PTL Holdings PLC

C 63261

Report and financial statements

31 December 2016

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Directors, officer and other information

Directors:

Carmelo sive Melo Hili (Chairman)

Karl Fritz

John Trefor Price Roberts Stephen Kenneth Tarr Tomasz Nawrocki

Geoffrey Camilleri (appointed 9 November 2016)

Secretary:

Karen Coppini

Registered office:

Nineteen Twenty-Three

Valletta Road

Marsa Malta

Country of incorporation:

Malta

Company registration

number:

C 63261

Auditor:

Deloitte Audit Limited

Deloitte Place Mriehel Bypass

Mriehel Malta

Banker:

HSBC Bank Malta p.l.c.

HSBC Head Office

Mill Street Qormi Malta

HSBC Bank Polska S.A.

Marsalkowska, 89

Warsawa Poland

Directors' report

Year ended 31 December 2016

The directors present their report and the audited financial statements of the group and holding company for the year ended 31 December 2016.

Principal activities

The group is engaged in the sale and distribution of Apple Products as an Apple Premium Reseller, as well as the sale, maintenance and servicing of information technology solutions, security systems and provides electronic payment solutions.

The company acts as an investment company and service provider to its subsidiary undertakings.

Performance review

During the year under review, the Group registered an operating profit of Eur2,732,493 (2015 – Eur5,339,864) on revenue of Eur86,421,325 (2015 – Eur128,344,226). After accounting for finance costs, the Group registered a pre-tax profit of Eur11,981 (2015 – Eur2,623,338).

The group's net assets at the end of 2016 amounted to Eur4,751,024 (2015 – Eur6,591,640). The drop in the group's net assets was mainly a result of a drop in profitability together with a negative movement on retranslation of goodwill and intangible assets denominated in Polish Zloty, due to a deterioration in value of the same currency.

During the year under review, the company earned revenue and investment income of Eur420,000 and Eur1,323,583 respectively (2015: revenue of Eur600,000 and investment income of Eur2,929,473). After accounting for finance costs and administrative expenditure, the company registered a pre-tax loss of Eur404,911 (2015: pre-tax profit of Eur1,426,335). The net assets of the company at the end of 2016 amounted to Eur8,188,603 (2015: Eur8,669,883).

The group measures the achievement of its objectives through the use of the following other key performance indicators.

Financial

The group's current ratio ("current assets divided by current liabilities) has decreased from 118% at the end of 2015 to 103% at the end of 2016. The company uses this indicator as a measure of liquidity.

The group measures its performance based on EBITDA. EBITDA is defined as the group profit before depreciation, amortisation, net finance expense and taxation. During the year under review, EBITDA decreased by 31% to Eur 4,082,802 from Eur 6,102,274.

The group's EBIDTA margin was stable at 4.7% (2015 - 4.8%).

Directors' report (continued)

Year ended 31 December 2016

Performance review (continued)

The group aims to deliver a return on average capital employed above the level of its cost of funding. The return on average capital employed represents the profit on ordinary activities before finance costs and exceptional items but including share of results of joint ventures, divided by the average of opening and closing tangible net worth. The company ensures that this capital is used as effectively as possible. The return on average capital employed decreased from 12% to 6 % during the year under review due to a drop in profitability.

The group's gearing ratio has remained relatively stable at 89% (2015: 87%). Interest cover has decreased from 2.32 for the year ended 31 December 2015 to 1.50 for the year ended 31 December 2016, as a direct result of the drop in EBITDA.

Non-financial

Customer satisfaction is constantly monitored within SAD in Poland and Romania. The conversion rate, which measures the percentage of actual purchases compared to customers entering the store, reached a level of 9% in 2016, whilst mystery shopper evaluations have resulted in a customer satisfaction rating of 87%.

The total number of employees increased from 400 to 447 by 11.75% during the year. The increase is mainly due to the opening of new stores by SAD in Poland, as well as a strengthening of the teams by PTL and APCO in Malta, together with a decrease in administration staff due to the group's efforts decrease administrative expenses and maximise on a more efficient structure. Having high quality teams in place is essential to attain the company's business strategies.

The group partners with suppliers who place great focus on minimising their carbon footprint and consequentially their environmental impact. The directors believe that good internal environmental practices support the board's strategy by enhancing the reputation of the group and the quality and efficiency of products and services offered. Consequently, the group continues to put environmental responsibilities high on the agenda.

Principal risks and uncertainties

The Board as a whole, including the Audit Committee members, consider the nature and extent of the risk management framework and risk profile that is acceptable to the Board. The Audit Committee regularly reviews the work carried out by the Internal Auditor, and ensure any weaknesses identified are remedied so as not to pose a risk to the Group.

The principal risks and uncertainties facing the companies within the group, together with the actions taken to reduce these risks, are listed below.

Directors' report (continued)

Year ended 31 December 2016

Principal risks and uncertainties (continued)

IT products and services

PTL has three main revenue segments as follows:

- Products relates to the sale of hardware and licences.
- Maintenance and support relates to ongoing agreements with customers for servicing and maintenance of products sold. Agreements are typically renewed on an annual basis and the value is determined on a pre-set minimum number of hours at pre-agreed rates.

Services – this revenue stream encompasses all other services provided outside of the standard service and maintenance agreements.

The IT hardware, software and services industry is very fragmented and highly competitive. PTL competes with a large number and wide variety of marketers and resellers of IT hardware, software and services. The competitive landscape in the industry is continually changing as various competitors expand their product and service offerings. In addition, emerging models such as cloud computing are creating new competitors and opportunities in messaging, infrastructure, security, collaboration and other services offerings, and, as with other areas, PTL both resells and competes directly with many of these offerings.

Reselling of Apple products and services

SAD is Poland's largest Apple retailer and operates 25 stores under the iSpot brand, together with a well-developed online proposition. As an Apple Premium Reseller and Apple Authorised Service Provider, SAD outlets carry a full range of Apple products, including software and accessories, and through its trained staff also offer support and repair services to customers regardless of where they originally purchased the Apple product. In addition to Apple solutions, iSpot stores offer an extensive range of third-party products and software.

SAD is also involved in turnkey solutions for government agencies and business customers, and its services comprise the design and construction of networks, data security, and the supply of hardware and software. Moreover, as a certified Apple Authorised Training Centre, SAD has since incorporation participated in numerous projects relating to the implementation of Apple technology in higher education, has equipped more than 2,000 school technology labs and provided training to circa 8,500 teachers on information technology.

The market in Poland for Apple products and services is highly competitive. As with other developed markets, the market is characterised by frequent product introductions and rapid technological advances that have substantially increased the capabilities and use of mobile communication and media devices, personal computers, and other digital electronic devices. SAD competes with other resellers of Apple products and services, and therefore the main competing factors are not price or quality of products, but location of stores, quality of service provided and share of the business-to-business market. SAD's other competitors, who sell mobile devices and personal computers based on other operating systems, typically undertake aggressive price cuts and lower their product margins to gain or maintain market share.

Directors' report (continued)

Year ended 31 December 2016

Principal risks and uncertainties (continued)

SAD is highly dependent on Apple to continuously introduce new and improved products and services ahead of competitors so as to maintain high demand for Apple offerings. Principal competitive factors important to SAD include price, product features, relative price/performance, product quality and reliability, design innovation, a strong third-party software and peripherals ecosystem, marketing and reselling capability, service and support, and corporate reputation.

Electronic payment gateway and related services

APCO is a provider of electronic payments transaction processing services for retailers and internet-based merchants and operates under the brand name 'APCOPAY'. In addition, APCO is a supplier of ATMs (Wincor Nixdorf), point-of-sale terminals, plastic cards, deposit machines, currency exchanges, automotive fuel payment systems and other cash-handling equipment.

The primary business model of APCO is to enable merchants that are APCO clients to accept a variety of card and electronic based payments at the point of sale. The term "merchant" generally refers to any entity that accepts credit or debit cards for the payment of goods and services. APCO sells its products and services through multiple sales channels in Malta and internationally, and targets customers in many vertical markets.

APCO believes that electronic transactions will expand further in the future and that an increasing percentage of these transactions will be processed through emerging technologies. Competitors are continually offering innovative products and enhanced services, such as products that support smart phones that contain mobile wallet software. As mobile payments continue to evolve and are desired by merchants and consumers, APCO will continue to develop new products and services that will leverage the benefits that these new technologies can offer customers. In addition, it is expected that new markets will develop in areas that have been previously dominated by paper-based transactions. Industries such as e-commerce, government, recurring payments and business-to-business should continue to see transaction volumes migrate to more electronic-based settlement solutions.

As a result, the continued development of new products and services and the emergence of new vertical markets will provide opportunities for APCO to expand its business in the years to come.

Financial risk management

Note 35 to the financial statements provides details in connection with the company's use of financial instruments, its financial risk management objectives and policies and the financial risks to which it is exposed.

Significant judgements and estimates

Note 4 to the financial statements provides details in connection with the inherent uncertainties that surround the preparation of the financial statements which require significant estimates and judgements.

Directors' report (continued)

Year ended 31 December 2016

Results and dividends

The results for the year ended 31 December 2016 are shown in the statements of profit or loss and other comprehensive income on page 13. The group's loss for the year after taxation was Eur751,993 (2015 – profit of Eur1,215,675), whilst the company's loss for the year after taxation was Eur481,280 (2015 – profit of Eur1,254,018).

No final dividend is being recommended.

Likely future business developments

The Apple reseller division of the group is committed to expanding its activities across existing territories, in particular in Romania, after iCentre Romania s.r.l. was acquired as a fully-owned subsidiary in the year under review.

The Group intends maximising the potential of the Apple retail operation in Poland, which is the eighth largest economy in the European Union and is the sixth most populous member of the European Union. The Group aims at enhancing efficiency and effectiveness of strategic, operational and financial procedures in each of its distribution channels, Retail, Business-to-Business and E-commernce whilst maintaining the high standard in client relations and experience.

The IT products and services business, as well as electronic payment gateway services is expecting to expand into new products and services, both locally as well as internationally, in order to diversify the portfolio and strengthen the presence of the group.

Post balance sheet events

On 17 March 2017, the company allotted 1,600,276 Ordinary Shares with a nominal value of Eurl each. The shares were allotted in return for the capitalisation of debt amounting to Eurl,600,276.

In 2017, Harvest Technology Limited has acquired 50% of the share capital of Poang Limited, a company which focuses on software application development. Furthermore, in 2017, Newera Solutions Limited (NES) will be merged with PTL Limited, the latter being the acquiring company of NES. Harvest Technology Limited is currently in the process of disposing of its 33% shareholding in Smart Technologies Limited.

Directors' report (continued)

Year ended 31 December 2016

Directors

The directors who served during the period were:

Carmelo (sive) Melo Hili (Chairman)
Karl Fritz
Stephen Kenneth Tarr
John Trefor Price Roberts
Tomasz Nawrocki
Geoffrey Camilleri (appointed 9 November 2016)
Richard Abdilla Castillo (resigned 17 October 2016)

In accordance with the company's articles of association all the directors are to remain in office.

Going Concern

After reviewing the group's and company's budget for the next financial year, and other longer term plans, the directors are satisfied that, at the time of approving the financial statements, it is appropriate to adopt the going concern basis in preparing the financial statements.

Auditors

A resolution to reappoint Deloitte Audit Limited as auditor of the company will be proposed at the forthcoming Annual General Meeting.

Approved by the board of directors and signed on its behalf on 26 April 2017 by:

Carmelo (sive) Melo Hili

Chairman

Stephen Kenneth Tarr

Director

Statement of directors' responsibilities

The directors are required by the Companies Act (Cap. 386) to prepare financial statements in accordance with International Financial Reporting Standards as adopted by the EU, which give a true and fair view of the state of affairs of the company and its group at the end of each financial year and of its profit or loss of the company and its group for the year then ended. In preparing the financial statements, the directors should:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable; and
- prepare the financial statements on a going concern basis, unless it is inappropriate to presume that the company and the group will continue in business as a going concern.

The directors are responsible for ensuring that proper accounting records are kept which disclose with reasonable accuracy at any time the financial position of the company and the group and which enable the directors to ensure that the financial statements comply with the Companies Act (Cap 386). This responsibility includes designing, implementing and maintaining such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The directors are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of responsibility pursuant to the Listing Rules issued by the Listing Authority

We confirm that to the best of our knowledge:

- In accordance with the Listing Rules, the financial statements give a true and fair view of the financial position of the company and its group as at 31 December 2016 and of their financial performance and cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the EU; and
- In accordance with the Listing Rules, the Directors' report includes a fair review of the performance of the business and the position of the Issuer and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

Carmelo (sive) Melo Hili

Chairman

Stephen Kenneth Tarr Director

Corporate governance statement

Introduction

Pursuant to the Listing Rules as issued by the Listing Authority of the Malta Financial Services Authority, PTL Holdings p.l.c. (the 'company') is hereby reporting on the extent of its adoption of the Code of Principles of Good Corporate Governance (the 'Principles') contained in Appendix 5.1 of the Listing Rules.

The Board acknowledges that the Code does not dictate or prescribe mandatory rules but recommends principles of good practice. Nonetheless, the Board strongly believes that the Principles are in the best interest of the shareholders and other stakeholders since they ensure that the Directors, Management and employees of the group adhere to internationally recognised high standards of Corporate Governance.

The group currently has a corporate decision-making and supervisory structure that is tailored to suit the group's requirements and designed to ensure the existence of adequate checks and balances within the group, whilst retaining an element of flexibility, particularly in view of the size of the group and the nature of the its business. The group adheres to the Principles, except for those instances where there exist particular circumstances that warrant non-adherence thereto, or at least postponement for the time being.

Additionally, the Board recognises that, by virtue of Listing Rule 5.101, the company is exempt from making available the information required in terms of Listing Rules 5.97.1 to 5.97.3; 5.97.6 and 5.97.7.

The Board of Directors

The Board of Directors of the company is responsible for the overall long-term direction of the group, in particular in being actively involved in overseeing the systems of control and financial reporting and that the group communicates effectively with the market.

The Board of Directors meets regularly, with a minimum of four times annually, and is currently composed of six Members, two of which are completely independent from the company or any other related companies.

Mr John Trefor Price Roberts and Mr Karl Fritz are independent non-executive directors of the company.

Executive Directors

Tomasz Nawrocki (Managing director)

Non-Executive Directors

Carmelo (sive) Melo Hili (Chairman) Stephen Kenneth Tarr Geoffrey Camilleri (appointed on 9 November 2016)

Independent Non-Executive Directors

John Trefor Price Roberts Karl Fritz

Corporate governance statement (continued)

The Board of Directors (continued)

The Board Meetings are attended by the Chief Financial Officer of the group in order for the Board to have direct access to the financial operation of the group. This is intended to, inter alia, ensure that the policies and strategies adopted by the Board are effectively implemented.

The remuneration of the board is reviewed periodically by the shareholders of the company.

The company ensures that it provides directors with relevant information to enable them to effectively contribute to board decisions.

The directors are fully aware of their duties and obligations, and whenever a conflict of interest in decision making arises, they refrain from participating in such decisions.

Audit Committee

The Terms of Reference of the Audit Committee are modelled on the principles set out in the Listing Rules. The Audit Committee assists the Board in fulfilling its supervisory and monitoring responsibility by reviewing the group financial statements and disclosures, monitoring the system of internal control established by management as well as the audit processes.

The Board of Directors established the Audit Committee, which meets regularly, with a minimum of four times annually, and is currently composed of the following individuals:

Karl Fritz (Chairman) John Trefor Price Roberts Geoffrey Camilleri

satisfying the requirement established by the Listing Rules that the Audit Committee is composed of non-executive directors, the majority of which being independent. Geoffrey Camilleri is a non-executive director and holds the position of Chief Financial Officer of the parent company.

The Board considers Mr Karl Fritz to be competent in accounting and/or auditing in terms of the Listing Rules. Furthermore, the Board considers that the Audit Committee, as a whole, to have relevant competence in the sector the Company is operating.

The Audit Committee met four times during 2016 and twice during 2017. Communication with and between the Secretary, top level management and the Committee is ongoing and considerations that required the Committee's attention were acted upon between meetings and decided by the Members (where necessary) through electronic circulation and correspondence.

Corporate governance statement (continued)

Internal Control

While the Board is ultimately responsible for the group's internal controls as well as their effectiveness, authority to operate the group is delegated to the Managing Director.

The group's system of internal controls is designed to manage all the risks in the most appropriate manner. However, such controls cannot provide an absolute elimination of all business risks or losses. Therefore, the Board, inter alia, reviews the effectiveness of the group's system of internal controls in the following manner:

- 1. Reviewing the group's strategy on an on-going basis as well as setting the appropriate business objectives in order to enhance value for all stakeholders;
- 2. Implementing an appropriate organisational structure for planning, executing, controlling and monitoring business operations in order to achieve Group objectives;
- 3. Appointing and monitoring the Managing Director whose function is to manage the operations of the group;
- 4. Identifying and ensuring that significant risks are managed satisfactorily; and
- Company policies are being observed.

Corporate Social Responsibility

The Board is mindful of and seeks to adhere to sound principles of Corporate Social Responsibility in their daily management practices, which is also extended throughout the company's subsidiary companies. There is continuing commitment to operate the business ethically at all times, at the same time as contributing to economic development whilst improving the quality of life of its employees and their families together with the local community and society at large.

In carrying on its business, the group is fully aware of its obligation to preserving the environment and has, in fact, put in place a number of policies aimed at respecting the environment and reducing waste.

Relations with the market

The market is kept up to date with all relevant information, and the company regularly publishes such information on its website to ensure consistent relations with the market.

Corporate governance statement (continued)

Non-compliance with the code

Principle 7: Evaluation of the board's performance

Under the present circumstances, the board does not consider it necessary to appoint a committee to carry out a performance evaluation of its role as the board's performance is always under scrutiny of the shareholders of the company.

Principle 8: Committees

Under the present circumstances the board does not consider it necessary to appoint a remuneration committee and a nomination committee as decisions on these matters are taken at shareholder level.

Principle 10: Institutional shareholders

This principle is not applicable since the company has no institutional shareholders.

Approved by the Board of Directors and signed on its behalf 26 April 2017 by:

Carmelo (sive) Melo Hili

Chairman

Stephen Kenneth Tarr

Director

Statements of profit or loss and other comprehensive income Year ended 31 December 2016

		Group	Group	Holding company	Holding company
		2016	2015	2016	2015
	Notes	Eur	Eur	Eur	Eur
Continuing operations					Lui
Revenue	7	86,421,325	128,344,226	420,000	600,000
Cost of sales		(79,437,458)	(117,859,642)	420,000	600,000
Gross profit		6,983,867	10,484,584	420,000	600,000
Other operating income		394,048	66,177		000,000
Administrative expenses		(4,645,422)	(5,210,897)	(120,954)	(124,668)
Operating profit		2,732,493	5,339,864	299,046	475,332
Investment income	8	21,096	121,177	1,323,583	2,929,473
Finance costs	9	(2,736,993)	(2,784,158)	(2,027,540)	(1,978,470)
Share of profit in associates	18	38,283	40,117		(1,010,110)
Share of loss in joint ventures	18	(42,898)	(93,662)	-	=
Profit/(Loss) before tax	10	11,981	2,623,338	(404,911)	1,426,335
Income tax (expense)/credit	13	(530,641)	(974,078)	(76,369)	(172,317)
(Loss)/Profit for the year from continuing			· ·		A
operations		(518,660)	1,649,260	(481,280)	1,254,018
Discontinued operation					
Loss for the year from discontinued	27				
operations	37	(233,333)	(433,585)	-	_
(Loss)/Profit for the year		(751,993)	1,215,675	(481,280)	1,254,018
Other (comprehensive					
expense)/income					
tems that may be reclassified subsequently to profit or loss:					
Exchange differences on translating foreign experations	gn	(1 DGE 171)	242.245		
		(1,065,171)	243,345		
Total comprehensive (expense)/income		(1,817,164)	1,459,020		
Loss)/Profit attributable to:		========	=======		
Owners of the company		(750,671)	1,217,040		
Non-controlling interests		(1,322)	(1,365)		
		The second second	-		
		(751,993) ======	1,215,675		
Total comprehensive (expense)/income attributable to:					
Owners of the company		(1,815,842)	1,460,385		
Non-controlling interests		(1,322)	(1,365)		
		(1,817,164)	1,495,020		
		1 . , , ,	1,100,020		

Statements of financial position 31 December 2016

		Group	Group	Holding	Holding
		2016	2015	company	company
	Notes	Eur		2016	2015
ASSETS AND LIABILITIES Non-current assets	740103	Eur	Eur	Eur	Eur
Goodwill	15	28,606,957	29,122,297		
Intangible assets	16	11,534,011	11,830,464		-
Property, plant and equipment	17	5,056,476	4,422,851		
Investments in subsidiaries	18		-, 122,001	42,135,656	4,399,723
Investment in associates		383,487	345,204		4,399,723
Investment in joint venture		17,813	7,207		
Loans and receivables	18	379,736	1,020,496	100,000	36,950,115
Deferred tax assets	24	829,408	678,294	-	30,930,115
		46,807,889	47,426,813	42,235,656	41,349,838
Current assets					
Inventories	19	8,783,812	9,019,844	_	
Loans and receivables	18	1,777,156	3,308,255	2,024,635	5,245,254
Trade and other receivables	20	10,133,007	8,499,966	996,552	600,000
Cash and cash equivalents	29	3,893,245	2,088,866	199,879	4,204
Current tax assets		315,863	199,637	-	4,204
		24,903,084	23,116,568	3,221,066	5,849,458
Total assets		71,710,973	70,543,381	45,456,722	47,199,296
Current liabilities			2		-
Trade and other payables	21	10 424 402	17 017 004		
Other financial liabilities	23	19,431,492 2,489,107	17,317,234	458,489	202,557
Bank overdraft and loans	22	2,095,867	651,454	1,391,733	2,971,937
Current tax liabilities		193,934	1,490,679 161,898	64,155	-
		24,210,399	19,621,265	1,914,377	3,174,494
Non-current liabilities				(i)	-
Debt securities in issue	25	35,353,742	35,272,734	25 252 742	25 272 724
Other payables	21	461,008	532,515	35,353,742	35,272,734
Other financial liabilities	23	401,000	332,313	-	90.405
Liability in respect of joint venture	18	_	237,408	-	82,185
Bank overdraft and loans	22	6,284,301	7.931.764		-
Deferred tax liabilities	24	650,498	356,055	-	-
		42,749,550	44,330,476	35,353,742	35,354,919
Total liabilities		66,959,949	63,951,741	37,268,119	38,529,412
Net assets		4,751,024	6,591,640	8,188,603	8,669,883
		=======		=======	======

Statements of financial position (continued) 31 December 2016

Notes	Group 2016 Eur	Group 2015 Eur	Holding company 2016 Eur	Holding company 2015 Eur
26	9 200 724	0 200 704		
100,000		Constanting of the Constanting	8,399,724	8,399,724
		A District of the State of the	-	-
20	(373,371)	69,200	-	1 <u>144</u>
	448,036	(555,344)	(211,121)	270,159
		*		
	4,750,424	6,566,266	8.188.603	8,669,883
	600	25,374	-	-
	4,751,024	6,591,640	8,188,603	8,669,883
	Notes 26 27 28	2016 Notes Eur 26 8,399,724 27 (3,121,365) 28 (975,971) 448,036 4,750,424 600	Notes 2016 Eur 2015 Eur 26 8,399,724 27 8,399,724 (3,121,365) (975,971) 8,399,724 (1,367,314) 89,200 448,036 (555,344) 4,750,424 600 6,566,266 25,374	Notes Eur Eur Eur Eur 26 8,399,724 8,399,724 8,399,724 27 (3,121,365) (1,367,314) - 28 (975,971) 89,200 - 448,036 (555,344) (211,121) 4,750,424 6,566,266 8,188,603 600 25,374

These financial statements were approved by the board of directors, authorised for issue on 26 April 2017 and signed on its behalf by:

Carmelo (sive) Melo Hili

Chairman

Stephen Kenneth Tarr

Director

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PTL Holdings p.l.c.

Statement of changes in equity – Group
Year ended 31 December 2016

	Share capital	Other equity	Exchange reserve	Retained earnings	Attributable to equity holders of the	Non- controlling	Total
	Eur	Eur	Eur	Eur	parent Eur	Eur	Eu.
parance as at 1 January 2015 Profit for the year Other comprehensive income for the year	8,399,724	(1,367,314)	(154,145)	(772,384) 1,217,040	6,105,881 1,217,040 243,345	26,739 (1,365)	6,132,620
Total comprehensive income for the year	1		243,345	1,217,040	1 460 385	1300 17	243,345
Dividend		'	'	(1 000 000)	300 000 1	(000,1)	1,459,020
Balance as at 1 January 2016 Loss for the year Other comprehensive expense for the year	8,399,724	(1,367,314)	89,200	(555,344) (750,671)	6,566,266 (750,671)	25,374	(1,000,000) 6,591,640 (751,993)
Total comprehensive expense for the year			(1,065,171)	(750.671)	(1,065,171)		(1,065,171)
Acquisition of full ownership in subsidiary Other movements in equity (note 27)		(1,754,051)	1 1	1 754 051	(20,010,1)	(1,322)	(1,817,164)
Balance as at 31 December 2016	8,399,724	(3,121,365)	(975,971)	448,036	4,750,424	009	4,751,024

Statement of changes in equity – Holding company Year ended 31 December 2016

	Share capital Eur	Other equity Eur	Retained earnings Eur	Total Eur
Balance as at 1 January 2015 Profit for the year	8,399,724	-	16,141 1,254,018	8,415,865 1,254,018
Dividends (note 14)			1,234,010	1,254,016
zmasnas (note 14)	通	-	(1,000,000)	(1,000,000)
Balance as at 1 January 2016	8,399,724		270,159	8,669,883
Loss for the year		=	(481,280)	(481,280)
Balance at 31 December 2016	8,399,724		(211,121)	8,188,603

Statements of cash flows Year ended 31 December 2016

Group 2016 Eur (221,352) 1,588,256	Group 2015 Eur 2,189,753	company 2016 Eur	Holding company 2015 Eur
Eur (221,352)	Eur		
(221,352)		Eur	Em
	2.189.753		Eui
	2.189.753		
1 500 256	-1	(404,911)	1,426,335
4 500 256			
1,500,250	1,259,795	-	
-	-	-	(1,035,538)
266,714	253,941	=	
83,770	9.389		-
81,009		81.009	
(49,290)			
2 0 5			
Section Control of the Control of th			
(00,200)	(40,117)	_	
12 808	02 662		-
		4 040 504	4 000
2,000,900	2,702,393		1,896,705
36.	-	(1,323,583)	(1,893,935)
			-
4 400 000		Easter entren	
		299,046	393,567
The same of the sa		NACOS SANCES AND	-
			(251,254)
1,353,264	3,683,830	255,932	(233,993)
5,270,456	9.635.715	158,426	(91,680)
			(1,836,000)
(613,221)	(1,043,441)		(1,000,000)
2,001,250	5,889,881	(1,521,421)	(1,927,680)
(2.148.555)	(2.034.508)		
		-	
(204,040)	(55,567)		
145 679	124 926		
140,070	124,020	-	-
	(2.002.200)		
24 000			
21,096	121,177	•	-
		-	
		-	
		-	7
3,048,571	(3,949,483)	1,717,096	(1,764,530)
845,405	(9,634,104)	1,717,096	(1,764,530)
	266,714 83,770 81,009 (49,290) (21,096) (38,283) 42,898 11,427 2,655,985 4,400,038 488,588 (971,434) 1,353,264 5,270,456 (2,655,985) (613,221) 2,001,250 (2,148,555) (254,040) 145,678 21,096	266,714 253,941 83,770 9,389 81,009 81,765 (49,290) 79,489 (21,096) (121,177) (38,283) (40,117) 42,898 93,662 11,427 113,886 2,655,985 2,702,393 4,400,038 6,622,779 488,588 (1,566,332) (971,434) 895,438 1,353,264 3,683,830 5,270,456 9,635,715 (2,655,985) (2,702,393) (613,221) (1,043,441) 2,001,250 5,889,881 (2,148,555) (2,034,508) (254,040) (33,807) 145,678 124,826 (3,862,309) 21,096 (3,949,483)	266,714

Statements of cash flows (continued) Year ended 31 December 2016

	Group	Group	Holding company	Holding
	2016	2015	2016	company 2015
	Eur	Eur	Eur	
Cash flows from financing activities	II- Preside	Lui	Lui	Eur
Repayment of bank loans	(1,698,544)	(2,252,066)		
Net cash flows (used in)/from			-	
financing activities	(1,698,544)	(2,252,066)	*	_
Net movement in cash and cash	•	•		-
equivalents	1,148,111	(5,996,289)	195,675	(3,692,210)
Cash and cash equivalents at the			**	(-,,,-)
beginning of the period	2,009,688	8,005,977	4,204	3,696,414
Cash and cash equivalents at the				-
end of the period (note 29)	3,157,799	2 000 600	400.070	1001
and parious (note 20)	3,137,799	2,009,688	199,879	4,204
				=======

Notes to the financial statements

31 December 2016

1. Corporate Information

The company is a public company whose bonds are publicly listed and traded on the Malta Stock Exchange. The Company's registration number is C63261, the country of incorporation is Malta and the Company's registered office is Nineteen Twenty Three, Valletta Road, Marsa, Malta. The principal activities of the Company are the sale and distribution of Apple Products as an Apple Premium Reseller, as well as the sale, maintenance and servicing of information technology solutions, security systems and provides electronic payment solutions. The company acts as an investment company and service provider to its subsidiary undertakings.

2. Basis of preparation

The financial statements have been prepared on the historical cost basis and in accordance with International Financial Reporting Standards as adopted by the EU. The significant accounting policies adopted are set out below.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

For financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date:
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

For assets and liabilities that are recognised in the financial statements at fair value on a recurring basis, the Company determines when transfers are deemed to have occurred between Levels in the hierarchy at the end of each reporting period

3. Significant accounting policies

Basis of consolidation

The consolidated financial statements incorporate the financial statements of the holding company and entities controlled by the holding company. The company controls an investee when the company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Acquisition of entities and businesses under common control

The acquisition of subsidiaries under common control is accounted for under the principles of predecessor accounting as from the date these subsidiaries are acquired by the holding company's parent at their previous carrying amounts of assets and liabilities included in the consolidated

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Acquisition of entities and businesses under common control (continued)

financial statements of the company's parent. Differences on acquisition between the consideration given in exchange for the acquired entities and the amounts at which the assets and liabilities of the acquired are initially recognised are included within equity.

Acquisition of subsidiaries

The acquisition of subsidiaries that are not under common control is accounted for by applying the acquisition method. The consideration is measured as the aggregate of the fair values, at the date of exchange of assets given, liabilities incurred or assumed, and equity instruments issued by the acquirer in exchange for control of the acquiree. Acquisition-related costs are recognised in profit or loss as incurred, except for costs to issue debt or equity securities.

The acquiree's identifiable assets and liabilities that meet the conditions for recognition are recognised at their fair values at the acquisition date, except as specifically required by other International Financial Reporting Standards as adopted by the EU. A contingent liability assumed in a business combination is recognised at the acquisition date if there is a present obligation that arises from past events and its fair value can be measured reliably.

The results of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. Where necessary, in preparing these consolidated financial statements, appropriate adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with those used by group entities. Intra-group balances, transactions, income and expenses are eliminated on consolidation.

Goodwill

Goodwill arising in a business combination that is accounted for using the acquisition method is recognised as an asset at the date that control is acquired. Goodwill is measured as the excess of (a) the aggregate of: (i) the consideration transferred; (ii) the amount of any non-controlling interests in the acquiree; and (iii) in a business combination achieved in stages, the acquisition-date fair value of the acquirer's previously held equity interest in the acquiree; and (b) the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed.

The goodwill is initially recognised as an asset at cost and is subsequently measured at cost less any accumulated impairment losses. Any gain on a bargain purchase, after reassessment, is recognised immediately in profit or loss.

Non-controlling interest

Non-controlling interests in the acquiree that are present ownership interests and entitle their shareholders to a proportionate share of the entity's net assets in the event of liquidation, may be initially measured either at the present ownership interests proportionate share in the recognised amounts of the acquiree's identifiable net assets or at fair value. The choice of measurement basis is made on an acquisition-by-acquisition basis. After initial recognition, non-controlling interests in the net assets consist of the amount of those interests at the date of the original business

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Non-controlling interest (continued)

combination and the non-controlling interests' share of changes in equity since the date of the combination. Non-controlling interests in the net assets of consolidated subsidiaries are presented separately from the holding company's owners' equity therein. Non-controlling interests in the profit or loss and other comprehensive income of consolidated subsidiaries are also disclosed separately. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Investments in associates/joint ventures

An associate is an entity over which the company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint arrangement is an arrangement of which two or more parties have joint control. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement.

The results and assets and liabilities of associates/joint ventures are incorporated in these consolidated financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. Under the equity method, investments in associates/joint ventures are initially recognised at cost and adjusted thereafter for the post-acquisition change in the Group's share of net assets of the associates/joint ventures, less any impairment in the value of individual investments.

When the Group's share of losses of an associate/joint venture exceeds the Group's interest in that associate/joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate/joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

Any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets and liabilities of an associate/joint venture recognised at the date of acquisition is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of acquisition, after reassessment, is recognised immediately in profit or loss.

The requirements of IAS 39 are applied to determine whether there is evidence of any impairment loss with respect to the Group's investment in an associate/joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 *Impairment of Assets* by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Investment in subsidiaries

A subsidiary is an entity that is controlled by the company. The company controls an investee when the company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

The holding company accounts for its investment in subsidiaries on the basis of the direct equity interest and is stated at cost less any accumulated impairment losses. Dividends from the investment are recognised in profit or loss.

Property, plant and equipment

The group's property, plant and equipment are classified into the following classes – land and buildings, plant and equipment, motor vehicles, furniture, fittings and other equipment and computer equipment.

Property, plant and equipment are initially measured at cost. Subsequent costs are included in the asset's carrying amount when it is probable that future economic benefits associated with the item will flow to the group and the cost of the item can be measured reliably. Expenditure on repairs and maintenance of property, plant and equipment is recognised as an expense when incurred.

Property, plant and equipment are stated at cost less any accumulated depreciation and any accumulated impairment losses.

Property, plant and equipment are derecognised on disposal or when no future economic benefits are expected from their use or disposal. Gains or losses arising from derecognition represent the difference between the net disposal proceeds, if any, and the carrying amount, and are included in profit or loss in the period of derecognition.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Depreciation

Depreciation commences when the depreciable assets are available for use and is charged to profit or loss so as to write off the cost, less any estimated residual value, over its estimated useful lives, using the straight-line method, on the following bases:

Improvements to premises	-	2.5% - 4.5%
Plant and equipment		14% - 33%
Motor vehicles	-	14% - 20%
Furniture, fittings and other equipment	_	10% - 20%
Computer equipment	- 4	14% - 33%

The depreciation method applied, the residual value and the useful life are reviewed, and adjusted if appropriate, at the end of each reporting period.

Intangible assets

An intangible asset is recognised if it is probable that the expected future economic benefits that are attributable to the asset will flow to the company and the cost of the asset can be measured reliably.

Intangible assets are initially measured at cost, being the fair value at the acquisition date for intangible assets acquired in a business combination. Expenditure on an intangible asset is recognised as an expense in the period when it is incurred unless it forms part of the cost of the asset that meets the recognition criteria or the item is acquired in a business combination and cannot be recognised as an intangible asset, in which case it forms part of goodwill at the acquisition date.

The useful life of intangible assets is assessed to determine whether it is finite or indefinite. Intangible assets with a finite useful life are amortised. Amortisation is charged to profit or loss so as to write off the cost of intangible assets less any estimated residual value, over their estimated useful lives. The amortisation method applied, the residual value and the useful life are reviewed, and adjusted if appropriate, at the end of each reporting period.

Intangible assets are derecognised on disposal or when no future economic benefits are expected from their use or disposal. Gains or losses arising from derecognition represent the difference between the net disposal proceeds, if any, and the carrying amount, and are included in profit or loss in the period of derecognition.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Intangible assets (continued)

Patents and trademarks

Patents and trademarks are classified as intangible assets. After initial recognition, patents and trademarks are carried at cost less any accumulated amortisation and any accumulated impairment losses. Patents and trademarks are amortised on a straight-line basis over ten years.

Other financial instruments

Financial assets and financial liabilities are recognised on the group's balance sheet when the respective entities become party to the contractual provisions of the instrument. Financial assets and financial liabilities are initially recognised at their fair value plus directly attributable transaction costs for all financial assets or financial liabilities not classified at fair value through profit or loss.

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when the group has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Financial assets are derecognised when the contractual rights to the cash flows from the financial assets expire or when the entity transfers the financial asset and the transfer qualifies for derecognition.

Financial liabilities are derecognised when they are extinguished. This occurs when the obligation specified in the contract is discharged, cancelled or expires.

An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities. Equity instruments are recorded at the proceeds received, net of direct issue costs.

(i) Trade and other receivables

Trade and other receivables are classified with current assets and are stated at their nominal value unless the effect of discounting is material, in which case trade receivables are measured at amortised cost using the effective interest method. Appropriate allowances for estimated irrecoverable amounts are recognised in profit or loss when there is objective evidence that the asset is impaired.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Other financial instruments (continued)

(ii) Other investments

The group's other investments are classified into the following category – loans and receivables. The classification depends on the purpose for which the investments were acquired.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than those that are held for trading or are designated upon initial recognition as at fair value through profit or loss or as available-for-sale financial assets or those for which the company may not recover substantially all of its initial investment other than because of credit deterioration.

After initial recognition, loans and receivables are measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the financial asset is derecognised or impaired and through the amortisation process.

(iii) Bank borrowings

Subsequent to initial recognition, interest-bearing bank loans are measured at amortised cost using the effective interest method. Bank loans are carried at face value due to their market rate of interest. Subsequent to initial recognition, interest-bearing bank overdrafts are carried at face value in view of their short-term maturities.

(iv) Other borrowings

Subsequent to initial recognition, other borrowings are measured at amortised cost using the effective interest method unless the effect of discounting is immaterial.

(v) Trade and other payables

Trade and other payables are classified with current liabilities and are stated at their nominal value unless the effect of discounting is material, in which case trade payables are measured at amortised cost using the effective interest method.

(vi) Shares issued by the company

Ordinary shares issued by the company are classified as equity instruments.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Other financial instruments (continued)

(vi) Shares issued by the company (continued)

Redemptions or refinancing of equity instruments are recognised as changes in equity.

Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is calculated using the weighted average method and comprises expenditure incurred in acquiring the inventories and other costs incurred in bringing the inventories to their present location and condition. The cost of finished goods and work in progress comprises direct materials and, where applicable, direct labour costs and an appropriate proportion of production overheads based on the normal level of activity. Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs of completion and the costs to be incurred in marketing, selling and distribution.

Provisions

Provisions are recognised when the group has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are measured at the directors' best estimate of the expenditure required to settle the present obligation at the end of the reporting period. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Provisions are not recognised for future operating losses.

Impairment

At the end of each reporting period, the carrying amount of assets is reviewed to determine whether there is any indication or objective evidence of impairment, as appropriate, and if any such indication or objective evidence exists, the recoverable amount of the asset is estimated.

Intangible assets with an indefinite useful life and intangible assets that are not yet available for use are tested for impairment annually, irrespective of whether an indication of impairment exists.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Impairment (continued)

Goodwill arising on associates/joint ventures accounted for using the equity method is included within the carrying amount of the investment and is assessed for impairment as part of the investment.

Goodwill arising on the acquisition of subsidiaries is tested for impairment annually and whenever there is an indication of impairment.

In the case of financial assets that are carried at amortised cost, objective evidence of impairment includes observable data about the following loss events – significant financial difficulty of the issuer (or counterparty) or a breach of contract or it becoming probable that the borrower will enter bankruptcy or other financial reorganisation or the company, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the company would not otherwise consider.

An impairment loss is the amount by which the carrying amount of an asset exceeds its recoverable amount.

For loans and receivables, if there is objective evidence that an impairment loss has been incurred, the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate. The carrying amount of the asset is reduced directly.

In the case of other assets tested for impairment, the recoverable amount is the higher of fair value (which is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date) less costs of disposal and value in use (which is the present value of the future cash flows expected to be derived, discounted using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset). Where the recoverable amount is less than the carrying amount, the carrying amount of the asset is reduced to its recoverable amount, as calculated.

Where it is not possible to estimate the recoverable amount of an individual asset, then the recoverable amount of the cash-generating unit to which the asset belongs is determined. For cash-generating units, where the recoverable amount is less than the carrying amount, the carrying amount of the assets of the unit is reduced first to reduce the carrying amount of any goodwill allocated, and then to the other assets of the unit pro rata on the basis of the carrying amount of each asset in the unit.

Impairment losses are recognised immediately in profit or loss, unless the asset is carried at a revalued amount, in which case, the impairment loss is recognised in other comprehensive income to the extent that the impairment loss does not exceed the amount in the revaluation surplus for that asset.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Impairment (continued)

For loans and receivables, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed directly.

In the case of other assets tested for impairment, an impairment loss recognised in a prior year is reversed if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years.

An impairment loss recognised for goodwill is not reversed in a subsequent period, except for changes to goodwill resulting from currency fluctuataions.

Impairment reversals are recognised immediately in profit or loss, unless the asset is carried at a revalued amount, in which case, the impairment reversal is recognised directly other comprehensive income and increases the revaluation surplus for that asset, unless an impairment loss on the same asset was previously recognised in profit or loss.

For a cash-generating unit, the carrying amount is not increased above the lower of its recoverable amount (if determinable) and the carrying amount that would have been determined (net of amortisation or depreciation) had no impairment loss been recognised for the asset in prior years. The amount of the reversal of the impairment loss that would otherwise have been allocated to the asset is allocated pro rata to the other assets of the unit, except for goodwill.

In addition to the above loss events, objective evidence of impairment for an investment in an equity instrument includes information about significant changes with an adverse effect that have taken place in the technolog7ical, market, economic or legal environment in which the issuer operates, and indicates that the cost of the investment in the equity instrument may not be recovered.

Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable for goods sold and services provided in the normal course of business, net of value-added tax and discounts, where applicable. Revenue is recognised to the extent that it is probable that future economic benefits will flow to the company and these can be measured reliably. The following specific recognition criteria must also be met before revenue is recognised:

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Revenue recognition (continued)

(i) Sale of goods

Revenue from the sale of goods is recognised on the transfer of the risks and rewards of ownership, which generally coincides with the time of shipment, when the costs incurred or to be incurred in respect of the transaction can be measured reliably and when the company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold.

(ii) Provision of services

Revenue from the provision of services is recognised in the period in which the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. For practical purposes, when services are performed by an indeterminate number of acts over a specified period of time, revenue is recognised on a straight-line basis over the specified period unless there is evidence that some other method better represents the stage of completion.

Interest income

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to the asset's net carrying amount.

Borrowing costs

Borrowing costs include the costs incurred in obtaining external financing. Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised from the time that expenditure for these assets and borrowing costs are being incurred and activities that are necessary to prepare these assets for their intended use or sale are in progress. Borrowing costs are capitalised until such time as the assets are substantially ready for their intended use or sale. Borrowing costs are suspended during extended periods in which active development is interrupted. All other borrowing costs are recognised as an expense in profit or loss in the period in which they are incurred.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards incidental to ownership to the lessee.

All other leases are classified as operating leases. Lease classification is made at the inception of the lease, which is the earlier of the date of the lease agreement and the date of commitment by the parties to the principal provision of the lease.

Rentals payable under operating leases, less the aggregate benefit of incentives received from the lessor, are recognised as an expense in profit or loss on a straight-line basis over the lease term unless another systematic basis is more representative of the time pattern of the user's benefit.

Taxation

Current and deferred tax is recognised in profit or loss, except when it relates to items recognised in other comprehensive income or directly in equity, in which case the deferred tax is also dealt with in other comprehensive income or in equity, as appropriate.

Current tax is based on the taxable result for the period. The taxable result for the period differs from the result as reported in profit or loss because it excludes items which are non-assessable or disallowed and it further excludes items that are taxable or deductible in other periods. It is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets, including deferred tax assets for the carryforward of unused tax losses and unused tax credits, are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

Deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill. Deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither accounting profit nor taxable profit.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Taxation (continued)

Deferred tax liabilities are not recognised for taxable temporary differences arising on investments in subsidiaries/associates/interests in joint arrangements where the company is able to control the timing of the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets are recognised for deductible temporary differences arising on investments in subsidiaries/associates/interests in joint arrangements where it is probable that taxable profit will be available against which the temporary difference can be utilised and it is probable that the temporary difference will reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be utilised.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the end of the reporting period.

Current tax assets and liabilities are offset when the group has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Deferred tax assets and liabilities are offset when the group entities have a legally enforceable right to set off its current tax assets and liabilities and the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Employee benefits

The group contributes towards the state pension in accordance with local legislation. The only obligation of the group is to make the required contributions. Costs are expensed in the period in which they are incurred.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Currency translation

The financial statements of the company and the group are presented in the company's functional currency, the Euro, being the currency of the primary economic environment in which the company operates. Transactions denominated in currencies other than the functional currency are translated at the exchange rates ruling on the date of transaction. Monetary assets and liabilities denominated in currencies other than the functional currency are re-translated to the functional currency at the exchange rate ruling at period-end. Exchange differences arising on the settlement and on the re-translation of monetary items are dealt with in profit or loss. Non-monetary assets and liabilities denominated in currencies other than the functional currency that are measured at fair value are re-translated using the exchange rate ruling on the date the fair value was determined. Non-monetary assets and liabilities denominated in currencies other than the functional currency that are measured in terms of historical cost are not re-translated. Exchange differences arising on the translation of non-monetary items carried at fair value are included in profit or loss for the period, except for differences arising on the re-translation of non-monetary items in respect of which gains and losses are recognised in other comprehensive income. For such non-monetary items, any exchange component of that gain or loss is also recognised in other comprehensive income.

Foreign exchange gains and losses are classified with other operating income or other operating expenses as appropriate, except in the case of significant exchange differences arising on investing or financing activities, which are classified within investment income, investment losses or finance costs as appropriate.

For the purpose of presenting consolidated financial statements, income and expenses of the group's foreign operations are translated to Euro at the average exchange rates. Assets and liabilities of the group's foreign operations are translated to Euro at the exchange rate ruling at the date of the statement of financial position. Exchange differences are recognised in other comprehensive income accumulated in a separate component of equity. Such differences are reclassified from equity to profit or loss in the period in which the foreign operation is disposed of.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows and are presented in current liabilities in the statement of financial position.

Notes to the financial statements

31 December 2016

3. Significant accounting policies (continued)

Dividends

Dividends to holders of equity instruments are recognised as liabilities in the period in which they are declared. Dividends to holders of equity instruments are recognised directly in equity.

Discontinued Operations

A discontinued operation is a component of an entity that either has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations or is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations or is a subsidiary acquired exclusively with a view to resale. Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier.

4. Judgements in applying accounting policies and key sources of estimation uncertainty

In the process of applying the group's and company's accounting policies, management has made no judgements which can significantly affect the amounts recognised in the financial statements and, at the end of the reporting period, there were no key assumptions concerning the future, or any other key sources of estimation uncertainty, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year other than as disclosed below:

The group reviews property, plant and equipment, investments and loans and receivables, including trade receivables and intangible assets with a finite useful life, to evaluate whether events or changes in circumstances indicate that the carrying amounts may not be recoverable. The company reviews investments in subsidiaries, and loans and receivables from subsidiaries to evaluate whether events or changes in circumstances indicate that the carrying amounts may not be recoverable. At the period-end there was no objective evidence of impairment in this respect.

In addition, the group tests goodwill and intangible assets with an indefinite useful life annually for impairment or more frequently if there are indications that goodwill or intangibles might be impaired. Determining whether the carrying amounts of these assets can be realised requires an estimation of the recoverable amount of the cash generating units. The value in use calculation requires the directors to estimate the future cash flows expected to arise from the cash generating unit and a suitable discount rate in order to calculate present value.

Goodwill arising on a business combination is allocated, to the cash-generating units ("CGUs") that are expected to benefit from that business combination.

Notes to the financial statements

31 December 2016

4. Judgements in applying accounting policies and key sources of estimation uncertainty (continued)

In the 2014, goodwill was allocated as follows:

- Eur21,597,083 to the polish subsidiary SAD SP. Z.O.O. which operates the Apple Premium Reseller Business.
- Eur3,412,590 to APCO Systems Limited which operates the electronic payment gateway.
- Eur2,754,112 to APCO Limited which operates in the business of selling and maintenance of IT solutions and security systems.
- Eur1,496,203 to PTL Limited business.

In 2014, the group also recognised separately from goodwill, identifiable intangible assets acquired valued at *Eur12,000,000* which are allocated to the above businesses SAD SP. Z.O.O and Apco Systems Limited as disclosed in note 16.

In 2015, goodwill in Apco Systems Limited and Apco Limited was adjusted downwards by Eur55,342 and Eur82,349 respectively following the adjustment of the deferred consideration of subsidiaries acquired in 2014.

In the current year, goodwill and intangible assets in SAD SP. Z.O.O was adjusted downwards by Eur1,214,937 following a deterioration in the Polish Zloty from the date of acquisition to the balance sheet date.

In the current year, the group acquired AlfaCapital s.r.l., in which it previously held 50% shareholding. As a result of this acquisition, goodwill amounting to *Eur289*,613 was generated.

CGU - Retail and IT Solutions (Poland)

The recoverable amount of the CGUs is determined from the value in use calculation. The key assumptions for the value in use calculations are those regarding the discount rates, growth rates and expected changes to selling prices and direct costs during the period. The directors estimate discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGUs. The growth rates are based on industry growth forecasts. Changes in selling prices and direct costs are based on past practices and expectations of future changes in the market.

The assessment of recoverability of the carrying amount of goodwill and intangible assets with indefinite useful life includes:

- forecasted cash flow projections for the next three years (2015 Three years);
- growth rates to perpetuity of 1.6% (2015 2% 3%); and
- use of 12.1% (pre-tax) to discount the projected cash flows to net present values. (2015 11.67% -15.15%).

Based on the above assessment, the directors expect the carrying amount of goodwill and intangible assets with an indefinite useful life to be recoverable.

Notes to the financial statements

31 December 2016

4. Judgements in applying accounting policies and key sources of estimation uncertainty (continued)

CGU - Payment Processing Services

The recoverable amount of the CGUs is determined from the value in use calculation. The key assumptions for the value in use calculations are those regarding the discount rates, growth rates and expected changes to selling prices and direct costs during the period. The directors estimate discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGUs. The growth rates are based on industry growth forecasts. Changes in selling prices and direct costs are based on past practices and expectations of future changes in the market.

The assessment of recoverability of the carrying amount of goodwill and intangible assets with indefinite useful life includes:

- forecasted cash flow projections for the next three years (2015 Three years);
- growth rates to perpetuity of 1.6% (2015 2% 3%); and
- use of 9.3% (pre-tax) to discount the projected cash flows to net present values. (2015 11.67% -15.15%).

Based on the above assessment, the directors expect the carrying amount of goodwill and intangible assets with an indefinite useful life to be recoverable.

CGU - IT Solutions and Security Systems

The recoverable amount of the CGUs is determined from the value in use calculation. The key assumptions for the value in use calculations are those regarding the discount rates, growth rates and expected changes to selling prices and direct costs during the period. The directors estimate discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGUs. The growth rates are based on industry growth forecasts. Changes in selling prices and direct costs are based on past practices and expectations of future changes in the market.

The assessment of recoverability of the carrying amount of goodwill and intangible assets with indefinite useful life includes:

- forecasted cash flow projections for the next three years (2015 Three years);
- growth rates to perpetuity of 1.6% (2015 2% 3%); and
- use of 8.8% 8.9% (pre-tax) to discount the projected cash flows to net present values. (2015 11.67% -15.15%).

Based on the above assessment, the directors expect the carrying amount of goodwill and intangible assets with an indefinite useful life to be recoverable.

Notes to the financial statements

31 December 2016

5. Initial Application of an International Financial Reporting Standard and International Financials Reporting Standards in Issue but not yet Effective

International Financial Reporting Standards in Issue but not yet Effective

At the date of the approval of these financial statements, a number of International Financial Reporting Standards were in issue but not yet effective. The directors are assessing the potential impact of these International Financial Reporting Standards on the group and company's financial statements.

IFRS 9 Financial Instruments

The final version of IFRS 9 brings together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. The Standard supersedes all previous versions of IFRS 9.

IFRS 9 introduces a logical approach for the classification of financial assets, which is driven by cash flow characteristics and the business model in which an asset is held. This single, principle-based approach replaces existing rule based requirements that are generally considered to be overly complex and difficult to apply. The new model also results in a single, forward-looking 'expected loss' impairment model that will require more timely recognition of expected credit losses.

IFRS 9 introduces a substantially-reformed model for hedge accounting, with enhanced disclosures about risk management activity. The new model represents a significant overhaul of hedge accounting that aligns the accounting treatment with risk management activities, enabling entities to better reflect these activities in their financial statements.

IFRS 9 also removes the volatility in profit or loss that was caused by changes in the credit risk of liabilities elected to be measured at fair value. This change in accounting means that gains caused by the deterioration of an entity's own credit risk on such liabilities are no longer recognised in profit or loss.

IFRS 9 is effective for annual periods beginning on or after 1 January 2018.

IFRS 15 Revenue from Contracts with Customers

The standard is the result of a convergence project between the IASB and the FASB. IFRS 15 specifies how and when an IFRS reporter will recognise revenue as well as requiring such entities to provide users of financial statements with more informative, relevant disclosures. The standard supersedes IAS 18 'Revenue', IAS 11 'Construction Contracts' and a number of revenue-related interpretations. Application of the standard is mandatory for all IFRS reporters and it applies to nearly all contracts with customers: the main exceptions being leases, financial instruments and insurance contracts.

Notes to the financial statements

31 December 2016

5. Initial Application of an International Financial Reporting Standard and International Financials Reporting Standards in Issue but not yet Effective (continued)

International Financial Reporting Standards in Issue but not yet Effective (continued)

By virtue of an amendment issued on 11 September 2015, the effective date of the Standard was deferred by one year to annual periods beginning on or after 1 January 2018, with earlier application being permitted.

IFRS 16 Leases

IFRS 16 Leases, sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). The new standard requires lessees to recognize most leases on their financial statements. Lessees will have a single accounting model for all leases, with certain exemptions. Lessor accounting is substantially unchanged. IFRS 16 supersedes IAS 17 'Leases' and related interpretations. IFRS 16 is effective for periods beginning on or after 1 January 2019. Early application is permitted for companies that also apply IFRS 15 Revenue from Contracts with Customers.

IAS 7 Amendments - Disclosure Initiative

The Amendments to IAS 7, Statement of Cash Flows, are intended to clarify IAS 7 to improve information provided to users of financial statements about an entity's financing activities. They are effective for annual periods beginning on or after 1 January 2017, with earlier application being permitted. The Amendments have not as yet been endorsed by the European Union at the date of authorisation of these financial statements.

The directors are assessing the potential impact of these standards on the company's and the group's financial statements. The directors anticipate that the adoption of other International Financial Reporting Standards that were in issue at the date of authorisation of these financial statements, but not yet effective will have no material impact on the financial statements of the company and the group in the period of initial application.

Initial Application of an International Financial Reporting Standards

IAS 1 Amendment - Disclosure Initiative

In the current year, the Company and the Group have applied the Amendments to IAS 1 entitled "Disclosure Initiative." These Amendments are effective for annual periods beginning on or after 1 January 2016. The amendments aim at clarifying IAS 1 to address perceived impediments to preparers exercising their judgement in presenting their financial reports. The application of these Amendments has not resulted in any significant impact to these financial statements.

Notes to the financial statements

31 December 2016

6. Segment information

The group operates three business activities which are the sale of retail and IT solutions in Poland predominately as an Apple Premium Reseller, the sale of payment processing services and the provision of IT solutions and security systems. Each of these operating segments is managed separately as each of these lines requires local resources. All inter segment transfers for management services are carried out on a cost basis.

The accounting policy for identifying segments is based on internal management reporting information that is regularly reviewed by the chief operating decision maker.

Revenue reported below represents revenue generated from external customers. There were no intersegment sales in the year. The group's reportable segments under IFRS 8 are direct sales attributable to each line of business.

The group operated in two principal geographical areas -Malta (country of domicile) and Poland. The sale of payment processing services and the provision of IT solutions and security systems are derived from Malta whilst the sale of Apple products is derived from Poland.

In 2016, the group did not have any clients which individually represented 10% of more of the total revenue of the group (2015: one major customer in Poland and the revenue from this customer amounted to Eur18,690,253 which represented 14.5% of the total revenue of the group).

As at the end of the reporting period the total amount of intangible assets and property, plant and equipment in amounted to Eur11,534,011 (2015 - Eur11,830,464) and Eur5,056,476 (2015 -Eur4,422,851) respectively.

Measurement of operating segment profit or loss, assets and liabilities

Segment profit represents the profit earned by each segment after allocation of central administration costs and finance costs based on services and finance provided. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

The accounting policies of the reportable segments are the same as the group's accounting policies described in note 3.

Notes to the financial statements

31 December 2016

6. Segment information (continued)

Reconciliations of reportable segment revenues, profit or loss, assets and liabilities to consolidated totals are reported below:

2016 Eur	Profit and loss before tax from continuing operations
Eur	
2,322,128	Total profit for reportable segments
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Elimination of inter-segment loss
	Unallocated amounts:
(2,155,403)	Interest expense
(154,744)	Other unallocated amounts
11,981	
========	Assets
2016	Assets
Eur	
38,608,807	Total assets for reportable segments
(30,784,070)	Elimination of receivables
(00,101,010)	Unallocated amounts:
34.574	Property, plant and equipment
28,606,957	Goodwill
11,425,441	Intangible assets
22,969,708	Loans and receivables
	Cash and cash equivalents
	Other unallocated amounts
	other unanosated uniounts
71,710,973	
	Liabilities
2016	
Eur	
31,559,408	Total liabilities for reportable segments
(30,714,988)	Elimination of liabilities
	Unallocated amounts:
7,644,722	Bank Loans
35,353,742	Debt securities in issue
22,738,864	Trade and other payables
378,201	Other unallocated amounts
66,959,949	
154,744) 11,981 2016 Eur 608,807 784,070) 34,574 606,957 425,441 969,708 219,747 629,809 710,973 ====== 2016 Eur 559,408 714,988) 644,722 353,742 738,864 378,201	38, (30,7 28, 11, 22, 71, === 31, (30,7 7, 35, 22,

Notes to the financial statements 31 December 2016

Segment information (continued) 9

The group's revenue and results from continuing operations from external customers and information about it assets and liabilities by reportable segment are detailed below:

76,222,703 1,665,539 10,085,530 87,973,773 1,715,474 496,310 110,344 2,322,129 1,344,555 19,841,511 2,354,252 6,413,045 38,608,807 14 2,323,673 6,650 81,283 2,411,606 24,421,092 1,234,533 5,903,783 31,559,408 66	(Poland) 2016 Eur	Solutions processing (Poland) services 2016 2016 Eur Eur	in solutions and security systems 2016 Eur	Total 2016 Eur	Unallocated 2016	Eliminations and and adjustments 2016	Consolidated
nortisation 1,715,474 496,310 110,344 2,322,129 29,841,511 2,354,252 6,413,045 38,608,807 14 2,323,673 6,650 81,283 2,411,606 6 24,421,092 1,234,533 5,903,783 31,559,408 66	76,222,703	1,665,539	10,085,530	87,973,773	3,627	(1,556,074)	EUF
nortisation 1,344,555 19,330 188,530 1,552,415 29,841,511 2,354,252 6,413,045 38,608,807 2,323,673 6,650 81,283 2,411,606 24,421,092 1,234,533 5,903,783 31,559,408	1,715,474	496,310	110,344	2,322,129	3,667,008	(5,977,155)	11 981
2,354,252 6,413,045 38,608,807 6,650 81,283 2,411,606 1,234,533 5,903,783 31,559,408		19,330	188,530	1,552,415	148.844	(113 003)	
2,323,673 6,650 81,283 2,411,606 24,421,092 1,234,533 5,903,783 31,559,408	29,841,511	2,354,252	6,413,045	38,608,807	141,424,782	(108.322 646)	1,588,256
24,421,092 1,234,533 5,903,783 31,559,408		6,650	81,283	2,411,606	198,757		717,710,973
100 177	24,421,092	1,234,533	5,903,783	31,559,408	66.643.003	(31 242 450)	2,610,363
441,725	447,3	198,538	(54,571)	591,192	178 576	(2042,402)	66,959,949

Notes to the financial statements 31 December 2016

Segment information (continued)

The group's revenue and results from continuing operations from external customers and information about it assets and liabilities by reportable segment are detailed below.

	Retail and IT Solutions (Poland)	Payment processing services	IT solutions and security	Total	Unallocated	Eliminations and adjustments	Consolidated
	2015 Eur	2015 Eur	2015 Eur	2015 Eur	2015 Eur	2015 Eur	2015 Eur
Revenue	115,599,777	1,265,800	12,613,307	129,478,884	16,544	(1,151,202)	128,344,226
Profit before tax	4,498,115	149,558	538,364	5,186,037	4,334,172	(6,896,871)	2,623,338
Depreciation and amortisation	1,008,435	16,272	142,827	1,167,534	119,218	(26,957)	1,259,795
Segment assets	24,856,092	1,734,784	6,786,450	33,377,326	168,221,551	(131,055,500)	70,543,377
Capital expenditure	2,000,340	70,555	50,087	2,120,982	11,475		2,132,457
Segment liabilities	18,367,335	682,838	6,011,044	25,061,217	129,767,134	(90,876,610)	63,951,741
Income tax expense	847,256	52,345	38,328	937,929	71,689	(35,538)	974,080

Notes to the financial statements

31 December 2016

7. Revenue

Revenue represents the amount receivable for goods sold and services rendered during the period from continuing operations, net of any indirect taxes as follows:

			Holding	Holding
	Group	Group	company	company
	2016	2015	2016	2015
	Eur	Eur	Eur	Eur
By activity:				
Sale of goods	80,189,748	121,896,347	-	
Rendering of services	1,559,887	2,202,197	-	-
Maintenance and support	3,006,151	2,979,882	-) (**)
Payment gateway services	1,665,539	1,265,800	<u>122</u>	-
Management fees	•	0.0	420,000	600,000
	86,421,325	128,344,226	420,000	600,000
	=======	=======	=======	=======
Investment income				
			Holding	Holding
	Group	Group	company	company

8.

			Holding	Holding
	Group	Group	company	company
	2016	2015	2016	2015
	Eur	Eur	Eur	Eur
Other interest income	21,079	118,107	9 <u>4</u> 0	-
Intra group interest income	-	_	1,323,583	1,893,935
Dividends form subsidiaries	-	-		1,035,538
Bank interest	17	3,070	.=	
	21,096	121,177	1,323,583	2,929,473
	=======	=======	=======	=======

Notes to the financial statements 31 December 2016

9.	Finance costs				
				Holding	Holding
		Group	Group	company	company
		2016	2015	2016	2015
		Eur	Eur	Eur	Eur
	Interest on bank loan	505,105	611,212		
	Interest on bond	1,836,000	1,836,000	1,836,000	1,836,000
	Other interest payable	59,387	31,653	110,531	60,705
	Other finance costs	255,493	223,528		-
	Amortisation of bond issue costs	81,009	81,765	81,009	81,765
		2,736,993	2,784,158	2,027,540	1,978,470
			=======	=======	=======
10.	Profit/ (loss) before tax				
				Holding	Holding
		Group	Group	company	company
		2016	2015	2016	2015
		Eur	Eur	Eur	Eur
	This is stated after charging:				
	Depreciation and amortisation	1,588,256	1,259,795		-
	Net exchange differences	266,714	253,940	/ -	-
		=======	=======	=======	=======

Notes to the financial statements

31 December 2016

10. Profit/ (loss) before tax (continued)

The analysis of the amounts that are payable to the auditors and that are required to be disclosed as follows:

Group

Total remuneration payable to the parent company's auditors in respect of the audit of the financial statements and the undertakings included in the consolidated financial statements amounted to Eur18,040 (2015 – Eur37,000) and the remuneration payable to the other auditors in respect of the audits of the undertakings included in the consolidated financial statements amounted to Eur45,472 (2015 – Eur28,360). Other fees payable to the parent company's auditors for non-audit services, namely tax services, amounted to Eur12,500 (2015 – Eur19,266).

Holding company

Total remuneration payable to the parent company's auditors for the audit of the company's financial statements amounted to Eur6,600 (2015 – Eur6,000). Other fees payable to the parent company's auditors for non-audit services other than other assurance services and tax advisory services amounted to Eur Nil. (2015 – Eur860).

11. Key management personnel compensation

			Holding	Holding
	Group	Group	company	company
	2016	2015	2016	2015
	Eur	Eur	Eur	Eur
Directors' compensation Short-term benefits:				
Fees	24.000	24.000	24 222	04.000
1.5.5.5	24,000	24,000	24,000	24,000
Management remuneration	242,059	100,000	-	-
	266,059	124,000	24,000	24,000
	======			======
Other key management personnel compensation:				
Short-term benefits:				
Salaries and social security				
contributions	590,807	829,730	-	×-
	=======	=======	=======	=======
Total Key management				
personnel compensation:				
Short-term benefits	856,866	953,730	24,000	24,000
	=======	=======	=======	=======

During the year under review, the ultimate parent provided the company with the services of key management personnel. No cost was incurred for these services (2015: Nil).

Notes to the financial statements

31 December 2016

12.	Staff	costs	and	employee	in	format	ion
-----	-------	-------	-----	----------	----	--------	-----

			Holding	Holding
	Group	Group	company	company
	2016	2015	2016	2015
	Eur	Eur	Eur	Eur
Staff costs:				
Wages and salaries	6,772,531	7,485,905	24,000	24,000
Social security costs	900,435	864,316		-
Maternity fund contributions	6,554	-		
	7,679,520	8,350,221	24,000	24,000
Recharges from related parties	16,042	183,612	16,042	-
Recharges to the ultimate parent	(97,339)	-	-	-
Recharges to related parties	(46,109)	(189,957)	•	= :
	7,552,114	8,343,876	40,042	24,000
	========	========		========

The average number of persons employed during the year by the group excluding executive directors, was made up of:

G	r	O	u	n
•		·	•	

	2016	2015
	Number	Number
Operations	385	327
Administration	62	73
	447	400
	=======	

13. Income tax expense

	Group 2016 Eur	Group 2015 Eur	Holding company 2016 Eur	Holding company 2015 Eur
Current tax expense	387,313	868,109	76,369	172,317
Deferred tax expense (note 24)	143,328	(23, 139)		=
Prior year under provided deferred tax expense		129,108	•	-
	530,641	974,078	76,369	172,317
		=======	=======	========

Notes to the financial statements

31 December 2016

13. Income tax expense (continued)

Tax applying the statutory domestic income tax rate and the income tax expense for the year/period are reconciled as follows:

			Holding	Holding
	Group	Group	company	company
	2016	2015	2016	2015
	Eur	Eur	Eur	Eur
Profit/(loss) before tax	(221,352)	2,189,853	(404,912)	1,426,335
Tax at the applicable rate				
of 35%	(77,473)	766,414	(141,719)	499,217
Tax effect of:		500 A	AND STREET	59/m
Different tax rates of subsidiaries operating in other jurisdictions	(290,874)	(719,698)	-	
Deferred tax not recognised	18,563	2	-	-
Income not chargeable to tax	(118,069)	(15,813)	-	(326,900)
Deferred tax asset movement	29,279	239,204	_	-
Loss on discontinued operations		-	1=0	-
Movement in fair value of associates and jointly controlled entities		18,741	-	-
Disallowable expenses	899,274	704,032	218,088	-
Permanent differences	69,942	(18,802)		
Income tax expense	530,641	974,078	76,369	172,317
	=======	=======	=======	=======

14. Dividends

No dividend is being recommended in 2016 (2015: Interim dividend of *Eur1,000,000* (Eur0.119 per share).

Notes to the financial statements

31 December 2016

15. Goodwill

Group

	Eur
At 01.01.2015	29,259,988
Reduction of purchase price consideration from acquisition of subsidiary in 2014	(137,691)
At 31.12.2015	29,122,297
Amounts recognised from acquisition of subsidiaries in 2016 Effect of exchange differences on the retranslation	289,613
of goodwill on foreign subsidiaries	(804,953)
At 31.12.2016	28,606,957
	=========

Amounts recognised as goodwill prior to acquisitions of subsidiaries in 2014 and 2016 were based on predecessor accounting principles while the goodwill recognised in 2014 and 2016 was based on the acquisition accounting principles.

16. Intangible assets

Group

	Lui
Cost	
At 01.01.2015	12,074,542
Additions	33,807
Disposals	(1,251)
Effect of foreign exchange differences	488
At 01.01.2016	12,107,586
Additions	262,721
Disposals	(26,847)
Effect of foreign exchange differences	(411,889)
At 31.12.2016	11,931,571
Amortisation	
At 01.01.2015	138,889
Provision for the period	139,253
Released on disposal	(1,020)
At 01.01.2016	277,122
Provision for the year	140,508
Released on disposal	(20,070)
At 31.12.2016	397,560
Carrying amount	
At 31.12.2015	11,830,464
At 31.12.2016	11,534,011

Eur

Notes to the financial statements

31 December 2016

16. Intangible assets (continued)

Group (continued)

The amortisation charge was included in administrative expenses.

Intangible assets include separately identified intangible assets acquired during 2014 as part of the business combinations amounting to *Eur12,000,000* which have been recognised separately from goodwill. In 2016, intangible assets were adjusted downwards by Eur409,985 following a deterioration of the Polish Zloty from the date of acquisition to the balance sheet date.

These intangible assets relate to:

- SAD's Apple Premium Reseller operations operating under the brand iSpot together with related contracts Eur10,590,015 (2015: Eur11,000,000). The useful life of this asset is considered to be indefinite as there was no foreseeable limit to the period over which the asset is expected to generate net cash inflows. In arriving at this conclusion management considered such factors as the stability of the industry and changes in the demand for such products. This assessment is reassessed periodically.
- APCO's payment gateway system *Eur1*,000,000. The useful life of this asset was considered to be finite due to possible technological obsolescence and is being amortised on a straight line basis. Until 31 December 2014, the Group was amortising the intangible asset over 3 years. Following the knowledge generated, the Group re-assessed the remaining useful life of the asset to be 10 years. Had the Company not-reassessed the remaining useful life, the additional amortisation for the years 2015 and 2016 would have amounted to *Eur233*,000 annually more. The amortisation charge for the year is included within administrative expenses.

Notes to the financial statements 31 December 2016

17.	Property, plant and equipment	
Group	dn	
	Improvements	Mot

				The state of the s	
	Improvements		Motor	Furniture, fixtures, and	
	to premises	Equipment	vehicles	fittings	Total
	Eur	Eur	Eur	Eur	
Cost or valuation					
61.07.10.10	2,326,498	1,496,726	461,248	2,042,163	6,326,635
Additions	470,074	811,986	130,798	621,650	2,034,508
Disposals	2001(1.05%) - 1.048(1	(231,290)	(111,946)	(44,343)	(387,579
Effect of foreign currency exchange differences	(9,924)	(6,083)	(1,432)	(3,505)	(23,944)
At 01.01.2016	2,786,648	2,068,339	478,668	2.615.965	7.949
Additions	755,113	514,921	102,646	896.465	2 269
Acquired on business combination	ı	78,497			78 497
Effect of foreign currency exchange differences	(100,995)	(46,363)	(15,501)	(81.814)	(244.674
Disposals for the year	(80,810)	(277,412)	(126,501)	(9,536)	(494,259
At 31.12.2016	3,359,955	2,337,982	439,312	3,421,080	9,558,329
Accumulated depreciation	Common and a commo				
At 01.01.2015	615,597	977,346	255,259	844,533	2,692.
Provision for the year	251,795	385,139	71,384	412,481	1,120,
Released on disposal	1.0	(126,141)	(111,946)	(35,331)	(273,4
Effect of foreign currency exchange differences	(4,469)	(2,547)	(311)	(6,020)	(13,347)
At 01.01.2016	862,923	1,233,797	214,386	1,215,663	3.526.
Provision for the year	429,171	443,137	82,733	492,706	1 447
Effect of foreign currency exchange differences	(31,267)	(21,634)	(6,506)	(38,995)	(98.403)
Released on disposal	(22,697)	(257,723)	(87,294)	(6,549)	(374,262)
At 31.12.2016	1,238,130	1,397,577	203,320	1,662,825	4,501,853
Carrying amount					
At 31.12.2015	1,923,725	834,542	264,282	1,400,302	4,422,85
At 31.12.2016	2.121.825	940 404	235 992	4 758 254	E 056 47
		101010	200,002	1,100,434	2,020,470

Notes to the financial statements

31 December 2016

18. Financial assets

Investments in subsidiaries, associates and joint ventures

Holding company

	Investment in subsidiaries
	Eur
Carrying amount	
As at 1 January 2016	4,399,723
Additions during the period:	
Capitalisation of loans in subsidiaries	37,735,933
As at 31 December 2016	42,135,656
	=======

During the period under review, the company capitalised loans amounting to Eur37,735,933 in its direct subsidiaries as follows:

		Eur
Harvest Technologies Limited (formerly PTL International Limited)	1	8,744,645
iSpot Holdings B.V. (formerly PTL BV)		28,991,288
As at 31 December 2016		37,735,933
		========

The above loans were granted to the subsidiaries by the company as part financing of the acquisitions of their respective subsidiaries.

Notes to the financial statements

31 December 2016

Group

18. Financial assets (continued)

Subsidiaries							
Name of subsidiary	Place of incorporation and ownership	ow	ortion of nership interest	Holding	Portion o	f voting ver held	Principal activity
		2016	2015		2016	2015 %	
Harvest Technology Limited (formerly PTL International Limited)	Malta	100	100	Direct	100	100	Holding Company
iSpot Holdings B.V. (formerly PTL BV)	Netherlands	100	100	Direct	100	100	Holding Company
PTL Limited	Malta	100	100	Indirect	100	100	Sale of IT solutions and security systems
APCO Limited	Malta	100	100	Indirect	100	100	Sale of IT solutions and security systems
APCO Systems Limited	Malta	100	100	Indirect	100	100	Sale of payment processing services
PTL Poland SP. Z O.O	Poland	100	100	Indirect	100	100	Holding Company
SAD SP. Z O.O	Poland	100	100	Indirect	100	100	Sale of retail and IT solutions
PTL Baltics SIA	Latvia	100	100	Indirect	100	100	Sale of software
AlfaCapital s.r.l.	Romania	100	50*	Indirect	100	50*	Sale of retail and IT solutions
Ipsyon Ltd	Malta	100	100	Indirect	100	100	Holding of intellectual property
Newera Solutions Limited	Malta	100	70	Indirect	100	70	Sale of software
Newera Marketing Limited	Malta	70	70	Indirect	70	70	Sale of software

^{*} As disclosed in the section relating to joint ventures, Alfa Capital s.r.l. was a joint venture as at 31 December 2015.

Notes to the financial statements

31 December 2016

18. Financial assets (continued)

Subsidiaries (continued)

Direct subsidiaries:

Name of subsidiary

	Ninotoon Tuesta	Eur	Eur	Eur	Eur
Harvest Technology Limited (formerly PTL International Limited)	Nineteen Twenty Three, Valletta Road, Marsa, MRS 3000 Malta	11,949,028	3,220,028	(15,645)	(779,591)
iSpot Holdings B.V. (formerly PTL BV) Indirect subsidiaries:	Atrium Building, 8th Floor, Strawunskylaaan 3127, 1077 ZX, Amsterdam, The Netherlands	30,135,984	(1,918,522)	3,063,220	(1,272,893)
Name of subsidiary				Registere	od office
	and the second	at the second		32 CAS - 5 PONE ALITANS	
PTL Limited	Nine	eteen Twenty Th	ree, Valletta Roa	d, Marsa, MRS 30	00 Malta
APCO Limited	Nine	eteen Twenty Th	ree, Valletta Road	d, Marsa, MRS 30	00 Malta
APCO Systems Limited	Nine	eteen Twenty Th	ree, Valletta Road	d, Marsa, MRS 30	00 Malta
PTL Poland SP. Z O.O			UL. Pulawska	2, 02-566 Warsaw	, Poland
SAD SP. Z O.O			UL. Pulawska	2, 02-566 Warsaw	, Poland
PTL Baltics SIA			Merkela stre	et 1, Riga, LV-105	0, Latvia
AlfaCapital s.r.l.	246B	Floreasca Road		pping Centre, unit Floor, Bucjarest, F	
Ipsyon Ltd	Nine	eteen Twenty Th	ree, Valletta Road	d, Marsa, MRS 300	00 Malta
Newera Solutions Limited	Nine	eteen Twenty Th	ree, Valletta Road	d, Marsa, MRS 300	00 Malta
Newera Marketing Limited	Nine	eteen Twenty Th	ree, Valletta Road	d, Marsa, MRS 300	00 Malta
Investment in associates				Teo H	

Registered office

Capital and reserves as at

31 December

2016

Profit/(Loss) for the year ended

31 December 2016

2015

2016

The investment in the associate is indirectly owned through Harvest Technology Limited (formerly PTL International Limited).

The registered office of the associate is 1st Floor, 'Navi Buildings', Pantar Road, Lija, Malta. The company leases computer hardware and software and provides maintenance and support services across a broad platform of machine types, operating systems and programming languages.

	Proportion of ownership interest	Capital and rese	erves as at 31 December	Profit/(Loss) for the year ended 31 December 2016	
	2016 and 2015	2016	2015	2016	2015
	%	Eur	Eur	Eur	Eur
Smart Technologies Limited	33	797,417	591,286	206,131	120,362

Notes to the financial statements

31 December 2016

18. Financial assets (continued)

Investment in joint ventures

The investment in the joint ventures is indirectly owned through Harvest Technology Limited Limited (formerly PTL International Limited).

The registered office of Hili Salomone Company Limited entity is Nineteen Twenty-Three, Valletta Road, Marsa, Malta. The company through its subsidiaries listed below operate a number of Apple outlets in Romania and Hungary. The registered address of Fuel Automation Services Limited is 42, Spencer Hill, Marsa, Malta. The company is engaged in the trading of products used to dispense, pump and otherwise deliver petroleum products from service stations.

	Proportion of ownership interest	Capital and res	erves as at December	,	ess) for the year ended ember 2016
	2016 and 2015	2016	2015	2016	2015
	%	Eur	Eur	Eur	Eur
Hili Salomone Limited	50	(3,200)	(3,170)	(30)	(4,934)

The group also holds investments in two entities indirectly through Hili Salomone Company Limited and through iSpot Holdings BV, which exercise control over these entities as follows:

	Prop ownership interes Hili Salomone Compan	
	2016	2015
	%	%
Alfa Capital B.V.	100	100
iCentre Hungary Kft (previously Starking Obuda Kft)	Nil	100
	Prop ownership interes iSpot Hol	
	2016	2015
	%	%
iCentre Hungary Kft (previously Starking Obuda Kft)	50	Nil

The registered office of Alfa Capital B.V. is Schiphol Boulevard 231, 1118 BH, Amsterdam Schiphol, Netherlands, of iCentre Hungary Kft is Bécsi út 77-79, 1036 Budapest, Hungary and of Alfa Capital S.R.L. is 246 B Calea Floreasca, Peomenada Shopping Center, 1st Floor, Unit nr. 1F-055, District 1, Bucharest, Romania.

Notes to the financial statements

31 December 2016

18. Financial assets (continued)

Investment in joint ventures (continued)

Summarised financial information in respect of associates that are not individually material is set out below:

	2016	2015
	Eur	Eur
Carrying amount	383,487	345,204
	=======	=======
Share of profit	38,283	40,117
		========

Summarised financial information in respect of joint ventures that are not individually material is set out below

	2016 Eur	2015 Eur
Carrying asset amount	17,813	7,207
	=======	=======
Carrying liability amount		(237,208)
	=======	=======
Group's s share of total profit/ total comprehensive income.	72,173	4,707
	=======	========
Group's s share of total expense/ total comprehensive loss.	(115,071)	(98,369)
	=======	========

Loans and receivables

Group

	Loans to other related parties	Loans to other related parties	Other receivables	Total
	Eur	Eur	Eur	Eur
Amortised cost				
at 31.12.2015	4,328,751	-	-	4,328,751
Less: amount to be settled within 12 months (shown under current assets)	(3,308,255)	-		(3,308,255)
Amount to be settled after 12 months	1,020,496	-	1	1,020,496
Amortised cost				
at 31.12.2016	1,280,450	790,547	85,895	2,156,892
Less: amount to be settled within 12 months	(986,609)	(790,547)		(1,777,156)
Amount to be settled after 12 months	293,841		85,895	379,736
	=======	=======	=======	=======

Notes to the financial statements

31 December 2016

18. Financial assets (continued)

Loans and receivables (continued)

Holding company

	Loans to other related parties	Loans to subsidiaries	Total
	Eur	Eur	Eur
Amortised cost			
at 31.12.2015	100,000	42,095,369	42,195,369
Less: amount to be settled within 12 months (shown under current assets)	-	(5,245,254)	(5,245, <mark>2</mark> 54)
Amount to be settled after 12 months	100,000	36,850,115	36,950,115
Amortised cost	=======	=======	=======
at 31.12.2016	100,000	2,024,635	2,124,635
Less: amount to be settled within 12 months		(2,024,635)	(2,024,635)
Amount to be settled after 12 months	100,000		100,000

During the period under review, the company capitalised loans amounting to Eur37,735,933 in its direct subsidiaries. The terms and conditions of amounts owed to related parties are disclosed in note 31.

19. Inventory

		Holding	Holding
Group	Group	company	company
2016	2015	2016	2015
Eur	Eur	Eur	Eur
8,768,471	9,019,844		
15,341			-
8,783,812	9,019,844	# # # # # # # # # # # # # # # # # # #	
	2016 Eur 8,768,471 15,341	2016 2015 Eur Eur 8,768,471 9,019,844 15,341 -	2016 2015 2016 Eur Eur Eur 8,768,471 9,019,844 - 15,341

The amount of inventories recognised as an expense during the year amounted to Eur68,678,902 (2015 – Eur107,085,728).

Write-downs of inventories recognised in the statement of profit or loss and other comprehensive income during the year amounted to *EUR11,427* (2015 – EUR113,886) and are included with cost of sales.

Notes to the financial statements

31 December 2016

20.	Trade and other receivables				17.17
		-24		Holding	Holding
		Group	Group	company	company
		2016	2015	2016	2015
		Eur	Eur	Eur	Eur
	Trade receivables	6,113,319	4,511,399		-
	Amounts owed by ultimate parent	2,022,831	379,552	989,495	
	Amounts owed by joint venture		15,916		-
	Amounts owed by associates	116,014	116,014	_	-
	Amounts owed by related parties	48,620	128,904	-	600,000
	Other receivables	248,547	1,873,728	7,057	
	Prepayments and accrued income	1,583,676	1,474,453	•	
		10,133,007	8,499,966	996,552	600,000

No interest is charged on trade and other receivables. The terms and conditions of amounts owed by related parties are disclosed in note 32.

Allowance for estimated irrecoverable amounts

Trade and other receivables are stated net of an allowance for estimated irrecoverable amounts from trade receivables amounting to Eur534,209 (2015 – Eur583,499). Movements in provisions for bad and doubtful receivables are included with administrative expenses amounting to Eur(49,290) (2015 – Eur73,991).

Notes to the financial statements

31 December 2016

21. Trade and other payables

			Holding	Holding
	Group	Group	company	company
	2016	2015	2016	2015
	Eur	Eur	Eur	Eur
Trade payables	11,684,408	10,508,838	49,340	38,229
Other payables	4,651,963	3,300,445	67,446	-
Accruals and deferred income	3,556,129	4,040,466	341,703	164,328
Less: amount due for	19,892,500	17,849,749	458,489	202,557
settlement within 12 months				
(shown under current liabilities)	(19,431,492)	(17,317,234)	(458,489)	(202,557)
Amount due for settlement after 12 months	461,008	532,515		
		========	=======	=======

No interest is charged on trade and other payables.

22. Bank overdrafts and loans

			Holaing	Holding
	Group	Group	company	company
	2016	2015	2016	2015
	Eur	Eur	Eur	Eur
Bank overdrafts	735,446	79,178		
Bank loans	7,644,722	9,343,265	-	-
	8,380,168	9,422,443	-	-
Less: amount due for settlement within 12 months				
(shown under current liabilities)	(2,095,867)	(1,490,679)	•	
	6,284,301	7,931,764	1	3
		=======	========	========

Notes to the financial statements

31 December 2016

22. Bank overdrafts and loans (continued)

Bank overdrafts and loans are repayable as follows:

	Group 2016 Eur	Group 2015 Eur	Holding company 2016 Eur	Holding company 2015 Eur
On demand or within one year	2,095,867	1,545,074	- 25	
In the second year	1,361,482	1,465,896		
In the third year	4,922,819	1,465,896		_
In the fourth year	-	1,002,396		_
In the fifth year	-	3,943,181	-	-
	8,380,168	9,422,443	-	
	========	========	========	========

The group's bank loans and overdraft facilities bear effective interest at a floating rate of 5.67% (2015 - 5.15%) p.a. Bank overdraft are secured by a first general hypothecs over the assets of the PTL Limited. Bank loans comprise a bank loan taken by PTL Poland SP. Z O.O. for the acquisition of the investment in SAD SP. Z O.O. This loan has an effective interest rate of 3 month WIBOR plus 3.5% margin. The facility is secured by a pledge and financial pledge on the shares of SAD SP. Z O.O. This Registered pledge on shares is established for maximum security of Eur18,000,000 (2015 - 18,000,000). In addition the group has a registered pledge on things and rights belonging to SAD SP. z O.O. amounting to Eur3,051,537 (2015 - Eur3,167,899).

23. Other financial liabilities

	Group 2016	Group 2015	Holding company 2016	Holding company 2015
	Eur	Eur	Eur	Eur
Amounts owed to parent	2,432,063	31,495	235,000	3,054,122
Amounts owed to joint venture	3,673	-	-	-
Amounts owed to related parties	53,371	619,959	1,156,733	
Less: amount due for settlement within 12 months	2,489,107	651,454	1,391,733	3,054,122
(shown under current liabilities)	(2,489,107)	(651,454)	(1,391,733)	(2,971,937)
Amount due for settlement after 12 months				82,185
	========	========	========	========

The terms and conditions of the amounts owed to the parent and other related parties are disclosed in note 32.

Other temporary differences

Property, plant and equipment

Unabsorbed capital allowances

Other temporary differences

Unabsorbed tax losses

Arising on:

Provisions

Notes to the financial statements

31 December 2016

Group

24. Deferred taxation

2015	Opening balance Eur	Recognised in profit or loss Eur	Closing balance Eur
Arising on: Intangible asset Unutilised capital loss Other temporary differences	(88,472) - (96,571)	(110,782) (9,592) (50,638)	(199,254) (9,592) (147,209)
Arising on:	(185,043)	(171,012)	(356,055)
Property, plant and equipment Unutilised tax losses Provision for bad debts Other temporary differences	157,218 23,745 187,340 115,840	10,795 85,304 94,931 3,121	168,013 109,049 282,271 118,961
	484,143	194,151	678,294
	299,100 ========	23,139	322,239
2016 Arising on: Intangible asset Unutilised capital loss	(199,254) (9,592)	(109,818)	(309,072)

(9,592)

(147,209)

(356,055)

168,013

109,049

282,271

118,961

678,294

322,239

9,592

(194,217)

(294,443)

(166,406)

21,995

2,412

(10,045)

303,158

151,114

(143, 328)

Deferred tax assets have been recognised for all unused tax losses to the extent that it is probable that taxable profits will be available against which the losses can be utilised. The majority of the deferred tax asset arising on unutilised tax losses reverses when dividends are declared from the subsidiaries. The aggregate amount of unused tax losses associated with investments in subsidiaries for which deferred tax assets have not been recognised amounts to Eur29,279 (2015: Eur239,204).

(341,426)

(650,498)

1,607

21,995

99,004

284,683

422,119

829,408

178,911

Notes to the financial statements

31 December 2016

24. Deferred taxation (continued)

Group

The aggregate amount of temporary differences associated with investments in subsidiaries for which deferred tax liabilities have not been recognised, amounts to Eur10,118,393 (2015 – Eur10,118,393)

25. Debt securities in issue

	Group and Holding 2016 Eur	Group and holding 2015 Eur
5.1% unsecured bonds redeemable 2024	35,353,742	35,272,734

In December 2014, the company issued 360,000 5.1% unsecured bonds of a nominal value of *Eur100* per bond. The bonds are redeemable at their nominal value on 4 December 2024.

Interest on the bonds is due and payable annually on 4 December of each year.

The bonds are listed on the Official List of the Malta Stock Exchange. The carrying amount of the bonds is net of direct issue costs of Eur646,258 (2015 – Eur727,266) which are being amortised over the life of the bonds. The market value of debt securities on the last trading day before the statement of financial position date was Eur37,782,000 (2015 – Eur38,484,000).

Notes to the financial statements

31 December 2016

26. Share capital

2015 and 2016

	Authorised Eur	Issued and called up Eur
10,000,000 Ordinary shares of Eur1 each, 8,399,724 of which		
have been issued and called up	10,000,000	8,399,724

During 2014 the company increased its issued and called up Share capital from Eur5,000 to Eur8,399,724 through the capitalisation of shareholder loans amounting to Eur4,394,724 and the issuance of 4,000,000 ordinary shares with a nominal value of Eur1 per share.

27. Other equity

	Group 2016 Eur	Group 2015 Eur
Other equity	3,121,365	1,367,314

On 30 December 2013, the company, through its direct subsidiary, Harvest Technology Limited Limited (formerly PTL International Limited), acquired 100% interest in PTL Limited, 50% interest in Hili Salomone Company Limited and 33% interest in Smart Technologies Limited from a related party, Hili Company Limited (see notes 17 and 27). Both Hili Company Limited and PTL Holdings p.l.c. have the same parent company, Hili Ventures Limited.

The acquisition of the subsidiary, PTL Limited, and its underlying subsidiaries by the company falls outside the scope of International Financial Reporting Standard 3 – Business Combinations ("IFRS 3") because the transaction merely represents a group reorganisation and because in terms of paragraph 2(c) of IFRS 3, the acquisition of these entities by the company is a combination of businesses under common control in which all the combining entities are ultimately controlled by the same party, Hili Ventures Limited, both before and after the business combination and that control is not transitory.

The difference of Eur1,367,314 between consideration for the acquired entities of Eur3,551,791 and the amounts at which the assets and liabilities of the acquired entities were recognised of Eur2,184,477 are included in equity in terms of predecessor accounting.

On 22 December 2016, Harvest Technology Limited Limited (formerly PTL International Limited) eliminated Eur1,754,051 of its accumulated losses through a reduction of its share premium account of the same amount. At consolidated level, this is included in equity.

Notes to the financial statements

31 December 2016

28. Exchange reserve

The group's foreign operations expose the group to exchange movements in other comprehensive income

29. Cash and Cash and cash equivalents

Cash and cash equivalents included in the statements of cash flows comprise the following amounts in the statement of financial position:

	Group 2016 Eur	Group 2015 Eur	Holding company 2016 Eur	Holding company 2015 Eur
Cash at bank and on hand Bank overdraft	3,893,245 (735,446)	2,088,866 (79,178)	199,879	4,204
Cash and cash equivalents in the statement of cash flows	3,157,799	2,009,688	199,879	4,204

Any interest earned on cash at bank is based on market rates.

30. Business combination

On 30 November 2016, the group acquired 100% interest in AlfaCapital srl, a company registered in Romania, which principal activity as an Apple Premium Reseller is the sale of Apple products. The 2016 consolidated financial statements include the results of the subsidiary for the month from the date of acquisition. The group previously held a 50% interest in AlfaCapital srl indirectly through its 50% holding in Hili Salomone Limited. On 30 November 2016, iSpot Holdings BV acquired 100% shareholding directly from Hili Salomone Limited.

No acquisition costs were incurred in this acquisition.

The receivables acquired (which principally comprised trade receivables) in these transactions with fair value of Eur694,764 had gross contractual amounts of Eur694,764. As at acquisition date, there are no contracted cash flows which are not expected to be collected.

Goodwill arose in the acquisition of AlfaCapital srl because the cost of the combination included a control premium. In addition, the consideration paid for the combination effectively included amounts in relation to the benefit of expected synergies, revenue growth and future market development. These benefits are not recognised separately from goodwill because they do not meet the recognition criteria for identifiable intangible assets.

In view of the fact that AlfaCapital srl was in a net liability position as at the date of acquisition, no equity interest in the acquiree was being recognised by the group.

Notes to the financial statements

31 December 2016

30. Business combination (continued)

The fair value of identifiable assets acquired and liabilities assumed at the date of acquisition was:

	Eur
Cash and cash equivalents	22.652
Inventories	32,653
Other financial liabilities	263,984
Property, plant and equipment	(959,643)
Trade and other receivables	78,496
Trade and other payables	694,764
Trade and other payables	(689,484)
Fair value of accets and linkilities	
Fair value of assets and liabilities acquired	(579,230)
Goodwill arising on acquisition	=======
Fair value of identifiable assets and liabilities acquired	
Consideration transferred	579,230
	(2)
Less: Previous carrying amount of liability from joint venture	(289,615)
Goodwill (note 15)	
Coodwiii (Hote 15)	289,613
	=======

Included in the profit for the year for 2016 is a loss of *Eur102,488* attributable to the newly acquired subsidiary from date of acquisition to year end. Revenue included *Eur470,703* in respect of the said subsidiary. Had the acquisition of the subsidiary been effected on 1 January 2016 the revenue of the group would have increased by *Eur4,763,905* while profit after tax would have increased by *Eur51,244*, in view of the fact that the group has already recognised *Eur108,083* as its share of losses up to acquisition date. The directors consider these numbers to represent an approximate measure of the performance of the combined group on an annualised basis and to provide a reference point for comparison in future periods.

The fair value of the equity interest in Alfa Capital srl immediately before the acquisition date was Eur289,615.

31. Post balance sheet events

On 17 March 2017, the company increased its issued share capital by $\in 1,600,276$ by capitalisation of a shareholders' loan of the same amount, thereby bringing the company's issued share capital in line with its authorised share capital of $\in 10,000,000$.

In 2017, Harvest Technology Limited has acquired 50% of the share capital of Poang Limited, a company which focuses on software application development. Furthermore, 2017, Newera Solutions Limited (NES) will be merged with PTL Limited, the latter being the acquiring company of NES. Harvest Technology Limited is currently in the process of disposing of its 33% shareholding in Smart Technologies Limited.

Notes to the financial statements

31 December 2016

32. Related party transactions

PTL Holdings p.l.c. is the parent company of the subsidiary undertakings highlighted in note 18. The parent company of PTL Holdings p.l.c. is Hili Ventures Limited which is incorporated in Malta. The registered office of Hili Ventures Limited, being the undertaking which draws up the consolidated financial statements of the smallest body of undertakings of which PTL Holdings plc forms part as a subsidiary undertaking, is Nineteen Twenty Three, Valletta Road, Marsa, MRS 3000, Malta, from where the above consolidated financial statements may be obtained.

During the year/period under review, the group entered into transactions with related parties as set out below:

Group						
		2016			2015	
	Related			Related		
	party activity	Total activity		party activity	Total activity	
	Eur	Eur	%	Eur	Eur	%
Revenue: Related party transactions with:						
Other related parties	794,949	86,421,326	0.9	192,313	128,262,328	0.1
Cost of sales: Related party transactions with:						
Other related parties	18,704	79,437,458	0.0	140,745	114,646,381	0.1
Administrative expenses: Related party transactions with:						
Other related parties	70,905			194,905		
Parent company	(299,000)			-		
	(228,095)	4,645,422	5	194,905	9,110,055	2
Interest income: Related party transactions with:						
Other related parties	16,885	21,096	80	111,344	132,151	84
Other operating income: Related party transactions with:						
Parent company	233,333	394,048	59	0	66,177	-
		-	10	Q	-	

Notes to the financial statements

31 December 2016

32. Related party transactions (continued)

Holding Company						
		2016			2015	
	Related	Tatal		Related		
	party activity	Total activity		party	Total	
	Eur	Eur	%	activity Eur	activity Eur	%
Revenue			7.5		Lui	70
Related party transactions with:						
Other related parties	420,000	420,000	100	600,000	600,000	100
Investment Income Related party						
transactions with:						
Subsidiaries				1,035,538		
Other related parties	1,323,583			1,893,935		
	7 000 000					
	1,323,583	1,323,583	100	2,929,473	2,929,473	100
		-				

Other related parties consist of related parties other than the parent, entities with joint control or significant influence over the company, subsidiaries, associates, joint ventures in which the company is a venture and key management personnel of the company or its parent.

No expense has been recognised in the period for bad or doubtful debts in respect of amounts due by related parties and there are no provisions for doubtful debts in respect of outstanding amounts due by related parties.

The share of profit/loss on associate and joint ventures is disclosed in note 18. Key management personnel compensation is disclosed in note 11. Dividend income is disclosed in note 8.

The amounts due to/from other related parties at period-end are disclosed in notes 18, 20 and 23. The terms and conditions in respect of the related party balances do not specify the nature of the consideration to be provided in settlement. No guarantees have been given or received.

The amounts owed to the group by other related parties disclosed in note 18 are unsecured, interest free and repayable on demand. The amounts owed to the group by related parties disclosed in note 18 are unsecured, bear interest at 5% and are repayable by 31 December 2020. New loans entered into in 2016 bear interest at 4.5%. The amounts due in note 20 are unsecured, interest free and repayable on demand.

The group's other financial liabilities disclosed in note 23 are unsecured, and Eur2,385,000 bear interest at 4.5% with the remaining balance being interest-free. Although these amounts have no fixed date for repayment, they are expected to be settled within twelve months after the end of the reporting period. The company's other financial liabilities disclosed in note 23 are unsecured and interest-free except for an amount of Eur235,000 which bears interest at 4.5%. Although these amounts have no fixed date for repayment, they are expected to be settled within twelve months after the end of the reporting period.

Notes to the financial statements

31 December 2016

32. Related party transactions (continued)

As disclosed in notes 18 and 28, the company through its direct subsidiary acquired a number of subsidiaries, an associate and joint ventures. Contingent liabilities and guarantees are disclosed in note 31 and 22 respectively.

The directors consider the ultimate controlling party to be Carmelo Hili, who during 2016 became the indirect owner of more than 50% (2015 indirect owner of 50%) of the issues share capital of Hili Ventures Limited.

The dividends payable and the movement in share capital are disclosed in notes 14 and 26 respectively.

33. Operating leases

Group

	2016 Eur	2015 Eur
Minimum lease payments under operating lease recognised as an expense for the year/period	3,250,987	2,841,128
Contingent rent	73,283	221,106
	3,324,270	3,062,234

The group is part to several operating lease agreements for the lease of premises in various shopping malls from which they operate a number of outlets selling Apple products in Poland. The group also leases certain properties whereby it is committed to pay monthly payments to lessors based in the sale of each particular shop.

At the end of the reporting period, the Group had outstanding commitments under non-cancellable operating leases, which fall due as follows:

			Holding	Holding
	Group	Group	company	company
	2016	2015	2016	2015
	Eur	Eur	Eur	Eur
Within one year	3,984,417	2,291,018	-	<u> </u>
Between one and five years	11,792,977	4,890,209		-
Over five years	1,715,093	2,556,082	•	-0
	17,492,487	9,737,309		
	=========	========	========	========

Notes to the financial statements

31 December 2016

34. Contingent liabilities

At the end of the reporting period, one of the group's subsidiaries had issued guarantees amounting to Eur770,000 (2015 -Eur770,000) in relation to bank facilities granted to related undertakings. The same subsidiary also had guarantees amounting to Eur422,737 (2015 -Eur422,737) granted to third parties as collateral for liabilities. One of the group's subsidiaries signed an agreement with HSBC Bank on line guarantees and letters of credit in the amount of Eur7,911,392 (2015: Eur5,628,650).

35. Fair values of financial assets and financial liabilities

At 31 December 2016, the carrying amounts of financial assets and financial liabilities classified with current assets and current liabilities respectively approximated their fair values due to the short-term maturities of these assets and liabilities.

The fair values of the debt securities in issue as disclosed in note 25. The fair values of other non-current financial liabilities and the non-current loans and receivables are not materially different from their carrying amounts due to the fact that the interest rates are considered to represent market rates at the year end or because they are repayable on demand. The fair values of the financial assets and financial liabilities included in the level 2 category above have been determined in accordance with generally accepted pricing models based on a discounted cash flow analysis, with the most significant inputs being the discount rate that reflects the credit risk of counterparties.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

For financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- -Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- -Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- -Level 3 inputs are unobservable inputs for the asset or liability.

For assets and liabilities that are recognised in the financial statements at fair value on a recurring basis, the company determines when transfers are deemed to have occurred between Levels in the hierarchy at the end of each reporting period.

The following table provides an analysis of financial instruments that are not measured subsequent to initial recognition at fair value, other than those with carrying amounts that are reasonable approximations of fair value, and other than investments in subsidiaries, associates and joint ventures, grouped into Levels 1 to 3.

Notes to the financial statements

31 December 2016

35. Fair values of financial assets and financial liabilities (continued)

Group (continued)

Fair value measurement at end of the reporting period using:

Group

					Carrying
	Level 1	Level 2	Level 3	Total	amount
	€	€	€	€	€
2016					
Financial assets					
Loans and receivables					
-receivables from					
related parties		2,156,892	-	2,156,892	2,156,892
Total		2,156,892		0.450.000	
		2,150,092		2,156,892	2,156,892
Financial liabilities		· ·	10		
at amortised cost					
-related party loans		2,489,106		2,489,106	2 400 400
-bank loans		8,380,138		8,380,138	2,489,106
-debt securities	37,782,000	-		37,782,000	8,380,138 35,353,742
				37,782,000	35,353,742
Total	37,782,000	10,869,245		48,651,245	46,222,987
					Carrying
	Level 1	Level 2	Level 3	Total	amount
	€	€	€	€	amount
2015			9	-	-
Financial assets					
Loans and receivables					
-receivables from					
related parties		4,328,751	-	4,328,751	4,328,751
Total		4,328,751		4 200 754	
		4,320,731		4,328,751	4,328,751
Financial liabilities			2/		
at amortised cost					
-related party loans	-	651,454	4	651,454	651,454
-bank loans		9,422,443	_	9,422,443	9,422,443
-debt securities	38,484,000	-		38,484,000	35,272,734
Total	38,484,000	10,073,897		48,557,897	45,346,631
					====

Notes to the financial statements

31 December 2016

35. Fair values of financial assets and financial liabilities (continued)

Holding company

	Level 1	Level 2	Level 3	Tetal	Carrying
2016	€	€	€	Total	amount
Financial assets			•	€	€
Loans and receivables					
-receivables from					
related parties					
		3,114,130	-	3,114,130	3,114,130
Total		0.444.400		-	
		3,114,130		3,114,130	3,114,130
Financial liabilities	41	-			
at amortised cost					
-related party loans	420	1,379,733		8	
-debt securities	37,782,000	1,373,733		1,379,733	1,379,733
_ a s				37,782,000	35,353,742
Total	37,782,000	1,379,733		20 404 700	
				39,161,733	36,733,475
	Laure				Carrying
	Level 1	Level 2	Level 3	Total	amount
2015	€	€	€	€	€
Financial assets					
Loans and receivables					
 receivables from 					
related parties		42,179,215		10 1	
			-	42,179,215	42,179,215
Total	<u> </u>	42,179,215		42,179,215	40 470 045
Financial liabilities				72,179,210	42,179,215
at amortised cost					
- related party loans					
-debt securities	20 404 202	3,054,122	110	3,054,122	3,054,122
	38,484,000		-	38,484,000	35,272,734
Total	38,484,000	2.054.400	-		
	30,404,000	3,054,122	-	41,538,122	38,326,856
					100

36. Financial risk management

The exposures to risk and the way risks arise, together with the group's objectives, policies and processes for managing and measuring these risks are disclosed in more detail below.

The objectives, policies and processes for managing financial risks and the methods used to measure such risks are subject to continual improvement and development.

Where applicable, any significant changes in the group's exposure to financial risks or the manner in which the group manages and measures these risks are disclosed below.

Where possible, the group aims to reduce and control risk concentrations. Concentration of financial risk areas when financial instruments with similar characteristics are influenced in the same way by changes in economic or other factors. The amount of the risk exposure associated with financial instruments sharing similar characteristics is disclosed in more detail in the notes to the financial statements.

Notes to the financial statements

31 December 2016

36. Financial risk management (continued)

Credit risk

Financial assets which potentially subject the group and the company to concentrations of credit risk consist principally of receivables and cash at bank.

Receivables are presented net of an allowance for doubtful debts. An allowance for doubtful debts is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows. Credit risk with respect to trade receivables is limited due to credit control procedures and the large number of customers comprising the group's debtor base.

Loans and receivables comprise amounts due from related parties. The group's and company's concentration to credit risk arising from these receivables are considered limited as there were no indications that these counterparties are unable to meet their obligations. The company reviews loans and receivables to evaluate whether events or changes in circumstances indicate that the carrying amounts may not be recoverable as explained in note 3.

The credit risk on liquid funds is limited because the counterparties are banks with high creditrating assigned by international credit-rating agencies. The company's bank balances are held with HSBC Bank Polska S.A, whose ultimate parent company is HSBC Holdings plc and is rated A (2015-A) based on rating agency Standard & Poor's.

The carrying amount of financial assets recorded in the financial statements, which is net of impairment losses, represents the group's and the company's maximum exposure to credit risk, without taking account of the value of the collateral obtained. Guarantees are disclosed in note 31.

The group assesses the credit quality of its customers by taking into account their financial standing, past experience and other factors, such as bank references and the customers' financial position.

Management considers the credit quality of these financial assets as being acceptable. These financial assets do not include any material balances with past default experience.

Management is responsible for the quality of the Group's credit portfolios and has established credit processes involving delegated approval authorities and credit procedures, the objective of which is to build and maintain assets of high quality.

Individual risk limits are set in accordance with limits set by the board. The utilisation of credit limits is regularly monitored. Each new individual customer is analysed individually for creditworthiness before the company's standard payment and delivery terms and conditions are offered. Purchase limits are established for each customer, which represents the maximum open amount without requiring approval from management. Customers that fail to meet the group's benchmark creditworthiness may transact with the group only on a prepayment basis.

Included in the group's trade receivable balance are the following debtors which are past due at the end of the reporting period for which the group has not provided as the amounts are still considered recoverable:

Notes to the financial statements

31 December 2016

36. Financial risk management (continued)

Credit risk - continued

Group

	2016 Eur	2015 Eur
31-60 days	1,006,832	828,157
61-90 days	274,514	310,542
over 90 days	836,219	626,109
	2,117,565	1,764,808

The group does not hold any collateral over the above balances.

Currency risk

Foreign currency transactions arise when the group buys or sells goods or services whose price is denominated in a foreign currency, borrows or lends funds when the amounts payable or receivable are denominated in a foreign currency or acquires or disposes of assets, or incurs or settles liabilities, denominated in a foreign currency. Foreign currency transactions comprise mainly transactions in PLN, USD and GBP.

The risk arising from foreign currency transactions is managed by regular monitoring of the relevant exchange rates and management's reaction to material movements thereto.

Interest rate risk

The company has debt securities in issue with a fixed coupon as disclosed in note 25, loans and receivables with a fixed coupon as disclosed in note 18 and cash at bank with a floating coupon as disclosed in note 29. The group has taken out interest bearing facilities as disclosed in notes 22 and 25. The interest rates thereon and the terms of such borrowings are disclosed accordingly. The group also has loans and receivables and cash at bank with interest rates as disclosed in notes 18 and 29.

The company and the group are exposed to cash flow interest rate risk on borrowings and debt instruments carrying a floating interest.

Management monitors the movement in interest rates and, where possible, reacts to material movements in such rates by adjusting its selling prices or by restructuring its financing structure.

The carrying amounts of the group's and company's financial instruments carrying a rate of interest at the end of the reporting period are disclosed in the notes to the financial statements.

Notes to the financial statements

31 December 2016

36. Financial risk management (continued)

Liquidity risk

The company and the group monitor and manages its risk to a shortage of funds by maintaining sufficient cash, by matching the maturity of both its financial assets and financial liabilities, as far as possible, and by monitoring the availability of raising funds to meet commitments associated with financial instruments.

The following maturity analysis for financial liabilities shows the remaining contractual maturities using the contractual undiscounted cash flows on the basis of the earliest date on which the company can be required to pay. The analysis includes both interest and principal cash flows:

Group

On demand or within 1	1-2 years	2-5 years	More than 5 years	Total
year	F	F.222	_	_
Eur	Eur	Eur	Eur	Eur
21,920,598	461,009	-	7 ± 6	22,381,607
2,571,446	1,836,000	5,508,000	41,508,000	51,423,446
1,721,072	1,661,236	5,051,072		8,433,380
26,213,117	3,958,245	10,559,072	41,508,000	82,238,434
-				
17,968,688	532,515	-	2	18,501,203
2,487,454	1,836,000	5,508,000	43,344,000	53,175,454
1,704,204	1,599,761	6,685,832	-	9,989,797
22,160,346	3,968,276	12,193,832	43,344,000	81,666,454
	demand or within 1 year Eur 21,920,598 2,571,446 1,721,072 26,213,117 17,968,688 2,487,454 1,704,204	demand or within 1 year Eur Eur 21,920,598 461,009 2,571,446 1,836,000 1,721,072 1,661,236 26,213,117 3,958,245 17,968,688 532,515 2,487,454 1,836,000 1,704,204 1,599,761	demand or within 1 1-2 years 2-5 years year Eur Eur Eur 21,920,598 2,571,446 1,836,000 1,721,072 1,661,236 5,051,072 5,508,000 5,508,000 1,721,072 1,661,236 5,051,072 10,559,072 26,213,117 3,958,245 1,836,000 5,508,000 1,704,204 1,599,761 6,685,832	demand or within 1 year 1-2 years 2-5 years More than 5 years 21,920,598

Notes to the financial statements

31 December 2016

36. Financial risk management (continued)

Holding Company

2016	On demand or within 1 year Eur	1-2 years Eur	2-5 years Eur	More than 5 years Eur	Total Eur
Non-derivatives financial liabilities Non-interest bearing Fixed rate instruments	458,489 3,227,733	1,836,000	5,508,000	41,508,000	458,489 52,079,733
	3,686,222	1,836,000	5,508,000	41,508,000	52,538,222
2015 Non-derivatives financial liabilities Non-interest bearing Fixed rate instruments	202,558 4,839,484	1,918,185	5,508,000	43,344,000	202,558 55,609,669
	5,042,042	1,918,185	5,508,000	43,344,000	55,812,227

Capital risk management

The group's and the company's objectives when managing capital are to safeguard its ability to continue as a going concern and to maximise the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the group and the company consists of debt, which includes the borrowings disclosed in notes 22, 23 and 25, cash and cash equivalents as disclosed in note 29 and of items presented within equity in the statement of financial position.

The group's directors manage the capital structure and make adjustments to it, in light of changes in economic conditions. The capital structure is reviewed on an ongoing basis. Based on recommendations of the directors, the group balances its overall capital structure through the payments of dividends, new share issues as well as the issue of new debt or the redemption of existing debt.

Notes to the financial statements

31 December 2016

37. Discontinued operations

During the year the directors decided to discontinue the Middle East Operation which was operated via a branch in the Middle East through a subsidiary of the group, PTL Limited, which is reportable in the IT solutions and security systems segment. Revenue and expenses, gains and losses relating to the discontinuation of the operation have been eliminated from the results from the company's continuing operation and are shown as a single line item on the face of the income statement (see 'loss for the year from discontinued operations').

Operating loss of the Middle East Branch until the date of discontinuation is summarized as follows:

	2016 Eur	2015 Eur
Revenue Cost of sales Administrative and other expenses	(43,320) (34,933) (155,080)	252,312 (345,798) (340,099)
Loss for the year from discontinued operations	(233,333)	(433,585)

Cash flows used by the Middle East Branch for the reporting period under review until the discontinuation is summarised as follows:

	2016 Eur	2015 Eur
Operating activities	(188,349)	(417,602)
Cash flows used in discontinued operations	(188,349)	(417,602)

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Independent auditor's report

to the members of
PTL Holdings p.l.c.
Report on the Audit of the Financial Statements

Opinion

We have audited the individual financial statements of PTL Holdings p.l.c. (the Company) and the consolidated financial statements of the Company and its subsidiaries (together, the Group), set out on pages 13 to 75, which comprise the statements of financial position of the Company and the Group as at 31 December 2016, and the statements of profit or loss and other comprehensive income, statements of changes in equity and statements of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of PTL Holdings p.l.c. and its Group as at 31 December 2016, and of the Company's and its Group's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU and have been properly prepared in accordance with the requirements of the Companies Act (Cap. 386).

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Malta, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the individual and consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Impairment testing of goodwill and intangible assets with an indefinite useful life in the consolidated financial statements

Under IFRSs, the Group is required to assess the recoverability of the carrying amount of goodwill and intangible assets with an indefinite useful life annually for impairment or more frequently if there are indications that it might be impaired. With challenging trading conditions the Group's performance and prospects could be impacted increasing the risk that goodwill and /or intangible assets with indefinite useful life are impaired. Accordingly, these annual impairment tests were significant to our audit because goodwill and intangible assets with indefinite useful life acquired in the business combinations in 2014 and allocated to the Group's Polish and Maltese operations amounted as at 31 December 2016 to Eur31.4m and Eur7.9m respectively, and these amounts are material to the consolidated financial statements. In addition, the directors' assessment process is highly judgmental and is based on assumptions, such as forecast business growth rates, profit margins, weighted average cost of capital and effective tax rate, which are affected by expected future market or economic conditions.

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Independent auditor's report (continued)

to the members of PTL Holdings p.l.c.

Key Audit Matters (continued)

Impairment testing of goodwill and intangible assets with an indefinite useful life in the consolidated financial statements (continued)

Our audit procedures to address the risk of material misstatement arising from this matter included:

- Involving an internal valuation specialist to assist us in evaluating the Group's impairment methodology determined from value-in-use calculations and the key assumptions applied by the directors for this purpose.
- Assessing the reliability of the directors' forecasts through a review of actual performance against previous forecasts.
- Performing sensitivity analysis of the impairment testing calculations to changes in key inputs such
 as the projected growth rate and the weighted average cost of capital.
- Reviewing the impairment testing calculations for reasonability, mathematical accuracy and consistency.

We also focused on the adequacy of the Group's disclosures about those assumptions to which the outcome of the impairment tests are most sensitive, that is, those that have the most significant effect on the determination of the recoverable amount of goodwill and intangible assets with an indefinite useful life.

The Group's disclosures about goodwill and intangible assets with an indefinite useful life are included in Note 4, which specifically explains that the directors have assessed the carrying amount of goodwill and intangible assets with an indefinite useful life as at 31 December 2016 to be recoverable and that there is no impairment in the value of the goodwill and intangible assets with an indefinite useful life.

Impairment testing of investments in subsidiaries held by the Company in the individual financial statements

Under IFRSs, the Company is required to assess whether there is any indication of impairment to the carrying amount of its investments in subsidiaries. With challenging trading conditions, a subsidiary's performance and prospects could be impacted increasing the risk that investments in subsidiaries are impaired. As at 31 December 2016, the Company held investments in subsidiaries amounting to *Eur42.1M* which are measured at cost less impairment as disclosed in note 3 to these financial statements. As a result of the downturn in the performance of the underlying operations of the subsidiaries during 2016, we have determined this area to be a key audit matter of the Company's individual financial statements.

Our procedures to address the risk of material misstatement arising from this matter were carried out in conjunction with our audit procedures on the impairment testing of goodwill and intangible assets with an indefinite useful life and are outlined above in the description of the key audit matter on the consolidated financial statements.

We also focused on the adequacy of the Company's disclosures in note 4 about those assumptions to which the outcome of the impairment tests are most sensitive, that is, those that have the most significant effect on the determination of the recoverable amount of the investments in subsidiaries.

Independent auditor's report (continued)

to the members of PTL Holdings p.l.c.

Information Other than the Financial Statements and the Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the Company information on page 1, the Directors' report on pages 2 to 7, the Statement of Directors' responsibilities on page 8 and the Corporate Governance Statement pages 9 to 12, but does not include the individual and consolidated financial statements and our auditor's report thereon.

Except for our opinions on the Directors' report in accordance with the Companies Act (Cap. 386) and on the Corporate Governance Statement in accordance with the Listing Rules issued by the Maltese Listing Authority, our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

With respect to the Directors' report, we also considered whether the Directors' report includes the disclosure requirements of Article 177 of the Companies Act (Cap. 386).

In accordance with the requirements of sub-article 179(3) of the Companies Act (Cap. 386) in relation to the Directors' Report on page 2 to 7, in our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Directors' Report.

Responsibilities of the Directors and the Audit Committee for the Financial Statements

As explained more fully in the statement of directors' responsibilities on page 8, the directors are responsible for the preparation of financial statements that give a true and fair view in accordance with IFRSs as adopted by the EU and the requirements of the Companies Act (Cap.386), and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company and the Group or to cease operations, or have no realistic alternative but to do so.

The directors have delegated the responsibility for overseeing the Company's and the Group's financial reporting process to the Audit Committee.

Independent auditor's report (continued)

to the members of PTL Holdings p.l.c.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
 or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that
 is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
 misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve
 collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Company's and the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company or the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business
 activities within the Group to express an opinion on the consolidated financial statements. We are
 responsible for the direction, supervision and performance of the group audit. We remain solely
 responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



Independent auditor's report (continued)

PTL Holdings p.l.c.

Auditor's Responsibilities for the Audit of the Financial Statements (continued)

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the individual and consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on Other Legal and Regulatory Requirements

Report on Corporate Governance Statement

Pursuant to Listing Rule 5.94 issued by the Malta Financial Services Authority, in its capacity as the Listing Authority in Malta, the directors are required to include in the Company's annual financial report a Corporate Governance Statement explaining the extent to which they have adopted the Code of Principles of Good Corporate Governance set out in Appendix 5.1 to Chapter 5 of the Listing Rules, and the effective measures that they have taken to ensure compliance with those principles. The Corporate Governance Statement is to contain at least the information set out in Listing Rule 5.97.

Our responsibility is laid down by Listing Rule 5.98, which requires us to include a report to shareholders on the Corporate Governance Statement in the Company's annual financial report.

We read the Corporate Governance Statement and consider the implications for our report if we become aware of any information therein that is materially inconsistent with the financial statements or our knowledge obtained in the audit, or that otherwise appears to be materially misstated. We also review whether the Corporate Governance Statement contains at least the information set out in Listing Rule 5.97.

We are not required to, and we do not, consider whether the directors' statements on internal control cover all risks and controls, or form an opinion on the effectiveness of the company's corporate governance procedures or its risk and control procedures.

In our opinion, the Corporate Governance Statement set out on pages 9 to 12 has been properly prepared in accordance with the requirements of Listing Rules 5.94 and 5.97.

Matters on which we are required to report by exception

Under the Companies Act (Cap. 386), we have responsibilities to report to you if in our opinion:

- Proper accounting records have not been kept;
- Proper returns adequate for our audit have not been received from branches not visited by us;
- The financial statements are not in agreement with the accounting records and returns; or
- We have been unable to obtain all the information and explanations which, to the best of our knowledge and belief, are necessary for the purpose of our audit.

We have nothing to report to you in respect of these responsibilities.

Independent auditor's report (continued)

PTL Holdings p.l.c.

The engagement director on the audit resulting in this independent auditor's report is Annabelle Zammit

Annabelle Zammit Pace as Director in the name and on behalf of

Deloitte Audit Limited Registered auditor Mriehel, Malta

26 April 2017