# **Insurance Agents Statistics 2016**

Companies with HO in Malta

# **1. Gross premiums placed**

#### A. Long term business

		€ 000's	% Total
Commitments where Malta is the	Insurance	123	
	Reinsurance	-	94.3
country of commitment	Total	123	
Commitments where Malta is NOT	Insurance	7	
	Reinsurance	-	5.7
the country of commitment	Total	7	
Total		130	100.0

#### **B.** General business

		€ 000's	% Total
	Insurance	55,296	
Risks situated in Malta	Reinsurance	0	99.1
	Total	55,296	
	Insurance	509	
Risks situated outside Malta	Reinsurance	-	0.9
	Total	509	
Total		55,805	100.0

#### 2. Commission income

# A. Long term business

		€ 000's	% Total
Commitments where Malta is the	Insurance	17	
Commitments where Malta is the	Reinsurance	-	94.9
country of commitment	Total	17	
Commitments where Malta is NOT	Insurance	1	
	Reinsurance	-	5.1
the country of commitment	Total	1	
Total	18	100.0	

		€ 000's	% Total
	Insurance	13,201	
Risks situated in Malta	Reinsurance	0	99.4
	Total	13,201	
	Insurance	83	
Risks situated outside Malta	Reinsurance	-	0.6
	Total	83	
Total		13,284	100.0

## 3. Analysis of gross premiums placed split by Commitments/Risks in and outside Malta and by class

## A. Long term business

		Total Gross	Commitments wi country of co		Commitments wh the country of	
Class	Description	Premiums Placed € 000's	Gross Premiums Placed € 000's	% Total Gross Premiums Placed	Gross Premiums Placed € 000's	% Total Gross Premiums Placed
I	Life & Annuity	130	123	94.3	7	5.7
II	Marriage & Birth	-		-	-	-
III	Linked Long Term	-		-	-	-
IV	Permanent Health	-		-	-	-
	Other Classes	-		-	-	-
	Totals	130	123	94.3	7	6

Groups of		Total Gross		ed in Malta	Risks situated outside Malta		
Classes	Description	Premiums Placed € 000's	Gross Premiums Placed € 000's	% Total Gross Premiums Placed	Gross Premiums Placed € 000's	% Total Gross Premiums Placed	
1	Accident & Health	22,013	21,504	97.7	509	2.3	
2	Motor	20,051	20,051	100.0	-	-	
3	Marine & Transport	1,875	1,875	100.0	-	-	
4	Aviation	-	-	-	-	-	
5	Fire & other Damage to Property	7,433	7,433	100.0	-	-	
6	Liability	3,357	3,357	100.0	-	-	
7	Credit & Suretyship	-	-	-	-	-	
8	General	1,077	1,077	100.0	-	-	
	Totals	55,805	55,296	99.1	509	0.9	

## 4. Analysis of commission income split by Commitments/Risks in and outside Malta and by class

#### A. Long term business

Class	Description	Total Commission	Commitments wh country of co		Commitments wh the country of	
	Description	Income € 000's	Commission Income € 000's	% Total Commission Income	Commission Income € 000's	% Total Commission Income
I	Life & Annuity	18	17	94.9	1	5.1
II	Marriage & Birth	-		-	-	-
III	Linked Long Term	-		-	-	-
IV	Permanent Health	-		-	-	-
	Other Classes	-		-	-	-
	Totals	18	17	94.9	1	5.1

		Total Risks si Commission		ed in Malta	Risks situated outside Malta		
Class	Description	Income € 000's	Commission Income € 000's	% Total Commission Income	Commission Income € 000's	% Total Commission Income	
1	Accident & Health	3,973	3,890	97.9	83	2.1	
2	Motor	4,917	4,917	100.0	-	-	
3	Marine & Transport	610	610	100.0	-	-	
4	Aviation	-	0	-	-	-	
5	Fire & other Damage to Property	2,489	2,489	100.0	-	-	
6	Liability	1,015	1,015	100.0	-	-	
7	Credit & Suretyship	-	0	-	-	-	
8	General	280	280	100.0	-	-	
	Totals	13,284	13,201	99.4	83	0.6	

## 5. Gross premiums placed split by Commitments/Risks in and outside Malta and by class: 2014 - 2016

# A. Long term business

Class Description		Gross Premiums Placed - Commitments where Malta is the country of commitment			Gross Premiums Placed - Commitments where Malta is NOT the country of commitment			
		2014 € 000's	2015 € 000's	2016 € 000's	2014 € 000's	2015 € 000's	2016 € 000's	
I	Life & Annuity	38	40	123	-	-	7	
II	Marriage & Birth	-	-	-	-	-	-	
III	Linked Long Term	-	-	-	-	-	-	
IV	Permanent Health	-	-	-	-	-	-	
	Other Classes	-	-	-	-	-	-	
	Totals	38	40	123	-	-	7	

		Gross Premium	s Placed - Risks s	ituated in Malta	Gross Premiums Placed - Risks situated outside Malta			
Class	Description	2014 € 000's	2015 € 000's	2016 € 000's	2014 € 000's	2015 € 000's	2016 € 000's	
1	Accident & Health	18,170	19,690	21,504	641	725	509	
2	Motor	19,760	20,446	20,051	-	-	-	
3	Marine & Transport	1,670	1,843	1,875	-	-	-	
4	Aviation	-	-	-	-	-	-	
5	Fire & other Damage to Property	5,956	7,630	7,433	-	-	-	
6	Liability	1,723	3,059	3,357	-	-	-	
7	Credit & Suretyship	-	-	-	-	-	-	
8	General	2,775	1,001	1,077	-	-	-	
	Totals	50,054	53,669	55,296	641	725	509	

# 6. Commission Income split by Commitments/Risks in and outside Malta and by class: 2014 - 2016

# A. Long term business

			ome - Commitmen ountry of commit	ts where Malta is ment	Commission Income - Commitments where Malta is NOT the country of commitment			
Class	Description	2014 € 000's	2015 € 000's	2016 € 000's	2014 € 000's	2015 € 000's	2016 € 000's	
I	Life & Annuity	11	9	17	-	-	1	
II	Marriage & Birth	-	-		-	-	-	
III	Linked Long Term	-	-		-	-	-	
IV	Permanent Health	-	-		-	-	-	
	Other Classes	-	-		-	-	-	
	Totals	11	9	17	-	-	1	

		Commission I	Commission Income - Risks situated in Malta			Commission Income - Risks situated outside Malta			
Class	Description	2014 € 000's	2015 € 000's	2016 € 000's	2014 € 000's	2015 € 000's	2016 € 000's		
1	Accident & Health	3,225	3,583	3,890	117	112	83		
2	Motor	4,759	5,212	4,917	-	-	-		
3	Marine & Transport	466	541	610	-	-	-		
4	Aviation	-	-	0	-	-	-		
5	Fire & other Damage to Property	1,752	2,563	2,489	-	-	-		
6	Liability	434	999	1,015	-	-	-		
7	Credit & Suretyship	-	-	0	-	-	-		
8	General	730	261	280	-	-	-		
	Totals	11,366	13,160	13,201	117	112	83		

# 7. Additional Information<sup>1</sup>

Income Statement		€ 000's
(a) Gross Profit (including net commissions, claims handling fees an	d other income):	11,827
(b) Administrative Expenses:		9,085
(c) Operating Profit [(a) - (b)]:		2,742
(d) Other Net Financial Income:		317
(e) Profits before tax as per audited financial statements [(c) + (d)]	:	3,059
Remuneration		€ 000's
(f) Total reported number of employees (excluding directors):	202	
(g) Wages and Salaries		4,717
(h) Directors' Remuneration/Emoluments		918
Number of Reporting Agents:	15	

1. These figures are as per audited financial statements.

#### 8. Balance sheet details

#### Assets

	€ 000's	€ 000's
Non-current assets		4,598
Current Assets:-		
Trade debtors	10,876	
Other current assets	9,205	20,082
Total assets		24,680

#### Liabilities

	€ 000's	€ 000's
Non-current liabilities		1,108
Current Liabilities:-		
Trade creditors	7,025	
Other current liabilities	4,825	11,850
Total Liabilities		12,958

# **Equity and Reserves**

	€ 000's
Called up issued share capital	6,972
Retained earnings and other reserves	4,749
Total shareholders' funds	11,721