Customers  | 227,793                     | 390,708   | 3,166,248   | -                          | 3,784,749  |
| Other loans and receivables                          | 4,660,000                   | -   | 5,102,954   | -                          | 9,762,954  |
|  | 32,180,440                  | 959,208   | 8,269,202   | 7,126,874                  | 48,535,724 |
| Financial liabilities                                |                             |   |   |                            |            |
| Borrowings   | -                           | -   | -   | 24,287,159                 | 24,287,159 |
| Lease liabilities                                    | 38,887                      | -   | 91,674  | 552,580                    | 683,141    |
| Amounts owed to customers                            | 2,324,661                   | -   | -   | -                          | 2,324,661  |
|  | 2,363,548                   | -   | 91,674  | 24,839,739                 | 27,294,961 |
| Interest rate gap                                    | 29,816,892                  | 959,208   | 8,177,528   | (17,712,865)               |            |
| Cumulative gap                                       | 29,816,892                  | 30,776,100  | 38,953,628  | 21,240,763                 |            |
|  |                             |   |   |                            |            |

## 2.3 Market risk - continued

(b) Interest rate risk - continued

|  |                             |   | Group   |                            |            |
|--|-----------------------------|---|---|----------------------------|------------|
| As at 31 December 2018                               | Within<br>one<br>month<br>€ | Within<br>three<br>months but<br>over one<br>month<br>€ | Within one<br>year but<br>over three<br>months<br>€ | More than<br>one year<br>€ | Total<br>€ |
| Financial assets                                     |                             |   |   |                            |            |
| Financial assets measured at                         |                             |   |   |                            |            |
| FVPL   | -                           | -   | -   | 684,179                    | 684,179    |
| Financial assets measured at                         |                             |   |   |                            |            |
| FVOCI  | -                           | -   | 1,022,770   | 3,030,345                  | 4,053,115  |
| Loans and advances to banks<br>Loans and advances to | 10,344,402                  | -   | -   | -                          | 10,344,402 |
| customers  | 25                          | -   | 2,645,966   | -                          | 2,645,991  |
| Other loans and receivables                          | 5,102,954                   | -   | -,-,-,  | -                          | 5,102,954  |
|  | 15,447,381                  | -   | 3,668,736   | 3,714,524                  | 22,830,641 |
| Financial liabilities                                |                             |   |   |                            |            |
| Amounts owed to customers                            | -                           | 1,509,068   | -   | -                          | 1,509,068  |
| Interest rate gap                                    | 15,357,326                  | (1,509,068)   | 3,668,736   | 3,714,524                  |            |
|  |                             |   |   |                            |            |
| Cumulative gap                                       | 15,357,326                  | 13,848,258  | 17,516,994  | 21,231,518                 |            |

#### (c) Price risk

The Group's exposure to equity securities price risk arises from investments held by the Group measured at FVPL, which as at 31 December 2019 predominantly included equity securities in a related party, valued at  $\in$ 2,750,000. In view of the carrying amount of these investments in the context of the Group's total assets, the directors have determined that the exposure to price risk from these investments is not considered significant. Accordingly, a sensitivity analysis for equity price risk disclosing how profit or loss and equity would have been affected by changes in variables that would impact the value of these instruments at the end of the reporting period is not deemed necessary, as the directors are of the opinion that the net impact would be insignificant.

## 2.4 Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its payment obligations associated with its financial liabilities when they fall due and to replace funds when they are withdrawn. The consequence may be the failure to meet obligations to repay depositors and fulfil commitments.

The Group manages this risk by maintaining a strong base of shareholders' capital considering the stage of its operations. The Group manages its asset base with liquidity in mind and monitors future cash flows and changes in available liquidity on a regular basis.

## 2.4 Liquidity risk - continued

The Group holds a diversified portfolio of cash and high-quality highly-liquid securities to support payment obligations and contingent funding in a stressed market environment. The Group's assets held for managing liquidity risk comprise:

- short term placements with other banks; and
- unencumbered Malta Government stocks amounting to €4,941,236 (2018: €4,053,115) that are readily acceptable as collateral for open market operations with the European Central Bank.

Liquidity is managed by the Group's treasury function through the Group's liquidity management process. Liquidity management includes:

- day to day funding, managed by monitoring future cash flows to ensure that requirements can be met including plans for replenishment of funds as they mature;
- maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any unforeseen interruption to cash flow;
- monitoring the liquidity ratios underlying the statement of financial position against internal and regulatory requirements; and
- managing the concentration and profile of debt maturities.

Moreover, sources of liquidity are regularly reviewed by the treasury function to maintain a diversification by provider, product and term. Monitoring takes the form of cash flow projections for the next day, week and month respectively, as these are key periods for short-term liquidity management. Medium-term liquidity management is a regular subject at the meetings of the Board of directors. Built on cash flow projections on a monthly and quarterly basis, the Board steers the medium-term liquidity position of the Group and proactively sets actions to avoid any liquidity gaps. The following table discloses financial assets and liabilities at the end of the reporting period by remaining period to maturity.

# 2.4 Liquidity risk - continued

|  |                             | \\/ithin  | Group   |                            |                          |
|--|-----------------------------|---|---|----------------------------|--------------------------|
|  | Within<br>one<br>month<br>€ | Within<br>three<br>months<br>over one<br>month<br>€ | Within one<br>year but<br>over three<br>months<br>€ | More than<br>one year<br>€ | Total<br>€               |
| As at 31 December 2019   |                             |   | -   | •                          | •                        |
| Financial assets<br>Financial assets measured at FVPL<br>Financial assets measured at                          | -                           | -   | -   | 5,172,449                  | 5,172,449                |
| FVOCI  | -                           | 568,500   | -   | 5,479,146                  | 6,047,646                |
| Balances with Central Bank of Malta<br>and other banks<br>Loans and advances to banks<br>Loans and advances to | 10,406,301<br>16,886,346    | -   | -   | -                          | 10,406,301<br>16,886,346 |
| Customers<br>Other loans and receivables<br>Accrued interest income and other                                  | 227,793<br>5,703,226        | 390,708<br>-  | 3,166,248<br>5,102,954                              | 15,000                     | 3,799,749<br>10,806,180  |
| Assets   | 647,656                     | -   | 6,563   | 494,910                    | 1,149,129                |
|  | 33,871,322                  | 959,208   | 8,275,765   | 11,161,505                 | 54,267,800               |
| Financial liabilities<br>Borrowings  |                             |   |   | 24,287,159                 | 24,287,159               |
| Lease liabilities  | -<br>38.887                 | -   | -<br>91,674   | 552,580                    | 683,141                  |
| Amounts owed to customers  | 10,216,459                  | -   | -   | -                          | 10,216,459               |
| Other payables   | 178,605                     | -   | -   | -                          | 178,605                  |
| Accrued interest payable and<br>other liabilities  | -                           | 162,246   | 331,419   | 64,952                     | 558,617                  |
|  | 10,433,951                  | 162,246   | 423,093   | 24,904,691                 | 35,923,981               |
| Maturity gap   | 23,437,371                  | 796,962   | 7,852,672   | (13,743,186)               |                          |
| Cumulative gap   | 23,437,373                  | 24,234,333  | 32,087,005  | 18,343,819                 |                          |

### 2.4 Liquidity risk - continued

|  |                             | Within                                    | Group   |                            |                         |
|--|-----------------------------|---|---|----------------------------|-------------------------|
|  | Within<br>one<br>month<br>€ | three<br>months<br>over one<br>month<br>€ | Within one<br>year but<br>over three<br>months<br>€ | More than<br>one year<br>€ | Total<br>€              |
| As at 31 December 2018<br>Financial assets                           |                             |   |   |                            |                         |
| Financial assets measured at<br>FVPL<br>Financial assets measured at | -                           | -   | -   | 684,179                    | 684,179                 |
| FVOCI<br>Loans and advances to banks                                 | -<br>10,344,402             | :   | 1,022,770<br>-                                      | 3,030,345<br>-             | 4,053,115<br>10,344,402 |
| Loans and advances to<br>customers<br>Other loans and receivables    | 25<br>7,771,015             | -   | 2,645,966<br>-                                      | -                          | 2,645,991<br>7,771,015  |
| Accrued interest income and<br>other assets                          | 726,090                     | 120,359                                   | 793   | -                          | 847,242                 |
|  | 18,841,532                  | 120,359                                   | 3,669,529   | 3,714,524                  | 26,345,944              |
| Financial liabilities<br>Amounts owed to customers<br>Other payables | 3,642,224<br>194,940        | -   | -   | -                          | 3,642,224<br>194,940    |
| Accrued interest payable and<br>other liabilities                    | 155,756                     | 66  | -   | -                          | 155,822                 |
|  | 3,992,920                   | 66  | -   | -                          | 3,992,986               |
| Maturity gap   | 14,848,612                  | 120,293                                   | 3,669,529   | 3,714,524                  |                         |
| Cumulative gap   | 14,848,612                  | 14,968,905                                | 18,638,434  | 22,352,958                 |                         |

### 2.4 Liquidity risk - continued

|   |                             |   | Company   |                            |                         |
|---|-----------------------------|---|---|----------------------------|-------------------------|
|   | Within<br>one<br>month<br>€ | Within<br>three<br>months<br>over one<br>month<br>€ | Within<br>year but<br>over three<br>months<br>€ | More than<br>one year<br>€ | Total<br>€              |
| As at 31 December 2019<br>Financial assets  |                             |   |   |                            |                         |
| Loans and advances to banks<br>Other loans and receivables<br>Accrued interest income and other | 5,053,822<br>912,118        | -   | -<br>5,102,954                                  | -<br>14,000,000            | 5,053,822<br>20,015,072 |
| assets  | -                           | 519,665   | -   | 403,349                    | 923,014                 |
|   | 5,965,940                   | 519,665   | 5,102,954                                       | 14,403,349                 | 25,991,908              |
| Financial liabilities   |                             |   |   |                            |                         |
| Borrowings  | -                           | -   | -   | 24,287,159                 | 24,287,159              |
| Lease liabilities   | 31,113                      | -   | 79,742  | 541,809                    | 652,664                 |
| Other payables<br>Accrued interest payable and  | 101,146                     | -   | -   | -                          | 101,146                 |
| other liabilities   | -                           | -   | 333,333   | -                          | 333,333                 |
|   | 132,259                     | -   | 413,075   | 24,828,968                 | 25,374,302              |
| Maturity gap  | 5,833,681                   | 519,665   | 4,689,879                                       | (10,425,619)               |                         |
| Cumulative gap  | 5,833,681                   | 6,353,346   | 11,043,225                                      | 617,606                    |                         |

|   |                             | Within                                    | Company   |                            |            |
|---|-----------------------------|---|---|----------------------------|------------|
|   | Within<br>one<br>month<br>€ | three<br>months<br>over one<br>month<br>€ | Within one<br>year but<br>over three<br>months<br>€ | More than<br>one year<br>€ | Total<br>€ |
| As at 31 December 2018<br>Financial assets        |                             |   |   |                            |            |
| Other loans and receivables                       | 5,471,768                   | -   | -   | -                          | 5,471,768  |
| Accrued interest income and other<br>assets       | 97,172                      | -   | -   | -                          | 97,172     |
|   | 5,568,940                   | -   | -   | -                          | 5,568,940  |
| Financial liabilities                             |                             |   |   |                            |            |
| Other payables                                    | 18,215                      | -   | -   | -                          | 18,215     |
| Accrued interest payable and<br>other liabilities | 17,968                      | -   | -   | -                          | 17,968     |
|   | 36,183                      | -   | -   | -                          | 36,183     |
| Maturity gap                                      | 5,532,757                   | -   | -   | -                          |            |
| Cumulative gap                                    | 5,532,757                   | 5,532,757                                 | 5,532,757   | 5,532,757                  |            |

#### 2.4 Liquidity risk - continued

The following table analyses the Group's principal undiscounted cash flows payable under nonderivative financial liabilities into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date.

|                          |            |                 | Gro           | oup        |            |            |
|--------------------------|------------|-----------------|---------------|------------|------------|------------|
|                          |            | Within<br>three | Within<br>one |            |            |            |
|                          | Within     | months          | year but      |            |            |            |
|                          | one        | over one        | over three    | More than  |            | Carrying   |
|                          | month      | month           | Months        | one year   | Total      | amount     |
|                          | €          | €               | €             | €          | €          | €          |
| As at 31 December 2019   |            |                 |               |            |            |            |
| Borrowings               | -          | -               | 700,000       | 31,000,000 | 31,700,000 | 24,287,159 |
| Lease liabilities        | 41,037     | -               | 113,488       | 593,774    | 748,299    | 683,141    |
| Amounts owed to          |            |                 |               |            |            |            |
| customers                | 10,216,508 | -               | -             | -          | 10,216,508 | 10,216,459 |
| Other payables           | 178,605    | -               | -             | -          | 178,605    | 178,605    |
| Accrued interest payable |            |                 |               |            |            |            |
| and other liabilities    | -          | 162,246         | 331,419       | -          | 493,665    | 493,665    |
| -                        | 10,436,150 | 162,246         | 1,144,907     | 31,593,774 | 43,337,077 | 35,859,029 |
| As at 31 December 2018   |            |                 |               |            |            |            |
| Amounts owed to          |            |                 |               |            |            |            |
| customers                | 3,642,224  | 2,892           | -             | -          | 3,645,116  | 3,642,224  |
| Other payables           | 194,940    | -               | -             | -          | -          | 194,940    |
| Accrued interest payable |            |                 |               |            | 103,962    | 103,962    |
| and other liabilities    | 155,756    | 66              | -             | -          | 155,822    | 155,822    |
| -                        | 3,922,920  | 2,958           | -             | -          | 3,904,900  | 4,096,948  |

The Company's principal liabilities comprise borrowings as reflected within the tables above and accordingly the Company's undiscounted cash flows payable under non-derivative financial liabilities analysed into relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date are principally reflected in the tables. The differences the Company's payables, lease liabilities and accrual and those of the Group are deemed immaterial.

## 2.5 Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. The Company's Board of directors is primarily responsible for the development and implementation of policies and procedures to ensure that operational risks are managed effectively.

The Group mitigates the possibility of impact risk events through the implementation of a business continuity plan, which encompasses risk mitigation achieved through back-up information security infrastructures, back-up disaster recovery sites and insurance covers over particular business risks.

#### 2.5 Operational risk - continued

Such systems enable the Group to operate on an ongoing basis and limit losses in the event of severe business disruption.

#### 2.6 Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders, and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may issue new shares or adjust the amounts of dividends paid to shareholders.

The Group monitors the level of capital on the basis of the ratio of borrowings to total capital. Total borrowings, as shown in the consolidated statement of financial position, consist of the listed bonds issued to the general public (refer to Note 20). Total capital is the aggregate of total equity, as reflected in the consolidated statement of financial position, and borrowings. As at 31 December 2019, the Group's total borrowings amounted to €25 million and its total capital amounted to €78 million, consisting of total equity and borrowings. Hence the Group's borrowings/capital ratio at 31 December 2019 amounted to 32%.

The Group manages the relationship between equity injections and borrowings, being the constituent elements of capital as reflected above, with a view to managing the cost of capital. The level of capital, computed by reference to amounts reported in the consolidated statement of financial position, is maintained taking cognisance of the Group's respective financial obligations and commitments arising from operational requirements. In view of the nature of the Group's activities and the extent of borrowings or debt, the capital level at the end of the reporting period determined by reference to the consolidated financial statements is deemed adequate by the Directors.

One of the Company's principal subsidiaries is a credit institution, which is regulated by the Malta Financial Services Authority. The Bank is required to maintain a ratio of total regulatory capital to risk-weighted assets ("Capital requirements ratio") above the prescribed minimum level at all times. During the year ended 31 December 2019, the bank has complied with all such externally imposed regulatory capital requirements.

#### 2.7 Fair value of financial instruments and non-financial instruments

#### Financial instruments measured at fair value

The following table analyses financial instruments that are measured in the statement of financial position at fair value, by level of the following fair value measurement hierarchy. The different levels have been defined as follows:

- quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3). If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

#### 2.7 Fair value of financial instruments and non-financial instruments - continued

Financial instruments measured at fair value - continued

The following table presents the Group's financial instruments that are measured at fair value.

|   | Level 1<br>€   | Level 2<br>€         | Level 3<br>€   | Total<br>€             |
|---|----------------|----------------------|----------------|------------------------|
| As at 31 December 2019<br>Assets  |                |                      |                |                        |
| Financial assets measured at FVPL<br>Financial assets measured at FVOCI | -<br>5,509,736 | 1,647,728<br>537,910 | 3,524,721<br>- | 5,172,449<br>6,047,646 |
| Total financial assets at fair value                                    | 5,509,736      | 2,185,638            | 3,524,721      | 11,220,095             |
| Linkilizion   |                |                      |                |                        |
| Liabilities<br>Derivative financial instruments                         | -              | 64,952               | -              | 64,952                 |
| Total financial liabilities at fair value                               | -              | 64,952               | -              | 64,952                 |
| As at 31 December 2018<br>Assets  |                |                      |                |                        |
| Financial assets measured at FVPL<br>Financial assets measured at FVOCI | ۔<br>4,053,115 | 684,179<br>-         | -              | 684,179<br>4,053,115   |
| Total financial assets at fair value                                    | 4,053,115      | 684,179              | -              | 4,737,294              |

There were no transfers between levels 1, 2 and 3 during the year.

#### (a) Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the end of the reporting period. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price.

As at 31 December 2019, instruments included in level 1 comprise of debt instruments issued by the Government of Malta and debt instruments issued by a local credit institution which are listed on the Malta Stock Exchange. As at 31 December 2018, instruments included in level 1 comprise solely of debt instruments issued by the Government of Malta.

#### 2.7 Fair value of financial instruments and non-financial instruments - continued

Financial instruments measured at fair value - continued

#### (b) Financial instruments in level 2

Fair values of instruments included in level 2 are based on quoted prices but in markets that are not active. Instruments included in level 2 comprises foreign sovereign debt securities and foreign corporate debt securities that are either trading at a significant discount and or have a spread substantially wider than the industry average. The classification as level 2 instruments takes account of the level of activity in the markets they trade in.

Fair values for the Group's derivative contracts are determined utilising valuation techniques, involving primarily the use of discounted cash flow techniques. The fair values referred to are determined by reference to market prices or rates (forward foreign exchange rates) quoted at the end of the reporting period. The valuation techniques used are supported by observable market prices or rates since their variables include only data from observable markets. The Group's derivative financial instruments are accordingly categorised as level 2 instruments.

#### (c) Financial instruments in level 3

Fair values of instruments included in level 3 consist of instruments for which a valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes unlisted debt and equity securities for which significant unobservable inputs and assumptions are required in order to establish fair values.

In view of the absence of quoted market prices or observable inputs for modelling value, the fair value of the instruments held is derived using an income valuation approach utilising discounted cashflows under different scenarios. Unobservable inputs and assumptions in this regard include timing of cashflows, the probability outcomes under different scenarios and the discount rate. The fair value of the equity securities is derived using the residual income method. Unobservable inputs and assumptions in this regard include revenue growth rate over the explicit period, the inperpetuity growth rate and the discount rate.

In view of the immateriality of the Level 3 assets, the disclosure required in respect of key unobservable inputs to Level 3 financial instruments and the sensitivity of Level 3 fair values to reasonably possible alternatives in respect of significant unobservable assumptions was not deemed necessary by the directors.

#### Financial instruments not measured at fair value

Loans and advances to banks and customers are carried at amortised cost in the statement of financial position. The directors consider the carrying amounts of loans and advances to customers and banks and to group entities to be a reasonable estimate of their fair value principally in view of the relatively short periods to repricing or maturity from the end of the reporting periods.

The fair value of amounts owed to customers is estimated by reference to discounted cash flows, applying current interest rates offered for deposits of similar remaining maturities. The fair value of the Group's deposits at 31 December 2019 and 31 December 2018 is approximately equivalent to carrying values in view of the very short period to maturity.

With regards to the €25 million 4% Secured Bonds as disclosed under Note 20, the fair value as at 31 December 2019 was €25,100,000. These estimates are considered level 1 fair value estimates.

### 2.7 Fair value of financial instruments and non-financial instruments - continued

#### Non-financial instruments measured at fair value

The Group's land and buildings within investment property, were revalued on 31 December 2019 by an external valuation expert having appropriate recognised professional qualifications and experience in the location and category of the property being valued.

The Directors have reviewed the carrying amounts of the properties as at 31 December 2019, on the basis of the valuations carried out by the independent property valuers.

Valuations were made on the basis of open market value taking cognisance of the specific location of the properties, the size of the sites together with their development potential, the availability of similar properties in the area, and whenever possible, having regard to recent market transactions for similar properties in the same location.

At 31 December 2019 and 2018 the carrying amounts of the Group's investment property was adjusted to reflect the properties' estimated open market value on an individual asset level.

The Group is required to analyse non-financial assets carried at fair value by level of the fair value hierarchy within which the recurring fair value measurements are categorised in their entirety (Level 1, 2 or 3). The different levels of the fair value hierarchy have been defined above as fair value measurements using:

- Quoted prices (unadjusted) in active markets for identical assets (Level 1);
- Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2);
- Inputs for the asset that are not based on observable market data (that is, unobservable inputs) (Level 3).

Investment property comprises commercial property leased out as offices and industrial premises to third parties including the Group's related parties (Note 35). All the recurring property fair value measurements at 31 December 2019 and 2018 use significant unobservable inputs and are accordingly categorised within Level 3 of the fair valuation hierarchy.

The Group's policy is to recognise transfers into and out of fair value hierarchy levels on the date the event or change in circumstances that causes the transfer occurs. There were no transfers between different levels of the fair value hierarchy during the years ended 31 December 2019 and 2018.

A reconciliation from the opening balance to the closing balance of investment property for recurring fair value measurements is reflected in the table in Note 10.

#### 2.7 Fair value of financial instruments and non-financial instruments - continued

Non-financial instruments measured at fair value - continued

#### Valuation processes

The valuations of the properties are performed annually on the basis of valuation reports prepared by independent and qualified valuers. These reports are based on both:

• information provided by the Group which is derived from the Group's financial systems and is subject to the Group's overall control environment; and

• assumptions and valuation models used by the valuers - the assumptions are typically marketrelated. These are based on professional judgement and market observation.

The information provided to the valuers, together with the assumptions and the valuation models used by the valuers, are reviewed by the Chief Executive Officer (CEO). This includes a review of fair value movements over the period.

#### Valuation techniques

The external valuations of the Level 3 investment property have been performed using the comparative value approach for the purpose of valuing land and using the traditional investment method of valuation based on the capitalised maintainable income approach for the purpose of valuing the buildings. The valuations have been performed using the unobservable inputs described below:

(i) Comparative value approach for developed and undeveloped land

| Comparable land values | derived  | from   | the   | Regional    | Authorities   | for   | Survey    | and  |
|------------------------|----------|--------|-------|-------------|---------------|-------|-----------|------|
| per sqm                | Geoinfor | mation | cover | ing Saxony- | -Anhalt as at | 31 De | ecember 2 | 019. |

- Other land specific object-specific costs and income affecting the ultimate value of the real estate at hand, including decreases in market value of land area affected by any form of contamination.
- (ii) Capitalised maintainable income approach for buildings
- Maintainable income the maintainable income is equivalent to the expected income which the valuer expects the property to generate in the foreseeable future, being the gross yield which the property is able to generate less an appropriate level of management costs, including: administrative costs, maintenance expenses and rental failure costs, deemed necessary for the operation of the buildings.
- Capitalisation rate based on average real estate rental yield rates observed by the valuer for comparable properties in the respective regions. Since the properties comprise a mixture of uses, a weighted rental yield was applied by the valuer.

#### 2.7 Fair value of financial instruments and non-financial instruments - continued

Non-financial instruments measured at fair value - continued

| Expected service (useful)<br>life   | based on the valuer's best estimate of the remaining useful life of<br>the buildings, after taking into consideration the location, the state<br>of construction and possible economic utilisation of the buildings. |
|-------------------------------------|--|
| Other building specific adjustments | object-specific costs and income affecting the ultimate value of the real estate at hand, including repairs and maintenance costs and vacancy costs.   |

|   |                     | At 31 De  | Pango of   |  |
|---|---------------------|---|--|--|
|   | Fair value<br>€'000 | Valuation technique                               | Significant<br>unobservable<br>input   | Range of<br>unobservable<br>inputs                     |
| Description by class<br>Land  | 23,249              | Comparative<br>value<br>approach                  | Comparable<br>land values<br>per sqm   | €10-€20 per<br>sqm                                     |
| Buildings - current use as<br>third party offices, production<br>and storage facilities | 13,679              | Capitalised<br>maintainable<br>income<br>approach | Maintainable<br>income<br>Capitalisation<br>rate<br>Expected<br>service<br>(useful) life | €596,000 -<br>€691,000 p.a.<br>6.75%-7%<br>10-20 years |
| Land and building specific adjustments  | (1,788)             |   |  |  |
| Total fair value  | 35,140              |   |  |  |

The higher the maintainable income per annum and the comparable land value per square meter, the higher the resultant fair valuation. Conversely, the lower the capitalisation rate the higher the fair value. The highest and best use of the properties reflected in the tables above is equivalent to their current use.

### 3. Critical accounting estimates, and judgments in applying accounting policies

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

In the opinion of the directors, the accounting estimates and judgments made in the course of preparing these financial statements are not difficult, subjective or complex to a degree which would warrant their description as critical in terms of the requirements of IAS 1.

The directors believe there are no areas involving a higher degree of judgment that have the most significant effect on the amounts recognised in the financial statements; and there are no key assumptions and other key sources of estimation uncertainty relating to estimates that require directors' most difficult, subjective or complex judgments.

#### 4. Balances with Central Bank of Malta and cash

|  | Group               |           |
|--|---------------------|-----------|
|  | 2019<br>€           | 2018<br>€ |
| Cash in hand<br>Balances held with Central Bank of Malta | 1,000<br>10,406,301 | 1,000     |
|  | 10,407,301          | 1,000     |

Balances held with Central Bank of Malta include reserve deposits relating to the Minimum Reserve Requirement in terms of Regulation (EC) No 1745/2003 of the ECB amounting to €58,043 (2018: €Nil) bearing interest at 0% per annum. Overnight deposits with the Central Bank of Malta amounting to €10,348,258 (2018: €Nil) were subject to a negative interest rate of 0.5% per annum.

#### 5. Loans and advances to banks

|                                       | Group      |            | Company   |      |
|---------------------------------------|------------|------------|-----------|------|
|                                       | 2019       | 2018       | 2019      | 2018 |
|                                       | €          | €          | €         | €    |
| Repayable on call and at short notice | 16,886,346 | 10,344,402 | 5,053,822 | -    |

Loans and advances with a contractual maturity of three months or less are included in cash and cash equivalents for the purposes of the statement of cash flows (Note 34). As at 31 December 2019, an expected credit loss ("ECL") allowance amounting to €7,139 was accounted for in terms of IFRS 9 (2018: Nil).

### 6. Loans and advances to customers

|                                   | Group     |           |
|-----------------------------------|-----------|-----------|
|                                   | 2019      | 2018      |
|                                   | €         | €         |
| Carrying amount as at 31 December | 3,799,749 | 2,645,991 |

Loans and advances to customers at 31 December 2019 include credit exposures with related parties amounting to €3,869,867 (2018: €2,650,000) prior to ECL (Note 35).

Movements in expected credit loss allowances during 2019 and 2018 were as follows:

|                                      | Group  |         |
|--------------------------------------|--------|---------|
|                                      | 2019   | 2018    |
|                                      | €      | €       |
| At beginning of year                 | 4,034  | -       |
| Initial impact of adoption of IFRS 9 | -      | 12,727  |
| Change during the period             | 81,084 | (8,693) |
| At end of year                       | 85,118 | 4,034   |

# 7. Financial assets measured at fair value through profit or loss

|  | Group     |         |
|--|-----------|---------|
|  | 2019      | 2018    |
|  | €         | €       |
| Financial assets mandatorily measured at fair value through profit or loss |           |         |
| Debt and other fixed income instruments                                    | 1,647,728 | 684,179 |
| Equity and other non-fixed income instruments                              | 3,524,721 | -       |
| _  | 5,172,449 | 684,179 |
| Analysed by issuer:  |           |         |
| <ul> <li>foreign general governments</li> </ul>                            | 1,647,728 | 684,179 |
| - other issuers  | 3,524,721 | -       |
| _  | 5,172,449 | 684,179 |
| Listing status:  |           |         |
| - foreign listed   | 1,647,728 | 684,179 |
| - unlisted   | 3,524,721 | -       |
|  | 5,172,449 | 684,179 |

The debt and other fixed income instruments held as at 31 December 2019 and 31 December 2018 respectively include USD denominated debt securities issued by foreign sovereigns. These investments were acquired with a view to sell in the short term in anticipation of expected gains from changes in market prices taking cognisance of the purchase price being significantly below par.

The equity and other non-fixed income instruments (that have failed the SPPI test) held as at 31 December 2019 predominantly include equity securities in a related party, valued at €2,750,000, which were assigned to the group in settlement of receivables from related parties, and GBP denominated securities issued by a foreign corporate.

The movement in financial assets measured at fair value through profit or loss is summarised as follows:

|                        | 2019      | 2018    |
|------------------------|-----------|---------|
| nded 31 December       | €         | €       |
| nuary                  | 684,179   | -       |
| itions                 | 3,756,892 | 686,408 |
| ent in fair value      | 731,905   | (8,178) |
| n exchange adjustments | (527)     | 5,949   |
| December               | 5,172,449 | 684,179 |
|                        |           |         |

# 8. Financial assets measured at fair value through other comprehensive income

|   | 2019<br>€                       | 2018<br>€           |
|---|---------------------------------|---------------------|
| Debt and other fixed income instruments   | 6,047,646                       | 4,053,115           |
| Analysed by issuer:<br>- local general government<br>- local credit institutions<br>- other issuers | 4,941,236<br>568,500<br>537,910 | 4,053,115<br>-<br>- |
|   | 6,047,646                       | 4,053,115           |
| Listing status:<br>- listed on Malta Stock Exchange<br>- listed elsewhere                           | 5,509,736<br>537,910            | 4,053,115<br>-      |
|   | 6,047,646                       | 4,053,115           |

The movement in financial assets measured at fair value through other comprehensive income may be summarised as follows:

|                              | 2019        | 2018      |
|------------------------------|-------------|-----------|
|                              | €           | €         |
| Year ended 31 December       |             |           |
| At 1 January                 | 4,053,115   | 3,402,323 |
| Acquisitions                 | 3,091,919   | 779,413   |
| Disposals/redemptions        | (1,000,000) | -         |
| Amortisation                 | (85,349)    | (81,224)  |
| Net fair value movements     | (52,345)    | (47,397)  |
| Foreign exchange adjustments | 40,306      | -         |
| At 31 December               | 6,047,646   | 4,053,115 |

As at 31 December 2019, an expected credit loss ("ECL") allowance amounting to €2,107 was accounted for in terms of IFRS 9 (2018: Nil).

### 9. Investments in subsidiaries

|   | Company                               |                                    |
|---|---------------------------------------|------------------------------------|
|   | 2019<br>€                             | 2018<br>€                          |
| <b>At 1 January</b><br>Additions through incorporation<br>Acquisitions through business combinations<br>Acquisitions of additional stakes in subsidiaries | 46,722,881<br>1,114<br>-<br>3,645,351 | 17,241,306<br>-<br>29,481,505<br>- |
| At 31 December  | 50,369,346                            | 46,722,811                         |

The subsidiaries at 31 December 2019, whose results and financial position affected the figures of the Group, are shown below:

| Name of company                       | Registered office  |
|---------------------------------------|--|
| Merkanti Bank Limited                 | Aragon House Business Centre, Dragonara Road<br>St Julian's, STJ 3140, Malta |
| Merkanti (A)<br>International Limited | Aragon House Business Centre, Dragonara Road<br>St Julian's, STJ 3140, Malta |
| Merkanti (D)<br>International Limited | Aragon House Business Centre, Dragonara Road<br>St Julian's, STJ 3140, Malta |
| Merkanti Diesel Limited               | Aragon House Business Centre, Dragonara Road<br>St Julian's, STJ 3140, Malta |

During both 2019 and 2018, the Company held 100% of the Ordinary shares of Merkanti Bank Limited.

On 27 December 2018, Merkanti Holding p.I.c. entered into a share purchase agreement to acquire 85% of the issued Ordinary share capital of Merkanti (A) International Limited and 85% of the issued Ordinary share capital of Merkanti (D) International Limited, both being property companies which were incorporated under the Laws of the Marshall Islands at the time. These two property companies were redomiciled to Malta with effect from 8 July 2019. Subsequently and prior to the end of 2019, Merkanti Holding p.I.c. for fiscal and tax planning purposes, determined to increase its interest by a further 9.9% of the issued Ordinary share capital of Merkanti (D) International Limited. Accordingly, as at 31 December 2019, the Company held 94.9% (2018: 85%) of the Ordinary shares of both Merkanti (A) International Limited and Merkanti (D) International Limited.

The consideration in respect of the additional 9.9% investment in these two property companies amounted to  $\in$  3,645,351, which was equal to the proportionate de-recognition in non-controlling interest.

|  | MERKANTI<br>(A)<br>Limited<br>€ | MERKANTI<br>(D)<br>Limited<br>€ |
|--|---------------------------------|---------------------------------|
| Fair value of initial 85% equity holding as at acquisition date Fair value of additional 9.9% equity holding | 21,646,892<br>2,732,345         | 7,834,613<br>913,006            |
|  | 24,379,237                      | 8,747,619                       |

### 9. Investments in subsidiaries - continued

The consideration in respect of the additional 9.9% investment in these two property companies amounted to  $\in$  3,645,351, which was equal to the proportionate fair value of the identifiable assets as at the closing date. The transaction was recognised as a reduction in non-controlling interests.

The fair value of identifiable assets and liabilities of Merkanti (A) International Limited and Merkanti (D) International Limited as of the original acquisition date in 2018 were as follows:

|   | MERKANTI<br>(A)<br>Limited<br>€ | MERKANTI<br>(D)<br>Limited<br>€ |
|---|---------------------------------|---------------------------------|
| Loans and advances to banks                                       | 368,270                         | 865,459                         |
| Investment property   | 24,213,000                      | 8,858,000                       |
| Other receivables   | 1,666,422                       | 632,826                         |
| Accrued income and other assets                                   | 265                             | 135                             |
| Current tax liabilities   | (38,239)                        | -                               |
| Deferred tax liabilities  | (694,059)                       | (977,337)                       |
| Other payables  | (32,092)                        | (144,633)                       |
| Accrued expenses and other liabilities                            | (16,634)                        | (17,258)                        |
| Net identifiable assets acquired                                  | 25,466,933                      | 9,217,192                       |
| Net identifiable assets attributable to non-controlling interests | 3,820,041                       | 1,382,579                       |
|   | 21,646,892                      | 7,834,613                       |
| Goodwill  | -                               | -                               |
|   | 21,646,892                      | 7,834,613                       |

On 16 December 2019, Merkanti Diesel Ltd was incorporated, as a fully owned subsidiary of Merkanti Holding p.l.c. Accordingly, as at 31 December 2019, the Company also held 100% of the Ordinary shares of Merkanti Diesel Ltd.

Disclosure of financial information related to interest that non-controlling interests have in the Group's activities and cash flows on the basis that non-controlling interests are not considered material to the Group.

### 10. Investment property

|   | Group                        |                      |
|---|------------------------------|----------------------|
|   | 2019<br>€                    | 2018<br>€            |
| At 1 January<br>Acquisition through business combinations (Note 9)<br>Changes in fair value | 33,071,000<br>-<br>2,069,000 | -<br>33,071,000<br>- |
| At 31 December  | 35,140,000                   | 33,071,000           |

The Group's investment property is measured at fair value. The fair value as at 31 December 2019 and as at 31 December 2018 was estimated by an external valuation expert reflecting the actual market state, conditions and circumstances as at the reporting date.

# 11. Property, plant and equipment

Group

|  | Computer<br>equipment<br>€                       | Office<br>improvements<br>and<br>equipment<br>€ | Others<br>€                  | Total<br>€  |
|--|--|---|------------------------------|---|
| At 1 January 2018  | _  | -   | -                            | _   |
| Cost   | 293,029  | 106,677   | 19,538                       | 419,244   |
| Accumulated depreciation   | (237,821)  | (75,914)  | (19,538)                     | (333,273)   |
| Net book amount  | 55,208   | 30,763  | -                            | 85,971  |
| Year ended 31 December 2018  | 55.000   | 00 700  |                              | 05.074  |
| Opening net book amount  | 55,208   | 30,763  | -                            | 85,971  |
| Additions<br>Depreciation charge   | 24,400<br>(30,371)                               | 2,345<br>(5,709)                                | -                            | 26,745<br>(36,080)                                  |
| Depreciation charge  |  |   | -                            |   |
| Closing net book amount  | 49,237   | 27,399  | -                            | 76,636  |
| <b>At 1 January 2019</b><br>Cost<br>Accumulated depreciation   | 317,429<br>(268,192)                             | 109,022<br>(81,623)                             | 19,538<br>(19,538)           | 445,989<br>(369,353)                                |
| Net book amount  | 49,237   | 27,399  | -                            | 76,636  |
| Year ended 31 December 2019<br>Opening net book amount<br>Additions<br>Disposals<br>Depreciation charge<br>Depreciation released on disposal | 49,237<br>71,782<br>(2,749)<br>(35,242)<br>2,749 | 27,399<br>127,522<br>-<br>(10,983)<br>-         | -<br>(18,964)<br>-<br>18,964 | 76,636<br>199,304<br>(21,713)<br>(46,225)<br>21,713 |
| Closing net book amount  | 85,777   | 143,938   | -                            | 229,715   |
| At 31 December 2019<br>Cost  | 386,462  | 236,544   | 574                          | 623,580   |
| Accumulated depreciation   | (300,685)  | (92,606)  | (574)                        | (393,865)   |
| Net book amount  | 85,777   | 143,938   | -                            | 229,715   |

# 11. Property, plant and equipment - continued

# Company

|                             | Office<br>improvements<br>and<br>equipment<br>€ |
|-----------------------------|---|
| Year ended 31 December 2019 |   |
| Opening net book amount     | -   |
| Additions                   | 123,440   |
| Depreciation charge         | (2,586)   |
| Closing net book amount     | 120,854   |
| At 31 December 2019         |   |
| Cost                        | 123,440   |
| Accumulated depreciation    | (2,586)   |
| Net book amount             | 120,854   |

# 12. Intangible assets

Group

| Croup                       | Computer<br>software<br>€ |
|-----------------------------|---------------------------|
| At 1 January 2018           | -                         |
| Cost                        | 263,238                   |
| Accumulated amortisation    | (215,612)                 |
| Net book amount             | 47,626                    |
| Year ended 31 December 2018 |                           |
| Opening net book amount     | 47,626                    |
| Amortisation charge         | (11,151)                  |
| Closing net book amount     | 36,475                    |
| At 31 December 2018         |                           |
| Cost                        | 263,238                   |
| Accumulated amortisation    | (226,763)                 |
| Net book amount             | 36,475                    |
| Year ended 31 December 2019 |                           |
| Opening net book amount     | 36,475                    |
| Amortisation charge         | (11,151)                  |
| Closing net book amount     | 25,324                    |
| At 31 December 2019         |                           |
| Cost                        | 263,238                   |
| Accumulated amortisation    | (237,914)                 |
| Net book amount             | 25,324                    |
|                             |                           |

#### 13. Right-of-use assets and lease liabilities

The Group and the Company lease computer hardware and office space. The lease contracts are for fixed periods but have extension options. In this respect, the extension periods have been included in determining lease terms. The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor.

Until 2018, leases were classified as operating leases. From 1 January 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. The lease payments are discounted using the Group's incremental borrowing rate, which represents the rate that the Company or its subsidiaries would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

As at 31 December 2019, the Group does not have leases with contract terms shorter than one year and leases of low-value items, for which the Group has elected not to recognise right-of-use assets.

| Right-of-use-assets           | Group<br>€ | Company<br>€ |
|-------------------------------|------------|--------------|
| At 1 January 2019             | -          | -            |
| Impact of adoption of IFRS 16 | 87,407     | -            |
| Additions                     | 656,329    | 656,329      |
| Depreciation                  | (63,555)   | (5,469)      |
| At 31 December 2019           | 680,181    | 650,860      |

Accordingly, the carrying amounts of the ROU asset in respect of office premises has not been disclosed separately from the ROU asset in respect of computer hardware since the lease in respect of computer hardware is not deemed significant.

The lease liabilities were initially measured at the present value of the remaining lease payments, discounted using the incremental borrowing rate as at 1 January 2019. The movement of the lease liabilities is analysed below:

|  | Group<br>€        | Company<br>€ |
|--|-------------------|--------------|
| Recognition of lease liability on adoption of IFRS 16<br>Additions | 87,407<br>656.329 | -<br>656,329 |
| Interest expense on lease liability                                | 7,208             | 2,168        |
| Repayment of lease liability                                       | (67,803)          | (5,833)      |
| At 31 December 2019  | 683,141           | 652,664      |

Lease liabilities at 31 December 2019 are split into maturity groupings as follows:

|                     | Group<br>€ | Company<br>€ |
|---------------------|------------|--------------|
| Current             | 130,561    | 110,855      |
| Non-current         | 552,580    | 541,809      |
| At 31 December 2019 | 683,141    | 652,664      |

#### 13. Right-of-use assets and lease liabilities - continued

|  | Group<br>€ | Company<br>€ |
|--|------------|--------------|
| The income statement reflects the following amounts relating to<br>leases: |            |              |
| Depreciation charge of right-of-use assets                                 | 63,555     | 5,469        |
| Interest expense   | 7,208      | 2,168        |
| Lease termination expenses (within administrative expenses)                | 141,206    | -            |

Operating lease charges to be reflected within profit or loss during 2019 utilising the accounting principles of IAS 17, Leases, had IFRS 16 not been adopted, including termination expenses, would have amounted to €206,056 for the Group and €5,833 for the Company.

The total cash payments for leases, in 2019 was €209,010 and €5,833 for the Group and the Company respectively, of which €141,207 related to a property lease which was entered into during 2019 and which was terminated prior to the end of the reporting period.

#### 14. Other receivables

|                               | Group      |           | Company    |           |
|-------------------------------|------------|-----------|------------|-----------|
|                               | 2019       | 2018      | 2019       | 2018      |
|                               | €          | €         | €          | €         |
| Current                       |            |           |            |           |
| Trade receivables             | 131,108    | 49,247    | -          | -         |
| Amounts due from the ultimate |            |           |            |           |
| parent company                | 10,675,072 | 5,471,768 | 6,015,072  | 5,471,768 |
| Amounts due from other        |            |           |            |           |
| related parties               | -          | 2,250,000 | -          | -         |
| Amounts due from subsidiaries | -          | -         | 14,000,000 | -         |
|                               | 10,806,180 | 7,771,015 | 20,015,072 | 5,471,768 |

Amounts due from the ultimate parent company consist of a revolving credit facility granted by the Company and amounting to  $\in$ 5,102,954 (2018:  $\in$ 5,102,954) which is subject to an interest rate of 6% (2018: 1.5%), and a loan amounting to  $\in$ 1,010,383 (2018:  $\in$ 467,079) which is repayable on demand and is not subject to interest. At Group level, amounts due from the ultimate parent also includes a loan amounting to  $\notin$ 4,660,000 (2018:  $\in$ Nil) granted by a subsidiary which is repayable on demand and subject to an interest rate of 7.375%. Amounts due from subsidiaries relate to the provision of subordinated loans bearing interest at rates ranging between 4% and 6.5%. As at 31 December 2018, the amounts due from other related parties is repayable on demand and not subject to interest.

Changes in expected credit losses during 2019 and 2018 were as follows:

|                                       | Group and Company |           |
|---------------------------------------|-------------------|-----------|
|                                       | 2019              | 2018      |
|                                       | €                 | €         |
| At beginning of year                  | 98,265            | -         |
| Initial impact of adoption of IFRS 9  | -                 | 615,127   |
| Change during the period              | -                 | (516,862) |
| Credit loss allowances at end of year | 98,265            | 98,265    |

## 15. Accrued income and other assets

|                                   | Group     |         | Company   |        |
|-----------------------------------|-----------|---------|-----------|--------|
|                                   | 2019      | 2018    | 2019      | 2018   |
|                                   | €         | €       | €         | €      |
| Accrued interest and other income |           |         |           |        |
| receivable                        | 1,149,129 | 247,567 | 923,014   | 97,172 |
| Prepayments                       | 117,668   | 113,284 | 33,178    | -      |
| Other assets                      | 502,778   | 486,391 | 450,934   | -      |
|                                   | 1,769,575 | 847,242 | 1,407,126 | 97,172 |

# 16. Share capital

|   | 2019<br>€   | 2018<br>€   |
|---|-------------|-------------|
| Authorised<br>100,000,000 (2018: 100,000,000) Ordinary shares of €1 each                    | 100,000,000 | 100,000,000 |
| <b>Issued and fully paid up</b><br>50,000,000 (2018: 50,000,000) Ordinary shares of €1 each | 50,000,000  | 50,000,000  |

#### 17. Contribution reserve

|                              | 2019<br>€ | 2018<br>€ |
|------------------------------|-----------|-----------|
| At beginning and end of year | 2,540,000 | 2,540,000 |

The contribution reserve relates to the amount paid by the ultimate parent company on behalf of Merkanti Holding p.l.c. as part of the consideration to acquire Merkanti Bank in 2016. This contributed amount is free from all claims, charges, liens, equities and encumbrances and it is made as a contribution into the distributable reserves of Merkanti Holding p.l.c. The contribution is irrevocable and unconditional.

## 18. Fair value reserve

The fair value reserve reflects the effects of the fair value measurement of financial investments measured at fair value through other comprehensive income, net of any deferred taxes. This reserve is non-distributable.

### 19. Non-controlling interests

|   | Group       |                |
|---|-------------|----------------|
|   | 2019        | 2018           |
|   | €           | €              |
| Year ended 31 December  | E 202 640   |                |
| At beginning of year<br>Non-controlling interest arising on acquisition of subsidiaries | 5,202,619   | -<br>5,202,619 |
| Impact of increase of additional stakes in subsidiaries                                 | (3,645,351) | 0,202,013      |
| Share of profits attributable to non-controlling interests                              | 320,977     | -              |
| At end of year  | 1,878,245   | 5,202,619      |

#### 20. Borrowings

By virtue of an offering memorandum dated 18 July 2019, the Company issued €25,000,000 secured bonds with a face value of €100 each. The bonds have a coupon interest of 4% which is payable annually in arrears on 12 August of each year. The bonds are redeemable at par and are due for redemption on 12 August 2026. The bonds are secured by means of the German Law Mortgages, the Pledges of shares and the Pledges of Deposited Monies The bonds were admitted on the Official List of the Malta Stock Exchange on 16 August2019. The quoted market price as at 31 December 2019 for the bonds was €100.4, which in the opinion of the directors fairly represents the fair value of these financial liabilities. At the end of the reporting period, none of the bonds were held by company directors. Transaction costs incurred amounted to €738,196, of which €25,355 have been amortised to profit or loss during the year.

#### 21. Amounts owed to customers

| Group         | 2019<br>€  | 2018<br>€ |
|---------------|------------|-----------|
| Call accounts | 10,216,459 | 3,642,224 |

Amounts owed to customers include an amount of  $\notin$ 4,989,345 (2018:  $\notin$ 1,184,150) due by the Bank to related parties. All amounts owed to customers are not subject to interest except for the amounts owed to third parties amounting to  $\notin$ 2,324,661 (2018:  $\notin$ 1,509,068) which is subject to an interest rate of 0.75%.

Amounts owed to customers are classified as liabilities measured at amortised cost.

#### 22. Deferred tax liabilities

Deferred taxes are calculated on all temporary differences under the liability method and are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates (and tax laws) that have been substantively enacted by the end of the reporting period.

The deferred tax liability which is shown in the balance sheet relates to deferred tax liabilities arising on the investment properties of the Group's subsidiaries Merkanti (A) International Limited and Merkanti (D) International Limited. The investment properties were acquired by the Group upon acquisition on 27 December 2018.

## 22. Deferred tax liabilities - continued

The deferred tax liability is calculated on the difference between the balance sheet value of the investment property, being the fair value as per the external valuation report, less the tax cost as stipulated by the local German GAAP, which would be the capital gain recognised upon the sale of these assets. This difference is multiplied by the German tax rate of 15.825%.

These two companies were redomiciled to Malta with effect from 8 July 2019, and as a result became subject to Maltese income tax.

For Maltese income tax purposes, any unrealised fair value gains derived from the revaluation of the investment properties of the Group's subsidiaries Merkanti (A) International Limited and Merkanti (D) International Limited should also result in a deferred tax liability. Such deferred tax liability should be calculated by multiplying the fair value gains, being the difference between the value of the immovable properties as at year end less their cost of acquisition, with the standard corporate rate of tax in Malta of 35%.

However, for Maltese income tax purposes, in terms of Article 4A of the Maltese Income Tax Act (Chapter 123, Laws of Malta), there is an election for immovable properties to be deemed to be assets acquired by the companies on the date of their redomiciliation to Malta at a cost which is deemed to be their market value as at that date.

Furthermore, when calculating the capital gain for Maltese income tax purposes derived upon the future transfer of any of the immovable properties, the companies are able to claim relief from tax suffered in Germany by way of a tax credit against the Maltese income tax liability, if any. As a result, as at 31 December 2019, no tax liability is expected to arise in Malta over the foreseeable future and accordingly the German tax rate remains suitable for determining the Group's deferred tax liability in this respect.

The movement in deferred tax liabilities during 2019, which has been recognised in profit or loss, amounts to €324,160.

At 31 December 2019, the Group had unutilised tax losses amounting to €63,552,089 (2018: €64,542,829) on which no deferred tax asset was recognised in the statement of financial position in view of the uncertainty of realisation of these tax benefits. Tax losses have no expiry date.

#### 23. Other payables

|   | Group     |           | Comp      | any       |
|---|-----------|-----------|-----------|-----------|
|   | 2019<br>€ | 2018<br>€ | 2019<br>€ | 2018<br>€ |
| Trade payables<br>Amounts owed to the ultimate parent | 178,605   | 176,725   | 101,147   | -         |
| Company   | -         | 17,915    | -         | 17,915    |
| Amounts owed to other related parties                 | -         | 300       | -         | 300       |
|   | 178,605   | 194,940   | 101,147   | 18,215    |

# 24. Accrued expenses and other liabilities

|                                     | Group   |         | Group Company |        |
|-------------------------------------|---------|---------|---------------|--------|
|                                     | 2019    | 2018    | 2019          | 2018   |
|                                     | €       | €       | €             | €      |
| Accrued interest and fee expense    | 331,419 | 31      | 333,333       | -      |
| Accrued expenses and other payables | 162,246 | 155,791 | -             | 17,968 |
| Derivative liabilities              | 64,952  | -       | -             | -      |
|                                     | 558,617 | 155,822 | 333,333       | 17,968 |

## 25. Contingent liabilities and commitments

#### Contingencies

|                                     | Group     |             |
|-------------------------------------|-----------|-------------|
|                                     | 2019<br>€ | 2018<br>€   |
| Contingent items                    |           |             |
| Contingent liabilities - guarantees | -         | 1,500,000   |
| Contingent assets - guarantees      | -         | (1,500,000) |
|                                     | -         | -           |

Contingent liabilities of the Group for 2018 comprise guarantees issued by the Bank in favour of third parties.

On 31 December 2015, the Bank entered into an Assignment and Novation Agreement (the "Novation") with its former parent company in terms of which the latter was to assume certain rights and obligations relating to guarantees previously issued in favour of third parties by the Bank. The Novation was subject to the consent given by such third parties. As at 31 December 2018, such consent was not yet obtained by the Bank and consequently, the Bank was still reflecting contingent liabilities arising out of these guarantees. The Bank was fully indemnified against any claims arising out of such contingent liabilities by means of a back-to-back guarantee issued in its favour by its former parent company. The back-to-back guarantee was included under contingent assets – guarantees. During 2019, the Bank received a notification from the third party confirming that the guarantee was no longer required following which, the Bank extinguished the contingent liability and corresponding contingent asset.

## Legal proceedings

The Scully Royalty Limited (SRL) group is subject to routine litigation incidental to its business and is named from time to time as a defendant in various legal actions arising in connection with its activities, certain of which may include large claims for punitive damages. Due to the size, complexity and nature of SRL group's operations, various legal and tax matters are outstanding from time to time. Scully Royalty Limited, the Company's ultimate parent company and certain of its subsidiaries have been named as a defendant in a legal action in a foreign jurisdiction relating to an alleged guarantee of the former parent of the SRL group in the amount of approximately  $\in$ 43 million. The Company has been named, but not served, as a defendant in this litigation to date. On the basis of legal advice, the directors of the Company believe that such a claim in respect of the Company is without merit.

#### 25. Contingent liabilities and commitments - continued

#### Legal proceedings - continued

In the event that a legal case is opened against the Company, the directors intend to vigorously defend such claim. Moreover, the group is in the process to initiate litigation locally in Malta seeking a declaratory judgment against the plaintiff in regards to this claim. In addition, the Company has obtained additional risk mitigation securities for this litigation to mitigate the possibility for any potential loss.

#### Operating lease commitments – where the Group is a lessee

As at 31 December 2018, the Group's operating lease commitments, which related to leases of property and computer hardware, were subject to the following future minimum lease payments:

|  | 2018<br>€        |
|--|------------------|
| <ul> <li>Not later than one year</li> <li>Later than one year and not later than five years</li> </ul> | 62,041<br>32,654 |
|  | 94,695           |

Following the adoption of IFRS 16 as of 1 January 2019, the Group has recognised lease liabilities in relation to leases that had previously been classified as 'operating leases' in accordance with IAS 17 'Leases' consisting of the lease agreement in respect of office premises and computer hardware. These liabilities were measured on 1 January 2019 at the present value of the remaining lease payments, discounted at the Bank's incremental borrowing rate, and are recognised on the face of the Statement of Financial Position.

#### Operating lease commitments - where the Group is a lessor

The operating lease agreements entered into by the Group with the tenants of its properties typically have a maturity of a one year and are non-cancellable. Some lease agreements are entered into for a period of up to three years, which are also non-cancellable, while other agreements are entered into on an indefinite basis but are cancellable by the tenant at notice of up to six-months.

The future minimum lease payments receivable under non-cancellable operating leases entered into by the Group in relation to operations from its investment properties are as follows:

|  | 2019<br>€                      |
|--|--------------------------------|
| <ul> <li>Not later than one year</li> <li>Later than one year and not later than three years</li> <li>Later than three year and not later than five years</li> </ul> | 1,093,714<br>846,212<br>26,006 |
|  | 1,965,932                      |

# 26. Interest income

27.

|  | Group    |          | Company |        |
|--|----------|----------|---------|--------|
|  | 2019     | 2018     | 2019    | 2018   |
|  | €        | €        | €       | €      |
| On financial assets measured at fair value through other comprehensive income: |          |          |         |        |
| - coupon interest  | 154,504  | 135,373  | -       | -      |
| - net amortisation of premiums and discounts                                   | (85,349) | (81,224) | -       | -      |
| On financial assets measured at amortised cost:                                | (00,010) | (01,221) |         |        |
| - coupon interest  | 12,305   | _        | -       | _      |
| - net amortisation of premiums and discounts                                   | (422)    | -        | -       | -      |
| On financial assets measured at fair value through profit or loss:             | ()       |          |         |        |
| - coupon interest  | 45,448   | -        | -       | -      |
| On loans and advances to banks   | 16,316   | 8,019    | -       | -      |
| On loans and advances to customers   | 203,987  | 149,604  | -       | -      |
| On receivables from ultimate parent company                                    | 306,177  | 77,607   | 306,177 | 77,607 |
| On receivables from subsidiaries   | -        | -        | 252,485 | -      |
| On other receivables   | 15       | -        | -       | -      |
|  | 652,981  | 289,380  | 558,662 | 77,607 |
| Interest expense   |          |          |         |        |
|  | Gro      | an       | Comp    | anv    |
|  | 2019     | 2018     | 2019    | 2018   |
|  | €        | €        | €       | €      |
| On amounts owed to banks   | 23,466   | 388      | -       | -      |
| On amounts owed to customers   | 20,412   | 7,582    | -       | -      |
| On borrowings  | 376,107  | -        | 376,107 | -      |
| On lease liabilities   | 7,208    | -        | 2,168   | -      |
|  | 427,193  | 7,970    | 378,275 | -      |

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## 28. Fee and commission income and expense

### (a) Fee and commission income

The Group derives revenue from the provision of services over time, as follows:

|   | Gro                            | Group                          |  |  |
|---|--------------------------------|--------------------------------|--|--|
|   | 2019<br>€                      | 2018<br>€                      |  |  |
| Merchant banking fees<br>Fee income on factoring services<br>Other fee income | 2,077,712<br>18,908<br>125,866 | 2,122,666<br>12,064<br>114,649 |  |  |
|   | 2,222,486                      | 2,249,379                      |  |  |

#### Unfulfilled performance obligations

The following table presents the transaction price (revenue) assigned to unfulfilled performance obligations as at 31 December 2019 and 31 December 2018 respectively. Unfulfilled performance obligations are the services that the Group is obliged to provide to customers during the remaining term of the arrangement. On the allocation of the total contract transaction price (revenue) to identified performance obligations, a portion of the total transaction price can be allocated to performance obligations that are unsatisfied or partially satisfied at the end of the reporting period.

|                                | 2019<br>€'000 | 2018<br>€'000 |
|--------------------------------|---------------|---------------|
| Less than one year             |               | 314,250       |
| (b) Fee and commission expense |               |               |

|                   | Group     |           |
|-------------------|-----------|-----------|
|                   | 2019<br>€ | 2018<br>€ |
| Other fee expense | 1,653     | 7,495     |

The Company's fee and commission income and expense relate to merchant banking services provided during 2019.

## 29. Rental income from investment property

Rental income is generated through lease agreements entered into by Merkanti A and Merkanti D in respect of their investment property.

# 30. Net trading gains/(losses)

|  | Group               |              |
|--|---------------------|--------------|
|  | 2019<br>€           | 2018<br>€    |
| Net fair value losses on derivative financial instruments<br>Fair value movements on financial instruments mandatorily<br>measured at FVPL | (64,952)<br>731,905 | -<br>(8,178) |
| Foreign exchange differences   | 82,458              | 2,060        |
|  | 749,411             | (6,118)      |

# 31. Changes in expected credit losses

|  | Group    |         | Company |         |
|--|----------|---------|---------|---------|
|  | 2019     | 2018    | 2019    | 2018    |
|  | €        | €       | €       | €       |
| Change in expected credit losses:                      |          |         |         |         |
| <ul> <li>loans and advances to banks</li> </ul>        | (7,139)  | 8,690   | -       | -       |
| <ul> <li>loans and advances to customers</li> </ul>    | (81,366) | -       | -       | -       |
| <ul> <li>financial assets measured at FVOCI</li> </ul> | (2,107)  | 2,184   | -       | -       |
| - other receivables                                    | -        | 516,862 | -       | 516,862 |
|  | (90,612) | 527,736 | -       | 516,862 |

## 32. Administrative expenses

|   | Gro       | up        | Compa   | ny     |
|---|-----------|-----------|---------|--------|
|   | 2019      | 2018      | 2019    | 2018   |
|   | €         | €         | €       | €      |
| Staff costs                               |           |           |         |        |
| - Staff salaries                          | 637,113   | 379,936   | -       | -      |
| <ul> <li>Social security costs</li> </ul> | 24,642    | 16,717    | -       | -      |
| - Other staff costs                       | 537,710   | 420,000   | -       | -      |
| Directors' emoluments                     | 425,630   | 365,312   | 49,725  | -      |
| Repairs and maintenance                   | 648,573   | 17,984    | -       | -      |
| Professional fees                         | 262,060   | 191,617   | 372,500 | -      |
| Utilities and janitorial expenses         | 206,155   | 15,140    | -       | -      |
| Information technology                    | 170,347   | 113,486   | -       | -      |
| Property administration expenses          | 450,000   | -         | -       | -      |
| Lease expenses                            | 141,207   | 34,710    | -       | -      |
| Depreciation of property, plant and       |           |           |         |        |
| equipment (Note 11)                       | 46,225    | 36,080    | 2,586   | -      |
| Amortisation of intangible assets         |           |           |         |        |
| (Note 12)                                 | 11,151    | 11,151    | -       | -      |
| Depreciation on right-of-use assets       |           |           |         |        |
| assets (Note 13)                          | 63,555    | -         | 5,469   | -      |
| Insurance costs                           | 53,121    | 3,845     | -       | -      |
| Licenses                                  | 25,129    | 25,271    | -       | -      |
| Other administrative expenses             | 421,109   | 248,596   | 15,918  | 16,270 |
|   | 4,123,727 | 1,879,845 | 446,198 | 16,270 |

Other administrative expenses mainly comprise marketing expenses and other services or expense items which are incurred in the course of the Group's operations.

Average number of persons employed by the Group throughout the financial year:

|                            | <b>Group</b><br><b>2019</b> 2018 |
|----------------------------|----------------------------------|
| - Managerial<br>- Clerical | 9 8<br>4 2                       |
|                            | <b>13</b> 10                     |

## Auditor's remuneration

Fees charged by the auditor for services rendered during the financial year relate to the following:

|                          | Grou   | Group  |        | ıy    |
|--------------------------|--------|--------|--------|-------|
|                          | 2019   | 2018   | 2019   | 2018  |
|                          | €      | €      | €      | €     |
| Annual statutory audit   | 92,500 | 32,500 | 17,500 | 2,500 |
| Tax compliance           | 6,550  | -      | 6,550  | -     |
| Other non-audit services | 98,500 | -      | 98,500 | -     |

## 33. Tax expense

The tax on the Group's profit before tax, which relates solely to deferred tax, differs from the theoretical amount that would arise using the effective tax rate applicable to the Group as follows:

|   | Group     |           | Company   |           |
|---|-----------|-----------|-----------|-----------|
|   | 2019<br>€ | 2018<br>€ | 2019<br>€ | 2018<br>€ |
| Profit before tax   | 3,320,665 | 1,199,548 | (9,431)   | 578,200   |
| Tax on profit at 35%<br>Tax effect of:<br>Expenses not deductible for tax | 673,941   | 419,842   | (3,301)   | 202,370   |
| purposes<br>Application of flat rate foreign                              | 77,133    | 5,732     | 4,501     | 5,694     |
| tax credit  | -         | (2,136)   | -         | (2,136)   |
| Application of NID<br>Release of expected credit loss                     | -         | (24,446)  | -         | (24,446)  |
| allowance<br>Tax losses absorbed during the                               | -         | (184,708) | -         | (180,902) |
| current year  | (346,759) | (213,704) | -         | -         |
|   | 404,315   | 580       | 1,200     | 580       |

## 34. Cash and cash equivalents

For the purposes of the statement of cash flows, cash and cash equivalents comprise the following balances with contractual maturities of not more than three months and which form an integral part of the Group's cash management:

|                                      | Group            |            | Company   |      |
|--------------------------------------|------------------|------------|-----------|------|
|                                      | <b>2019</b> 2018 |            | 2019      | 2018 |
|                                      | €                | €          | €         | €    |
| Balances with Central Bank of Malta  |                  |            |           |      |
| (Note 4)                             | 10,348,258       | -          | -         | -    |
| Cash in hand (Note 4)                | 1,000            | 1,000      | -         | -    |
| Loans and advances to banks (Note 5) | 16,893,485       | 10,344,402 | 5,053,822 | -    |
|                                      | 27,242,743       | 10,345,402 | 5,053,822 | -    |

During 2019 equity securities valued at €2,750,000 and classified at year end as investment measured at FVPL were assigned to the Group in settlement of receivables from related parties of the same amount.

## 35. Related party transactions

Related parties of the Group include the ultimate parent company, Scully Royalty Limited, all entities controlled by the ultimate parent, key management personnel, close family members of key management personnel and entities which are controlled or jointly controlled by key management personnel or their close family members. Key management personnel are defined as those persons having authority and responsibility for planning, directing and controlling the activities of the Group, being the directors.

#### 35. Related party transactions - continued

During the year, the Group carried out the following transactions in the ordinary course of business with the ultimate parent company and its controlled entities and at year end had the following balances with these entities:

|  | Grou       | qu        | Con        | npany     |
|--|------------|-----------|------------|-----------|
|  | 2019       | 2018      | 2019       | 2018      |
|  | €          | €         | €          | €         |
| Assets   |            |           |            |           |
| Loans and advances to customers<br>Amounts owed by the ultimate parent | 3,869,867  | 2,650,025 | -          | -         |
| company  | 10,773,337 | 5,570,033 | 6,113,337  | 5,570,033 |
| Amounts owed by related parties  | -          | 2,250,000 |            | -         |
| Amounts owed by subsidiaries   | -          | -         | 14,000,000 | -         |
| Accrued income and other assets  | 773,714    | 608,063   | 655,834    | 97,172    |
| Liabilities<br>Amounts owed to the ultimate parent<br>Company          | 1,057      | 17,915    | -          | 17,915    |
| Amounts owed to related parties  | 4,988,288  | 1,184,450 | -          | 300       |
| Other payables   | 8,810      | -         | -          | -         |
| Income statement   |            |           |            |           |
| Interest income  | 510,164    | 226,151   | 558,662    | 77,608    |
| Interest expense   | 15,790     | -         | -          | -         |
| Fee and commission income  | 1,715,003  | 1,992,453 | 137,000    | -         |
| Fee and commission expense   | -          | -         | 137,000    | -         |
| Rental income  | 358,234    | -         | -          | -         |
| Administrative expenses  | 327,681    | -         | -          | -         |

Key management personnel compensation, consisting of directors' remuneration, has been disclosed in Note 32 to these financial statements. Directors' emoluments comprise solely of short-term employee benefits.

#### 36. Segmental information

The Group has two reportable segments, which are effectively the Group's strategic business and cash-generating units. The two segments are

(i) banking and financial services, through with the Group provides niche merchant banking services; and

(ii) property rental & management activities, which involves the leasing and management of industrial space for storage and production facilities as well as for office space.

The financial information for the reportable segments in relation to the year ended 31 December 2019 is presented in the table below. Since the property rental & management activities were acquired by the Group on 27 December 2018, the Board had only one reportable segment in respect of the year ended 31 December 2018.

# 36. Segmental information - continued

|  | Group<br>As at 31 December 2019<br>Property rental<br>Banking and and management<br>financial service activities<br>€ € € |                         |                          |
|--|---|-------------------------|--------------------------|
| Segment total assets   | 34,615,168  | 56,349,298              | 90,964,466               |
| Segment equity<br>Segment liabilities                            | 14,255,548<br>10,444,980  | 38,789,380<br>3,187,399 | 53,044,928<br>13,632,379 |
| Segment equity and liabilities<br>Unallocated items - borrowings | 24,700,528  | 41,976,779              | 66,677,307<br>24,287,159 |
| Reportable equity and liabilities                                |   |                         | 90,964,466               |

|  | Group<br>As at 31 December 2019<br>Property rental |                              |                        |  |
|--|--|------------------------------|------------------------|--|
|  | Banking and<br>financial service                   | and management<br>activities | Total                  |  |
|  | €  | €                            | €                      |  |
| Interest and similar income  | 652,981  | -                            | 652,981                |  |
| Interest and similar expense   | (51,086)   | -                            | (51,086)               |  |
| Net interest income  | 601,895  | -                            | 601,895                |  |
| Fee and commission income  | 2,222,486  | -                            | 2,222,486              |  |
| Fee and commission expense   | (1,653)  | -                            | (1,653)                |  |
| Net fee and commission income  | 2,220,833  | -                            | 2,220,833              |  |
| Rental income from investment property<br>Changes in the fair value of | -  | 2,156,201                    | 2,156,201              |  |
| investment property  | -  | 2,069,000                    | 2,069,000              |  |
| Net trading gains<br>Realised gains on disposal of                     | 749,411  | -                            | 749,411                |  |
| investments  | 8,958  | -                            | 8,958                  |  |
| Other operating income   | 34,737   | 70,076                       | 104,813                |  |
| Operating income   | 3,615,834  | 4,295,277                    | 7,911,111              |  |
| Changes in expected credit losses                                      | (90,612)   | -                            | (90,612)               |  |
| Administrative expenses  | (2,121,228)  | (2,002,499)                  | (4,123,727)            |  |
| Segmental profit before tax<br>Unallocated expenses – funding costs    | 1,403,994  | 2,292,778                    | 3,696,772<br>(376,107) |  |
| Reportable profit before tax   |  | _                            | 3,320,665              |  |

### 37. Subsequent events

A novel coronavirus originated and emerged in late 2019. Since January 2020, the disease started to spread around the world and, as a result, many governments have ordered or recommended shutdown of economic and/or social life in their countries or jurisdictions. In February 2020, The World Health Organization ("WHO") announced that the official name for this coronavirus disease is COVID-19. On March 11, 2020, WHO officially announced the COVID-19 a pandemic.

As outlined previously, all economic and social life is affected by the pandemic. To cope with the development of the pandemic, the Scully Royalty Group, of which the Company forms part, has set new working arrangements and safety measures so as to promote health and safety of the employees within the entire Group. These measures were also implemented within the respective subsidiaries of the Company.

The directors of Scully Royalty Limited, a company listed on the New York Stock Exchange and the Company's ultimate parent, have assessed, on a near-term basis, the effect of the macro-economic factors that emerged to date on the Scully Royalty Group's businesses as a whole as well as on the individual components within the Group, including on the Company's operating subsidiaries, namely Merkanti Bank and the two property companies, Merkanti A and Merkanti D.

The assessment includes an analysis of the projected financial position of the Scully Royalty Group as at 31 December 2020, an earnings forecast covering the year ending 31 December 2020 for each material component including the Bank, the 2 property companies, the Group's interests in iron ore mining activities, natural gas processing and the provision of electricity amongst other interests, as well as sensitivity analyses in respect of its earnings forecasts. On the basis of the significant projected net liquidity and working capital levels held on a consolidated level, as well as strong current acid-test ratios, both pre- and post- sensitivity analyses, the directors of Scully Royalty Limited have concluded that there appear to be no material negative impacts on the Group's projected overall financial position.

The directors of the Company have reviewed the assessment carried out at the level of Scully Royalty Group in respect of the Company's operating subsidiaries, and based on the projected strong liquidity position of the Company, its subsidiaries as well as by the Scully Royalty Group, are confident that the Company and its subsidiaries will continue operating as a going concern notwithstanding the current crisis.

More specifically, within April 2020, the Bank as the Company's principal subsidiary has activated its business continuity plan such that all staff can work remotely.

An initial credit risk assessment on the Bank's exposures indicates that the Bank will be only marginally impacted by some repayment delays on certain factoring facilities which have an insignificant impact on the Bank. From a liquidity perspective, the Bank has not experienced any unusual customer deposit outflows and does not expect to experience any, given that the underlying industries in which the Bank's customers operate are not directly impacted by COVID-19.

The Bank did however register fair value losses during Q1 2020, amounting to  $\in$ 529,025 on its USD FVPL portfolio as an indirect impact of COVID-19 on financial markets. Albeit, while such losses may be deemed material in the context of the Bank's financial figures, the Bank is still expected to be in a position to comfortably satisfy its minimum total capital adequacy and liquidity ratios for the foreseeable future.

## 37. Subsequent events - continued

With respect to the property subsidiaries, to date, no tenant of Merkanti A and Merkanti D properties has asked for any rent concession and there has been no delay in the receipt of rental income. Moreover, during March 2020, Merkanti D signed a new lease agreement for a large area, increasing expectations of a year on year increase in the Company's consolidated rental income.

The group, comprising the Company and its subsidiaries, continues to adopt the going concern basis in preparing the financial statements as it is deemed appropriate. The directors believe that no material uncertainty exists that may cast significant doubt about the ability of the Company and its subsidiaries to continue operating on a going concern basis

## 38. Statutory information

Merkanti Holding p.l.c. is a limited liability company and was incorporated in Malta on 28 May 2015, having its registered address at Aragon House Business Centre, Dragonara Road, St Julian's, STJ 3140, Malta.

The immediate and ultimate parent company of Merkanti Holding p.I.c. is Scully Royalty Limited (formerly MFC Bancorp Ltd), a company registered in The Cayman Islands under the registration number HS-323455 and having its registered office at Harneys Services (Cayman) Limited, 4<sup>th</sup> Floor Harbour Place, 103 South Church Street, Grand Cayman KY1-1002, Cayman Islands. Scully Royalty Limited is listed on the New York Stock Exchange (NYSE:SRL).