Insurance Principals Statistics 2015 Long Term Business <u>Companies with HO in Malta</u>

A.1 Total Gross Premiums Written by Class

| Classes of Long Term Business | Commitments where Malta is the country of commitment | | Commitments where Malta is NOT the country of commitment | | Totals |
|---|--|-------------|--|-------------|-----------|
| | Insurance | Reinsurance | Insurance | Reinsurance | |
| | € 000's | € 000's | € 000's | € 000's | € 000's |
| Life and annuity | 266,449 | 1,104 | 209,664 | 648,565 | 1,125,783 |
| Marriage and birth | - | - | - | - | - |
| Linked long term | 27,169 | - | - | - | 27,169 |
| Permanent health | - | 2 | - | 56,583 | 56,585 |
| Tontines | - | - | - | - | - |
| Capital redemption | - | - | - | - | - |
| Pension fund management | - | - | - | - | - |
| Collective insurance | - | - | - | - | - |
| Social insurance | - | - | - | - | - |
| Total GPW (Insurance contracts & investment contracts with DPF) | 293,618 | 1,106 | 209,664 | 705,148 | 1,209,537 |
| Investment contracts without DPF | 14,425 | - | 51,445 | - | 65,870 |
| Total GPW | 308,044 | 1,106 | 261,109 | 705,148 | 1,275,407 |

A.2 Gross Premiums Written by Source of Business

| Source of Business | Commitments where Malta is the country of commitment | | Commitments where Malta is NOT the country of commitment | | Totals |
|---|--|-------------|--|-------------|-----------|
| Source of Busiliess | Insurance | Reinsurance | Insurance | Reinsurance | |
| | € 000's | € 000's | € 000's | € 000's | € 000's |
| Direct business | 8,431 | 1,106 | 148,007 | 705,148 | 862,692 |
| Business generated by agents | 35 | - | - | - | 35 |
| Business generated by brokers | 6,383 | - | 7 | - | 6,390 |
| Business generated by tied insurance intermediaries | 293,194 | - | 113,095 | - | 406,290 |
| Total GPW | 308,044 | 1,106 | 261,109 | 705,148 | 1,275,407 |

A.3 Analysis of Premiums Written

| | | Commitments where Malta is the country of commitment | Commitments where Malta is NOT the country of commitment | Totals |
|---------------------------|----------------------|---|---|-----------|
| | | € 000's | € 000's | € 000's |
| | Regular premiums | 114,781 | 722,669 | 837,449 |
| Gross | Single premiums | 192,156 | 158,022 | 350,178 |
| | Group life assurance | 2,213 | 85,567 | 87,780 |
| Reinsurance ceded | Regular premiums | 8,815 | 34,099 | 42,914 |
| | Single premiums | - | 46,945 | 46,945 |
| | Group life assurance | 734 | 943 | 1,677 |
| | Regular premiums | 105,966 | 688,570 | 794,535 |
| Net of reinsurance | Single premiums | 192,156 | 111,077 | 303,233 |
| | Group life assurance | 1,479 | 84,624 | 86,103 |
| Total premiums written | Gross | 309,150 | 966,257 | 1,275,407 |
| | Reinsurance | 9,550 | 81,987 | 91,536 |
| | Net | 299,600 | 884,271 | 1,183,871 |

B.1 Analysis of Claims Paid

| | | Commitments where Malta is the country of commitment | Commitments where Malta is NOT the country of commitment | Totals |
|-----------------------|--------------------------------|---|---|-----------|
| | | € 000's | € 000's | € 000's |
| | Death or disability lump sums | 18,554 | 837,277 | 855,831 |
| | Disability periodic payments | 25 | 1,492 | 1,516 |
| Gross | Surrender or partial surrender | 63,519 | 130,292 | 193,811 |
| 61035 | Annuity payments | - | 51,473 | 51,473 |
| | Lump sums on maturity | 90,583 | 159 | 90,742 |
| | Total | 172,680 | 1,020,692 | 1,193,372 |
| | Death or disability lump sums | 3,004 | 11,430 | 14,434 |
| | Disability periodic payments | - | - | - |
| Reinsurance | Surrender or partial surrender | - | - | - |
| ceded | Annuity payments | - | - | - |
| | Lump sums on maturity | - | - | - |
| | Total | 3,004 | 11,430 | 14,434 |
| | Death or disability lump sums | 15,550 | 825,847 | 841,397 |
| Net of reinsurance | Disability periodic payments | 25 | 1,492 | 1,516 |
| | Surrender or partial surrender | 63,519 | 130,292 | 193,811 |
| | Annuity payments | - | 51,473 | 51,473 |
| | Lump sums on maturity | 90,583 | 159 | 90,742 |
| | Total | 169,676 | 1,009,262 | 1,178,938 |

C.1 Analysis of Expenses

| | | Commitments where Malta is the country of commitment | Commitments where Malta is NOT the country of commitment | Totals |
|-----------------------|--------------------------|---|---|---------|
| | | € 000's | € 000's | € 000's |
| | Commision - acquisition | 7,143 | 263,517 | 270,660 |
| | Commision - other | 1,988 | -933 | 1,055 |
| Gross | Management - acquisition | 5,189 | 1,225 | 6,414 |
| GIUSS | Management - maintenance | 13,459 | 3,419 | 16,878 |
| | Management -other | 527 | 2,009 | 2,536 |
| | Total | 28,307 | 269,236 | 297,543 |
| | Commision - acquisition | 162 | 33,489 | 33,651 |
| | Commision - other | 182 | -8 | 173 |
| Reinsurance | Management - acquisition | 155 | -568 | -414 |
| ceded | Management - maintenance | 241 | 15,250 | 15,490 |
| | Management -other | - | - | - |
| | Total | 739 | 48,162 | 48,901 |
| | Commision - acquisition | 6,981 | 230,028 | 237,009 |
| Net of reinsurance | Commision - other | 1,806 | -925 | 881 |
| | Management - acquisition | 5,034 | 1,793 | 6,828 |
| | Management - maintenance | 13,219 | -11,831 | 1,388 |
| | Management -other | 527 | 2,009 | 2,536 |
| | Total | 27,568 | 221,074 | 248,642 |

D.1 Analysis of Mathematical Reserves

| | Commitments where Malta is the country of commitment | Commitments where Malta is NOT the country of commitment | Totals |
|--------------------|---|---|-----------|
| | € 000's | € 000's | € 000's |
| Gross | 2,284,165 | 4,760,781 | 7,044,946 |
| Reinsurance ceded | 78,833 | 68,356 | 147,189 |
| Net of reinsurance | 2,205,332 | 4,692,425 | 6,897,757 |