

## Insurance Agents Statistics 2010

### 1. Gross premiums placed

#### A. Long term business

		€ 000's	% Total
Commitments where Malta is the country of commitment	Insurance	7	100.0
	Reinsurance	-	
	<b>Total</b>	<b>7</b>	
Commitments where Malta is NOT the country of commitment	Insurance	-	-
	Reinsurance	-	
	<b>Total</b>	<b>-</b>	
<b>Total</b>		<b>7</b>	<b>100.0</b>

#### B. General business

		€ 000's	% Total
Risks situated in Malta	Insurance	51,387	99.5
	Reinsurance	79	
	<b>Total</b>	<b>51,466</b>	
Risks situated outside Malta	Insurance	237	0.5
	Reinsurance	-	
	<b>Total</b>	<b>237</b>	
<b>Total</b>		<b>51,703</b>	<b>100.0</b>

### 2. Commission income

#### A. Long term business

		€ 000's	% Total
Commitments where Malta is the country of commitment	Insurance	1	100.0
	Reinsurance	-	
	<b>Total</b>	<b>1</b>	
Commitments where Malta is NOT the country of commitment	Insurance	-	-
	Reinsurance	-	
	<b>Total</b>	<b>-</b>	
<b>Total</b>		<b>1</b>	<b>100.0</b>

#### B. General business

		€ 000's	% Total
Risks situated in Malta	Insurance	10,597	99.5
	Reinsurance	24	
	<b>Total</b>	<b>10,621</b>	
Risks situated outside Malta	Insurance	49	0.5
	Reinsurance	-	
	<b>Total</b>	<b>49</b>	
<b>Total</b>		<b>10,670</b>	<b>100.0</b>

### 3. Analysis of gross premiums placed split by Commitments/Risks in and outside Malta and by class

#### A. Long term business

Class	Description	Total Gross Premiums Placed € 000's	Commitments where Malta is the country of commitment		Commitments where Malta is NOT the country of commitment	
			Gross Premiums Placed € 000's	% Total Gross Premiums Placed	Gross Premiums Placed € 000's	% Total Gross Premiums Placed
I	Life & Annuity	7	7	100.0	-	-
II	Marriage & Birth	-	-	-	-	-
III	Linked Long Term	-	-	-	-	-
IV	Permanent Health	-	-	-	-	-
	Other Classes	-	-	-	-	-
	<b>Totals</b>	<b>7</b>	<b>7</b>	<b>100.0</b>	<b>-</b>	<b>-</b>

#### B. General business

Groups of Classes	Description	Total Gross Premiums Placed € 000's	Risks situated in Malta		Risks situated outside Malta	
			Gross Premiums Placed € 000's	% Total Gross Premiums Placed	Gross Premiums Placed € 000's	% Total Gross Premiums Placed
1	Accident & Health	18,323	18,144	99.0	179	1.0
2	Motor	21,212	21,212	100.0	-	-
3	Marine & Transport	1,123	1,121	99.8	3	0.2
4	Aviation	-	-	-	-	-
5	Fire & other Damage to Property	6,873	6,818	99.2	55	0.8
6	Liability	2,675	2,675	100.0	-	-
7	Credit & Suretyship	-	-	-	-	-
8	General	1,496	1,496	100.0	-	-
	<b>Totals</b>	<b>51,703</b>	<b>51,466</b>	<b>99.5</b>	<b>237</b>	<b>0.5</b>

#### 4. Analysis of commission income split by Commitments/Risks in and outside Malta and by class

##### A. Long term business

Class	Description	Total Commission Income € 000's	Commitments where Malta is the country of commitment		Commitments where Malta is NOT the country of commitment	
			Commission Income € 000's	% Total Commission Income	Commission Income € 000's	% Total Commission Income
I	Life & Annuity	1	1	100.0	-	-
II	Marriage & Birth	-	-	-	-	-
III	Linked Long Term	-	-	-	-	-
IV	Permanent Health	-	-	-	-	-
	Other Classes	-	-	-	-	-
	<b>Totals</b>	<b>1</b>	<b>1</b>	<b>100.0</b>	<b>-</b>	<b>-</b>

##### B. General business

Class	Description	Total Commission Income € 000's	Risks situated in Malta		Risks situated outside Malta	
			Commission Income € 000's	% Total Commission Income	Commission Income € 000's	% Total Commission Income
1	Accident & Health	2,918	2,879	98.7	38	1.3
2	Motor	4,466	4,466	100.0	-	-
3	Marine & Transport	268	268	99.9	0	0.1
4	Aviation	-	-	-	-	-
5	Fire & other Damage to Property	1,872	1,861	99.4	11	0.6
6	Liability	822	822	100.0	-	-
7	Credit & Suretyship	90	90	100.0	-	-
8	General	234	234	100.0	-	-
	<b>Totals</b>	<b>10,670</b>	<b>10,621</b>	<b>99.5</b>	<b>49</b>	<b>0.5</b>

## 5. Gross premiums placed split by Commitments/Risks in and outside Malta and by class: 2008 - 2010

### A. Long term business

Class	Description	Gross Premiums Placed - Commitments where Malta is the country of commitment			Gross Premiums Placed - Commitments where Malta is NOT the country of commitment		
		2008 € 000's	2009 € 000's	2010 € 000's	2008 € 000's	2009 € 000's	2010 € 000's
I	Life & Annuity	-	-	7	-	-	-
II	Marriage & Birth	-	-	-	-	-	-
III	Linked Long Term	-	-	-	-	-	-
IV	Permanent Health	-	-	-	-	-	-
	Other Classes	-	-	-	-	-	-
	<b>Totals</b>	-	-	<b>7</b>	-	-	-

### B. General business

Class	Description	Gross Premiums Placed - Risks situated in Malta			Gross Premiums Placed - Risks situated outside Malta		
		2008 € 000's	2009 € 000's	2010 € 000's	2008 € 000's	2009 € 000's	2010 € 000's
1	Accident & Health	18,218	17,660	18,144	433	374	179
2	Motor	20,219	21,130	21,212	-	-	-
3	Marine & Transport	1,058	770	1,121	-	3	3
4	Aviation	-	-	-	-	-	-
5	Fire & other Damage to Property	6,296	6,817	6,818	59	55	55
6	Liability	2,621	2,607	2,675	-	-	-
7	Credit & Suretyship	-	-	-	-	-	-
8	General	1,345	1,306	1,496	-	-	-
	<b>Totals</b>	<b>49,757</b>	<b>50,290</b>	<b>51,466</b>	<b>492</b>	<b>431</b>	<b>237</b>

## 6. Commission Income split by Commitments/Risks in and outside Malta and by class: 2008 - 2010

### A. Long term business

Class	Description	Commission Income - Commitments where Malta is the country of commitment			Commission Income - Commitments where Malta is NOT the country of commitment		
		2008 € 000's	2009 € 000's	2010 €000's	2008 € 000's	2009 € 000's	2010 €000's
I	Life & Annuity	-	-	1	-	-	-
II	Marriage & Birth	-	-	-	-	-	-
III	Linked Long Term	-	-	-	-	-	-
IV	Permanent Health	-	-	-	-	-	-
	Other Classes	-	-	-	-	-	-
	<b>Totals</b>	-	-	<b>1</b>	-	-	-

### B. General business

Class	Description	Commission Income - Risks situated in Malta			Commission Income - Risks situated outside Malta		
		2008 € 000's	2009 € 000's	2010 €000's	2008 € 000's	2009 € 000's	2010 €000's
1	Accident & Health	2,652	2,670	2,879	92	79	38
2	Motor	4,278	4,632	4,466	-	-	-
3	Marine & Transport	259	186	268	-	0	0
4	Aviation	-	-	-	-	-	-
5	Fire & other Damage to Property	1,627	1,768	1,861	12	11	11
6	Liability	769	780	822	-	-	-
7	Credit & Suretyship	-	-	90	-	-	-
8	General	295	345	234	-	-	-
	<b>Totals</b>	<b>9,880</b>	<b>10,382</b>	<b>10,621</b>	<b>104</b>	<b>90</b>	<b>49</b>

## 7. Additional Information

<b>Income Statement</b>	<b>€ 000's</b>
(a) Gross Profit (including net commissions, claims handling fees and other income):	<b>9,515</b>
(b) Administrative Expenses:	<b>7,989</b>
(c) Operating Profit [(a) - (b)]:	<b>1,525</b>
(d) Other Net Financial Income:	<b>132</b>
(e) Profits before tax as per audited financial statements [(c) + (d)]:	<b>1,658</b>

<b>Remuneration</b>	<b>€ 000's</b>
(f) Total reported number of employees (excluding directors):	<b>234</b>
(g) Wages and Salaries	<b>4,504</b>
(h) Directors' Remuneration/Emoluments	<b>558</b>

Number of Reporting Agents:	<b>16</b>
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1. These figures are as per audited financial statements.

## 8. Balance sheet details

### Assets

	€ 000's	€ 000's
<i>Non-current assets</i>		3,966
<i>Current Assets:-</i>		
Trade debtors	9,363	
Other current assets	5,461	14,824
<b>Total assets</b>		<b>18,789</b>

### Liabilities

	€ 000's	€ 000's
<i>Non-current liabilities</i>		443
<i>Current Liabilities:-</i>		
Trade creditors	7,479	
Other current liabilities	2,561	10,040
<b>Total Liabilities</b>		<b>10,483</b>

### Equity and Reserves

	€ 000's
Called up issued share capital	3,327
Retained earnings and other reserves	4,979
<b>Total shareholders' funds</b>	<b>8,306</b>